

# Methodological Manual for statistics on the Information Society

Survey year 2006, v2.1



E U R O P E A N COMMISSION



#### Methodological manual for statistics on the Information Society

implementation of Art. 5 of Regulation (EC) No 808/2004 of the European Parliament and of the Council of 21 April 2004 concerning Community statistics on the information society (OJ L143, 30.04.2004, p. 49)

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# Preface

Information and Communications Technologies (ICT) are still the main drivers of the economy and of changes within society. Official statistics are indispensable for an informed understanding of the implications of the transformations underway. However, the right set of variables is crucial. The measurement of the Information Society by statistics on society, on business processes and productivity is an area for continuous revision and improvement.

From 2002 the European Commission established annual Information Society surveys to benchmark the ICT-driven development in enterprises and by individuals. Eurostat developed two model surveys, one on enterprises, one on individuals, in close collaboration with Member States and the OECD, which have been regularly adapted to the changing needs of users and policy makers. These model surveys are composed of model questionnaires and accompanying methodological guidelines for their implementation. In 2004 the European Parliament and the Council adopted Regulation (EC) No 808/2004 covering the above mentioned surveys. That regulation is a framework regulation: it allows flexibility to adapt the surveys to newly evolving needs by users and decision makers. Annual implementing measures such as Commission Regulation (EC) No 1099/2005 for the survey year 2006 are forming the basis for the Eurostat model surveys and will ensure harmonized data for all EU-25 Member States until 2010.

The current version of the methodological manual is drawn up as a tool for helping national statistical institutes (NSI) to translate the two Eurostat model questionnaires into national languages and to implement the national surveys following a harmonised methodology. It is a hands-on tool with recommended guidelines and does not replace statistical handbooks. Its main focus is on explanatory notes to the variables and attributes of the model questionnaires for the year 2006. Colleagues from the NSI and from OECD contributed substantially and helped Eurostat to finish it. Annexes with the model questionnaires, the transmission formats and the reporting templates as well as the legal background documents are included.

The concept of this methodological manual is to use it as a rolling document. Certain areas are covered at length, others would need some additional input, so it is far from being exhaustive. Nevertheless we went public to provide this tool to those who are struggling with data collection and interviewing for the 2006 survey wave. Any proposal to the authors to improve the manual is welcome, also from interested readers outside the European Community, in view of reaching for harmonized information society statistics at global level.

Hartmut Buchow

Information Society Statistics





# Part I

# **Enterprise survey**





### I.1. STATISTICAL PRODUCT

The statistical product is the clear and precise definition of the statistical information to be produced. It distinguishes itself from the production methodology. The production methodology is the way or method of doing, while the statistical product is its direct result. Different statistical methodologies can produce the same statistical product, being only different ways of doing the same thing. This means that as long as we guarantee that two figures concern the same statistical product, for instance for two different countries, they are comparable. This way, this distinction between the statistical product and the statistical methodology helps us to focus on those elements more important to assure comparability between the several national statistics and produce new ones at the EU level, i.e. the statistical product, while leaving to the discretion of the national statistical institutes the choice of the better statistical methodology to be applied in its own country taking into consideration its own specificities.

The elements that make up the statistical product, at an input level, are the statistical unit, the target population and the observation variables, and at the output level, the periodicity and the summary measures, aggregate variables and tabulation. Covering all the elements of the statistical product, the statistical concepts and the nomenclatures are the additional needed element to assure harmonization and comparability of statistics.

### I.1.1. Statistical unit

The statistical unit is the base type of the elements of a group (also called population) that we want to observe or analyse. The basic statistical operations of classification, aggregation and ordering are done on the statistical unit.

The choice of the statistical unit is a matter of both the data collection process (namely the operational restrictions associated to collecting data from each type of statistical unit) and the conceptual framework chosen to observe and analyse the phenomenon. The statistical unit is the bearer of statistical characteristics or attributes, which we ultimately want to measure.

There are several types of statistical units, according to its usage. An *observation unit* represents an identifiable entity, about which data can be obtained. During the collection of data, this is the unit for which data is recorded. It should be noted that this may, or may not be, the same as the reporting unit. The *reporting unit* is the unit that reports to the survey authority. It reports information for the observation unit(s). In certain cases it may be different from the observation unit. A reporting unit is a unit that supplies the data for a given survey instance.

The observation statistical unit in the "Community Survey on ICT usage and e-Commerce in Enterprises" is the enterprise, as defined in the Council Regulation (EEC) No 696/93 of 15 March 1993 on the statistical units for the observation and analysis of the production system in the Community defines a list of statistical units:

"The enterprise is the smallest combination of legal units that is an organizational unit producing goods or services, which benefits from a certain degree of autonomy in decisionmaking, especially for the allocation of its current resources. An enterprise carries out one or more activities at one or more locations. An enterprise may be a sole legal unit."

The enterprise thus defined is an economic entity which can therefore, under certain circumstances, correspond to a grouping of several legal units. Some legal units, in fact, perform



activities exclusively for other legal units and their existence can only be explained by administrative factors (e. g. tax reasons), without them being of any economic significance. A large proportion of the legal units with no persons employed also belong to this category. In many cases, the activities of these legal units should be seen as ancillary activities of the parent legal unit they serve, to which they belong and to which they must be attached to form an enterprise used for economic analysis.

However, the definition of the enterprise as the appropriate statistical unit poses some limitations. Some enterprises, especially the larger ones, are composed of several local units (establishment). Because of this, a geographical breakdown of the results (although still possible using the local of the main headquarters of the enterprise) is of limited use. Nevertheless, ICT usage is not easy to attribute to the different establishments of an enterprise, and for this reason the enterprise is the statistical unit adopted.

### I.1.2. Target population

A population is a collection of objects of the same class, which in statistical terms means a group of elements of the same statistical unit. There are two types of populations to be considered when producing statistics: the target population and the frame population.

The **target population** is the population of interest. It is defined by delimiting clearly the group of statistical elements for which some information concerning the all group we want to know. That delimitation is based on one or more attributes of the statistical unit. For example, for the enterprise, some commonly used attributes to delimit the target population are the size (e.g. number of persons employed), the economic activity and its location. An example of a target population could be "enterprises with 10 or more persons employed, classified in Group 72 of NACE, localised in the EU".

The **frame population** is an operationalisation of the target population, consisting ideally in a complete list of the elements of the target population. Although a target population can be easily defined, in practise a list of all its elements is needed for its complete or partial (in case a sample is used) observation, and that can be very difficult to obtain. That list should be complete and include only and every element of the target population only once. However, most of the times it will suffer from both under-coverage and over-coverage. Usually files of statistical elements (registers) are maintained and updated, containing lists of statistical elements and also information on some attributes, usually used for delimiting target populations. Frame populations are usually extracted from those registers. The frame population will be further explained in chapter 2.2.

The target population of the "Community Survey on ICT usage and e-Commerce in Enterprises" is the group of enterprises delimited by the following attributes:

#### • Economic activity:

Enterprises classified in the following categories of NACE-Rev.1:

- Section D "Manufacturing";
- Section F "Construction";

- Section G – "Wholesale and retail trade; repair of motor vehicles, motorcycles and personal and household goods";



- Groups 55.1 and 55.2 – "Hotels" and "Camping sites and other provision of shortstay accommodation";

- Section I "Transport, storage and communication";
- Section K "Real estate, renting and business activities";

- Groups 92.1 and 92.2 – "Motion picture and video activities" and "Radio and television activities".

Optionally the target population can be extended to the following categories:

- - Section E "Electricity, gas and water supply";
- - Groups from 55.3 to 55.5 inclusive;
- - Groups from 92.3 to 92.7 inclusive; and
- - Division 93 "Other service activities".

#### • Enterprise size:

Enterprises with 10 or more persons employed;

Optionally the target population can be extended to enterprises with number of persons employed between 1 and 9.

#### • Geographic scope:

Enterprises located in any part of the territory of the Country.

### I.1.3. Periodicity

The periodicity is annual, meaning the data is collected and compiled once per year. However, some variables can be observed with a lower frequency, e.g. variables which tend to be stable over time.

An annual survey should be a compromise or trade-off between response and collection burden and the need for relevant and recent information on a "fasting moving" study domain like the information society.

This periodicity is laid down in paragraph c) of Annex II of Regulation 808/2004 and in section 5 of Regulation 1099/2005 (see also *Part III – EU Legislation*).

### I.1.4. Observation variables

The attributes of the statistical unit are what in the end we want to observe and the observation variables hold numerical measures of those attributes. Attributes and observation variables shouldn't be confused. An attribute is some property of the statistical unit and each attribute may have one or more observation variables which hold numerical measures of that attribute.

For example, for the statistical unit "Individual" an attribute is his "Monthly Salary". We want to measure this attribute and can just use a variable to hold the monetary value of the monthly salary. But collecting the monetary value of an individual's monthly salary might not be feasible.



In this case we can use another variable which is feasible, like a categorical variable with 4 different ranges of monthly salary, which information individuals are willing to give. In this case two different observation variables can be used to measure the same attribute.

There are many ways of classifying observation variables, but the most relevant one for the ICT usage surveys is the distinction between qualitative and quantitative variables.

Qualitative variables contain non-numeric information. They serve merely as labels or names for identifying special attributes of the statistical unit. An example is the Gender of employees with the values Male or Female. Sometimes qualitative variables can be rendered numeric by coding the non-numeric values. An important type of qualitative variables is that of binary variables. Binary variables assume only two different values, which usually are rendered numeric by attributing the values "0" and "1" in a meaningful way.

Quantitative variables contain information as to how much or how many. Hence they are always numeric. An example is the Salary or Experience (in years) of an employee.

The observation variables in the "Community Survey on ICT usage and e-Commerce" are mainly qualitative, namely binary.

The following table list the observation variables.

A1	Computer usage
	Computer douge
A2	Percentage of persons employed using computers at least once a week
A3	Existence of remote working
A4a	Remote working by type: working at home
A4b	Remote working by type: at external business partners' premises
A40	Remote working by type: geographically dispersed loca. of the enterprise
A4c	Remote working by type: during business travel
A5	Difficulties in recruiting personnel with ICT skills
A6a	ICT user skills not available or not entirely suitable
A6k	ICT specialist skills not available or not entirely suitable
A60	High cost of ICT specialists
A7a	ICT usage: wireless LAN
A7k	ICT usage: wire based LAN
A70	ICT usage: Intranet
A70	ICT usage: Extranet
A8	Existence of IT system to manage the placing and/or receipt of orders
A9a	Orders management IT sys. linked to internal sys. for re-ordering supplies
A9k	Orders management IT system linked to invoicing and payment systems
A90	Orders management IT sys. linked to system for managing production, logistics
A90	Orders management IT system linked to suppliers' business systems
A96	Orders management IT system linked to customers' business systems
A10	Extent of substitution of postal mail by electronic communication
B1	Access to Internet
B2	Percentage of persons employed using computers connected to the WWW
B3a	Internet connection: Traditional modem
B3b	Internet connection: ISDN
B30	Internet connection: DSL
B30	Internet connection: Other fixed Internet connection
B36	Internet connection: Mobile connection
B4	Maximum download speed of Internet connection
B5a	Internet usage for banking and financial services
B5b	Internet usage for training and education
B50	Internet usage for market monitoring
B50	Internet usage for receiving digital products
B56	Internet usage for obtaining after-sales services



B6	Internet usage for interaction with public authorities
B7a	Internet usage for obtaining information from public authorities' websites
B7b	Internet usage for obtaining forms from public authorities' websites
B7c	Internet usage for returning filled in forms to public authorities
B7d	Internet usage for submitting a proposal in an electronic tender system
B8	Existence of own website
B9a	Website for marketing own products
B9b	Website for facilitating access to catalogues and price lists
B9c	Website for providing after-sales support
B10a	Security facilities usage: Virus checking or protection software
B10b	Security facilities usage: Firewalls
B10c	Security facilities usage: Secure servers
B10d	Security facilities usage: Off-site data backup
B11a	Security facilities usage: Electronic digital signature
B11b	Security facilities usage: Other authentication mechanism
B11c	Security facilities usage: Data encryption for confidentiality
B12	ICT-related problems encountered
C1	Have ordered via Internet
C2	Percentage of purchases resulting from orders placed via Internet
C3	Have received orders via Internet
C4	Percentage of turnover resulted from orders received via Internet
C5a	Internet e-sales by type of client: B2B and B2G
C5b	Internet e-sales by type of client: B2C
C6a	Internet e-sales by destination: Own country
C6b	Internet e-sales by destination: Other EU countries
C6c	Internet e-sales by destination: Rest of the world
C7	Have sold products via specialised B2B market places
D1	Have ordered via non-Internet computer networks
D2	Percentage of purchases from orders placed via non-Internet computer networks
D3	Have received orders via non-Internet computer networks
D4	Percentage of turnover from orders received via non-Internet computer networks
X1	Main economic activity of the enterprise
X2	Average number of persons employed
Х3	Purchases of goods and services
X4	Turnover
X5	Location (Objective 1/ non-Objective 1 region)

# I.1.5. Summary measures, aggregated variables, indicators and tabulation

Summary measures are numerical values defined by a statistical measure that is used to summarize the values for a specific variable for all statistical units in a specific group. Such measures can take the form of aggregates (e.g. total number of *yes*-answers on a specific question) or indicators (e.g. percentage of *yes*-answers).

Aggregates can be compiled for the total population or for the different subpopulations defined by the background variables (e.g. NACE category or size) or for subpopulations defined conditional on the answers of other study variables (e.g. Internet users versus non users). E.g.:

- number of enterprises with Internet access
- number of enterprises with between 10 and 49 persons employed with Internet access
- number of enterprises having a LAN and an Intranet



To obtain the indicators (proportions, percentages, etc.), the aggregates need to be divided by the total population or subpopulation.

The denominator of such ratio can for instance be:

 total population of enterprises in the selected strata (e.g. "proportion of enterprises with between 10 and 49 persons employed with access to the Internet" = the number of enterprises with between 10 and 49 persons employed with access to the Internet divided by the total number of enterprises with between 10 and 49 persons employed)

The detailed transmission format for sending the aggregated data to Eurostat, can be found in I.3.3 *Transmission format*.

### I.1.6. Explanatory notes

The explanatory notes in this chapter refer to the questions in the 2006 model questionnaire (see I.3.1 *Model questionnaire*, p. 183). The structure of this chapter follows the model questionnaire, i.e. the explanatory notes are grouped per *module* and per *question*. It is recommended to have the model questionnaire at hand while reading this section.

### I.1.6.1 MODULE A: ACCESS TO INFORMATION AND COMMUNICATION TECHNOLOGIES

#### A1: Did your enterprise use computers, during January 2006?

#### [ Scope: all enterprises ]

#### [ <u>Type</u>: one single answer needed, i.e. *Tick only one* ; binary (*Yes/No*); filter question ]

A **computer** is a programmable device or machine capable of receiving, processing and outputting various types of data, performing calculations and other manipulations on it, under the control of a stored set of instructions. A computer typically consists of one or more processing units, memory units, and associated peripheral input and output devices.

Depending on size and power, computers can be generally divided in the following categories:

- **Supercomputer:** An extremely fast computer that can perform hundreds of millions of instructions per second.
- **Mainframe:** A powerful multi-user computer capable of supporting many hundreds or thousands of users simultaneously.
- **Minicomputer:** A multi-user computer capable of supporting from 10 to hundreds of users simultaneously.
- **Workstation:** A powerful, single-user computer....like a personal computer, but it has a more powerful microprocessor and a higher-quality monitor.



• **Personal computer:** A small, single-user computer based on a microprocessor ....has a keyboard for entering data, a monitor for displaying information, and a storage device for saving data.

Amongst personal computers one can find:

- **Desktop computers:** A desktop computer can be defined as a computer that usually remains fixed in one place. Normally the user is placed in front of it, behind the keyboard with the monitor placed on top.
- Portable computers (laptop): A portable computer (or laptop) can be defined as a computer that is small enough to carry. A portable computer (or laptop) can usually carry out the same tasks as a desktop computer. Includes notebooks but not handheld computers, although portable.
- Handheld computers (palmtop): A handheld computer is a computer that can be used while you are holding it and stored in a small bag or for instance in a pocket. Personal Digital Assistants (PDAs) are another term for handheld computers. A PDA uses a pen rather than a keyboard.

All the above types of computers are in the scope of this question. On the other hand, electronic tills which are only used for monetary transactions (EPOS) and computer controlled machinery are not considered for this question.

Use of computers doesn't refer to ownership. The computers might belong to the enterprise, be leased or shared with another organisation.

### A2: How many persons employed used computers at least once a week, during January 2006?

# *Please indicate an estimate of the percentage of the number of persons employed used computers at least once a week, during January 2006.*

[ <u>Scope</u>: enterprises which use computers, i.e. A1 = Yes]

[ <u>Type</u>: numerical, in real or percentage values ]

The concept of **computer** to be used in this question is the same as the one for question A1.

This question refers not to **access** only, but to effective **use** of computers by the personnel in the enterprise activities. It intends also to capture only the relevant use of computers by workers, setting a minimum level of frequency: at least once a week. Although there was in the past reference to the use of computers by persons employed in their normal work routine, this concept shouldn't be used as it would, for instance, include those which routine includes using a computer every three months when this wouldn't be a relevant use of computers by the enterprise personnel.

This variable can be collected in **real** or in **percentage** values. The variable in real values might be more appropriate for smaller enterprises, while the one in percentage terms indicated for bigger ones. When the number of persons employed is small it's easier for the respondent just to identify which ones work with computers, instead of having to calculate the percentages afterwards. The collection in percentage terms might even introduce



or

measurement errors in those cases, because of the rounding that is necessary to provide an answer in percentages made of integer numbers between 1 and 100. The collection in percentage terms can also introduce other measurement errors as it induces the respondent to make an educated guess of its value introducing the bias usually associated to this type of answer. On the other hand, for bigger enterprises, with a high number of persons employed, the identification of every worker using (and not just having access) a computer can be burdensome or not possible and result in non-response. In this case the collection of this information in percentage terms inducing to an educated guess may be preferable.

Eurostat in its model questionnaire (annex I.3.1) recommends to use a combination of both giving to the respondent the opportunity to choose to answer in real or percentage values.

Independently on how this variable is collected, in real or percentage values, the background variable "number of persons employed" is needed for grossing up the overall percentage of persons employed using computers. In order to compute the overall percentage both the total number of persons employed and the total number of persons using computers need to be grossed up. If collected in percentage terms, the corresponding real value needs to be calculated afterwards multiplying the answer with that background variable to gross up the number of persons employed using computers.

### A3: Did your enterprise have persons employed who regularly work part of their time (half a day per week or more) away from the enterprise's regular work site while having access to the enterprise's computer system, during January 2006?

[ <u>Scope</u>: enterprises which use computers, i.e. A1 = Yes]

#### [<u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*); filter question]

The purpose of this variable is to capture the use by the enterprise of information and communication technology to improve the mobility of its workforce and enhance the flexibility of its business processes.

Persons employed who regularly work part of their time away from the enterprise's regular worksite include persons working at home, at locations belonging to a third party (e.g. customer premises), on the move (i.e. while travelling), at other places different from traditional workplaces (hotels, conferences, etc...) and in another location belonging to the enterprise (and not being the regular place of work).

Access to the enterprise's computer system is usually done through an extended LAN. Extended LAN infrastructure is set up for employees to access the business internal computer-mediated network infrastructure from outside the usual working premises (remote access).

Remote access is the ability to log onto the internal business computer network from a distant location. Generally, this implies a computer, a modem, and some remote access software to connect to this network via a telecommunications link or other networks (proprietary computer-mediated networks, Internet including VPN).

Remote access means that the remote computer actually becomes a full-fledged host on the internal computer network. An office worker away from their desk, perhaps the other side of the world on a business trip or a holiday, can open a remote desktop session into their



normal office PC using a secure Virtual Private Network (VPN) connection via the Internet. This gives him or her completely normally access to all their normal files and data, including e-mail and other applications, while they are away.

A virtual private network (VPN) is a way to use a public telecommunication infrastructure, such as the Internet, to provide remote offices or individual users with secure access to their organization's network. A virtual private network can be contrasted with an expensive system of owned or leased lines that can only be used by one organization. The goal of a VPN is to provide the organization with the same capabilities, but at a much lower cost. A VPN works by using the shared public infrastructure while maintaining privacy through security procedures and tunnelling protocols such as the Layer Two Tunnelling Protocol (L2TP). In effect, the protocols, by encrypting data at the sending end and decrypting it at the receiving end, send the data through a "tunnel" that cannot be "entered" by data that is not properly encrypted. An additional level of security involves encrypting not only the data, but also the originating and receiving network addresses.

## A4: Did any of those persons access the enterprise's computer system from the following places, during January 2006?

### [ <u>Scope</u>: enterprises with persons employed remotely acceding the enterprise's computer system, i.e. A3 = Yes]

#### [ <u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*)]

For enterprises having personnel acceding remotely to its computer system, the following places of access are measured:

a) From home

This includes the access by the employee to the enterprise computer system from its own home.

- b) From customers or other external business partners' premises
- c) From other geographically dispersed locations of the same enterprise or enterprise group
- d) During business travel, e.g. from hotel, airport etc

# A5: Did your enterprise have difficulties in recruiting personnel with ICT skills (from basic to professional), during 2005?

[ <u>Scope</u>: enterprises which use computers, i.e. A1 = Yes]

[ <u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*); filter question]



**ICT specialist** skills include specifying, designing, developing, installing, operating, supporting, maintaining, managing, evaluating and researching ICT systems

**ICT user skills** include skills on the application of systems to support own work, use of generic software tools and use of specialised tools supporting business functions within industry

**e-Business skills** in clued skills on the exploitation of opportunities provided by ICT notably the Internet.

## A6: Did your enterprise face the following problems when trying to recruit personnel, during 2005?

#### [ <u>Scope</u>: enterprises which use computers, i.e. A1 = Yes]

#### [<u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*); filter question]

For enterprise having found difficulties in recruiting personnel with ICT skills, the following reasons are colleted.

**a)** Personnel with required skills in the use of ICT applications not available or not entirely suitable

This item includes all those situations where the enterprise tried to recruit personnel with ICT user skills, and found difficulties in doing so. These difficulties can be either because there was a lack of candidates or it was difficult to find a candidate with the right knowledge in the use of ICT which the enterprise needs.

**b)** ICT specialists with the required skills not available or not entirely suitable

This item includes all those situations where the enterprise tried to recruit personnel with ICT specialist skills, and found difficulties in doing so, because either there was a lack of candidates or it was difficult to find a candidate with the right knowledge in the ICT field the enterprise needs.

c) High remuneration costs of ICT specialists

This item includes all those situations where the enterprise found difficulties in doing in recruiting personnel with ICT specialist skills, because either the remuneration required by the candidates was more than what the enterprise could afford, or it was difficult to find a candidate who would accept what the enterprise was offering.

### A7: Did your enterprise have the following information and communication technologies, during January 2006?

#### [ <u>Scope</u>: enterprises which use computers, i.e. A1 = Yes]

#### [ <u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*); filter question]

All enterprises with internal computer-mediated network (LAN or set of enterprise's LANs) infrastructure in January 2006. Variable refers to the availability regardless property and purposes of the internal computer-mediated network infrastructure within the enterprise at whatever moment during January.



A LAN is a network for communication between computers confined to a single building or in closely located group of buildings, permitting users to exchange data, share a common printer or master a common computer, etc.

a) Wireless LAN

A wireless LAN is a local network which uses wireless technologies such as radiofrequency, infrared, microwave, or other types of electromagnetic or acoustic waves for the last internal link connecting employees' devices (computers, printers etc) to the business computer-mediated network. to transmit signals or data between stationary (fixed) points (connecting employees' devices such as computers, printers etc) and a LAN backbone line(s) within the enterprise's working premises.

"Backbone is a line or set of lines that local area networks connect to span distances efficiently (for example, between buildings)."

b) Wire based LAN

A wire based LAN uses wires, cables, or fibre optics for the last internal links to transmit signals or data between stationary (fixed) points (connecting employees' devices such as computers, printers etc) and a LAN backbone line(s) within the enterprise's working premises.

c) Intranet

Intranet refers to the use of Internet protocols (TCP/IP and others) to share and exchange company information in the same way as over the Internet (web site interface) but with access restricted to the internal users via internal business computer-mediated network (LAN or set of enterprise's LANs) infrastructure, accessible only by authorised users (organisation's members, employees, or others with authorisation).

Typically the term intranet refers to the internal web site (an intranet's Web sites look and act just like any other Web sites). The same concepts and technologies of the World Wide Web such as web browsers and servers running on the internet protocol suite are used to build an intranet. Other internet protocols are commonly used as well, especially ftp and email. Intranet in general looks like a private version of the Internet (web sites). It may consist of many interlinked local area networks and also use leased lines in the wide area network. There does not necessarily have to be any access from the organisation's internal network to the internet itself (world wide web). However, usually larger enterprises allow users within their intranet to access the public Internet through firewall servers with a gateway through which all access takes place. Company security very often has the ability to screen messages in both directions so that company security is maintained. This means that organisations that allow their staff internet access can normally determine which internet web sites are being viewed, block access to specific sites they don't want them to see (such as pornographic sex, sites), and even trace offenders who persistently attempt to view them. They can also block certain types of web content (such as objects) which they consider a particular security risk."

When part of an intranet is made accessible to customers, partners, suppliers, or others outside the company, that part becomes part of an extranet.

#### c) Extranet

A secure extension of an Intranet that allows external users to access some parts of an organisation's Intranet.



- A8: Did your enterprise have IT systems to manage the placing or receipt of orders, during January 2006? If Yes,
- A9: Did your enterprise's IT systems for managing orders link automatically with any of the following IT systems, during January 2006?

[ <u>Scope</u>: enterprises which use computers, i.e. A1 = Yes]

[ <u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*); filter question]

The purpose of these variables is to provide a measure of the integration of business processes. Implicitly, we are identifying that integration with automatic links. That is, something changes in the IT system supporting a business process and automatically (i.e. without human intervention) that change is reflected in the IT system supporting another business process. The next issue then is which business processes we are interested in (as we can't cover all business processes in the enterprises, and as they actually differ between enterprises from different economic activities). One solution is to start with two business processes that exist in every enterprise: selling and buying. (That's why we start with a question on the existence of IT system for managing orders, received and placed.)

As the final purpose of these questions is to identify the existence of automatic links between different business processes, the definition of the starting point (IT system for managing orders) should be as broad as possible. That is IT system would mean basically just some software application.

At the same time, the definition of IT system is restricted by the specific software used or even its level of sophistication. The level of sophistication of a software application or a system is not directly correlated to its effectiveness or efficiency, and therefore correlated to a positive impact in the enterprise, which ultimately that's what we want to identify.

So, in conclusion, even an excel worksheet or an access database where orders are inserted manually can be considered as an IT system for managing orders.

### A10: In your communication with customers and other enterprises, to what extent has your enterprise substituted traditional postal mail (e.g. for sending invoices, direct mail, etc.) by electronic means of communication (Intranet, Extranet, Internet, e-mail messages), in the last 5 years?

[ <u>Scope</u>: enterprises which use computers, i.e. A1 = Yes]

[ <u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*)]

The purpose of this variable is to obtain insight in the real level of substitution and to better understand the interface between the use of e-communication and more traditional means, like postal mail.

This variable includes two types of relationships the enterprise may have: with customers or potential customers; and with enterprises that are business partners but not customers or potential customers – which is more related to automation of business processes and e-business.



In the model questionnaire, the different levels of substitution are indicated in 'words', not in percentage ranges. The four categories used are *No substitution*, *Minor substitution*, *Significant substitution* and *Most or all substituted*. As the meaning of the different categories in the question may be troublesome when translating into the national languages or when carrying out the interviews, the following guidelines can be kept in mind:

- *No substitution* means that the overall postal mail was not reduced because of electronic means of communication;
- *Minor substitution* means that electronic means are now used instead of post mail in a few situations, but postal mail is still the most important;
- *Significant substitution* means that electronic became the main mean of business communication;
- *Most or all substituted* means that postal mail was used before, but it's rarely used nowadays.

A category *Non-applicable* has been added for respondents who have never made significant use of traditional postal mail, e.g. new companies.

The purpose of the choice of the reference period "in the last 5 years" is to restrict the period for which we want to measure the variation. If it had been left open, then for older enterprises we could be capturing a different phenomenon than for newer enterprises. For older enterprises, we would be measuring the long-term situation: have enterprises being substituting postal mail in the last, e.g., in the last 20 years. For newer enterprises, we would be measuring the short term substitution of the last years. What we want to capture is the second phenomenon. We don't want to capture the effect of the new technologies (ICT) on the older ones (postal mail), but the effect of the adoption of ICT in the postal market.

The intention is not to exclude enterprises with less than five years, but to exclude the variation over longer periods. Foe enterprises with less than 5 years, they still may have seen a decrease in postal mail or not. In the situation of an enterprise which is very new (e.g. one year), the expected answer would be option v) - non-applicable.



### I.1.6.2 MODULE B: USE OF INTERNET

#### B1. Did your enterprise have access to Internet, during January 2006?

#### [ <u>Scope</u>: enterprises which use computers, i.e. A1 = Yes]

#### [<u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*); filter question]

This variable refers to the access availability regardless of property and purposes of the connection at whatever moment during January 2006. The term "Internet access" means having an external connection to the Internet through an Internet access 'service' provider (ISP).

The technologies used to connect to the Internet are physical based or wireless. So we can distinguish wire based connections from wireless connections. Another important distinction is between fixed connections and mobile connections. Access via fixed line refers to the connection between to stationary points, while mobile connections are performed via mobile phone networks. The distinctions wire/wireless and fixed/mobile are not the same, as wireless connections can be used to connect two fixed points, as is the case of satellite connections. Another breakdown of the Internet access is between temporary (dial-up on demand) and permanent connection (always on-line).

The Internet is a world-wide open computer mediated system (network) that transmits data by packet switching using a standardised Internet Protocol (IP) and many other related protocols (Internet protocol suit).

The Internet is made up of thousands of smaller commercial, academic, and government networks. It carries (provides access) to various information and communication services, such as electronic mail and the interlinked web pages and other documents of the World Wide Web. Internet refers to following Internet Protocol (IP) based networks and systems: WWW; Extranet over the Internet; EDI over the Internet; Internet accessed by mobile phones; Internet email."

The Internet protocol suite is the set of communications protocols that implement the protocol stack on which the Internet runs. It is sometimes called the TCP/IP protocol suite, after the two most important protocols in it: the Transmission Control Protocol (TCP) and the Internet Protocol (IP), which were also the first two to be defined.

An Internet access 'service' provider (ISP) is a company that provides individuals and other companies access to the Internet and related services. An ISP has the equipment and the telecommunication line access required to have a point-of-presence on the Internet for the geographic area served. The larger ISPs have their own high-speed leased lines so that they are less dependent on the telecommunication providers and can provide better service to their customers. Most telecommunications operators are ISPs.

Generally, an ISP charges a monthly access fee to the consumer. The consumer then has access to the Internet for an ulimited number of hours, although the speed at which this data is transferred varies widely and depends on the type of the Internet connection.



# *B2: How many persons employed used computers connected to the World Wide Web at least once a week, during January 2006?*

or

*Please indicate an estimate of the percentage of the number of persons employed used computers connected to the World Wide Web at least once a week, during January 2006.* 

#### [ <u>Scope</u>: enterprises with Internet access, i.e. B1 = Yes]

#### [ <u>Type</u>: numerical, in real or percentage values ]

This variable refers to persons employed who have access to the World Wide Web (WWW) from their workstation or from a computer to which he/she has free access. In principal, any person employed in an enterprise with access to the Internet can access it from a computer in the enterprise. However, here only persons employed to whom it was granted access are counted. The criteria in this variable to identify Internet access is WWW access. The reason for its usage is that from the several services that can be run in the Internet the WWW is the most common one, together with e-mail. A mere access to the Internet through the e-mail service is not considered in this variable, because it's very already very common in Europe and it doesn't provide the same potentialities in terms of access to information as the WWW.

Just like with persons employed using computers (question A2), this variable can be collected in **real** or in **percentage** values. Eurostat in its model questionnaire (annex I.3.1) recommends using a combination of both, giving to the respondent the opportunity to choose to answer in real or percentage values.

Independently on how this variable is collected, in real or percentage values, the background variable "number of persons employed" is needed for grossing up the overall percentage of persons employed using computers.

# **B3.** Did your enterprise have the following types of external connection to the Internet, during January 2006?

#### [ <u>Scope</u>: enterprises with Internet access, i.e. B1 = Yes]

#### [ <u>Type</u>: binary (Yes/No)]

By external connection it is meant the type of the "last mile" connection of the enterprise (e.g. enterprise's computer-mediated network) to the network of the Internet access service provider "ISP". <u>The last mile</u> is the final leg of delivering communications connectivity to the enterprise.

#### Type of external Internet connection:

a) Traditional Modem (dial-up access over normal telephone line)

Dial-up is a temporary connection to the Internet via an analogue (standard) modem and standard telephone line (public switched telephone network PSTN), which requires that the modem dial a phone number when Internet access is needed (to dial the Internet service provider's node to establish a modem-to-modem link, which is then routed to the internet).

Dial-up pertains to a telephone connection in a system of many lines shared by many users. A dial-up connection is established and maintained for limited time duration. A



dial-up connection can be initiated manually or automatically by the computer's modem or other device. This type of the Internet connection is capable of carrying up to 56 kilobits per second (Kbit/s) and is considered as the typical example of the low capacity 'speed' connection (narrowband).

#### **b)** ISDN connection

ISDN (Integrated Services Digital Network) connection is a temporary connection to the Internet using a type of circuit switched telephone network system (a set of CCITT/ITU standards), designed to allow digital (as opposed to analogue) transmission of voice and data over ordinary telephone copper wires (enables digital transmission over the public switched telephone network), resulting in better quality and higher speeds, than available with analogue systems.

Enterprises that install an ISDN adapter (in place of a telephone modem) receives up to 128 Kbps compared with the maximum 56 Kbps rate of an analogue (standard) modem connection. ISDN services can simultaneously transmit voice, data and video. ISDN is also considered as a low capacity 'speed' connection (narrowband).

This category includes Basic Rate Interface (BRI) consisting of two B channels, each with bandwidth of 64 Kbit/s, and one D channel with a bandwidth of 16 Kbit/s.

This category does not include Primary-Rate Interface, a type of ISDN service designed for larger organizations. PRI includes 23 B-channels (30 in Europe) and one D-Channel. PRI service is generally transmitted through an E1 line in Europe. This type of connection belongs under alternative e).

#### c) DSL (xDSL, ADSL, SDSL etc) connection

xDSL (Digital Subscriber Line) refers to a family of a high-bandwidth (broadband), local loop technologies that provide a digital permanent Internet connection over the copper wires of the local telephone network.

Asymmetric Digital Subscriber Line (ADSL) where more bandwidth is allocated to download than upload and High Rate Digital Subscriber Line (HDSL) are considered dominant DSL technologies. Typically, individual connections will provide from 1.544 Mbps to 512 Kbps downstream and about 128 Kbps upstream. A DSL line can carry both data and voice signals and the data part of the line is continuously connected. DSL connection is considered as one of the high capacity 'speed' permanent 'fixed' Internet connection (broadband).

#### d) Other fixed internet connection

Other high capacity 'speed' fixed (wire or wireless) connection includes the following types of the Internet connection: Cable modem 'cable TV network connection'; High capacity leased lines 'Frame Relay, ATM, Digital Multiplex'; Ethernet LANs connection; Optical fibre connection; Satellite connection; Wi-fi connection, other FWA connections etc..

<u>Cable modem</u> uses modems attached to cable television networks (cable TV lines) for permanent 'fixed' access to the Internet. The term cable internet (or simply cable) refers to the delivery of internet service over this infrastructure. A cable modem is a device that enables you to hook up your PC to a local cable TV line and receive data at about 1.5 Mbps. It is considered as one of the high capacity 'speed' permanent 'fixed' Internet connection (broadband).



<u>High capacity leased line</u> is a permanent telephone connection between two points set up by a telecommunications common carrier. Typically, leased lines are used by businesses to connect geographically distant offices. Unlike normal dial-up connections, a leased line is always active. Because the connection doesn't carry anybody else's communications, the carrier can assure a given level of quality. For example, a T-1 channel is a type of leased line that provides a maximum transmission speed of 1.544 Mbps. You can divide the connection into different lines for data and voice communication or use the channel for one high speed data circuit. Dividing the connection is called multiplexing. Increasingly, leased lines are being used by companies, and even individuals, for Internet access because they afford faster data transfer rates and are cost-effective if the Internet is used heavily.

A <u>leased line</u> is a telephone line that has been leased for private use. In some contexts, it's called a dedicated line. A leased line is usually contrasted with a switched line or dialup line". Leased lines are usually available at speeds of 64k, 128k, 256k, 512k, 2Mb and provided to the customer on X.21 presentation. Frame relay protocol and T-1 and T-3 (in Europe called E-1 and E-3) lines are used for the Internet connection via a leased lines. Higher speeds are available on alternative interfaces.

Frame relay is an efficient data transmission technique used to send digital information quickly and cheaply to one or many destinations from one point. It is a packet-switching protocol for connecting devices on a Wide Area Network (WAN). Frame Relay networks in the U.S. support data transfer rates at T-1 (1.544 Mbps) and T-3 (45 Mbps) speeds. In fact, you can think of Frame Relay as a way of utilizing existing T-1 and T-3 lines owned by a service provider. Most telephone companies now provide Frame Relay service for customers who want connections at 56 Kbps to T-1 speeds. (In Europe, Frame Relay speeds vary from 64 Kbps to 2 Mbps. Frame relay is being displaced by ATM and native IP based products, including IP virtual private networks.

<u>Fixed wireless Internet connection (FWA)</u> is a technology which uses radio-frequency, infrared, microwave, or other types of electromagnetic or acoustic waves in place of wires, cables, or fibre optics to transmit signals or data (provide Internet access) between stationary (fixed) points. It includes e.g. a satellite Internet connection (long range wireless transmission) or Wi-fi (medium range wireless transmission).

<u>Wi-Fi (or Wi-fi, WiFi, Wifi, wifi), short for "Wireless Fidelity"</u>, is a set of Ethernet standards for wireless local area networks (WLAN) currently based on the IEEE 802.11 specifications. New standards beyond the 802.11 specifications, such as 802.16 are currently in the works, they offer many enhancements, anywhere from longer range to greater transfer speeds. Wi-Fi was intended to be used for wireless devices and LANs, but is now often used for Internet access (one of the main international standards for wireless broadband Internet access and networking, with widespread use in business, homes and public spaces). It is based on radio signals with a frequency of 2.4 GHz and capable of speeds of up to 11 Mbps. It enables a person with a wireless-enabled computer or personal digital assistant to connect to the Internet when in proximity of an access point called a hotspot.

Under this category it's not included the Internet connection via high capacity 'speed' mobile phone networks, which are included in alternative e) instead.

#### e) Mobile connection

This variable includes connections to the Internet via mobile phone networks and includes connections via low capacity 'speed' mobile phone networks (HSCSD, GPRS etc) - mobile



Internet narrowband - and connections via high capacity 'speed' mobile phone networks (UMTS 'W-CDMA'; EDGE 'EGPRS'; CDMA 2000x etc) - mobile Internet broadband.

A Connection via **low capacity 'speed' mobile phone networks** is an access to the Internet using a long range wireless transmission of the mobile network technologies as High-Speed Circuit-Switched Data (HSCSD) or General Packet Radio Service (GPRS) that is sometimes called as 2,5 mobile generation technology (2,5 G).

Access to the Internet via mobile phone networks should be considered as low capacity 'speed' mobile connection (narrowband) if it is being equal to, or greater than 256 kbit/s, as the sum of the capacity in both directions (download or upload).

<u>HSCSD</u> is a development of Circuit Switched Data, the original data transmission mechanism of the GSM mobile phone system. As with the CSD channel the allocation is done in circuit switched mode. The difference comes from the ability to use different coding methods and even multiple time slots to increase data throughput. HSCSD is a temporary mobile connection.

2.5G is a stepping stone between 2G and 3G cellular (mobile) wireless technologies. The term "second and a half generation" is used to describe 2G-systems that have implemented a packet switched domain in addition to the circuit switched domain. While the terms "2G" and "3G" are officially defined, "2.5G" is not. 2.5G provides some of the benefits of 3G (e.g. it is packet-switched) and can use some of the existing 2G infrastructure in GSM and CDMA networks. The most commonly known 2.5G technique is GPRS.

<u>GPRS</u> is a 2.5G mobile standard typically adopted by GSM operators as a migration step towards 3G (W-CDMA). GPRS is based on packet-switched technology enabling high-speed data transmission.

Examples of some most common spread standards of low capacity 'speed' mobile network connection and their bandwidth (can be different between the countries and also within the same country):

	download	upload
GPRS 4+1	57.6 kbit/s	14.4 kbit/s
GPRS 3+2	43.2 kbit/s	28.8 kbit/s
CSD	9.6 kbit/s	9.6 kbit/s
HSCSD	28.8 kbit/s	14.4 kbit/s
HSCSD	43.2 kbit/s	14.4 kbit/s

A connection via **high capacity 'speed' mobile phone networks** is an access to the Internet using a long range wireless transmission of the 3<sup>rd</sup> generation (3G) mobile network technologies based on the CDMA (Code Division Multiple Access) as UMTS (Universal Mobile Telephone System - Wideband 'W'-CDMA); CDMA2000x; CDMA 2000 1x EV-DO; CDMA 2000 1x EV-DV) or some other high capacity mobile technologies based on the GPRS as EDGE (Enhanced Data rates for Global Evolution - EGPRS) etc.

3G (or 3-G) is short for third-generation mobile telephone technology. The services associated with 3G provide the ability to transfer both voice data (a telephone call) and non-voice data (such as downloading information, exchanging email, and instant messaging). It includes high-speed mobile networks (e.g., CDMA2000 1X, WCDMA, CDMA2000 1xEV-DO, etc.).



<u>Universal Mobile Telecommunications System (UMTS)</u> is one of the third-generation (3G) mobile phone technologies. It uses W-CDMA as the underlying standard, is standardized by the 3GPP, and represents the European answer to the ITU IMT-2000 requirements for 3G Cellular radio systems. It presently delivers packet switched data transmission speeds up to 384 kbps and up to 2 Mbps when fully implemented.

<u>CDMA2000 1x</u> is an IMT-2000 3G mobile network technology, based on CDMA that delivers packet switched data transmission speeds of up to 144 kbps. It is also referred to as 1XRTT.

<u>CDMA2000 1xEV-DO</u> is an IMT-2000 3G mobile network technology, based on CDMA that delivers packet switched data transmission speeds of up to 2.4 Mbps.

<u>Enhanced Data rates for Global Evolution (EDGE)</u> is an intermediate technology that brings second-generation GSM closer to third-generation capacity for handling data speeds up to 384 Kbits/s. The standard is based on the GSM standard and uses TDMA multiplexing technology.

Narrowband is defined by the type of the Internet connection and includes: 1) Dial-up (connection via standard telephone line 'PSTN using analogue modem); and 2) ISDN (Integrated Services Digital Network)

Broadband is defined by the type of the Internet connection and includes: 1) xDSL (Digital Subscriber Line) technologies as ADSL, HDSL, SDSL, VDSL that form core broadband; and 2) Other high capacity 'speed' fixed (wire or wireless) connection (Cable modem 'cable TV network connection'; Leased lines 'Frame Relay, ATM, Digital Multiplex'; Ethernet LANs connection; Optical fibre connection; Satellite connection; Wi-fi connection etc) – extendend fixed wire based and wireless broadband.

# *B4.* What was the maximum speed for download contractually provided to your fastest Internet connection, as of January 2006?

#### [ <u>Scope</u>: enterprises with Internet access, i.e. B1 = Yes]

#### [ <u>Type</u>: one single answer needed, i.e. *Tick only one*; Categorical]

In computer networks, bandwidth is often used as a synonym for data transfer rate - the amount of data that can be carried from one point to another in a given time period (usually a second). This kind of bandwidth is usually expressed in bits (of data) per second (bps). For example, a modem with a bandwidth of 56 kilobits per second (Kbps) can transmit a maximum of about 56,000 bits of digital data in one second.

If the capacity is asymmetric (i.e. more downloading/downstream/incoming that uploading/downstream/outgoing or opposite), downloading/downstream/incoming capacity should be provided. Real capacity can differ significantly depending on a number of different factors which is why contractual bandwidth should be provided.

In telecommunications generally, a transmission from an information server toward an end user is referred to as downstream and a transmission toward the server is referred to as upstream. In some transmission technologies, such as ADSL and Cable modems are asymmetric, thereby rendering the upstream speed to be much lower than that of its downstream. Symmetric connections such as SDSL and T1, however, offer identical upstream and downstream speeds.



Whereas downstream is important to the average home user or enterprise for purposes of downloading content, uploads are used mainly for web server applications and similar processes where the sending of data is critical (e-commerce).

Downstream refers to the transfer speed (usually that of an internet connection) by which data can be sent from the server to the client. The process by which downstream is utilized is known as downloading.

Upstream refers to the transfer speed at which data can be transferred from the client to the server (uploading).

# *B5. Did your enterprise use the Internet for the following purposes, during January 2006?*

#### [ <u>Scope</u>: enterprises with Internet access, i.e. B1 = Yes]

#### [ <u>Type</u>: one single answer needed, i.e. *Tick only one*]

This variable intends to measure the adoption of the Internet by the enterprise as a user or consumer of several services. These services may be paid or not. This does not include the provision of these services in the Internet. For example, for "banking and financial services" this variable measures the use of the Internet to use the services provided by banks and not the use of the Internet by banks to provide financial services.

This variable includes the use of the Internet in general and is not restricted to the World Wide Web.

The following Internet uses are measured:

a) Banking and financial services

This includes the use of web-banking, the consultation of financial information (like exchange rates, interest rates, etc.) and the use of the Internet for automatic data interchange between the enterprise and other financial organisations (for instance through the use of XML or EDIFACT).

**b)** Training and education

This includes the use of online education programs by the employees.

c) Market monitoring (e.g. prices)

This includes the use of the World Wide Web to look for information on current or potential suppliers, clients or competitors.

d) Receiving digital goods or services

This includes the use of the Internet to download files or to receive it (e.g. by e-mail) when they were paid for.

e) Obtaining after-sales service

This includes the use of the Internet to receive support from suppliers. This can be done by e-mail or through the use of the website of the supplier. It also includes the use of automatic data interchange, via Internet.



# **B6.** Did your enterprise use the Internet for interaction with public authorities, during 2005?

#### [ <u>Scope</u>: enterprises with Internet access, i.e. B1 = Yes]

#### [<u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*); filter question]

As the competence of the government or the 'public authorities' differs strongly from one country to another, the concept has been kept as wide as possible: public authorities refer to both public services and administration activities. While 'administration' refers to obligation and rights one has as a citizen or as an enterprise in activity in the country (the so-called red tape), public services can refer to non-administrative tasks or competences of government bodies, e.g. offering the public library's catalogue on-line.

The service providers can be at national or regional level, but also at the level of cities or municipalities. The service providers can even be 'semi-governmental', e.g. public libraries, hospitals, universities, etc.

# *B7. Did your enterprise interact with public authorities in the following ways, during 2005?*

#### [ <u>Scope</u>: enterprises having interacted with public authorities, i.e. B6 = Yes]

[<u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*)]

a) For obtaining information

Includes searching to obtain any type of information from public authority web sites. Public authorities' web sites include local or central government offering information or services. It would be helpful to provide a list of local/central government web sites to facilitate respondents to recall public authority web sites that they have used. For example respondents may not realise some public information sites are run by public authorities, e.g. a meteorological office offering weather forecast services.

**b)** For obtaining forms, e.g. tax forms

Includes downloading official forms for any purpose of use (e.g. for information or for requesting a service). The downloaded files could be in formats such as PDF or Microsoft Word.

c) For returning filled in forms, e.g. provision of statistical information to public authorities

Includes filled in forms sent via internet only, either . Forms downloaded, printed, filled in and sent by post should not be included in this category.

**d)** Submitted a proposal in an electronic tender system (e-procurement)

Includes the submission of proposals in Internet based systems (either based on web interfaces or any other architecture).

This question makes use of the conceptual framework for the levels of interaction between enterprises or citizens and public authorities, used by DG INFSO. The framework of four levels of interaction was developed to measure the level of sophistication offered by



websites supplying basic public services. That way, one can distinguish websites that only provide information on a public service (1st level) from websites that allow to download forms (2nd level) or to submit information in an online form (3rd level) up to websites that allow to completely treat the public service or administrative obligation without the need for any paperwork whatsoever (4th level of sophistication). The first three levels are considered in the enterprise survey, as the last one has proved to be very difficult to collect.

It is expected or logical that a particular website that reaches a certain level of sophistication also include all lower levels, for instance a website offering the possibility to download a form should certainly provide information on the particular public service that form would refer to. The concept of the four levels of sophistication was adopted for the measurement of the usage of e-government by enterprises (and the 3 first levels for citizens). However, the interpretation of the results will have to differ slightly from the interpretation done for the sophistication of the public websites. At usage level, it is natural to assume that a user (enterprise or citizen), before knowing which form to download (2nd level), will obtain information on the public service he is interested in (1st level), but he/she will only do it once or twice and not every time it downloads the form. Therefore, when measuring the usage every year, it is perfectly possible that there are users who have downloaded forms with obtaining information in those cases in which the user already had all the information he needed (although not very probable, as users may well constantly search for information on several different issues). In this sense, it is possible that the respondents answers Yes to item b without having answered Yes to a (or Yes to c without having answered Yes to a and/or b).

#### B8. Did your enterprise have a Web Site / Home Page, during January 2006?

#### [ <u>Scope</u>: enterprises with Internet access, i.e. B1 = Yes]

#### [<u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*); filter question]

This observation variable doesn't refer specifically to the ownership of the website, but to the use of a website by the enterprise. It includes not only the existence of a website which is located in servers which belong to the enterprise or are located at one of the enterprise's sites, but also third party web-sites (e.g. one of the group of enterprises to which it belongs).

However, it doesn't include any web presence of the enterprise. That would be too broad, as it would include the presence of the enterprise (e.g. its name or its contact information) in directories and online yellow pages. These cases are not included in this variable.

Finally, this variable includes any website, independently of its sophistication or services provided.

# *B9. Did the Web Site of your enterprise provide the following facilities, during January 2006?*

[ <u>Scope</u>: enterprises with a website, i.e. B8 = Yes]

[ <u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*)]



a) Marketing the enterprise's products

It includes providing information on the enterprise's products in its website.

b) Facilitating access to product catalogues and price lists

It includes the provision of product catalogues, including prices, in the enterprise's website.

c) Providing after sales support

It includes the use of the website to provide support to clients, for example with a webform where clients can pose questions.

# B10.Did your enterprise use the following internal security facilities, during January 2006?

[ <u>Scope</u>: enterprises with Internet access, i.e. B1 = Yes]

[ <u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*)]

a) Virus checking or protection software

Includes computer programs that attempt to identify and eliminate computer viruses and other malicious software.

**b)** Firewalls (software or hardware)

A firewall is a hardware or software solution which controls and filters communication between a computer or a computer network and the Internet. It filters incoming communication, or access, disallowing unauthorized or potentially dangerous material. It filters also outgoing communication, in order to limit access only to some Internet resources. It also logs all communication between the computer or computer network and the Internet.

c) Secure servers (support secured protocols such as shttp)

It includes the use of secure protocols (e.g. shttp or https) by the enterprise in its servers. https is a URI scheme equivalent to the http scheme, originally intended to be used with the HTTP protocol, but with added encryption layer. The URI structure is the same, except that URIs begins with "https:" rather than "http:". The scheme provides authentication and encrypted communication and is widely used on Web for security-sensitive communication, such as payment transactions. Instead of using plain text socket communication, the session data is encrypted either using the SSL (Secure Socket Layer) protocol or the TLS (Transport Layer Security) protocol.

**d)** Off-site data backup

Backing up is a security measure which consists in making copies of computer files in a different location from where they are originally located. The backup copy can then be used to restore the original data in case it was damaged or lost.



# B11.Was it possible to communicate with your enterprise using the following security facilities, during January 2006?

#### [ <u>Scope</u>: enterprises with Internet access, i.e. B1 = Yes]

#### [ <u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*)]

a) Electronic digital signature as customer's authentication mechanism

An electronic signature is some kind of electronic information attached to or associated with a contract or another message used as the legal equivalent to a written signature. Electronic signature is often used to mean either a signature imputed to a text via one or more of several electronic means, or cryptographic means to add non-repudiation and message integrity features to a document. Electronic digital signature refers specifically to a cryptographic signature, either on a document, or on a lower-level data structure.

**b)** Other authentication mechanism (e.g. PIN code)

A personal identification number (PIN) is a secret code shared between a user and a system that can be used to authenticate the user to the system. Typically, the user is required to provide a non-confidential user identifier and a confidential PIN to gain access to the system. Upon receiving the User ID and PIN, the system looks up the PIN based upon the User ID and compares the looked-up PIN with the received PIN. If they match, then the user is granted access. If they do not match, then the user is not granted access. PINs are often 4-digit numbers in the range 0000-9999 resulting in 10,000 possible numbers, so that an attacker would need to guess an average of 5000 times to get the correct PIN.

c) Data encryption for confidentiality

Encryption is the process of obscuring information to make it unreadable without special knowledge. It can be used to ensure confidentiality, but other techniques are still needed to make communications secure, particularly to verify the integrity and authenticity of a message; for example, a message authentication code (MAC) or digital signatures.

### B12.Did your enterprise encounter ICT related security problems during 2005 (e.g. computer virus, worms or trojan attack, unauthorised external access to the computer system), that resulted in a loss of information or working time?

#### [ <u>Scope</u>: enterprises with Internet access, i.e. B1 = Yes]

#### [<u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*)]

An ICT related security problem is any event which, posing a threat to the availability, integrity or confidentiality of the enterprise's computer system, resulted in the destruction or disclosure of information, or even if recovered resulted in the loss of working time due resolving the problem.



### I.1.6.3 MODULE C: E-COMMERCE VIA INTERNET

In order to assure the broadest international comparability of the enterprise ICT usage statistics, the OECD definition of e-commerce is used throughout this module. According to this definition:

An electronic transaction is the sale or purchase of goods or services, whether between businesses, households, individuals or private organisations, conducted over computer-mediated networks. The goods and services are ordered over those networks, but the payment and the ultimate delivery of the good or service may be conducted on or off-line.

Source: OECD Guide to Measuring the Information Society

This module covers only orders which are transmitted via Internet, while orders transmitted via other computer networks are covered in module D.

One important difference in this module compared with most of the questionnaire is that the reference period is the previous calendar year, instead of January of the survey year. Flux economic variables like turnover and purchases, the main variables to measure in e-commerce, need to be measured for a period longer than 1 month. In order to keep comparability with the main business statistics a calendar year is taken as reference period.

The concept of Internet is the same as the one taken in module B. That is, it refers to the public open worldwide network known as Internet and not to the use of the Internet protocol in closed networks.

e-Commerce consists on a business process which is conducted via computer networks, in this case the Internet. The role of the computer network is very important. It doesn't include the use of the Internet merely as a human-to-human communication tool. For this reason conventional e-mails manually typed by humans are excluded from this definition. In this case the computer and the network are being used only as a communication device, just like a telephone and its network. However, if the e-mail system is just used for the transmission of an automatic message, i.e. computer-to-computer without human intervention, which represents an order for a product or service, then it is considered an e-commerce transaction.

Therefore orders transmitted from a human to another human in a manual manner through the Internet are not considered e-commerce. The typical ways in which e-commerce orders are placed via the Internet is: 1) through a web-site, which typically characterises business-to-consumer e-commerce; 2) through automatic data interchange, i.e. using XML, which characterises business-to-business e-commerce; and 3) through B2B e-marketplaces. Nevertheless, any other automatic use of the Internet to transmit orders is included.



# C1. Did your enterprise order products/services via the Internet, during 2005 (excluding manually typed e-mails)?

[ <u>Scope</u>: enterprises with Internet access, i.e. B1 = Yes]

[<u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*); filter question]

- **C2.** Please indicate for 2005 the percentage of the Internet orders in relation to the total purchases (in monetary terms, excluding VAT).
  - or

### *Please state the value of the purchases resulted from orders placed via Internet (in monetary terms, excluding VAT), in 2005.*

*If you can't provide this value, Please indicate an estimate of the percentage of the total purchases resulted from orders placed via Internet, in 2005.* 

#### [ <u>Scope</u>: enterprises which have ordered via Internet, i.e. C1 = Yes]

#### [ <u>Type</u>: numerical]

The value of the purchases made over the Internet can be collected in 3 different ways. The first one, with the lowest level of measurement, is to collect it in terms of classes of percentage of the total purchases. This is the minimum level of measurement required for this variable. The reason is that in several countries the collection of any other information on this value is not feasible. In this case, the 5 response categories used are:

- Less than 1%
- 1% or more and less than 5%
- 5% or more and less than 10%
- 10% or more and less than 25%
- 25% or more

The main disadvantage of collecting the information in this way is that it doesn't allow to aggregate the value of Internet purchases.

As the aggregated value of Internet purchases is one indicator of policy and general interest, alternative ways of collecting this data are recommended when such is possible. Internet purchases should in alternative be collected with a numerical value, either in real terms or in percentage terms.

#### Internet purchases collected in percentage values

Please indicate an estimate of the percentage of the total purchases	
resulted from orders placed via Internet, in 2005.	%

Collecting Internet purchases in percentage values has the advantage of allowing us to obtain an approximate estimate from respondents which don't have in the enterprise records which can provide this value. Field experience has shown that enterprise purchases are done in a decentralised way. Therefore, unless specific records of all these transactions are kept in a centralised form, it may be difficult for the enterprise to provide the value of Internet purchases.



However, the disadvantage of collecting this variable in percentage values is that for the majority of enterprises this is still a small value. For most of the enterprises it is actually less than 1%. The problem is that this question doesn't allow the respondent to provide such an answer. The answer in this case would have to be either 0% or 1%.

Also, even when making educated estimates the respondents have the tendency to round it to multiples of 10% and 5%. For very small numbers there is evidence that respondents round significantly around 1%. Therefore, when collected in this form, a large proportion of the values collected are 1%. This has to be taken into account when the results are tabulated in percentage classes. If 1% is at the limit of the classes used (e.g. [0% - 1%]; [1% - 5%]), then in which class the 1% is included will have a significant impact on the results.

Another disadvantage of this method is that for big enterprises a value of less than 1% can still be a significant amount. If collected in percentages, Internet purchases of less than 1% can either not be taken into account if the respondent answers 0% or be over-estimated. When answers from big enterprises are involved this can bring a significant instability to the results.

### Internet purchases collected in real values

Please state the value of the purchases resulted from orders placed via	
Internet (in monetary terms, excluding VAT), in 2005.	(National Currency)

Therefore, the preferable way to collect Internet purchases is in real values. Unfortunately, for a large number of enterprises this value is not available and to make educated estimates, percentage values are better then real values.

### Internet purchases collected in real and percentage values

Please state the value of the purchases resulted from orders placed via Internet (in monetary terms, excluding VAT), in 2005.	(National Currency)
If you can't provide this value, Please indicate an estimate of the percentage of the total purchases	%
resulted from orders placed via Internet, in 2005.	

Therefore, currently the recommended method is to give the alternative to the enterprise to answer in real values if it has the information or, in case such information is not available, ask for an estimation of its percentage in relation to the turnover.

This intends first to reflect what the practice in several national surveys is already: some countries ask for the real value, while others ask for the percentage value. Second, it intends to provide an alternative to avoid the bias that might exist from asking in each of this ways: underestimation in the case of the real value and overestimation in the case of percentage values, by giving the enterprises the option of using the one for which they can provide more accurate answers.

The grossing-up of results will be different depending on how enterprise's Internet purchases are collected. If collected in percentage classes, then only the proportion of enterprises per class can be grossed-up. If collected in real or percentage values then real or the overall percentage can be grossed-up. Eurostat practice has been to get the grossed-up value of the percentage, i.e. the overall percentage of purchases made via Internet.



When grossing-up, the values collected as percentages need to be weighted by the total purchases of goods and services (variable X2). Please refer to chapter I.2.3.3 for more information on the weighting.

# C3. Did your enterprise receive orders via the internet, during 2005 (excluding manually typed e-mails)?

[ <u>Scope</u>: enterprises with Internet access, i.e. B1 = Yes]

[ <u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*); filter question]

### C4. Please state the value of the turnover resulted from orders received via Internet (in monetary terms, excluding VAT), in 2005.

If you can't provide this value,

*Please indicate an estimate of the percentage of the total turnover resulted from orders received via Internet, in 2005.* 

[ <u>Scope</u>: enterprises which have received orders via Internet, i.e. C3 = Yes]

### [ <u>Type</u>: numerical]

Contrary to purchases, sales are usually centralised in enterprises. For this reason, Internet sales are collected in value (percentage or real) and not in percentage classes like it is the case for Internet purchases.

The problematic of collecting Internet sales in real or percentage terms are the same as for collecting Internet purchases. As in that case the recommended method is to collect it giving the possibility to the respondent to answer in real values and if that is not possible to provide an educated estimate in percentage of the total turnover.

# **C5.** Please provide a percentage breakdown of all Internet sales in 2005, by type of client. (Estimates in percentage of the monetary values)

[ <u>Scope</u>: enterprises which have received orders via Internet, i.e. C3 = Yes]

### [ <u>Type</u>: numerical]

For respondents having received orders via Internet, a percentage breakdown of the Internet sales by type of client is requested. The types of clients used are:

a) B2B (Sales to other enterprises) and B2G (Sales to public authorities)

The B2B abbreviation stands for business-to-business and refers to relations between enterprises, opposed to relations between enterprises and other groups, like consumers and the Government. In this variable it refers to commercial transactions between the respondent enterprise and other enterprises. Business-to-business electronic commerce typically takes the form of automated processes between trading partners and is performed in higher volumes than business-to-consumer applications.



B2G stands for business-to-government and includes in this variable the commercial transactions between the respondent enterprise and public authorities, which are conducted via Internet.

**b)** B2C (Sales to private consumers)

B2C stands for business-to-consumer and refer to relations between enterprises the end consumer. In this variable, it refers orders received by the enterprise from individuals. Business-to-consumer electronic commerce typically takes the form of web-pages that offer the possibility to order products.

# **C6.** Please provide a percentage breakdown of all Internet sales in 2005, by destination. (Estimates in percentage of the monetary values)

[ <u>Scope</u>: enterprises which have received orders via Internet, i.e. C3 = Yes]

### [ <u>Type</u>: numerical]

For respondents having received orders via Internet, a percentage breakdown of the Internet sales by destination of the delivery is requested. In the case of the delivery of a digital product the localisation of the client is taken as the destination. The destination categories of the clients used are:

### a) Own country

The all territory of the country is considered, either inside the EU or not.

### **b)** Other EU countries

The territory of all the Member-States of the EU is considered, except the country where the survey is conduct if it is one of the EU Member-States.

c) Rest of the world

This item includes all the remaining turnover resulted from orders placed via Internet.

# *C7. Did your enterprise sell any products to other enterprises via a presence on specialised Internet market places, during 2005?*

### [ <u>Scope</u>: enterprises which have received orders via Internet, i.e. C3 = Yes]

### [ <u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*)]

e-Marketplaces, or electronic marketplaces, are business-to-business portals, web-based trading systems, where goods or services are transacted. These portals integrate a community of many suppliers and many buyers, and function as brokers between the two (function as an intermediary without taking possession of the goods or services).



e-Marketplaces provide additional services such as catalogues (e.g. list of all the products available from all supplier members), directory listing (list of suppliers per product category, with links to respective web-sites and additional details about the companies and product offer), auctions, support to several languages, industry news, bulletin boards, etc.

If the enterprise is member of an e-marketplace and sold any product or service through this system then should answer "Yes" to the question.



### I.1.6.4 MODULE D: E-COMMERCE VIA COMPUTER NETWORKS OTHER THAN INTERNET

# D1. Did your enterprise order products/services via external computer networks other than Internet, during 2005?

[ <u>Scope</u>: enterprises which use computers, i.e. A1 = Yes]

[ <u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*); filter question]

D2. Please indicate for 2005 the percentage of the orders placed or transmitted via computer networks other than Internet, in relation to the total purchases (in monetary terms, excluding VAT).

### or

*Please state the value of the purchases resulted from orders placed via computer networks other than Internet (in monetary terms, excluding VAT), in 2005.* 

If you can't provide this value,

*Please indicate an estimate of the percentage of the total purchases resulted from orders placed via computer networks other than Internet, in 2005.* 

### [ <u>Scope</u>: enterprises which have ordered via other computer networks than Internet, i.e. D1 = Yes]

### [ <u>Type</u>: numerical]

Just like with orders placed via Internet, the value of the purchases made over computer networks other than Internet can be collected in 3 different ways: 1) in terms of classes of percentage of the total purchases; 2) in percentage value; and 3) in real value. The advantages and disadvantages of collecting this information in the several ways are the same as in the case of Internet purchases. Please refer to the explanatory note of question C2 for more in-depth information.

When collected in classes of percentages, the 5 response categories used are:

- Less than 1%
- 1% or more and less than 25%
- 25% or more and less than 50%
- 50% or more and less than 75%
- 75% or more

The classes are not the same as the ones used for Internet purchases, because although other computer networks are used by fewer enterprises, they are used more intensively.

Just like Internet purchases, currently the recommended method is to give the alternative to the enterprise to answer in real values if it has the information or, in case such information is not available, ask for a estimation of its percentage in relation to the turnover.



Equally, the grossing-up of results will be different depending on how enterprise's Internet purchases are collected. If collected in percentage classes, then only the proportion of enterprises per class can be grossed-up. If collected in real or percentage values then real or the overall percentage can be grossed-up. Eurostat practice has been to get the grossed-up value of the percentage, i.e. the overall percentage of purchases made via Internet.

When grossing-up, the values collected as percentages need to be weighted by the total purchases of goods and services (variable X2). Please refer to chapter **Error! Reference source not found.** for more information on the weighting.

# D3. Did your enterprise receive orders via external computer networks other than Internet, during 2005?

[ <u>Scope</u>: enterprises which use computers, i.e. A1 = Yes]

[ <u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*); filter question]

# D4. Please state the value of the turnover resulted from orders received via computer networks other than Internet (in monetary terms, excluding VAT), in 2005.

If you can't provide this value,

*Please indicate an estimate of the percentage of the total turnover resulted from orders received via computer networks other than Internet, in 2005.* 

### [ <u>Scope</u>: enterprises which have received orders via computer networks other than Internet, i.e. D3 = Yes]

### [ <u>Type</u>: numerical]

Contrary to purchases, sales are usually centralised in enterprises. For this reason, sales via computer networks other than Internet are collected in value (percentage or real terms) and not in percentage classes like it is the case for the purchases.

The problematic of collecting sales in real or percentage terms are the same as for collecting purchases. As in that case the recommended method is to collect it giving the possibility to the respondent to answer in real values and if that is not possible to provide an educated estimate in percentage of the total turnover.



### I.1.6.5 MODULE X: BACKGROUND INFORMATION

The background variables have several purposes. First, they are used to breakdown the results from the main characteristics. That's the case of the "Main economic activity of the enterprise", "Average number of persons employed" and "Location".

Second, they are needed to weight the percentages of turnover and purchases from e-commerce. The background variables "Total purchases of goods and services" and "Total turnover" are used for that. The variable "Average number of persons employed" is similarly used to weight the percentage of persons employed using computers. The number of persons employed is also used to weight the qualitative variables.<sup>1</sup>

Third, the background variables are used in the sampling design. Namely, the "Main economic activity" and the "Average number of persons employed" are used to stratify the sample.<sup>2</sup>

The background variables may be collected through the ICT survey questionnaire or obtained from alternative sources. The alternative sources are mainly the registers and one main business survey, usually used to produce the structural business statistics. It is very important that the background information is at least consistent with the structural business statistics.

### X1. Main economic activity of the enterprise

### [ Scope: all enterprises]

### [ <u>Type</u>: categorical]

The main (or principal) economic activity is identified as the activity which contributes most to the total value added of the enterprise. The principal activity so identified does not necessarily account for 50% or more of the enterprise's total value added. The classification of principal activity is determined by reference to NACE Rev. 1.1, first at the highest level of classification and then at more detailed levels ("top-down" method).

The nomenclature NACE Rev. 1.1 is available in Eurostat's RAMON database:

http://europa.eu.int/comm/eurostat/ramon

The main economic activity of the enterprise should be classified by NACE Rev. 1.1 at its highest level of detail (4 digits). Nevertheless, only the following level of detail which is used in the breakdown is strictly necessary.

	NACE groupings		
1	DA + DB + DC + DD + DE	Manufacture of products based on: food, beverages, tobacco, textile, leather, wood, pulp and paper; publishing and printing	
2	DF + DG + DH	Manufacture of coke, refined petroleum products, chemical products, man-made fibres, rubber and plastics	
3	DI + DJ	Manufacture of other non-metallic mineral products, basic metals and fabricated metal products	
4	DK + DL + DM + DN	Manufacture of machinery and electrical, optical and transport equipment and other manufacturing n.e.c.	

<sup>1</sup> For more information on the weighting refer to chapter I.2.???.

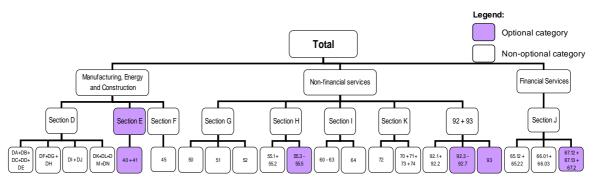
<sup>&</sup>lt;sup>2</sup> For more information on the sampling refer to chapter I.2.???.



5	45	Construction
6	50	Sale, maintenance and repair of motor vehicles and motorcycles; retail sale of automotive fuel
7	51	Wholesale trade and commission trade, except of motor vehicles and motorcycles
8	52	Retail trade and repair of personal and household goods
9	55.1 + 55.2	Hotels and other provision of short-stay accommodation
10	60 + 61 + 62 + 63	Transport and storage
11	64	Post and telecommunications
12	72	Computer and related activities
13	70 + 71 + 73 + 74	Real estate, renting and business activities except computer activities
14	92.1 + 92.2	Motion picture, video, radio and television activities
F1	65.12 + 65.22	Monetary intermediation and other credit granting, except central banking
F2	66.01 + 66.03	Insurance, except compulsory social security
Opt	ional:	
17	22	Publishing, printing and reproduction of recorded media
18	40 + 41	Electricity, gas and water supply
19	55.3 + 55.4 + 55.5	Restaurants, bars, canteens and catering
20	92.3 to 92.7	News agencies, sporting and libraries, archives, museums and other cultural and recreational activities
21	93	Textile washing and dry-cleaning, hairdressing and other beauty treatment, funeral activities, physical well-being activities, etc.
F3	67.12 + 67.13 + 67.2	Activities auxiliary to financial intermediation, except administration of financial markets

These NACE categories are grouped together for dissemination purposes into several aggregates organised in 3 hierarchal levels. At the first level there are 3 categories distinguishing "Manufacturing, Energy and Construction", "Non-financial services" and "Financial Services". At the second level, activities are grouped at the Section level of NACE Rev. 1.1, making 9 categories. Level 3 is the most detailed one, composed of the 21 NACE groupings described above.

Level 0	Level 1	Level 2	Level 3
		Section D	DA+DB+DC+DD+DE
			DF+DG+DH
	Manufacturing, Energy and		DI+DJ
	Construction		DK+DL+DM+DN
		Section E	40 + 41
		Section F	45
			50
		Section G	51
			52
		Section H	55.1 + 55.2
Total	Non-financial Services	Section	55.3 - 55.5
		Section I	60 - 63
			64
		Section K	72
			70 +71 +73 +74
		Section O	92.1 + 92.2
			92.3 - 92.7
			93
	Financial Services	Section J	65.12 + 65.22
			66.01 + 66.03
			67.12 + 67.13 + 67.2





### X2. Average number of persons employed

#### [ Scope: all enterprises]

#### [ Type: numerical]

For purposes of general harmonisation of enterprise ICT usage statistics and the more general field of business statistics, the concept of persons employed used here is the one from the Structural Business Statistics (SBS).

The number of persons employed is defined as the total number of persons who work in the observation unit (inclusive of working proprietors, partners working regularly in the unit and unpaid family workers), as well as persons who work outside the unit who belong to it and are paid by it (e.g. sales representatives, delivery personnel, repair and maintenance teams). It includes persons absent for a short period (e.g. sick leave, paid leave or special leave), and also those on strike, but not those absent for an indefinite period. It also includes part-time workers who are regarded as such under the laws of the country concerned and who are on the payroll, as well as seasonal workers, apprentices and home workers on the payroll.

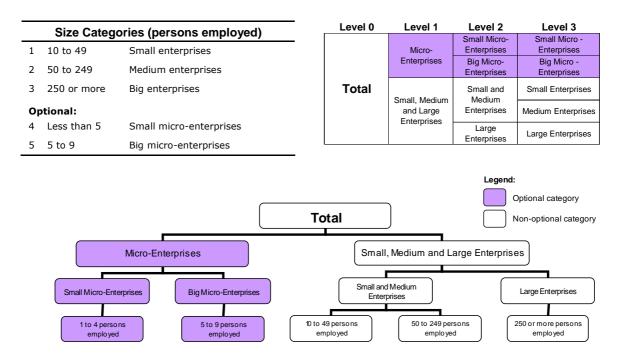
The number of persons employed excludes manpower supplied to the unit by other enterprises, persons carrying out repair and maintenance work in the enquiry unit on behalf of other enterprises, as well as those on compulsory military service.

Unpaid family workers refer to persons who live with the proprietor of the unit and work regularly for the unit, but do not have a contract of service and do not receive a fixed sum for the work they perform. This is limited to those persons who are not included on the payroll of another unit as their principal occupation.

Source: Structural Business Statistics Regulation (variable 16 11 0)

The number of persons employed should be measured as the yearly average during the previous calendar year. However, if the seasonal effect is not significant, the last day of the previous calendar year can be used.

The average number of persons employed is coded into 5 size categories. For the tabulation of the results, the size categories are grouped in a hierarchal way into 3 levels. The first level distinguishes micro-enterprises from the others. The second and thirds levels further breakdown these two groups.





### X3. Total purchases of goods and services

#### [ Scope: all enterprises]

#### [ Type: numerical]

This variable is not to be collected for the financial enterprises, i.e., enterprises which main economic activity is classified in Section J of NACE Rev. 1.1, because the concept is only applicable to non-financial economic activities.

This variable is needed to weight the percentage of purchases resulted from orders placed via Internet and other computer networks. However, if these variables are collected in classes, instead of percentage (or real) values, then this background variable is not necessary.

As for the number of persons employed and turnover, the SBS definition is to be used:

Purchases of goods and services include the value of all goods and services purchased during the accounting period for resale or consumption in the production process, excluding capital goods the consumption of which is registered as consumption of fixed capital. The goods and services concerned may be either resold with or without further transformation, completely used up in the production process or, finally, be stocked.

Included in these purchases are the materials that enter directly into the goods produced (raw materials, intermediary products, components), plus non-capitalised small tools and equipment. Also included is the value of ancillary materials (lubricants, water, packaging, maintenance and repair materials, office materials) as well as energy products. Included in this variable are the purchases of materials made for the production of capital goods by the unit.

Services paid for during the reference period are also included regardless of whether they are industrial or non-industrial. In this figure are payments for all work carried out by third parties on behalf of the unit including current repairs and maintenance, installation work and technical studies. Amounts paid for the installation of capital goods and the value of capitalised goods are excluded.

Also included are payments made for non-industrial services such as legal and accountancy fees, patents and licence fees (where they are not capitalised), insurance premiums, costs of meetings of shareholders and governing bodies, contributions to business and professional associations, postal, telephone, electronic communication, telegraph and fax charges, transport services for goods and personnel, advertising costs, commissions (where they are not included in wages and salaries), rents, bank charges (excluding interest payments) and all other business services provided by third parties. Included are services which are transformed and capitalised by the unit as capitalised production.

Expenditure classified as financial expenditure or extraordinary expenditure in company accounts is excluded from the total purchases of goods and services.

Purchases of goods and services are valued at the purchase price excluding deductible VAT and other deductible taxes linked directly to turnover.

All other taxes and duties on the products are therefore not deducted from the valuation of the purchases of goods and services. The treatment of taxes on production is not relevant in the valuation of these purchases.

Specific calculation methods are needed for NACE Rev.1 classes 66.01 and 66.03

Source: Structural Business Statistics Regulation (variable 13 11 0)



### [ Scope: all enterprises]

### [ <u>Type</u>: numerical]

Just like the total purchases of goods and services, this variable is not to be collected for the financial enterprises, i.e. enterprises which main economic activity is classified in Section J of NACE Rev. 1.1, because the concept is only applicable to non-financial economic activities.

As for the number of persons employed and purchases of goods and services, the SBS definition is to be used:

Turnover comprises the totals invoiced by the observation unit during the reference period, and this corresponds to market sales of goods or services supplied to third parties.

Turnover includes all duties and taxes on the goods or services invoiced by the unit with the exception of the VAT invoiced by the unit vis-à-vis its customer and other similar deductible taxes directly linked to turnover.

It also includes all other charges (transport, packaging, etc.) passed on to the customer, even if these charges are listed separately in the invoice. Reduction in prices, rebates and discounts as well as the value of returned packing must be deducted.

Income classified as other operating income, financial income and extraordinary income in company accounts is excluded from turnover. Operating subsidies received from public authorities or the institutions of the European Union are also excluded.

For NACE Rev. 1 classes 66.01 and 66.03, the corresponding title of this characteristic is 'Gross premiums written'.

**Source:** Structural Business Statistics Regulation (variable 12 11 0)

### X5. Location (Objective 1/ non-Objective 1 region)

### [ <u>Scope</u>: all enterprises]

### [ <u>Type</u>: categorical]

"Objective 1" promotes the development and structural adjustment of regions whose development is lagging behind, i.e. whose average per capita GDP is below 75% of the European Union average.

The NUTS regions (statistical demarcation) eligible for support from the Structural Funds under Objective 1 - including transitional or phasing-out Objective 1 regions until 31/12/2006 which are marked in italic - are listed below.

Please note that the list is different for the one used in the 2005 survey as regions are no longer under transitional support as of 31/12/2005.

### Countries entirely covered by Objective 1:

**Estonia** (the whole country counts as one single region at NUTS2-level)

Greece

Latvia (the whole country counts as one single region at NUTS2-level)

Lithuania (the whole country counts as one single region at NUTS2-level)



### Hungary

Malta (the whole country counts as one single region at NUTS2-level)

Poland

Slovenia (the whole country counts as one single region at NUTS2-level)

### **Countries partially covered by Objective 1:**

Belgium:	The following communes of the province of Hainaut: Bernissart, Chapelle-lez-Herlaimont, Charleroi (with the exception of former commune of Mont-sur-Marchienne), Châtelet, Courcelles, Farciennes, Fontaine-l'Evêque, Manage, Boussu, Dour, Frameries, Hensies, Mons (only the communes of Jemappes, Flenu et Cuesmes), Quaregnon, Quiévrain, Colfontaine, La Louvière (with the exception of the former commune of Boussoit), Anderlues, Morlanwelz (note: as of 31/12/2005, the rest of the province of Hainaut is no longer eligible for transitional support)	
Czech Republic:	Střední Čechy, Jihozápad, Severozápad, Severovýchod, Jihovýchod, Střední Morava, Moravskoslezsko (i.e. the whole country except Praha)	
Germany:	Brandenburg Nord-Ost, Brandenburg Süd-West, Mecklenburg- Vorpommern, Chemnitz, Dresden, Leipzig, Dessau, Halle, Magdeburg, Thüringen ( <u>note</u> : as of 31/12/2005, Berlin (part: former East Berlin, i.e. Kreis Berlin-Ost, Stadt) is no longer eligible for transitional support)	
Spain:	Galicia, Principado de Asturias, Castilla y León, Castilla-La Mancha, Extremadura, Comunidad Valenciana, Andalucía, Región de Murcia, Ceuta, Melilla, Canarias, <i>Comunidad Autonoma Cantabria</i>	
France:	Guadeloupe, Martinique, Guyana, Réunion, <i>Corse, Nord - Pas-de-Calais</i> (parts: arrondissements Avesnes, Douai, Valenciennes)	
Ireland:	Border, Midlands, Western, <i>South-East</i> ( <u>note</u> : as of 31/12/2005, Dublin, Mid-East, Mid-West, South-West are no longer eligible for transitional support)	
Italy:	Campania, Puglia, Basilicata, Calabria, Sicilia, Sardegna, Molise	
Austria:	Burgenland	
Portugal:	Norte, Centro, Alentejo, Algarve, Açores, Madeira (i.e. the whole country except Lisboa)	
Slovakia:	Západné Slovensko, Stredné Slovensko, Východné Slovensko (i.e. the whole country except Bratislavsky kraj)	
Finland:	Itä-Suomi (all), Länsi-Suomi (part: northern part of Keski-Suomi), Pohjois-Suomi (parts: all of Lappi, part of Pohjois-Pohjanmaa, eastern part of Keski-Pohjanmaa)	
	[see also: Annex I to Protocol 6 annexed to the Act of Accession of Austria, Finland and Sweden (http://europa.eu.int/eur-lex/en/ treaties/dat/AU_FI_SV_accession.html#0355010034)]	
Sweden:	Norra Mellansverige (parts: northwestern part of Gävleborgs län, northern and western parts of Dalarnas län, northern part of Värmlands län), Mellersta Norrland (all, but coastal part is under the "Special Programme") and Övre Norrland (all, but coastal part is under the "Special Programme")	
	[see also: Annex I to Protocol 6 annexed to the Act of Accession of Austria, Finland and Sweden (http://europa.eu.int/eur-lex/en/	



	treaties/dat/AU_FI_SV_accession.html#0355010034)]
United Kingdom:	South Yorkshire, West Wales and the Valleys, Cornwall and Isles of Scilly, Merseyside, <i>Highlands and Islands (only Islands – 1995 NUTS III boundaries)</i>
	(note: as of 31/12/2005, Northern Ireland and Highlands and Islands (except Islands) are no longer eligible for transitional support)

### Countries with no Objective 1 regions:

Denmark (the whole country counts as one single region at NUTS2-level)

Cyprus (the whole country counts as one single region at NUTS2-level)

**Luxembourg** (the whole country counts as one single region at NUTS2-level)

**The Netherlands** (note: as of 31/12/2005, Provincie Flevoland is no longer eligible for transitional support)

The list of Objective 1 regions was published in O.J. L194 p. 53 of 27/07/1999, Annexes I and II (http://europa.eu.int/eur-lex/pri/en/oj/dat/1999/I\_194/I\_19419990727en00530057.pdf).

The list of Objective 1 regions in the Member States who entered the EU in 2004 can be found in Annex II to the Act concerning the conditions of accession of these countries. The list is valid from 01/05/2004 until 31/12/2006

(http://www.europa.eu.int/eur-lex/en/treaties/dat/L\_2003236EN/L2003236EN.065803.htm).

The list of NUTS regions as of 2003 was published in O.J. L154 p. 1 of 21/06/2003; see also the RAMON-database on Eurostat's website (http://europa.eu.int/comm/eurostat/ramon/nuts).



### I.1.7. Enterprises of the financial sector

### I.1.7.1 OBSERVATION VARIABLES FOR THE FINANCIAL SECTOR

In addition to the economic activities described in section I.1.2 above, the enterprise survey targets the collection of statistical information from the financial sector, i.e. banks and other credit institutions as well as insurance services relating to NACE Rev. 1.1 section J classes 65.12, 65.22, 66.01, 66.03. Optional NACE activities are 67.12, 67.13, 67.2.

The importance of the use of ICT and eCommerce in the financial sector has been widely recognised. However, measurement of eCommerce poses certain difficulties. In particular the measurement of eCommerce in monetary terms of the value or percentage of turnover which resulted from orders received via Internet or other computer networks was not found appropriate. Following a pilot phase and testing of a set of alternate variables by various NSIs, the methodology regarding the observation variables has been modified for the financial sector.

The changes in the observation variables mainly concern questions related to eCommerce. Particular emphasis is put on Internet eCommerce and Business-to-consumer eCommerce.

A specific model questionnaire and transmission format has been issued and is attached in chapters 1.3.1 and 1.3.2, respectively. The reporting of results is integrated in the template in chapter 1.3.3.

### I.1.7.2 EXPLANATORY NOTES

The explanatory notes in this chapter refer to the questions in the 2006 model questionnaire for enterprises in the financial services sector. The structure of this chapter follows the model questionnaire, i.e. the explanatory notes are grouped per *module* and per *question*, but only those questions which are different compared to the general model questionnaire for enterprises are addressed. Regarding the remaining questions, reference is made to chapters I.1.6.1 and I.1.6.2. It is recommended to have the model questionnaire for the financial sector at hand while reading this section.



### I.1.7.2.1. MODULE A: ACCESS TO INFORMATION AND COMMUNICATION TECHNOLOGIES

Question A1 of the general enterprise survey is not addressed. It was found that computer use is widespread in the financial sector. The questionnaire starts with asking the percentage of personnel using a computer. The numbering of questions in module A is thus slightly different.

### A7: Did your enterprise have IT systems to manage the receipt of orders, during January 2006? If Yes,

# A8: Did your enterprise's IT systems for managing orders link automatically with any of the following IT systems, during January 2006?

### [ <u>Scope</u>: all enterprises]

### [<u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*); filter question]

As for other enterprises (see explanatory notes for questions A8 and A9 in chapter I.1.6.1), the purpose of these variables is to provide a measure of the integration of business processes. For the financial sector, we are in particular interested in IT systems for managing the *receipt of orders* from customers. The question is thus limited to two dimensions:

- a) Existence of automatic link to (any) internal IT system of the enterprise or enterprise group, and
- **b)** Existence of automatic link to customers' business systems (for customers outside the enterprise group).

### I.1.7.2.2. MODULE C: E-COMMERCE VIA INTERNET

The module on e-commerce via the Internet for financial sector enterprises addresses first in a more general sense the provision of on-line financial services via the Internet to consumers, i.e. business-to-consumer e-commerce, and then more in particular the provision of services to consumers through a website.

The module takes into account that in e-commerce, services can be ordered over Internet Protocol based networks but the payment and the ultimate delivery of the service may be conducted on- or off-line. Orders received via telephone, facsimile, or manually typed e-mails are not counted as electronic commerce. E-commerce means transactions conducted over computer-mediated networks. Orders from customers are the critical issues. The simple provision of information on the enterprise and its available services which can be accessed by a customer from the website is excluded here.

Financial transactions are the business of banking and credit granting services and insurances which transact in financial markets on the customer's behalf. Transactions in banking services include the transfer of money via bank accounts following orders from customers to pay for purchases etc., the transfer of money to a savings deposit, the provision of a loan, or the purchase or sale of a security. Transactions of insurance firms involve the sales of insurance policies. Traditionally, orders from customers have been done at the bank counter by completing more or less simple paper forms, or by completing insurance policy application forms with the assistance of agents working independently or not for insurance companies. Today, electronic



orders for these services via Internet applications have grown but the proportions are not yet exactly known and are expected to differ among countries.

### C1. Did your enterprise provide on-line financial services to customers via the Internet, during 2005 (other than information services, excluding manually typed e-mails)?

[ <u>Scope</u>: enterprises with Internet access, i.e. B1 = Yes]

### [<u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*); filter question]

As mentioned in chapter I.1.6.2, the Internet is a world-wide open computer mediated system (network) that transmits data by packet switching using a standardised Internet Protocol (IP) and related protocols (Internet protocol suit). Questions C1 and C2 (C2a, C2b) of this module refer to the Internet Protocol (IP) based networks and systems such as WWW, Extranet over the Internet, EDI over the Internet, virtual private network (VPN) over the Internet and Internet enabled by mobile phones. The provision of on-line financial services by manually typed e-mails via the Internet is excluded.

The following question C2a is closely related with question C2b.

### C2a. Which of the following products/services did you provide to customers, during 2005?

# C2b. For which of these products/services did you receive orders from customers via the Internet, during 2005?

[<u>Scope</u>: enterprises which provide on-line financial services via the Internet, i.e. C1 = Yes] [<u>Type</u>: multiple answers possible, i.e. one or more; binary (*Yes/No*)]

For enterprises with Internet access that are providing on-line financial services to customers, information is requested on the type of financial services offered (question C2a). That information will allow to check if all services or a part of them is offered on-line (question C2b).

Should none of the services mentioned be put on offer on-line, the following questions in Module C can be skipped and the respondents can continue with the next module in the questionnaire.

Usual and possible services provided by banks and credit institutions *for traditional and online internet transactions* are listed as answer possibilities a) to d). Insurance services are distinguished as life insurances and non-life insurances. Compared to traditional transactions, on-line transactions via the Internet can be done anytime and from anywhere. Some on-line financial services may update the account and other transaction information in real time, others daily or less frequent.

Major services are listed by function: enabling payments, savings, loans, investments, insurance.



### a) Payment services

Payment services enable customers to perform orders for payment of invoices or for transfers from the customers' current account to other accounts or to apply for a credit card.

### **b)** Savings deposits

Services offering savings deposits allow the customer to make deposits (and withdraw them) in a savings account. Deposits on savings accounts enable customers to save money and to earn interest rates that are higher than on a current (or checking) account. The customer can make deposits by opening a savings account at the bank. An order regarding savings deposits is for example to instruct the bank to place money on (directly, or indirectly by transfer from other accounts) a savings account. On-line savings deposits may be less demanded and offered if offices are absent and the account holder cannot make direct deposits in person.

### c) Loans

Loans can be offered by credit institutions in a traditional manner or on-line via the Internet. The order for a loan involves the completion of an application for a loan. For the purpose of managing loan transactions, dept accounts may be opened by the bank.

### d) Investment services

Services rendered by a bank, stock broker or an issuing house in placing shares and/or debentures or buying and selling securities (stock, bonds, shares in mutual funds) without subscribing for them and without having to take the shares and/or debentures onto own books. The relations with the customers usually involve the opening of deposits for securities transactions. As an example, an order from a customer is to request buying a security on his/her behalf from the bank.

e) Life insurances

### f) Non-life insurances

In general an insurance is a contract whereby a person or legal entity, the insurer, guarantees to indemnify wholly or partially another person, the insured, in consideration of a lump sum payment or payments at regular intervals known as premiums, for loss suffered by the insured due to the occurrence of the hazard specified in the contract.

An insurance policy is the contractual document setting out the signed and dated agreement between the insurer and the insured, which confirms the existence of the insurance contract between these parties and serves as proof thereof.

An order for insurance, life or non-life, is to apply for an insurance policy. Examples for nonlife insurances are car insurance, health insurance, disability insurance, travel insurance and business insurance.



# C3. Please indicate for 2005 and for the following groups of customers the percentage of account/deposit holders who used interactive ordering via your website (for banking services, if ticked 'yes' in C2b a), b), c) and/or d))

[ Scope: enterprises which provide on-line financial services via the Internet, i.e. C1 = Yes, and which provide banking services via the Internet, i.e. C2b a), b), c) and/or d) = Yes]

[ <u>Type</u>: categorical/numerical]

**a)** All account/deposit holders using interactive ordering via your website related to the total number of account/deposit holders

**b)** Private holders of accounts/deposits using interactive ordering via your website related to the total number of private account/deposit holders

**c)** Corporate holders of accounts/deposits using interactive ordering via your website related to the total number of private account/deposit holders

Banks and other credit institutions offering payment services, savings deposits, loans and/or investment services are requested to indicate the percentage of customers in terms of account/deposit holders ordering via the website. Since the percentage of customers is viewed to be difficult to address, the percentage of holders of accounts or deposits should be considered. Addressing the amount of account/deposit holders in this context is perceived to be more simple and better recorded. The percentage of website accounts/deposits according to different types of account/deposit holders (all, private, corporate) will serve as a possible alternative.

Focus is laid on business-to-consumer eCommerce and types of consumers as subjects being of special interest in the area of financial services. In particular, the possibility to separate private holders of accounts or deposits will support the monitoring of developments towards creating an integrated retail financial service market in Europe for which cross-border trade facilitated by eCommerce has received attention in European policy.

Another focus concerning receiving orders from customers via the Internet is laid on the use of interactive ordering via the website. This means that the question is restricted to orders received through the enterprise' publicly accessible website and does not address other possible forms of ordering via the Internet, e.g. EDI over Internet. The use of the web interface to banks and other credit institutions is perceived to be more understood and to reflect increasing common practice by private and corporate customers of financial services. The web application facilitating the orders is usually interactive, by checking and informing of any missing details to be completed in the order and providing notifications to the customers, e.g. when the order has been registered.

The collection of information with a numerical value either in absolute terms or in percentage terms is not considered feasible by various countries. Therefore, the value of receiving orders from account/deposit holders is stratified by six classes of percentage of account/deposit holders using interactive ordering via the website in relation to the total number of account/deposit holders. The response categories are:



- Less than 1%
- 1% or more and less than 5%
- 5% or more and less than 10%
- 10% or more and less than 25%
- 25% or more and less than 50%
- 50% or more

Alternatively, respondents have two possibilities to indicate numerical values: They can provide an estimated percentage; or they can provide the absolute values in terms of numbers of account/deposit holders. The more countries providing numerical values in relation to the total number the better. Finally however, the aim is to obtain a certain minimum level of measurement by using the percentage classes.

### The following question C4 is optional.

C4. Please indicate for 2005 the importance of Internet enabled financial transactions for your business by providing percentages or absolute figures for the following values (for banking services, if ticked 'yes' in C2b a), b), c) and/or d))

[ <u>Scope</u>: enterprises which provide on-line financial services via the Internet, i.e. C1 = Yes, and which provide banking services via the Internet, i.e. C2b a), b), c) and/or d) = Yes]

[ <u>Type</u>: categorical/numerical]

- a) Value of payment orders via Internet related to the total value of payment orders
- **b)** Value of revenues (commissions, margins, fees, interest) from orders via the Internet related to the total value of revenues (in monetary terms, excluding VAT)

Compared to the enterprise survey on other economic activities, variables on turnover and production value have not proved feasible for banking services and insurances. Therefore, the characteristics to be collected concentrate on the value of payment orders and the value of revenues from commissions, margins, fees, and/or interest which are perceived to be more simple measures. The question is optional, meaning that the results should be assessed in terms of possible future use in the survey.

Following the same ways of collecting information as described in question C3 above, the value of payment orders via the Internet related to the total value of payment orders, and the value of revenues from orders via the Internet related to the total value of revenues are collected in terms of classes of percentage of the Internet related values on the total values. The use of percentage classes is related to expected difficulties in providing exact values and should increase response rates.

Alternatively, respondents have two possibilities to indicate numerical values: They can provide an estimated percentage. They can also provide the absolute values in terms of value of payment orders and value of revenues received via the Internet together with the total values for grossing up purposes.



# C5. Please indicate for the following groups of customers the percentage of insurance policies ordered via your website and related revenues, during 2005. (for insurances, if ticked 'yes' in C2b e) and/or f))

[ <u>Scope</u>: enterprises which provide on-line financial services via the Internet, i.e. C1 = Yes, and which provide insurance services via the Internet, i.e. C2b e) and/or f) = Yes]

### [ <u>Type</u>: categorical/numerical]

**a)** Insurance policies ordered by private customers/individuals via your website related to the total number of insurance policies

**b)** Insurance policies ordered by corporate customers/enterprises via your website related to the total number of insurance policies

**c)** Value of Gross Premiums Written from private and corporate insurance policies ordered via your website related to the total value of Gross Premiums Written, (in monetary terms, excluding VAT)

This question is collecting information on customers ordering insurance services via the website. In detail, the question will measure the receipt of orders or applications for insurance policies via the website, the two different types of insurance policy holders (private, corporate), and a monetary value, i.e. gross premiums written. As recognised in insurance service statistics, the variable "gross premiums written" should replace and provide an equivalent to turnover.

Following the same ways of collecting information as in the previous two questions, values are collected in terms of classes of percentages, in this case of insurance policies ordered via the website by private customers as well as ordered by corporate customers and of the value of gross premiums written resulting from website orders for insurance policies.

Alternatively, respondents have two possibilities to indicate numerical values: They can provide an estimated percentage; or they can provide the absolute values, here in terms of numbers of insurance policies and value of gross premiums written in national currency, excluding VAT. The minimum aim is to obtain data on the different percentage classes.

The number of classes and the range of values for each of the classes are the same for questions C3, C4, and C5. Percentage bases are the total number of insurance policies.

### C6. Please provide a percentage breakdown of all Internet sales of retail financial services in 2005, by destination (estimates in percentage of the total retail customers who ordered via the Internet)

[ <u>Scope</u>: enterprises which provide on-line financial services to customers via the Internet, i.e. C1 = Yes]

### [ <u>Type</u>: numerical]

For respondents providing on-line financial services to customers via the Internet, a percentage breakdown of the Internet sales of retail financial services by destination, i.e. in terms of considering the residence of the private customer or individual as client is requested. Normally, the customers of financial services must indicate their address of residence including the country of residence when opening bank accounts or purchasing



insurance policies. The respondents should give estimates in percentages of the total number of retail customers who ordered or purchased via the Internet.

If the number of retail customers in banking and insurance services as such is not known, the information to be collected should consider the total number of private account/deposit holders and private holders of insurance policies. The countries of residence of the private customers (individuals) or private holder of accounts, deposits, and insurance policies who ordered or purchased via the Internet (usually using the www, Internet enabled mobile phones and not EDI over Internet) should be reflected in the breakdown. The breakdown should sum up to 100 %.

The destination categories of the retail customers used are:

a) Own country

All territory of the country is considered, either inside the EU or not.

**b)** Other EU countries

The territory of all the Member-States of the EU is considered, except the country where the survey is conducted if it is one of the EU Member-States.

c) Rest of the world

This item includes all the remaining countries of residences of retail customers who placed orders via the Internet.

The question is aimed to contribute to monitoring advances towards an integrated retail financial services market in Europe facilitated by e-Commerce via Internet.

# I.1.7.2.3. MODULE D: E-COMMERCE VIA COMPUTER MEDIATED NETWORKS OTHER THAN INTERNET (OPTIONAL)

The module on e-commerce via other computer mediated networks has been marked optional, reflecting certain difficulties faced during the pilot testing to understand other networks used in financial services in the right way. However, the two questions of the module are considered to be much less complex than earlier versions of the questionnaire for the financial sector.

As in Module C, the provision of on-line financial services via other networks to consumers, i.e. business-to-consumer e-commerce is addressed. The first question is held more general not distinguishing types of customers while the second question takes into account the certain networks used by certain types of customers.

# D1. Did your enterprise receive orders from customers via networks other than Internet, during 2005?

### [ Scope: all enterprises]

### [ <u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*); filter question]

Networks other than Internet are those that are used for communication between computers but that are not publicly accessible 'Wide area Networks' such as the Internet. They are usually proprietary networks made up of leased lines and can cover local and wide



geographical areas. They exclude all IP/Internet Protocol based networks mentioned under question C1 above.

Respondents are requested to indicate if they receive orders from any customer over other computer mediated networks. Orders can concern any type of financial transaction. Examples are the transfer of money between bank accounts, the application for a loan or purchase of an insurance policy, or cash payment orders at points of sale or self-service zones using proprietary networks linked to cash dispensers.

### D2. Did your enterprise use the following electronic networks other than Internet to receive orders from customers?

[ <u>Scope</u>: enterprises receiving orders from customers via networks other than Internet, i.e. D1 = Yes]

[ <u>Type</u>: multiple answers possible, i.e. *Tick one or more*; binary (*Yes/No*)]

To increase the understanding of respondents, the question provides some detailed examples of other computer-mediated networks used by financial services and their customers.

The use of other computer-mediated networks in the financial services sector and especially in banking is quite widespread, both in terms of managing relations with customers as well as in inter-banking relationships. We focus all questions in module D on relationships with customers, retail customers (private, individuals) and corporate customers.

**a)** Network to receive payment batch orders from corporate customers' computer applications

Banks and other credit institutions can receive batch orders for payments from corporate customers' computer system. Payment batch orders are a collection of payment orders which should be processed as a group and at a certain time. It may concern payment of recurring or non-recurring invoices to suppliers or salary payments for companies' personnel.

**b)** Self-service zones with cash dispensers (e.g. bancomats) and/or credit card payment orders from retail customers/individuals

Retail customers (private customers, individuals) have received cards from their banks and other credit institutions to make electronic payments. The category refers to any payment card, such as credit, debit, or charge card; the term credit card is sometimes used for other payment cards. Debit cards (debiting the current account) are often used for cash dispensers which can offer more facilities than receiving cash money, e.g. paying bills by giving order to transfer money from the own current account to another, displaying account information. Credit cards enable to pay for purchases up to certain credit limit. Debit cards are used as alternative to make payments for purchases at shops with the difference that they directly deduct the amount from the purchaser's account. Cards can combine credit and debit card properties.

Payment cards are often used by retail customers of banks in so-called self-service zones or at points of sales which have a cash dispenser (also called bancomat, 'Geldautomat', or ATM,



i.e. automatic teller machines). These are computing machines connected to proprietary networks and provide links to the banks' computer systems.

Similar, card payment orders can be placed by retail customers at points of sales or supermarkets and retail stores. The devices used are sometimes called EFTOS, i.e. electronic funds transfer at point of sale, or payment terminal, which uses card or chip readers and require entering of the amount of payment and PIN number.

**c)** Network to receive orders from sales agents computer systems linked to your enterprise computer system

This example can concern both banks and insurance companies which often maintain relationships to agents (insurance agents, brokerage) to sell their products (e.g. insurance policies, investment fonds).

### d) Other

This option is given to evaluate the extent of any other networks in use. Respondents may use other networks for other purposes than the possibilities listed above.

### I.1.7.2.4. MODULE X: BACKGROUND INFORMATION

The background variables in the model questionnaire for the financial sector allow to breakdown the results from the main characteristics, to weight certain variables, or to stratify the sample.

Since module C and D in the model questionnaire for the financial sector do not address monetary variables or the same type of monetary variables as compared to the general enterprise survey for the other economic activities, the background variables "Total purchases of goods and services" and "Total turnover" are not addressed.

The questionnaire is limited to the following background variables:

### X1: Main activity of the enterprise

The main activities of the financial sector addressed according to NACE Rev. 1.1 are either

- monetary intermediation of monetary institutions other than central banks (class 65.12); postal giro and postal savings bank activities are included in this class.

- other credit granting (class 65.22); this includes granting of consumer credit, provision of long-term finance to industry, money lending outside the banking system, credit granting by mortgage credit institutions

- life insurance (class 66.01)
- non-life insurance (class 66.03); class 66.02 relates to pension funding and is excluded.

Voluntary or **optional** activities for which the model questionnaire for the financial sector can be used are the following activities auxiliary to financial intermediation:

- class 67.12: Security broking and fund management



- class 67.13: Activities auxiliary to financial intermediation not elsewhere classified; examples are mortgage brokers, 'bureaux de change', etc.

- group 67.2 (class 67.20): Activities auxiliary to insurance and pension funding; e.g. insurance agents.

#### X2: Average number of persons employed

#### (or if not available "number of persons employed")

As stated for the general enterprise survey, efforts should be made to obtain the average value from the most recent SBS survey. However, information from SBS concerning the financial sector may not be available. In this case, the number of persons employed in December 2005 should be collected.

### X3: Location (objective 1/non-objective 1 region)

For further information on the background variables X1, X2 and X3, including location and list of objective 1 regions, reference is made to chapter I.1.6.5.





### I.2. **PRODUCTION METHODOLOGY**

### I.2.1. Timetable – Survey period

The survey period of the Community Survey on ICT Usage and e-Commerce in Enterprises is the first quarter of calendar year t. The variables in the questionnaire are predominantly of a qualitative nature (yes-or-no-questions or tick-box-questions). The answers to these questions refer to the situation in January of year t. The answers to the quantitative questions - for example the percentage of total turnover realised by sales over the Internet - refer to the calendar year t-1.

In order to minimize the recall-bias of the respondent the collection should occur just after the reference period, after January during the first quarter. However, some countries have difficulties in collecting monetary data (turnover and purchases) right in the beginning of the year. In these cases, the collection should start as soon as possible. Preferably still during the first quarter.

To maximize the level of harmonization between the national surveys in the different Member-States, it is important that this survey period is respected as much as possible.

### Table: Overview of the survey periods (2005 survey)

Source: Final reports for the Community Survey on ICT Usage and e-Commerce in Enterprises (2005)

Belgium	Second half of March 2005 – Mai 2005	
Czech Republic	Second quarter 2005	
Denmark	February-April 2005.	
Germany	First quarter 2005	
Estonia	The questionnaires were sent out in March 2005. The deadline was the 1 of May 2005	
Greece	The survey started on March 2005.	
Spain	Data collection was carried out on the second quarter 2005	
Ireland	April 2005	
Italy	April-September 2005.	
Cyprus	Data collection period: 28/1/2005 – 18/3/2005	
Latvia	Survey period was May 2005	
Lithuania	First quarter 2005	
Luxembourg	April-May 2005	
Hungary	First quarter of 2005.	
Malta	February to March 2005 as planned.	
Netherlands	February 2005: sending out the questionnaires, general survey	
Austria	Started on 2nd February 2005; Last questionnaire received on 23rd May 2005	
Poland	From 1st April till 30th April	
Portugal	Data collection started in April and finished in November.	
Slovenia	7th March 2005 – 31st May 2005	
Slovak Republic	Questionnaires sent in March. Required date of questionnaire return was April 2005	
Finland	Mailing started beginning of February; Most responses received in May at the latest.	
Sweden	Questionnaires sent 23rd March 2005. Data collection lasted until the beginning of July.	
United Kingdom	The survey was conducted during 2005	
Norway	Paper questionnaires sent and web questionnaire available 9 March 2005. Returned paper questionnaires no longer accepted, Web questionnaire taken off Internet 21 May 2005.	



### I.2.2. Frame population

Normally, the enterprise ICT survey will be carried out in the form of a sample survey. The *frame population* (or *sampling population*) is the list of enterprises from which the sample will be drawn. Ideally, this list of enterprises should be equivalent to the target population as both over-coverage and under-coverage can induce bias and affect the reliability of the survey results.

- E.g. over-coverage due to inclusion of enterprises which main economic activity is agriculture (outside the scope of the Community Survey) in the sampling frame: if this sector presents below the average adoption of ICT, the population total may show a downwards bias due to inclusion of this group.
- E.g. under-coverage due to the fact that some remote areas are not covered in the register: as such areas usually have a lower penetration of ICTs, the overall indicators may be relatively overestimated for such country.

The sample for the Community Survey should be drawn from the business register in the different Member-States as defined in Council Regulation (EEC) No 2186/93. Part of this register is the activity code at the four-digit (class) level of NACE Rev.1, the size measured by the number of persons employed and the geographical location code (territorial units) of the enterprises.

The choice to comply with the enterprise as the appropriate statistical unit and the business register and its enterprise' characteristics as the framework population, is inspired by the wish to keep a certain level of consistency with the Structural Business Statistics. On a meso-level as well as on a micro-level results of the Structural Business Statistics will be combined with data on the ICT usage of enterprises for analysis and for weighting-purposes (for the latter: see paragraph 2.3.3).

To allow for an assessment, it is important to include the coverage and the sampling frame when reporting metadata (see Chapters 3 and 5 in the reporting template, Annex I.3.4).

The table below presents the sampling frames used in the national statistical institutes for the 2005 survey.

Belgium	Frame population is derived from SBS frame population: elimination of enterprises with < 5 persons employed or NACE different from ICT-frame. Some SBS reporting units coupled if they belong to the same enterprise in the business register.	
Czech Republic	The frame population is the same as the one for the Structural Business Survey (SBS).	
Denmark	The frame population corresponds with SBS.	
Germany	The sampling base of our survey is the active enterprise register.	
Estonia	The frame is the same as for short term business statistics as main questions are about January 2005. The same frame is also used for SBS, the only difference is that enterprises, which were active only part of 2004 and are not active in 2005 are included in 2004 SBS survey but not in the ICT survey.	
Greece	The sampling frame used was based on data coming from the Business Register of NSSG. This Business Register was set up from data coming from tax authorities and social security funds. Moreover, this register was updated with data obtained by recent statistical surveys of NSSG. The frame population is the one used for the SBS.	

### Table: Overview of the sampling frames (2005 survey)

Source: Quoted from the Final reports for the Community survey on ICT usage and e-commerce in enterprises (2005)



<u> </u>		
Spain	The frame population of the ICT survey is the same as the one used for the SBS: DIRCE. The Central Businesses Directory (DIRCE) collects all Spanish businesses in a single directory. Its basic objective is to enable business-targeted sample surveys to be conducted, and consequently, it registers information such as identity data, location, main activity or number of employees. This information is obtained from administrative sources (Inland Revenue and Social Security) and complemented with data from common statistical operations. Moreover, this directory is annually updated.	
Ireland	The CSO Central Business Register provides the frame population. The Central Business Register is also used by the SBS surveys.	
Cyprus	The frame population is the Registration of Establishments 2000 which is updated on the basis of the Employment Survey and other resources so as to take into account changes in the structure of employment by industry, occupation and size of establishment. The frame population is used for the Structural Business Statistics too.	
Latvia	The statistical business register holds information on all enterprises that are registered in the administrative Enterprise Register of the Republic of Latvia. In the sampling frame only economically active enterprises from the business register are included and it is the same as used for the Structural Business Statistics.	
Lithuania	The statistical unit of survey are economically active enterprise as defined in the Statistical Business Register.	
Luxembourg	For the sample design, the enterprises register was used.	
Hungary	The frame population is almost the same as the one used for the Structural Business Statistics. The underlying register concerning the target population is the Business Register of Enterprises. The observation and sampling units consist of those enterprises that have an obligatory data provider status in December 2004 concerning the following surveys: "Simplified monthly report on the industrial activities", "Simplified monthly report on the construction activities", "Simplified monthly report on the agricultural, trading and service activities". All these enterprises build up the frame of the survey, i.e. the sampling frame. The observation units of the survey consist of the enterprises that belong to the chosen sample elements concerning the above mentioned surveys.	
Malta	The frame population is taken from the Business Register section of the NSO.	
Netherlands	The population described in the ICT-survey is drawn from the same business-register as the survey for the Structural Business Statistics and at the same reference date i.c 1-12-2004.	
Austria	Frame population is the enterprises in the National Business Register. SBS use the same source for sampling.	
Poland	-	
Portugal	The frame population of this survey is the reference universe of the Structural Business Statistics, which is taken from the national business registers.	
Slovenia	The sampling frame was made by using the data from the Business Register of the Republic of Slovenia and the data from some other surveys.	
Slovak Republic	Frame population was based on the same Register of statistical units as in case of structural business statistics.	
Finland	The frame population is drawn from the production database of Structural Business Statistics.	
Sweden	The sampling frame is the Swedish Business Register.	
United Kingdom	Whole UK economy taken from the ONS business register, based on SBS.	
Norway	The frame population is based on the Structural Business Statistics.	

### I.2.3. Sampling design

The survey should be based on a probability sample from which results representative of the population could be derived, considering the agreed breakdowns defined in the questionnaire.

The sampling design and the resulting sample size (see below) should be appropriate for obtaining accurate, reliable and representative results on the survey characteristics and breakdowns specified in the Regulation and the model questionnaire.



This objective should be achieved for the overall proportions as well as for the proportions relating to the different subgroups of the population. The estimated coefficient of variation (or relative standard error) should not exceed 2% for the overall proportions and should not exceed 4% for the proportions relating to the different subgroups of the population where these subgroups constitute at least 5% of the total population in the scope of the survey.

The aim of such requirement is to ensure the collection of a complete dataset – without empty, confidential or unreliable cells - for these indicators.

### Table: Overview of the sampling design and sampling methods (2005 survey)

*Source: Quoted from the Final reports for the Community Survey on ICT Usage and e-Commerce in Enterprises* (2005)

Belgium	Stratified random sample:		
Deigium	Stratified random sample:		
	<ul> <li>Stratification by Activity categories), resulting in</li> </ul>	/ (17 categories), Size class (4 categories) and NUTS1 region (3 204 strata.	
	Sample selection = SRS algo	strata with less than 5 enterprises. Oversampling of smaller regions. rithm in SPSS. nation of non-overlapping with other samples.	
Czech Republic	with respect to Business Reg Number of enterprises and n sample design. The sample v Sample size was designed t	or enterprises with 5-249 and census for 250 and more employees ister was used. umber of employees was used for stratification. GREG was used for vas designed with no reference to any other survey. o enable accurate, reliable and representative results for breakdown CE aggregates groups and two territory groups and for main variables	
Denmark	The sample is a stratified ran Strata was made by:	dom sample made by use of register-based data.	
	employment (10-19, 20-	49, 50-99, 100+) and	
	<ul> <li>activity (Nace, 2-digit)</li> </ul>		
Germany		stratified random sample. The stratified variables were federal states es (NACE) and number of employees (second stage).	
Estonia	stratified by economic activity By number of persons emple employed. Stratified simpler For data processing the enter size groups: 10-19, 20-49; 50 Sample was drawn using per	mple survey, using stratified simple random sampling. The sample is and by number of persons employed. oyed, the survey includes all enterprises with 50 and more persons andom sampling is used for enterprises 10 to 49 persons employed. erprises were divided by number of persons employed into following -99; 100-249; 250-499; 500-999; 1000+ manent random numbers. The choice of starting point between 0 and in two large sample surveys: wages survey and structure of business	
Greece	<ul> <li>The sampling method applied was the simple stratified random sampling, employing the enterprise as the survey unit.</li> <li>The enterprises with 10 or more employees included in the survey were stratified as following:</li> <li>By geographical region – NUTSI</li> <li>By aggregations of NACE Rev.1 subsections, as defined in the relevant contract, within eac geographical region</li> <li>By size class of the enterprise.</li> <li>In each one of the major strata (major stratum = Geography x Economic Activity), the enterprise were stratified into L=7 size classes, according to their size, determined by their average annu</li> </ul>		
	number of employees in the b	business register, as follows.	
	Size Class Class 1	Number of employees 10-19	
	Class 2 Class 3	20-49 50-99	



	Class 4100-249Class 5250-499Class 6500-999Class 71000+In one geographical region, for one economic activity, let h be one size class. So h will take the following values: $h=1,2,,7$ . In the initial sampling design, the size classes with $h=3,4,5,6,7$ were census strata (take-all), because they contain the large size units and the element population variance is high. In each stratum (let h), a sample of nh enterprises was selected from the total number of enterprises Nh with equal selection probabilities, by applying the systematic sampling method. In the size classes with $h=1,2$ , the distribution of sampling units was conducted by applying the Neyman technique (optional allocation). The final sample size (survey in Nace Groups except Nace J) was 4.668 enterprises (sampling rate = 26,01%), of which the 1.787 enterprises belong to the first two size classes.
Spain	<ul> <li>The whole sample size was defined so that the results to reflect the true situation of the total population units with a sufficient degree of representativeness.</li> <li>Finally, concerning the aggregations 65.12+65.22, 66.01+66.03 and 67.12+67.13+67.2 (separate survey for Nace J), these were also exhaustively surveyed (118 enterprises).</li> <li>According to the frame population (extracted from the DIRCE), the statistical units are stratified by crossing the following variables: size, economic activity and location.</li> <li>In every stratum, a systematic selection randomly started is executed, sorting out the enterprises</li> </ul>
	by size and location. The categories of the variables used to stratify are: <b>size:</b> 0 to 2, 3 to 9, 10 to 49, to 199, 200 or more
Ireland	<ul> <li>main activity: following the aggregation of NACE classification as follow: <u>GENERAL QUESTIONNAIRE:</u> 1)DA+DB+DC+DD+DE 2)DF+DG+DH 3)DI+DJ 4)DK+DL+DM+DN 5)E (40+41) 6)F (45) 7)G (50) 8)G (51) 9)G (52) 10)H (55.1+55.2) 11)I (60+61+62+63) 12)I (64) 13)K (70+71+73+74) 15)O (92.1+92.2) <u>FINANCIAL SECTOR:</u> 1)J (65.12+65.22) 2)J (66.01+66.03) 3)J (67.12+67.13+67.2)</li> <li>region: all Spanish regions (19) are covered (except for the pilot survey referred to enterprises with less than 10 employees). The total number of initial strata is 1.710 (18*5*19), including empty strata.</li> </ul>
Ireland	Stratified random sample. NACE (2 digit level) and employment size class (10-49, 50-249 and 250+) were the variables that were used to stratify. In total there were 136 strata. Where possible, to assist reduce the response burden on small and medium size enterprises, we try to minimise the possibility of these enterprises being included in both the SBS and ICT surveys.
Cyprus	<ul> <li>The sampling method used was stratified random sampling. Two variables were used for stratification, NACE group and size. There were 14 NACE groups and 3 size groups.</li> <li>Due to the small number of large and medium enterprises it has been decided to use all those enterprises in the sample. Half of the small enterprises were selected systematically with probability proportional to size from a list ordered in ascending order by enterprise size.</li> <li>Sixty additional enterprises were included in the sample in April 2005, in order to update the sample and include almost all enterprises from smaller NACE groups. These enterprises belong to NACE groups: 23-25, 50, 64, 72, and 92.1-92.2.</li> <li>The size of the sample, i.e. 1240 enterprises, could satisfactorily serve the desirable and acceptable confidence limits of the survey results, taking always into consideration time and cost constraints.</li> <li>The total number of all financial enterprises falling in the 3 NACE groups, for the size classes 10-49, 50-249, 250+ is small (113 enterprises), thus all enterprises are used.</li> </ul>



Latvia	The sample is made as stratified simple random sample. The stratification is made according to the main line of economic activity of enterprise (according NACE breakdown shown in general outlines of ICT survey), the territorial location of enterprise (6 regions) and enterprise size group (5 groups). Size groups were defined by turnover, number of persons employed, value added tax paid, balance and other variables. The final number of strata was 597 (considering also other NACE activities for national needs). The sample allocation is made using proportional allocation. There are different proportions for each size groups of enterprises. The proportions depend on population size of strata. The proportions are higher for strata with smaller population size. The sample for this survey is made as sub-sample from Structural Business Statistics survey. The sampling fraction for the biggest enterprises was 100%.
Lithuania	It was used stratified one-stage random sampling. The number of employees was used to stratify population. Categories of variables:
	<ul> <li>number of employees: 10-49; 50-249; 250 and more.</li> <li>The final number of strata – 54.</li> <li>The Neyman optimal allocation was used for sample selection and determination of sample size.</li> <li>If stratum size is 20 or less then all enterprises in this stratum are included.</li> <li>All financial enterprises are covered in the survey.</li> </ul>
Luxembourg	A census have been made.
Hungary	The sample selection was done with a stratified sampling scheme. The strata are formed in the following way. Concerning the NACE-codes all the 2-digit level branches are being treated as a different stratum.
	We break down some 2-digit level branches to smaller sub-branches, if there is a need for a separate treatment considering the importance or the size of these areas. This is being done by this way.
	Branch Sub-branches
	14 14.21 and others 22 22.22 and others
	28 28.11 and others
	29 29.24 and others
	36 36.14 and others
	37 37.10 and others 45 45.1, 45.21, 45.25, 45.22-45.24, 45.3, 45.4, 45.5
	43.43.1, 43.21, 43.23, 43.22-43.24, 43.3, 43.4, 43.3
	51 51.70 and others
	55 55.1-55.2, 55.30, others from 55.3-55.5
	60 60.24 and others
	63 63.40 and others 80 80.42 and others
	Concerning the number of employees the following categories are being treated separately: 40 (20-49 employees), 30 (10-19 employees), 22 (5-9 employees). The capitol Budapest and the provinces are forming different strata.
	The distribution of the sample among the above defined strata is being done by the following. By the cooperation with the informatics department we know the number of enterprises belonging to the sample frame in all the single strata. This information is available for the time periods January 2002 and January 2003 (in the latter case provisional data are available).
	The final sample sizes are determined by the well-known Neumann-type optimal allocation. For this procedure we make use of the information available for the previous time-period concerning the stratum level statistics for different variables.
	The process of sample selection is done by the following. A random number is being assigned to all the enterprises in the sampling frame. After that we add 1 or 2 to the value of some enterprises in order to give preference to some of them. Then the process of sample selection is being done by ordering the enterprises by the assigned values and then choosing those that possess the biggest values. The underlying concept of the distortion process can be described in this way. We want to include firstly those enterprises which were in the sample in 2002 but not in the sample between 1998 and 2000. Secondly, those enterprises which were not included in the sample neither in 2002 nor between 1998 and 2000. Thirdly those sample elements from 2002 which were in the sample between 1998 and 2000 too. Fourthly, those which were in the sample between 1998 and 2000 but not in the sample in 2002.
Malta	For size class FTE 50-249 and 250 and over, all enterprises were covered. For size class 10 to 49 FTE, 4 divisions were limited to 50 respondents.
	Regarding the micro-enterprises only, that is from 1-4 FTE and from 5-9 FTE size classes, this was approached by a quota structure of 50 maximum, but with aggregated NACE for Manufacturing D as a whole, and Motor, Wholesale, Retail Trade also taken as one cluster. See Excel file for the sampling scheme for this purpose.



Netherlands	The target variables (of year t 1) used to allocate the sample are:
literioriunus	The target-variables (of year t-1) used to allocate the sample are: the number of enterprises receiving orders online (a qualitative variable);
	<ul> <li>the number of fte's spend on developing own account software (a quantitative variable).</li> </ul>
	The population/sample was divided into 56 NACE-aggregates and 7 groups of size-classes resulting in 392 cells/strata. Ca. 12 000 enterprises were allocated in a way that on a national level the relative confidence-intervals for the target-variables were as small as possible. Enterprises with 250 or more employed persons were integrally included in the sample. By choosing a maximum number of 12 000 enterprises to be allocated a response percentage of 50 percent is anticipated. In principle the Neyman-allocation was used to allocate the 12 000 enterprises over the different strata, meaning that the allocation is inversely proportional to the variance of the target-variable in the relevant strata.
	A rotation-fraction of .5 was used, meaning that 50 percent of the sample – if possible – exists of enterprises which also in the year t-1 were included in the sample. A system to 'spread' the administrative burden for enterprises is used to avoid - if possible - that certain enterprises receive a lot of questionnaires in year t and others none or just a few. So, the overlap with other surveys in the same period e.g. the structural business statistics survey, is minimized.
Austria	Stratified random sample; 2 dimensions were used as stratification variables:
	<ul> <li>Main economic activity:</li> <li>8 strata: sections D, F, G, H (only 55.1 and 55.2), I, J, K, and 92 (only 92.1 and 92.2)</li> </ul>
	<ul> <li>Size classes</li> <li>3 strata: 10-49 employed persons, 50-249 employed persons, more than 250 employed persons</li> <li>8 x 3 = 24 strata</li> </ul>
	A full census was carried out among enterprises with 250 or more persons employed.
Poland	Firstly, some domains of economic activity and large enterprises (with more than 249 employees) were taken wholly to the sample. This gave 3633 units. Secondly to start rotation, enterprises from the last year sample that were present in the 2005 frame were also taken to the sample. This gave 4508 units . Thirdly some cross strata of economic activity and size that contained small number of enterprises were also taken wholly to the sample. They were 118 units. Thus we obtained 8259 units in the sample. The remaining units were allocated using method of equal precision in the domain (of economic activity) and Neyman allocation among the strata (size*won –administrative unit). This way 5265 of units were allocated. Finally just before starting the survey (in March) sample was corrected by removing some not active enterprises and adding new units because of some small changes in population.
Portugal	The sampling method used was the stratified random sample. Two variables were used to stratify the sample:
	<ul> <li>NACE Rev.1.1 in the following domains: DA, DB, DC, DD, DE, DF, DG, DH, DI, DJ, DK, DL, DM, DN, 45, 50, 51, 52, I (60-63), I (64), K (72), K (70+71+73+74), O (921+922);</li> </ul>
	<ul> <li>Number of employed persons in the following domains: 1-4; 5-9; 10-49; 50-249; 250 and more.</li> <li>For large enterprises a census is adopted.</li> </ul>
Slovenia	Design of the sample was stratified systematic sample. Activity group and size class were used as stratification variables.
	In addition, implicit stratification by 5–digit NACE group was used. No procedures for coordinated samples were applied.
Slovak Republic	The sample was created on the base of the same methods, which were used in other surveys organised by SO SR (short-term surveys, structural business surveys). In comparison with other surveys the boundary between exhaustive and sample survey was changed in the direction upwards. In this survey on enterprises the sample was organised in enterprises with 1 to 249 employees, whereas in STS and SBS the sample concerns the enterprises with 1 to 19 employees.
	Two-stage sampling was realised: NACE Number of employees
	In the sample the level of NUTS3 was applied as well. In spite of that due to the great number of strata this criterion was not used for grossing-up.
Finland	Stratified random sample (in enterprises with at least 100 employees a census). The variables for stratification were the size of the enterprise (as number of persons employed) and economic activity.
	The categories of size were 5: 5-9, 10-19, 20-49, 50-99 and 100+.
	<ul> <li>The categories of economic activity were 26: as NACE classes 15-19, 20, 21, 22, 23, 24-25, 26, 27-28, 29-33, 34-35, 36, 37, 40, 45, 50, 51, 52, 55.1-55.2, 55.3-55.5, 60-63, 64, 70-71, 72, 73-74, 92.1+92.2+92.4+92.71, 93.</li> <li>All together this is 130 strata.</li> </ul>
	All enterprises in the sample frame employing at least one hundred persons were included in the



	inquiry. Sampling was applied to enterprises with five to 99 employees. As a starting point in constructing the sample, one half of the enterprises employing 50 to 99 persons, one fifth of the enterprises with 20 to 49 employees and ten per cent of those employing 5 to 9 and 10 to 19 persons were selected by size category from the strata. This preliminary sample structure was still modified by strata to include more enterprises where the number of enterprises would be small and analytical purposes relating to economic activity needed more enterprises to the sample. Also in strata where the number of enterprises was regarded large relative to the analytical needs the sample size was reduced. In financial sector all enterprises are covered, except in two smallest size groups in NACE 65120 a sample is drawn to cover 30 per cent of the enterprises with 10-19 employees and 40 per cent of the enterprises in enterprises with 20-49 employees.
Sweden	Stratified random sampling is used, where size and economic activity are the variables used for stratification. Size : 10-19, 20-49, 50-99, 100-199, 200-249, 250-499, 500- Economic activity : 15-22, 23-25, 26-28, 29-37, 40-41, 45, 50, 51, 52, 55.1-55.2, 55.3-55.5, 60-63, 64, 65.12 and 65.22, 66.01 and 66.03, 67.12-67.13 and 67.2, 65.11 and 65.21 and 65.23 and 66.02 and 67.11, 70-71 and 73-74, 72, 92.1-92.2, 93 (NACE) The final number of strata (containing at least one enterprise) : 149 The sample size is determined by the precision 0.07 and "worst case" variances (that's why the precision is as low as 0.07). As allocation method, we used optimum allocation (Neyman allocation). The sample is positively coordinated with the sample drawn for the Survey of ICT Usage and e-Commerce in Enterprises 2004.
United Kingdom	<ul> <li>Each ONS survey begins its permanent random number (PRN) selection at different points on the PRN line to limit overlap with other surveys as much as is possible. By knowing where each survey begins its PRN selection we can have information more readily available in the case of complaints, and know where to position new surveys on the line. However, the larger the business the more significant it is and therefore the more ONS questionnaires it receives.</li> <li>To minimise burden on the 10-49 employment businesses we set our PRN start point to exclude any businesses selected by the Annual Business Survey.</li> <li>0-9 employment businesses are only selected for 1 year in 3 for any ONS survey.</li> <li>The following strata are used based on reported employment, held on our business register (IDBR).</li> <li>0-9 random sampling</li> <li>10- 49 random sampling</li> <li>250 - 949 random sampling</li> <li>1000+ Fully enumerated strata</li> </ul>
Norway	<ul> <li>The sample was drawn from all enterprises with at least five employees in the Central Register of Establishments and Enterprises.</li> <li>It was stratified by industry and size of the enterprise measured by employment.</li> <li>Enterprises with 5-9 employees the sample was 5 per cent,</li> <li>Enterprises with 10-19 employees the sample was 7,5 per cent,</li> <li>Enterprises with 20-49 employees the sample was 15 per cent,</li> <li>Enterprises with 50-99 employees the sample was 50 per cent,</li> <li>Enterprises with 100-249 employees the sample was 75 per cent,</li> <li>Enterprises with 100-249 employees the sample was 75 per cent,</li> <li>Enterprises with 100-249 employees the sample was 75 per cent,</li> <li>Enterprises with 100-249 employees the sample was 75 per cent,</li> <li>Enterprises with 100-249 employees the sample was 75 per cent,</li> <li>Enterprises with 100-249 employees the sample was 75 per cent,</li> <li>Enterprises with 100-249 employees the sample was 75 per cent,</li> <li>Enterprises with 100-249 employees the sample was 75 per cent,</li> <li>Enterprises with 100-249 employees the sample was 75 per cent,</li> </ul>

### I.2.3.1 STRATIFICATION

The recommendation is to use a stratified sample of enterprises with the aim to form groups of units characterised, in terms of the variables collected in the survey, by maximum homogeneity within the group and maximum heterogeneity between the groups.

The background variables X1 - "Main Economic Activity" (in terms of NACE) and X2 - "Average Number of Persons Employed" (in terms of size classes) should be used for the stratification of the sample. The "Location of the Enterprise" (variable X5) can also used as a stratification variable (if an objective 1 / non-objective 1 breakdown is provided, or any other geographical breakdown, than the stratification by this variable is necessary). These



variables, according to the Council Regulation (EEC) N° 2186/93 on business registers for statistical purposes, are presented in the sampling frame and can, therefore, be used to stratify the sample  $\dot{a}$  priori.

The purpose of the stratification by main economic activity, size class and location is to assure *à priori*, accurate results for the breakdowns. In fact, if the sample is not stratified by these variables, the number of enterprises which casually end up in some NACE category or size class might be too small to produce accurate results.

For the definition of the categories and level of detail of the stratification variables, the level of dissemination concerning NACE-aggregates and size-class has to be taken into account (please refer to the explanatory notes of the background variables in chapter I.1.6.5). The minimum stratification of the frame population has to be consistent with this level of dissemination, meaning that the most detailed level of categories of all the breakdowns foreseen have to be possibly defined by adding the aggregated results of the different strata (cells) distinguished in the stratification.

Given the level of dissemination, the minimum level of stratification concerning NACEaggregates and size-class is defined in the following table. For reasons of estimation efficiency, additional stratification by size-class and/or NACE-aggregates may be useful. Under certain conditions the efficiency of the estimator can be improved by defining more detailed (homogeneous) groups of NACE-aggregates and size-classes. Efficiency means here a higher reliability of the estimates for the same overall sample size.

In the figure below, the " $\mathbf{x}$ " in bold represent the minimum level of stratification for the mandatory scope of the enterprise Community Survey (48 strata). The " $\mathbf{x}$ ", in normal text, represents the minimum level of stratification for the optional scope of the survey (an additional 57 strata).

				Total				
			Micro-En	iterprises	Small, Medium and Large Enterprises			
			Small Micro-	Big Micro-	Small and	Small and Medium		
			Enterprises	Enterprises	Enterprises		Enterprises	
				Small Micro -	Big Micro -	Small	Medium	Large
				Enterprises	Enterprises	Enterprises	Enterprises	Enterprises
				1 to 4 persons employed	5 to 9 persons employed	10 to 49 persons employed	50 to 249 persons employed	250 or more persons employed
			DA+DB+DC+DD+DE	х	х	x	x	х
	Monufacturing	Section D	DF+DG+DH	х	х	x	х	x
	Manufacturing, Energy and	Section D	DI+DJ	х	х	x	х	x
	Construction		DK+DL+DM+DN	х	х	x	х	х
	Construction	Section E	40 + 41	х	х	х	х	х
		Section F	45	х	х	x	Х	x
			50	х	х	x	X	х
	Non-financial Services	Section G	51	х	х	x	x	x
			52	х	х	x	х	х
		Section H	55.1 + 55.2	х	х	x	X	X
Total		Section H	55.3 - 55.5	х	х	х	х	х
		Section I	60 - 63	х	х	x	x	х
			64	х	х	x	х	х
		Section K	72	х	х	x	X	х
			70 +71 +73 +74	х	х	x	х	x
		Section O	92.1 + 92.2	х	х	x	х	х
			92.3 - 92.7	х	х	х	х	х
			93	х	х	х	х	х
	Financial Services	Section J	65.12 + 65.22	х	х	x	х	х
			66.01 + 66.03	х	х	x	х	х
			67.12 + 67.13 + 67.2	х	х	х	х	Х



### I.2.3.2 SAMPLE SIZE

Calculation of sample sizes should take into account that it has to ensure representative results for all the estimates produced. In particular calculation of sample size should take into account that each statistic has to be tabulated by NACE category, size class and geographical location.

As budgets are limited, the design of samples involve making trade-offs along various dimensions. Larger samples make it possible to analyse sub-groups in depth but every interview or questionnaire treated increases survey costs.

On the basis of the previous considerations, it is suggested to adopt a mixed view, based on both cost and organisational criteria and on an evaluation of the sample errors of the main estimates on a national level and with reference to each of the territorial domains and to each of the breakdown variables of interest.

The calculation of sample sizes should be based on precision requirements (see I.2.3). On this basis countries should decide on sample design and calculate the sample sizes in order to receive estimates with sufficient accuracy and within possible budgetary constraints.

In practice, the sample size is usually calculated by applying the desirable overall reliability of the estimate to a target-variable. This target variable can be one of special relevance for the survey or one that correlates well with the majority of the variables to be collected. The resulting sample size is set by the dispersion of this target-variable. However, some times for several reasons, e.g. the administrative burden of enterprises, often a maximum number of enterprises to be surveyed is defined. This number of enterprises is allocated to the different strata in such a way that the reliability of the estimates is optimized. An efficient way to allocate a specified number of enterprises to the different strata is the so-called Neyman-allocation, meaning that the number of enterprises is allocated to the relevant strata inversely proportional with the variance of a specified target-variable in these strata.

$$n_h = n \times \frac{N_h \times S_h}{\sum N_h \times S_h}$$

Where:  $\boldsymbol{n}_h$  is the number of units in the sample in stratum h;

n is total sample size;

 $N_{\text{h}}$  total number of units in the frame population for stratum h;

 $S_{\text{h}}$  true standard deviation in stratum h for the relevant variable.

Estimates of the variance of the target variable might come from a pilot-survey or the survey from a previous year.

Additional to the outcome of the Neyman-allocation, a minimum number of enterprises in each stratum can be specified. For larger enterprises one can decide to include them integrally in the survey. However, for qualitative questions this is less crucial then for variables like for example production value.

More advanced sampling techniques may be used as long as it is possible to calculate the normal statistical variables and it meets the output specified in this manual.

By specifying a maximum number of enterprises in the sample it is useful to anticipate based on experience with a previous survey or another comparable survey - a response rate. If experience shows that only 50 percent of the enterprises addressed, actually respond in a usable way, the sample size should be adapted to this response rate, meaning should be doubled.



The table below gives an overview of the sample sizes reported by the national statistical institutes in the Final Reports for the 2005 national surveys. Note that due to the adaptation of the sample size to specific national needs (e.g. production of regional estimates), the sample sizes can't always be compared. For most countries, the final or net sample size was between 3000 and 6000 elements. The response and non-response as well as the quality (in terms of coefficient of variation) are discussed in more detail in the next chapters.

	Gross sample size	Ineligible (out- of-scope)	Number of eligible elements	Non- response	Net sample size	Unit response rate	Usable sample rate
Belgium	7,529	72	7,457	2,768	4,689	62.9%	62.3%
Czech Republic	10,325	529	9,796	2,281	7,515	76.7%	72.8%
Denmark	4,261	:	:	:	:	:	:
Germany	39,229	28	39,201	21,170	18,031	46.0%	46.0%
Estonia	3,440	0	3,440	568	2,872	83.5%	83.5%
Greece	4,786	209	4,577	2,044	2,533	55.3%	52.9%
Spain	20,467	2,255	18,212	2,812	15,400	84.6%	75.2%
Ireland	5,135	56	5,079	2,455	2,624	51.7%	51.1%
Italy	32,919	1,354	31,565	14,072	17,493	55.4%	53.1%
Cyprus	1,353	28	1,325	136	1,189	89.7%	87.9%
Latvia	7,398	7	7,391	823	6,568	88.9%	88.8%
Lithuania	2,512	65	2,447	152	2,295	93.8%	91.4%
Luxembourg	2,472	71	2,401	1,240	1,161	48.4%	47.0%
Hungary	9,677	0	9,677	2,412	7,265	75.1%	75.1%
Malta	753	3	750	15	735	98.0%	97.6%
Netherlands	8,339	0	8,339	2,416	5,923	71.0%	71.0%
Austria	4,700	86	4,614	1,416	3,198	69.3%	68.0%
Poland	14,904	429	14,475	2,703	11,772	81.3%	79.0%
Portugal	6,068	403	5,665	1,356	4,309	76.1%	71.0%
Slovenia	1,996	17	1,979	369	1,610	81.4%	80.7%
Slovak Republic	4,684	69	4,615	632	3,983	86.3%	85.0%
Finland	4,854	167	4,687	1,169	3,518	75.1%	72.5%
Sweden	4,000	39	3,961	1,232	2,729	68.9%	68.2%
United Kingdom	11,951	2,498	9,453	1,551	7,902	83.6%	66.1%
Norway	3,298	0	3,298	735	2,563	77.7%	77.7%

### Table: Overview of the sample sizes and response rates (2005 survey)

Source: Final reports for the Community survey on ICT usage and e-commerce in enterprises (2005)

Note: Usable sample rate equals net sample size divided by gross sample size.



### I.2.3.3 WEIGHTING - GROSSING UP METHODS

The grossing up method, or weighting procedure, to be adopted for the production of figures for the total target population is determined in the first place by the sampling design used. The weighting factors are calculated taking into account in particular the probability of selection of each unit in the sample.

In this chapter, the explanation of the several weighting methods for the several types of variables will assume the selection of a stratified random sample, which is method recommended in this manual for the enterprise survey. The formulas have to be adapted if a different sampling design is used in the survey.

In the second place, the grossing up method is determined by the type of variable collected and the statistics produced with those variables. In the enterprise ICT usage survey there are two types of observation variables:

- 1) Qualitative / Binary variables, e.g. "Do you use Internet?"; and
- 2) Quantitative variables, e.g. "Please indicate the percentage of persons employed with access to the Internet.".

The enterprise ICT Community Survey is dominated by <u>qualitative questions</u> and most results are published as percentages of the number of enterprises (total number of enterprises, enterprises with access to the Internet, etc.). This leads to conclusions or observations like 'x percent of all enterprises have access to the Internet' or 'y percent of all enterprises with access to the internet sell online'. To produce these results the observations are **weighted by the number of enterprises** in the stratum to which they belong.

These conclusions or observations are usually dominated by the results of the small and medium-sized enterprises because they are the largest group expressed in number of enterprises. However, the majority of the labour force may well work in bigger enterprises, where ICT usage is qualitatively and quantitatively different from the others. For this reason, when looking especially at more employment related issues, the results should also be additionally **weighted by the number of persons employed**. In this case the ICT usage of larger enterprises gain influence on the overall result. Weighting by employed persons leads to conclusions or observations like 'x percent of the employed persons work at enterprises with access to the Internet'.

The <u>quantitative questions</u> are in general collected in percentage terms, e.g. percentage of persons employed using computers, percentage of turnover resulted from sales received via Internet. In order to produce overall averages of these percentages for the total population they also have to be additionally weighted by the base variable of those percentages (i.e. by the number of persons employed if the variable is percentage of persons employed, by the total turnover if the variable is percentage of turnover, etc.).

When the quantitative variables are collected in real terms and not in percentages, the variables don't need to be additionally weighted by the base variable of the percentages.

In the remaining of this chapter the two weighting methods are explained in detail.



#### **Basic weighting by number of enterprises**

Assuming that a stratified random sampling is used, the estimator of a total in the population based on the sample is:

$$Y = \sum Y_h , \qquad (1)$$

$$Y_h = \frac{N_h}{n_h} \sum_{i \in h} y_{hi} , \qquad (2)$$

where Y is the estimated total value of variable y for the total population

 $Y_h$  is the estimated value of variable y for the total population in stratum h;

 $N_h$  total number of units in the frame population for stratum h;

 $n_h$  is the number of units in the sample in stratum h;

 $y_{hi}$  is the value of variable y of enterprise i in stratum h.

In the case of the quantitative variables in real terms (not in percentage terms),  $y_{hi}$  is the value of that variables. In the case of the qualitative variables,  $y_{hi}$  assumes the value 1 if the answer is "YES" and 0 if the answer is "NO". This way the total of this variable is the number of enterprises having answered "YES".

To compute the percentages, these totals are divided by either the total number of enterprises, in the case of the qualitative variables, or by the total of the quantitative variable for all enterprises, in the other case.

For the total population:

$$Y^{p} = \frac{\sum Y_{h}}{N}$$
(3)

For each stratum:

$$Y_h^p = \frac{\frac{N_h}{n_h} \sum_{i \in h} y_{hi}}{N_h}$$
(4)

In the grossing up, each enterprise i in strata h has the following weight

$$w_{hi} = \frac{N_h}{n_h}, \qquad (5)$$

which gives how many enterprises in the population this sampled unit represents.

Because the weighting factor  $w_{hi}$  is based on the number of enterprises, this is called weighting by number of enterprises.



# Additional weighting by an auxiliary variable (number of persons employed, turnover, etc.)

As mentioned before, the additional weighting by an auxiliary variable z has the purpose, in the case of the qualitative variables, of computing indicators of the type "percentage of variable z", instead of "percentage of enterprises". For example "percentage of persons employed". In the case of the quantitative variables collected in percentage terms, this additional weighting by the base variable of the percentages is necessary to gross up the results.

In terms of real values, and not percentages, this means that the indicators computed using this additional weighting are of the type "number of persons employed", "turnover" or "purchases", instead of "number of enterprises" and the percentages are computed afterwards using the totals of these variables.

The formula for the computation of these indicators of the type "percentage of variable z'' is actually the same in both types of variables, but the reasoning is slightly different. For this reason, they will be explained separately.

#### **Qualitative / Binary variables**

In this case we compute indicators of the type "percentage of variable z, for enterprises with y equal to some value" (where y is the qualitative / binary variable). For example "percentage of persons employed, for enterprises with Internet access", in which case the qualitative / binary variable "Do you have Internet access" equals "Yes". Or, in real values, "number of persons employed, for enterprises with Internet access".

One way of doing it for the real value is simply to select the enterprises for which the qualitative variable equals the value of interest (in the example above, "Yes") and gross up the number of persons employed in those enterprises:

$$Y = \sum Y_{h},$$
  

$$Y_{h} = w_{hi} \cdot \sum_{i \in h} z_{hi} y_{hi}$$
(6)

where  $Y_h$  is the estimated real value of persons employed in enterprises, for which the qualitative variable equals the value of interest, for the total population in stratum h;  $N_h$  total number of units in the frame population for stratum h;

 $n_h$  is the number of units in the sample in stratum h;

 $z_{hi}$  is the number of persons employed in enterprise *i* of stratum *h*.

 $y_{hi}$  is a binary variable assuming 1 for the enterprises for which the qualitative variable equals the value of interest, and 0 otherwise.

 $w_{hi}$  is the weight of enterprise *i* in stratum *h*., as defined in formula (5).

For the percentage, we divide this value by the grossed up total of persons employed in all enterprises:

$$Y_{h}^{p} = \frac{w_{hi} \cdot \sum_{i \in h} z_{hi} y_{hi}}{w_{hi} \cdot \sum_{i \in h} z_{hi}}$$
(7)



Which simplifies to:

$$Y_h^P = \frac{\sum_{i \in h} z_{hi} y_{hi}}{\sum_{i \in h} z_{hi}}$$
(8)

#### **Quantitative variables**

In this case the indicators computed are of the type "percentage of variable z, in relation to another variable", where the first one is a parcel of the second one. For example "percentage of persons employed with access to Internet, in relation to the total number of persons employed". When defined in real values, it refers to the numerator only: "number of persons employed with access to Internet".

One way of doing it for the real value is to use the individual percentages of each enterprise (as it is collected), multiply it by the base of that percentage (in the example above, "total number of persons employed") and gross it up. The total value for each stratum h would then be:

$$Y_h = w_{hi} \cdot \sum_{i \in h} z_{hi} y_{hi}$$
(9)

where  $Y_h$  is the estimated real value of persons employed with access to the Internet, for the total population in stratum *h*;

 $N_h$  total number of units in the frame population for stratum h;

 $n_h$  is the number of units in the sample in stratum h;

 $z_{hi}$  is the number of persons employed in enterprise *i* of stratum *h*.

 $y_{hi}$  is a binary variable assuming 1 for the enterprises for which the qualitative variable equals the value of interest, and 0 otherwise.

 $w_{hi}$  is the weight of enterprise *i* in stratum *h*., as defined in formula (5).

For the percentage, we divide this value by the grossed up total of persons employed in all enterprises of stratum h:

$$Y_{h}^{p} = \frac{W_{hi} \cdot \sum_{i \in h} z_{hi} y_{hi}}{W_{hi} \cdot \sum_{i \in h} z_{hi}}$$
(10)

Which simplifies to:

$$Y_{h}^{P} = \frac{\sum_{i \in h} z_{hi} y_{hi}}{\sum_{i \in h} z_{hi}}$$
(11)

Formulas (6) and (9) are identical, and formulas (8) and (11) as well. Therefore, the grossing up method when an additional weighting by an auxiliary variable is used is the same for qualitative variables and quantitative variables, when collected in percentage values.



## I.2.4. Survey type

#### Data collection method

Face-to-face interviews, telephone interviews and postal surveys are all possible techniques of collecting data. Next the main strengths and weaknesses of each method are presented.

#### Postal survey

#### Strengths:

They are relatively inexpensive to administer. You can send the exact same instrument to a wide number of companies. They allow the respondent to fill it out at their own convenience. Mail survey doesn't allow personal contact between the researcher and the respondent; consequently the researcher impressions can't influence the response of the respondent.

#### Weakness:

But there are some disadvantages as well. Response rates from mail surveys are often very low and mail questionnaires are not the best vehicles for asking for detailed written responses.

#### Personal interviews (face to face)

#### Strengths:

Interviews are a far more personal form of research than questionnaires. In the personal interview the interviewer works directly with the respondent (controlled situation). Unlike with mail surveys the interviewer has the opportunity to probe or ask follow-up questions. Interviews are generally easier for the respondent, especially if what is sought is opinions or impressions (individual behaviour can be observed and exchange of material/information between interviewer and respondent is possible). They have a very good response rate.

#### Weakness:

Interviews can be very time consuming and they are resource intensive. The interviewer is considered a part of the measurement instrument and interviewers have to be well trained in how to respond to any contingency. They are very expensive and consequently inapplicable for global and big surveys.

#### **Telephone interviews:**

#### Strengths:

Telephone interviews enable a researcher to gather information rapidly. Like personal interviews they allow for some personal contact between the interviewer and the respondent (questions can be repeated and interpreted). They allow the interviewer to ask follow-up questions.

#### Weakness:

Some small companies don't have publicity-listed telephone numbers. Some don't have telephone. People often don't like the intrusion of a call to their homes. Telephone interviews have to be relatively short or people will feel imposed upon. The inability to use visual aids is also a weakness.



#### **Electronic survey:**

#### Strengths:

With the growth of the Internet (and particular the World Wide Web) and the expanded use of electronic mail for business communication, the electronic survey is becoming a more widely used survey method. Electronic surveys can take many forms. They can be distributed as electronic mail messages sent to potential respondents. They can be posted as World Wide Web forms on the Internet. They can be distributed via publicly available computers. In some cases electronic surveys are placed on laptops and respondents fill out a survey on a laptop computer rather than on paper. It is less expensive to send questionnaires online than to pay for postage or for interviewers. It is easier to make changes to questionnaire, to copy and sort data. Questionnaires can be delivered to recipients in seconds rather than in days as with traditional mail. Research shows that respondents may answer more honestly with electronic surveys than with paper surveys or interviews. Due to the speed of online networks participants can answer in minutes or hours and coverage can be global. Since many enterprises prefer to report information electronically to more traditional data delivery, offering electronic surveys generally increase the total response rate.

#### Weakness:

Population and sample is limited to those with access to computer and online network. Thus, in reality electronic surveys can only be a supplement to other survey vehicles. The use of several survey vehicles simultaneously may prove not cost efficient due to increased logistical work. The open natures of most online networks make it necessary to invest considerable time and expertise in guaranteeing acceptable anonymity and confidentiality. Constructing the format of a computer questionnaire can be more difficult the first few times due to a researcher's lack of experience. More instruction and orientation to the computer online systems may be necessary for respondents to complete the questionnaire. Electronic surveys can have a high technical problem with hardware and software.

Nevertheless, in practice almost all EU Member-States collect the data through selfadministered postal survey. The table below presents the information on the data collection methods used in the 2005 national surveys.

#### Table: Overview of the data collection methods (2005 survey)

Source: Final reports for the Community survey on ICT usage and e-commerce in enterprises (2005)

Stand-alone survey.
Answer was voluntary.
Self-administered postal mail survey.
Stand-alone survey.
Answer was mandatory.
Postal (self-administered mail out and mail or e-mail back) survey
Electronic questionnaire (computer assisted program available on the web site) for
electronic completion was developed.
Stand-alone survey.
Answer was mandatory.
Self-administered mail survey. Postal questionnaire.
Stand-alone survey.
Answer was voluntary.
Postal mail survey.
Stand-alone survey.
Answer was mandatory.
Mail survey and the possibility for enterprises to get the questionnaire from
Statistical Office homepage. Only in case of problematic answers, respondents
were contacted by phone.
Stand-alone survey.
Answer was mandatory.



1	
	The survey types used were:
	<ul> <li>Face to face interviews (in Athens and in Thessaloniki)</li> <li>Self-administered mail survey</li> </ul>
Spain	Stand-alone survey.
	Answer was mandatory and enterprises can be penalized in case of no response.
	Firstly, questionnaires are sent by mail to the enterprises in the sample.
	Moreover, enterprises may phone to a free-charge telephone number to get
	clarification of the questions and to be helped with the filling out of the questionnaire
	Also, questionnaires might be filled in over the Internet.
	In all cases there is a system of reminders, including letters and phone calls.
Ireland	Stand-alone survey.
	Answer was voluntary.
Cyprus	The survey is a self-administered mail survey Stand-alone survey.
Cypius	Answer was mandatory.
	Face-to-face interview.
	The questionnaire was sent by mail to the IT manager of the enterprise just
	before the beginning of the data collection period. The IT manager was informed,
	from the covering letter, that an enumerator would contact him in order to arrange a meeting for the completion of the questionnaire.
Latvia	Stand-alone survey.
	Answer was mandatory.
	It was a mail survey where enterprises also were able to submit the filled in
	questionnaires electronically by e-mail and to fill questionnaires using our on-line submission system via Internet (in CSB web-site).
Lithuania	Stand-alone survey.
Litituania	Answer was mandatory.
	Postal mail surveys
Luxembourg	Stand-alone survey.
	Answer was voluntary. Self administered.
Hungary	Stand-alone survey.
nungur,	Answer was mandatory.
	Self-administered mail survey
Malta	Stand-alone survey.
	Answer was mandatory. Face-to-face interviews.
Netherlands	Stand-alone survey.
	Answer was voluntary.
	The questionnaires are sent out by mail.
Austria	Stand-alone survey.
	Answer was voluntary. A paper questionnaire with an attached glossary and a stamped addressed
	envelope for returning the questionnaire to Statistics Austria was sent to the
	respondents - together with an accompanying letter explaining the political
	background of the survey and providing basic instructions.
	Additionally, enterprises could report data by an electronic questionnaire via Internet (writable pdf-file). A download of the questionnaire and the glossary was
	also possible. A telephone hot line for the respondents has been established. Two
	written reminders were sent out and 1.300 enterprises were contacted by phone
	("motivation calls" by our in-house call centre).
Poland	Stand-alone survey. Answer was mandatory.
	Self-administered mail survey
Portugal	Stand-alone survey.
_	Answer was mandatory.
	This survey combines two techniques of data collection: postal and electronic. The
	enterprises can send the information by post or download the questionnaire from the NSI site and send it through the system created for the effect.
Slovenia	Stand-alone survey.
	Answer was mandatory.
	Self-administered mail survey – the questionnaires were sent to the manager of
Slovak Republic	the company by mail. Stand-alone survey.
Siovak Kepublic	Answer was mandatory.
	The questionnaires as well as the reminders were sent to the enterprises by post.
	Some respondents were also reminded by phone.
Finland	Stand-alone survey.
	Answer was mandatory. Mailed survey with possibility to respond electronically in web (Financial sector not
	in web)
•	



Sweden	Stand-alone survey. Answer was voluntary. Postal mail survey.
United Kingdom	Stand-alone survey. Answer was mandatory. Self-administered postal mail survey.
Norway	Stand-alone survey. Answer was voluntary. Self-administered mail survey in combination with web questionnaire. All sampled enterprises were able to report either via paper questionnaire or web questionnaire.

#### Independent versus embedded survey

The ICT usage survey in enterprises is not a short survey. If this survey is attached to another survey it is possible that the complete questionnaire is too long. The respondent needs too much time to answer all the questions. Consequently the quality of the answers decrease and the rate of non-response increases. Arguments in favour of embedding the ICT usage survey into an existing business survey are reduction of its total cost and the possibility to cross ICT usage data with other business information.

The overview table above indicates that in 2005 all EU national ICT usage surveys were stand-alone surveys.

#### Mandatory survey versus voluntary survey

Voluntary surveys are usually cheaper, quicker and easier to manage. In mandatory surveys it is implied to send the questionnaire several times to the respondent, you have to write a reminder letter and sometimes you have to send an administrative offence. You have to wait a long time for all responses and your costs increase. The advantage of a mandatory survey is that your response quote is nearly 100%. But a voluntary survey can settle this argument by increasing the sample size and sending reminder letters to the respondents.

#### Contact person of the survey

In most cases the IT manager is the appropriate recipient of the survey on ICT usage in enterprises. However, not all small enterprises have an IT manager; in theses cases either the owner or the general administrator should answer. In bigger companies it is helpful to send the questionnaire to the general management. They have an overview of all functions within the company. Sometimes you find a contact person of the company in your business register. In this case it is useful to send the questionnaire to this person.

# I.2.5. Questionnaire – Data collection tool

To enhance the comparability across countries, Eurostat provides a model questionnaire to the NSIs. It is recommended to adopt the model questionnaire for the national survey. However, for practical reasons (for instance linked to the survey vehicle), this may not be appropriate. In this case, the statistical institute should nevertheless make sure that the routing and the filtering is followed.



Eurostat designs the model questionnaire in close cooperation with the national statistical institutes, the main users and in coordination with other organisations such as the OECD. The results of previous surveys are taken into account, for instance to assess the relevance of certain questions or items, or to assess whether a variable needs to be collected on an annual basis. For reasons linked to the annually renewed implementing measures for Regulation 808/2004, the model questionnaire needs to be finalised 9 months before the survey takes place. In practice, this means that the questionnaire reaches its final status in March-April of the year preceeding (T-1) the reference year (T). The obvious disadvantage is that 'last-minute' policy needs can't be included or that the results of the T-2 survey can't be fully taken into account. The advantage is that this gives the NSIs the necessary time to translate the questionnaire and implement the survey.

The model questionnaire for the Community Survey on ICT Usage and e-Commerce in Enterprises can be found in Annex I.3.1.

# I.2.6. Quality control systems

Quality control systems are of course country-specific as most statistical institutes have standard procedures and guidelines for plausibility checks or logic tests of datasets.

Such controls can be executed on-line, at the moment of the data capture by the interviewer or the data entry in the statistical institute, or after the data entry process (a program checks the data and prints the errors to be checked or corrected). On-line tests have the advantage that the errors can be corrected immediately (a lot of errors will be simple data-entry errors, f.i. typing 17773 instead of 1773), a disadvantage is that one needs data-entry staff that is familiar with the concepts in the survey (in case they have to decide if a certain value will be accepted or not). The latter case of course doesn't apply with CATI or CAPI where the interviewer immediately enters the data.

Below, some of the most common errors or problems are briefly discussed.

#### **Measurement error**

There are a number of sources of measurement error: survey instruments (questionnaire), the respondent, the information system, the mode of data collection, the interviewer. This paragraph focuses on the latter, other types can back below. The first and probably most important step in the statistical process, is the data collection or field work. One can design excellent questionnaires, excellent capture tools, excellent imputation methods and excellent data analyses, but as with any process the adagium 'Garbage In Garbage Out' also applies to statistics. If the interviewer is not well-trained, one can't expect input data of a good quality. A more important problem is usually the reliability of the interviewers. The interviewers may have an interest in finishing the interviewers in the shortest possible time. This can lead to interviews where certain questions are skipped (e.g. the person looks poor, let's fill in he's unemployed) or interviews that never took place (e.g. the person is 70 years old, let's put down he never used a computer nor Internet). Therefore the sensibilation of interviewers (which can include threats of non-payment or exclusion for future interview rounds) and the follow-up is extremely important. The follow-up can be a check for coherence and consistency of the answers or follow-up phone calls to verify with the respondents whether the interview has actually taken place or whether the interview was of an acceptable quality (e.g. the respondent confirms that the interview only took 4 minutes, but on the questionnaire answers to 60 questions were recorded).



#### Invalid response

Relatively unimportant in the ICT usage survey as most answers are limited to Yes or No. However, it is possible that several items were ticked in questions where only one answer is expected.

#### **Relationship error**

Comparing the answers across the survey can reveal inconsistencies between the answers. The routing and filtering should normally guarantee that respondents are not presented with questions they can't answer. It is nevertheless possible that e.g. an individual aged 18 indicates higher educational level or that an unemployed person indicates 'place of work' as a location where the Internet has been accessed. In the first case, this is most probably an absolute error. In the latter case the combination is possible if the respondent lost his job only very recently (meaning he could have accessed the Internet at a place of work during the last 3 months).

#### **Compulsory question left unanswered**

Again, the routing and filtering should avoid this type of errors. CATI or CAPI programs usually improve the quality of the data capture in this respect. With traditional interviews or self-administered mail surveys, this error is more important.

#### **Suspicious values**

This can occur when the individual responses are compared with the average scores within a stratum and unexpected answers are found. In practice it will however be difficult to determine whether it concerns a mistake or an outlier.

In terms of quality of the survey *as such*, the methodology and outcomes of the survey can be benchmarked against other surveys:

#### Representativeness

It can be useful to do an *ex-post* check of the representativeness of the sample, e.g. does the sample have a representative age distribution, is there some variability in the occupational and educational codes?

#### Year-to-year comparison at aggregate level

Comparing the results for the current year with the previous survey can also reveal quality problems where the growth is outside the range of the expected growth (e.g. the proportion of individuals using the Internet decreases ...). In such cases, it is of course possible that the problem stems from the previous survey exercise ...

For this purpose, it can be interesting to produce some simple tabulations of the survey results.

#### Coherence or consistency with other surveys

The results can be compared with results from related survey or studies. However, in case inconsistent results are observed, it is not always easy to identify which survey gave the 'wrong' results.



# I.2.7. Data processing

This chapter mainly discusses the treatment of non-response. Although the grossing-up methods can be considered as a part of the *data processing*, this topic is discussed above in section II.2.3.3.

### I.2.7.1 MISCLASSIFICATION TREATMENT

Misclassification occurs when an enterprise is included in the survey (because it belongs to a size class and sector of activity covered by the survey, at least according to register data used for stratification) but later information indicates that it should not have been included. In other cases misclassification of enterprises means that enterprises that (according to the registers) are classified in a size class or NACE category should have been classified in another size class or NACE category. The misclassification will then possibly lead to the fact that the enterprises should belong to another strata than the one used for stratification.

Such a situation can arise due to frame population imperfections. Frame imperfections can occur when there is a time lag between the actual situation for an enterprise and the information available in the registers. It often takes a certain period of time to update register information after a change in the number of employed persons or a change of sector of activity has occurred.

This time lag in updating register information implies that there is a difference between the target population (i.e. the population that the survey intends to cover) and the frame population (i.e. the population that the survey actually covers based on information available in registers).

#### Recommendation in the presence of misclassification of enterprises

There are different possible options available in the presence of misclassification of enterprises. The options depend on the type of misclassification.

If it is obvious that an enterprise should not have been included in the survey for example because the number of employed persons have decreased and falls beyond the size cut-off limit during the reference period, the enterprise could be excluded from the sample, as it should have never been included.

However, such an approach could be hazardous as correction then only is made for enterprises that fall beyond the cut-off limit and not for enterprises that had less than 10 employed persons according to register information and that during the reference period of the survey exceeded the cut-off limit. A more appropriate approach is in those cases to assume that enterprises where the number of persons employed has decreased below the cut-off limit offset the enterprises that have increased in number of employed persons and that exceed the cut-off limit. Enterprises falling below the cut-off limit are then treated as respondents and not as over-coverage.

If the misclassification means that the enterprise should belong to another strata than the one used for stratification, new strata should be built and the weights used in computations should be changed accordingly.



## I.2.7.2 NON-RESPONSE TREATMENT<sup>3</sup>

#### Introduction

An important source of non-sampling error in surveys is the effect of non-response on the survey results. Non-response can be defined as the failure to obtain complete measurements on the (eligible) survey sample. The extent of non-response varies from partial non-response (failure to answer just one or some questions) to total non-response.

The latter case occurs when the respondent refused to participate in the survey or when the questionnaire was sent back to the statistical office as returned mail (e.g. when the address to the enterprise is incorrect). This type of non-response is called unit non-response ( $\S$ 2.7.2.1): the sample unit does not provide any of the data required by the survey. Unit non-response is generally handled by adjusting the weight of the enterprises that responded to the survey to compensate for those that did not respond.

Partial non-response or item non-response (§2.7.2.2) occurs when the respondents did not answer all questions because they did not understand or misinterpreted a question, alternatively refused to answer a question.

#### Effect of non-response on the quality of the data

Non-response (unit as well as item non-response) can seriously affect the quality of the data collected in a survey. Firstly, the characteristics (or answering pattern) of the non-respondents can be different from those collected among the sample units who did provide eligible answers. If such difference is systematic, serious bias can be introduced in the survey results. Secondly, the reduction of the sample size (overall or for certain questions) will increase the variance of the estimates. Thirdly, non-response can have an impact on the total cost of a survey exercise. Not only because a larger initial sample may be necessary, but also because of higher unit costs of the last few percentages of respondents (due to multiple visits). Finally, non-response can be an indicator of poor overall quality of the survey and thus create an image or confidence problem.

<sup>•</sup> Non-response in the Norwegian Business Tendency Survey, Wang, J., Statistics Norway, 2004.



<sup>&</sup>lt;sup>3</sup> References for this chapter:

<sup>•</sup> Government Statistical Service (1997), *Report of the Task Force on Imputation – June 1996*. Government Statistical Service Methodology Series No. 3. London: Office for National Statistics.

<sup>•</sup> Statistics Canada (2003), Household Internet Use Survey, 2002 – Microdata User Guide.

<sup>•</sup> European Commission (2003), *Household Budget Surveys in the EU: Methodology and recommendations for harmonisation 2003*. Luxembourg: Office for Official Publications of the European Communities.

<sup>•</sup> National Centre for Social Research (1999), *Item non-response* (different contributions). Survey Methods Newsletter Volume 10 No.2 1999.

<sup>•</sup> Adjusting for Missing Data, Mohadjer, L., Choudhry, H., Studies of welfare populations: Data Collection and research Issues, 2001.

<sup>•</sup> Introduction to Survey Quality, Biemer, P., Lyberg, L., Wiley series in survey methodology, 2003.

<sup>•</sup> Weighting for non-response, Lynn, P., Survey and Statistical Computing, 1996.

#### Minimising non-response

As prevention is always better than cure, attention should be given to avoiding non-response rather than treating non-response. The number (and timing) of reminder letters or call backs, the length of the fieldwork period, the survey technique(s) used, the length of the survey (i.e. the response burden), the use and structure of advance letters, the dissemination of previous results or the mandatory nature of the survey can all have an impact on the number of non-contacts or refusals. The length, design and complexity of the questionnaire, the interviewer's training or the interviewer's style can have an impact on the item non-response.

As this issue is common to all surveys, it will not be discussed in detail in this manual. This chapter is mainly focussed on the treatment of non-response in the specific context of the ICT usage survey.

#### UNIT NON-RESPONSE

#### Introduction

Unit non-response is defined as enterprises that are included in the sample but that have not participated in the survey and for which information consequently is missing for all the questionnaire variables.

Unit non-response can introduce bias in the survey results especially in situations in which the non-responding units are not representative of those that responded. Non-response increases both the sampling error level, by decreasing the sample size, and non-sampling error level.

#### Weighting adjustment for unit non-response

The principal method for unit non-response adjustment is weighting. Most strategies for weighting for non-response involve dividing the respondents into a set of comprehensive and mutually exclusive groups, referred to as weighting classes. A weight is then applied to each class.

#### Weighting classes

In order to implement non-response adjustments, it is required to create weighting classes. It is desirable to divide the sample in "response homogeneity groups/classes". Within these classes the response rates should be as homogeneous as possible, and the response rate should be different among the classes. Data used to form these classes must be available to both non-respondents and respondents. Usually it is possible to get information on size, economic activity, legal status, location, and other variables in the business registers.



More advanced methods for creating weighting classes are methods like classification based on a categorical search algorithm or a logistic regression model using auxiliary variables to estimate the probability of response.

#### Sample-Based Weighting Adjustment

In sample-based weighting adjustment the weight adjustment applied in each class, is equal to the reciprocal of the ratio of selected sample size to respondents within each of these classes (the inverse of the response rate within each class). The grossing-up factor should then be multiplied by the non-response adjustment factor.

Size Class	Population (I)	Sample size (II)	Respondents (III)	Respondent with characteristic (IV)	Non-response adjustment Factor (V = II / III )	Initial Grossing-up factor (VI = 1 / II)	Adjusted Grossing-up factor (VII = V * VI)
Small	35 141	878	764	595	1.15	40.0	46.0
Medium	5 362	882	821	795	1.07	6.1	6.5
Big	761	761	624	543	1.22	1.0	1.2
Total	41 264	2 521	2 209	1 933			

#### A simple example:

Alternative forms of sample-based weighting are that the weights are not inverse response rates, but estimated coefficients of a regression model (where survey response is the left-side variable). In this case, the weights are reciprocals of estimated response rate by the regression model.

#### Population-Based Weighting Adjustment

Population-based weighting adjustment requires population estimates and class membership of respondents. If there is no data available about the non-respondents, population-based adjustment still is possible since this uses external control counts for the population and not data from the sample. The method is used to correct simultaneously for both non-coverage and non-respondents. The method is used similar to the sample-based method.

In population-based adjustment (poststratification adjustment) the classes are created based on variables, which are known both for respondents and for the population. Weights are then applied in proportion to the ratio of population to achieved sample, so that the sums of the adjusted weights are equal to population totals for certain classes of the population.

A two-step procedure of first adjusting for non-response (sample-based adjusting) and then adjusting to known population counts is a common method that is used. However, this procedure is the same as a population-based weighting adjustment if the weighting classes in the sample-based and the population-based weighting adjustment are equal.

If the strata used in the stratification are used as classes in the weighting adjustment, there is no need for the weighting adjustment. The adjusted weighting procedure is then equal to the final grossing up/weighting procedure.



#### **ITEM NON-RESPONSE**

As already mentioned above, there are several reasons for the data being unavailable. These include the refusal to provide an answer, the inability to provide an answer, inadequate quality of the provided answer (e.g. implausible, incomplete, inconsistent with answers to other questions, etc.). It can be caused by either the respondent (e.g. refusal) or the interviewer (e.g. failure to record the answer adequately) but also by the survey design itself (e.g. ambiguous routing or filtering).

In case a particular questionnaire shows too many errors, or if too many data are missing, it can be assumed that the enterprise in question has not co-operated satisfactorily in the survey. Here, the best solution is probably to remove the enterprise from the database for respondents (but not from the frame) and adjust the weighting coefficients for the other enterprises accordingly. In other words, sampling units with a very high item non-response can better be classified as total non-response or unit non-response. However, if the enterprise has provided answers on some key questions of the questionnaire, it should probably be preferable to keep the answers provided by the enterprise (even though many questions are left blank).

The general assumption is that item non-response means that the answer to the question is:

- "NO" if the question is a qualitative question (e.g. yes/no-questions)
- Zero if the question is a quantitative question (e.g. e-commerce value questions)

The general recommendation is that imputations should be avoided, except logical imputations.

In principle two kinds of imputations could be considered: 1) to use data from answers provided by the enterprise previous year or 2) to use data from the current survey and impute the answer on the basis of answers provided by similar enterprises (e.g. enterprises belonging to the same strata).

To use data from previous year is not recommended as the use of ICT can change over time. It is e.g. not obvious that an enterprise that sold goods or services via the Internet during year t-1 still did so during year t. The data provided the previous year can however be used in order to find enterprises that should be contacted to verify the change from previous year.

To use the data of current survey to generate an imputed value for a variable is not recommended as there is a risk of overestimation. In this survey possible underestimation due to item non-response is preferred to possible overestimation due to imputation.

As no imputation is recommended, it is very important that item non-response is kept as low as possible in order to minimise possible underestimation.

There are different methods to attain lower item non-response rates:

1) Clarity of questions. Unclear questions might be more frequently "avoided" by the respondents. The content and form of the questions must be considered carefully. Pre-tests can be done before sending out the questionnaires in order to check that the questions are clear to the respondents.

2) After conducting the survey, item non-response can be further reduced by contacting the respondents in order to get answers to the missing questions. Special efforts should be put in order to gather answers for questions where item non-response is especially high.



For e-commerce value questions it is recommended to check for enterprises with nonresponse in e-commerce value questions but having large e-commerce values in previous years. These enterprises should be contacted to verify the current situation.

For e-commerce value questions it is important to compare the answer to that of previous year. Especially enterprises stating that they have e-sales but that have not provided an estimate of the level of e-sales should be contacted to have an estimate. If the enterprise has provided an estimate of e-sales value previous year it could be checked if the value that was provided then can still be of use.

### I.2.7.3 COMPUTING ACCURACY MEASURES

The use of a sample survey unavoidably leads to sampling error. To get an idea of the sampling error, it is advised to compute this error for certain indicators. Such information is not only interesting to decide whether the indicator is reliable enough to be published, but can also help to determine whether the sample size should be increased in a next edition of the survey for certain strata where a large sampling error was diagnosed.

The sampling error reflects the fact that only a particular sample was surveyed rather than the entire population. The (estimated) relative standard error – or (estimated) coefficient of variation (CV) – is the ratio of the square root of the variance of the estimator for the proportion to the expected value of the proportion. It is estimated by the ratio of the square root of the estimate of the sampling variance to the estimated value (see also Chapter 9 of the *Reporting template*, Annex I.3.4). The estimation of the sampling variance should ideally take into account the sampling design (e.g. the stratification).

Some guidelines for interpretation and use of the coefficients of variation can be found in section I.2.3 where the sampling design is discussed.

The computed accuracy measures will also determine the reliability of the estimates. If the coefficient of variation for a certain proportion or absolute value is too high, the cell needs to be suppressed.

To avoid that the level of the estimate has an extreme impact on the accuracy measure (e.g. a proportion of 1% leads to a denominator of 0,01 when calculating the CV, in other words, the standard deviation is multiplied by 100), the standard deviation (i.e. the square root of the sampling variance) could be used as a reference measure.

In case the computation of the standard deviation or coefficient of variation for all cells is not feasible, the number of respondents underlying the estimate can be used to decide whether a proportion can be published (e.g. if based on less than 10 respondents, the estimate is not published).



# I.2.8. Survey execution reports

Drawing up reports after the execution of the survey is not only a tool for a self-assessment of the work carried out by the statistical office and a detection of possible points where there is space of improvement. Survey execution reports are also a tool for assessing the comparability from one year to another or from one country to another.

The methodological reports for the ICT usage surveys coordinated by Eurostat cover the following subjects:

- a. General methodological information: reference period(s); survey period; survey vehicle, where applicable; survey type; pre-tests; methodological differences compared to previous data collection exercises.
- b. Statistical unit(s), scope and target population: statistical unit; economic activities covered; size coverage in terms of number of persons employed; and territorial coverage.
- c. Information on the national questionnaire.
- d. Sampling frame: name and description of the sampling frame or register used; known shortcomings of the sampling frame, if any.
- e. Sampling design: sampling method; additional measures taken at the time of sampling design to improve representativeness.
- f. Unit non-response, by giving information on: gross sample size; number of out-of-scope cases, number of other ineligible cases; number of eligible elements; number of non-contacts; number of cases unable to respond; other non-response; net sample size; unit response rate. Additionally, the report discuss the methods used for minimizing non-response as well as the methods used for dealing with unit non-response.
- g. Item non-response: variables or items with response rates below 90%; methods used for dealing with item non-response.
- h. Grossing-up procedures.
- i. Sampling error: the report indicates the coefficient of variation (relative standard error) for a selected group of indicators or sub-indicators listed in the template.
- j. Problems encountered and lessons to be learnt.
- k. The report includes the questionnaire in national language and, if available, in English.

The *Reporting template* used for the European enterprise ICT usage surveys, including some instructions, can be found in Annex I.3.4.

(see document MM2006\_AnnexII.3.3\_ReportingTemplateENT2005.doc (20 pages))

This template covers both the *Metadata report* (formerly known as *Interim Report*) and the *Quality report* (formerly known as *Final Report*) referred to in Article 7(4) of Regulation 808/2004 (see Annex III.1) and in Annex II, chapter 6 of Regulation 1099/2005 (see Annex III.2).



# I.3. ANNEXES

# I.3.1. Model questionnaire for non-financial economic activities

# EUROSTAT MODEL FOR A COMMUNITY SURVEY ON ICT USAGE AND E-COMMERCE IN ENTERPRISES 2006

Model Questionnaire (Version 3 of 18 March 2005)

(Questions relating to the ancient eEurope 2005 Benchmarking Indicators are marked with an asterisk \*)

	Module A: General information about ICT systems				
A1.	Did your enterprise use computers, during January 2006? (Filter question)	Yes		No $\Box \rightarrow Go \text{ to } X1$	
A2*.	How many persons employed used computers at least once a week, during January 2006?	(Number)			
	If you can't provide this value, Please indicate an estimate of the percentage of the number of persons employed used computers at least once a week, during January 2006.				%
A3*.	Did your enterprise have persons employed who regularly work part of their time (half a day per week or more) away from the enterprise's regular work site while having access to the enterprise's computer system, during January 2006? (filter question)	Yes		No	$] \rightarrow$ Go to A5
A4.	Did any of those persons access the enterprise's computer system from the following places, during January 2006?				
		Yes			No
	a) From home				
	b) From customers or other external business partners' premises				
	c) From other geographically dispersed locations of the same enterprise or enterprise group				
4.5	d) During business travel, e.g. from hotel, airport etc				Didn't need
A5.	Did your enterprise have difficulties in recruiting personnel with ICT skills (from basic to professional), during 2005? (Filter question)	Yes 🗌	No Go te		to recruit $\Box$ $\rightarrow$ Go to A7
A6.	Did your enterprise face the following problems when trying to recruit personnel, during 2005?	Yes	N	0	Type of skills
	a) Personnel with required skills in the use of ICT applications not available or not entirely		Γ	_	not needed
	b) ICT specialists with the required skills not available or not entirely suitable		Г		
	c) High remuneration costs of ICT specialists			_	
A7*.	Did your enterprise have the following information and communication technologies, during January 2006?			_	
		Yes			No
	a) Wireless LAN				
	b) Wire based LAN				
	c) Intranet				
	d) Extranet				
A8.	Did your enterprise have IT systems to manage the placing or receipt of orders, during January 2006? (Filter question)	Yes 🗌		Yes □ No □ → A10	
A9*.	Did your enterprise's IT systems for managing orders link automatically with any of the following IT systems, during January 2006?				
		Yes			No
	a) Internal system for re-ordering replacement supplies				
	b) Invoicing and payment systems				
	c) Your system for managing production, logistics or service operations				
	d) Your suppliers' business systems (for suppliers outside your enterprise group)				
	e)Your customers' business systems (for customers outside your enterprise group)				



A10.	In your communication with customers and other enterprises, to what extent has your enterprise substituted traditional postal mail (e.g. for sending invoices, direct mail, etc.) by electronic means of communication (Intranet, Extranet, Internet, e-mail messages), in the last 5 years? (tick only one)			
	i) No substitution (overall postal mail was not reduced because of electronic means of communication)			
	<ul> <li>ii) Minor substitution (electronic means are now used instead of post mail in a few situations, but postal mail is still the most important)</li> </ul>	[		
	iii) Significant substitution (electronic became the main mean of business communication)	[		
	iv) Most or all substituted (postal mail was used before, but it's rarely used nowadays)	[		
	v) Non-applicable (postal mail was never a relevant mean of communication for the enterprise)	[		
	Module B: Use of Internet			
	(asking enterprises with ICT)			
B1*.	Did your enterprise have access to Internet, during January 2006? (Filter question)	Yes 🗌	No $\Box \rightarrow Go \text{ to } D1$	
B2*.	How many persons employed used computers connected to the World Wide Web at least once a week, during January 2006?	(Nur	nber)	
	If you can't provide this value, Please indicate an estimate of the percentage of the number of persons employed used computers connected to the World Wide Web at least once a week, during January 2006.		%	
B3*.	Did your enterprise have the following types of external connection to the Internet,			
	during January 2006?	Yes	No	
	a) Traditional Modem (dial-up access over normal telephone line)			
	b) ISDN connection			
	c) DSL (xDSL, ADSL, SDSL etc) connection			
	d) Other fixed internet connection (e.g. cable, leased line (e.g. E1 or E3 at level 1 and ATM at level 2), Frame Relay, Metro-Ethernet, PLC - Powerline comunication, etc.)			
	e) Mobile connection (e.g. e.g. analogue mobile phone, GSM, GPRS, UMTS, EDGE, CDMA2000 1xEVDO)			
В4.	What was the maximum speed for download contractually provided to your fastest Internet connection, as of January 2006? (tick only one)			
	i) Below 144 Kb/s	[		
	ii) 144 Kb/s or more and less than 2 Mb/s	[		
	iii) 2 Mb/s or more	[		
B5*.	Did your enterprise use the Internet for the following purposes, during January 2006?		-	
	(as consumer of Internet services)	Yes	No	
	a) Banking and financial services			
	b) Training and education			
	c) Market monitoring (e.g. prices)			
	d) Receiving digital goods or services			
	e) Obtaining after-sales service			
B6*.	Did your enterprise use the Internet for interaction with public authorities, during 2005? (Filter question)	Yes 🗌	No $\Box \rightarrow Go$ to B8	
B7*.	Did your enterprise interact with public authorities in the following ways, during 2005?		T	
		Yes	No	
	a) For obtaining information			
	b) For obtaining forms, e.g. tax forms			
	c) For returning filled in forms, e.g. provision of statistical information to public authorities			
	d) Submitted a proposal in an electronic tender system (e-procurement)			



B8*.	Did your enterprise have a Web Site / Home Page, during January 2006? (Filter question)	Yes	No $\square \rightarrow$ Go to B10					
B9.	Did the Web Site of your enterprise provide the following facilities, during January 2006?							
	(your enterprise <u>as provider</u> of Internet services)	Yes	No					
	a) Marketing the enterprise's products							
	b) Facilitating access to product catalogues and price lists							
	c) Providing after sales support							
B10*	. Did your enterprise use the following internal security facilities, during January 2006?		·					
		Yes	No					
	a) Virus checking or protection software							
	b) Firewalls (software or hardware)							
	c) Secure servers (support secured protocols such as shttp)							
	d) Off-site data backup							
B11*	. Was it possible to communicate with your enterprise using the following security		•					
	facilities, during January 2006?	Yes	No					
	a) Electronic digital signature as customer's authentication mechanism							
	b) Other authentication mechanism (e.g. PIN code)							
	c) Data encryption for confidentiality							
B12*	. Did your enterprise encounter ICT related security problems during 2005 (e.g. computer virus, worms or trojan attack, unauthorised external access to the computer system), that resulted in a loss of information or working time?	Yes	No 🗆					

	Module C: e-commerce via Internet				
	(asking enterprises with Internet access)				
	Orders placed via Internet (Purchases)				
C1*.	Did your enterprise order products/services via the Internet, during 2005 (excluding manually typed e-mails)? (Filter question)	Yes	No $\Box \rightarrow$ Go to C3		
C2*.	Please indicate for 2005 the percentage of the Internet orders in relation to the total	Less than 1%			
	purchases (in monetary terms, excluding VAT).	1% or more and les	s than 5%		
		5% or more and less than 10%			
	10		ess than 25%		
	Alternative Question:	25% or more			
	Please state the value of the purchases resulted from orders placed via Internet (in monetary terms, excluding VAT), in 2005.	(National Currency)			
	If you can't provide this value, Please indicate an estimate of the percentage of the total purchases resulted from orders placed via Internet, in 2005.		%		
	Orders received via Internet (Sales)				
C3*.	Did your enterprise receive orders via the internet, during 2005 (excluding manually typed e-mails)? (Filter question)	Yes	No $\Box \rightarrow Go \text{ to } D1$		
C4*.	Please state the value of the turnover resulted from orders received via Internet (in monetary terms, excluding VAT), in 2005.	(National	Currency)		
	If you can't provide this value, Please indicate an estimate of the percentage of the total turnover resulted from orders received via Internet, in 2005.		%		



C5.	Please provide a percentage breakdown of all Internet sales in 2005, by type of client. (estimates in percentage of the monetary values)					
	a) B2B (Sales to other enterprises) and B2G (Sales to public authorities)					%
	b) B2C (Sales to private consumers)					%
	c) TOTAL		1	0	0	%
C6.	Please provide a percentage breakdown of all Internet sales in 2005, by destination. (estimates in percentage of the monetary values)					
	a) Own country					%
	b) Other EU countries					%
	c) Rest of the world					%
	d) TOTAL		1	0	0	%
C7*.	Did your enterprise sell any products to other enterprises via a presence on specialised Internet market places, during 2005?	Ye	s 🗌		N	lo 🗌
	Module D: E-commerce via external computer networks other than Internet (asking enterprises with ICT)					
	Orders placed via external computer networks other than Internet (Purchases)					
		-				
D1*.	Did your enterprise order products/services via external computer networks other than Internet, during 2005? (Filter question)	Ye	s 🗌	N	o 🗌 -	→ Go to D3
D2.	Please indicate for 2005 the percentage of the orders placed or transmitted via	Less thar	n 1%			
	computer networks other than Internet, in relation to the total purchases (in monetary				0	
	terms, excluding VAT).	1% or more and less than 25%				
		25% or more and less than 50%				
		50% or more and less than 75%				
	Alternative Question:	75% or m	nore			
	Please state the value of the purchases resulted from orders placed via computer networks other than Internet (in monetary terms, excluding VAT), in 2005.	(National Currency)				
	If you can't provide this value, Please indicate an estimate of the percentage of the total purchases resulted from			%		
	orders placed via computer networks other than Internet, in 2005.					
	Orders received via external computer networks other than Internet (Sales)					
D3*.	Did your enterprise receive orders via external computer networks other than Internet,					
	during 2005? (Filter question)	Ye	s 🗆	N	o 🗆 -	→ Go to X1
D4*.	Please state the value of the turnover resulted from orders received via computer	1				1
	networks other than Internet (in monetary terms, excluding VAT), in 2005.		(Natio	onal Cu	rrenc	()
	If you can't provide this value, Please indicate an estimate of the percentage of the total turnover resulted from orders received via computer networks other than Internet, in 2005.					%
	Module X: Background information					
	(X1-X5) available in some countries from SBS and thus not to be included; latest available information show	uld be pro	vided			
X1.	Main economic activity of the enterprise, during 2005					
X2.	Average number of persons employed, during 2005					
X3.	Total purchases of goods and services (in value terms, excluding VAT), for 2005					
X4.	Total turnover (in value terms, excluding VAT), for 2005					
X5.	Location (Objective 1/ non-Objective 1 region), in 2005					



# I.3.2. Model questionnaire for the financial sector

# Eurostat model for a Community Survey on ICT Usage and E-Commerce in Enterprises of the Financial Sector

### 2006

# Model questionnaire (Version 5 of 2 June 2005)

(Questions relating to eEurope benchmarking indicators are marked with an asterisk \*)

	Module A: General information about ICT systems				
A1*.	How many persons employed used computers at least once a week, during January 2006?	(Number)			
	If you can't provide this value, Please indicate an estimate of the percentage of the number of persons employed used computers at least once a week, during January 2006.	%			
A2*.	Did your enterprise have persons employed who regularly work part of their time (half a day per week or more) away from the regular work site while having access to the enterprise's computer system, during January 2006? (filter question)	Yes □ No □ → Go A4			
A3.	Did any of those persons access the enterprise's computer system from the following places, during January 2006?				
		Yes			No
	a) From home				
	b) From customers or other external business partners' premises				
	c) From other geographically dispersed locations of the same enterprise or enterprise group				
	d) During business travel, e.g. from hotel, airport etc				
A4.	Did your enterprise have difficulties in recruiting personnel with ICT skills (from basic to professional), during 2005? (Filter question)	Yes 🗌	No Go t A6	to	Didn't need to recruit □ → Go to A6
A5.	Did your enterprise face the following problems when trying to recruit personnel, during 2005?	1			
		Yes	N	0	Type of skills not needed
	a) Personnel with needed skills in the use of ICT applications not available or not entirely suitable				
	b) ICT specialists with the needed skills not available or not entirely suitable				
	c) High remuneration costs of ICT specialists				
A6*.	Did your enterprise have the following information and communication technologies, during January 2006?				
		Yes			No
	a) Wireless LAN				
	b) Wire based LAN				
	c) Intranet				
	d) Extranet				
A7.	Did your enterprise have IT systems to manage the receipt of orders, during January 2006? (Filter question)				☐ → Go to A9
A8*.	Did your enterprise's IT systems for managing the receipt of orders link automatically with any of the following IT systems, during January 2006?		ı		
		Yes			No
	a) Internal system of your enterprise or enterprise group				
	b)Your customers' business systems (for customers outside your enterprise group)				



A9.	In your communication with customers and other enterprises, to what extent has your enterprise substituted traditional postal mail (e.g. for sending invoices, direct mail, etc.) by electronic means of communication (Intranet, Extranet, Internet, e-mail messages), in the last 5 years?	
	(tick only one)	
	<ul> <li>No substitution (overall post mail was not reduced because of electronic means of communication)</li> </ul>	
	ii) Minor substitution (electronic means are now used instead of post mail in a few situations, but post mail is still the most important)	
	iii) Significant substitution (electronic became the main mean of business communication)	
	iv) Most or all substituted (post mail was used before, but it's rarely used nowadays)	
	v) Non-applicable (postal mail was never a relevant mean of communication for the enterprise)	

	Module B: Use of Internet				
	(asking enterprises with ICT)				
B1*.	Did your enterprise have access to Internet, during January 2006? (Filter question)	Yes 🗌	No $\square \rightarrow$ Go to D1		
B2*.	How many persons employed used computers connected to the World Wide Web at least once a week, during January 2006?	(Ni	umber)		
	If you can't provide this value, Please indicate an estimate of the percentage of the number of persons employed used computers connected to the World Wide Web at least once a week, during January 2006.		%		
B3*.	Did your enterprise have the following types of external connection to the Internet, during January 2006?	Yes	No		
	a) Traditional Modem (dial-up access over normal telephone line)				
	b) ISDN connection				
	c) DSL (xDSL, ADSL, SDSL etc) connection				
	d) Other fixed internet connection (e.g. cable, leased line (e.g. E1 or E3 at level 1 and ATM at level 2), Frame Relay, Metro-Ethernet, PLC - Powerline communication, etc.)				
	e) Mobile connection (e.g. e.g. analogue mobile phone, GSM, GPRS, UMTS, EDGE, CDMA2000 1xEVDO)				
B4.	What was the maximum speed for download contractually provided to your fastest Internet connection, as of January 2006?				
	(tick only one) i) Below 144 Kb/s				
	ii) 144 Kb/s or more and less than 2 Mb/s				
	iii) 2 Mb/s or more				
B5*.	Did your enterprise use the Internet for training and education, during January 2006?				
	(as consumer of Internet services)	Yes 🗌	No 🗌		
B6*.	Did your enterprise use the Internet for interaction with public authorities, during 2005? (Filter question)	Yes 🗌	No $\square \rightarrow$ Go to B8		
B7*.	Did your enterprise interact with public authorities in the following ways, during				
	2005?	Yes	No		
	a) For obtaining information				
	b) For obtaining forms, e.g. tax forms				
	c) For returning filled in forms, e.g. provision of statistical information to public authorities				
	d) Submitted a proposal in an electronic tender system (e-procurement)				
B8*.	Did your enterprise have a Web Site / Home Page, during January 2006? (Filter question)	Yes	No $\square \rightarrow$ Go to B10		
B9.	Did your enterprise use its Web Site / Home Page for marketing the products/services you were offering, during January 2006? (optional)				
	(your enterprise as provider of Internet services)	Yes	No 🗌		



B10*.	Did your enterprise use the following internal security facilities, during January			
	2006?	Yes	No	
	a) Virus checking or protection software			
	b) Firewalls (software or hardware)			
	c) Secure servers (support secured protocols such as shttp)			
	d) Off-site data backup			
B11*.	······································			
	security facilities, during January 2006?	Yes	No	
	a) Electronic digital signature as customer's authentication mechanism			
	b) Other authentication mechanism (e.g. PIN code)			
	c) Data encryption for confidentiality			
B12*.	Did your enterprise encounter ICT related security problems during 2005 (e.g. computer virus, worms or trojan attack, unauthorised external access to the computer system)?	Yes 🗌	No 🗌	

	Module C: eCommerce via Internet		
	(asking enterprises with Internet access)		
C1*.	Did your enterprise provide on-line financial services to customers via the Internet, during 2005? (other than information services, manually typed e-mails - <u>including</u> all IP/Internet Protocol based networks such as www, extranet/EDI over Internet/virtual private network (VPN) over Internet, internet enabled mobile phones	Yes 🗌	No $\Box \rightarrow Go$ to D
C2a	Which of the following products/services did you provide to		
•	customers, during 2005?	Yes	No
	a) Payment services		
	b) Savings deposits		
	c) Loans		
	d) Investment services		
	e) Life Insurances		
	f) Non-life insurances		
C2b	For which of these products/services did you receive orders from customers via the internet, during 2005?		
•	nom customers via the internet, during 2005?	Yes	No
	a) Payment services		
	b) Savings deposits		
	c) Loans		
	d) Investment services		
	e) Life Insurances		
	f) Non-life insurances		



Please indicate for 2005 and for the following groups of	Percentage	or estimated percentage
customers the percentage of account/deposit holders who used interactive ordering via your website	(please tick)	or absolute value
	Less than 1%	
a) All account/deposit holders using interactive ordering via your website related to the total number of account/deposit holders	1% or more and less than 5%	□ %
	5% or more and less than 10%	Number via Internet:
etc.)	10% or more and less than 25%	
	25% or more and less than 50 %	Total number:
	50% or more	
	Less than 1%	Π
b) Private holders of accounts/deposits using interactive ordering via your website related to the total number of private account/deposit holders	1% or more and less than 5%	
	5% or more and less than 10%	Number via Internet:
	10% or more and less than 25%	
	25% or more and less than 50 %	Total number:
	50% or more	
	Less than 1%	
c) Corporate holders of accounts/deposits using interactive ordering via your website related to the total number of corporate account	1% or more and less than 5%	
holders	5% or more and less than 10%	Number via Internet:
	10% or more and less than 25%	
	25% or more and less than 50 %	Total number:
	50% or more	

Please indicate for 2005 the importance of Internet enabled financial transactions for your business by providing	Percentage	or estimated percentage
percentages or absolute figures for the following values	(please tick)	or absolute value
	Less than 1%	
<ul> <li>a) Value of payment orders via internet related to the total value of payment orders</li> </ul>	1% or more and less than 5%	%
	5% or more and less than 10%	Value via Internet:
	10% or more and less than 25%	
	25% or more and less than 50 %	Total value:
	50% or more	
		National Currency
	Less than 1%	
b) Value of revenues (commissions, margins, fees, interest) from orders via the Internet related to the total value of revenues	1% or more and less than 5%	%
	5% or more and less than 10%	Value via Internet:
	10% or more and less than 25%	
(in monetary terms, excluding VAT)	25% or more and less than 50 %	Total value:
	50% or more	
		National Currency, excluding VAT



Please indicate for the following groups of customers the	Percentage	or estimated percenta
percentage of insurance policies ordered via your website and related revenues, during 2005.	(please tick)	<u>or</u> absolute value
	Less than 1%	
a) Insurance policies ordered by private customers/individuals via your website related to the total number of insurance policies	1% or more and less than 5%	%
	5% or more and less than 10%	Number via Internet
	10% or more and less than 25%	
	25% or more and less than 50 %	Total number:
	50% or more	
	Less than 1%	
b) Insurance policies ordered by corporate customers/enterprises via your website related to the total number of insurance policies	1% or more and less than 5%	%
	5% or more and less than 10%	Number via Internet
	10% or more and less than 25%	
	25% or more and less than 50 %	Total number:
	50% or more	
	Less than 1%	
c) Value of Gross Premiums Written from private and corporate insurance policies ordered via your website related to the total value	1% or more and less	
of Gross Premiums Written	than 5% 5% or more and less than 10%	Value via Internet:
	10% or more and less than 25%	
(in monetary terms, excluding VAT)	25% or more and less than 50 %	Total Value:
· · · · · · · · · · · · · · · · · · ·	50% or more	

# C6. Please provide a percentage breakdown of all Internet sales of retail financial services in 2005, by destination. (estimates in percentage of the total retail customers)

a) Own country	%
b) Other EU countries	%
c) Rest of the world	%
d) TOTAL	1 0 0 %



	Module D: eCommerce via computer mediated networks other th	an Internet (option	al)
	(asking enterprises with ICT)		
D1*.	Did your enterprise receive orders from customers via networks other than Internet, during 2005?		
	(private, proprietary networks usually using leased lines - <u>excluding</u> all IP/Internet Protocol based networks such as www, extranet/EDI over Internet/virtual private network (VPN) over Internet, internet enabled mobile phones)	Yes 🗆	No $\Box \rightarrow Go$ to X
D2.	Did your enterprise use the following electronic networks other than Internet to receive orders from customers?		
	(corporate customers, private individuals)	Yes	No
	a) Network to receive payment batch orders from corporate customers' computer applications		
	<ul> <li>b) Self-service zones with cash dispensers (e.g. bancomats) and/or credit card payment orders from retail customers/individuals</li> </ul>		
	c) Network to receive orders from sales agents computer systems linked to		
	your enterprise computer system		

	Module X: Background information	
	If available, latest information from SBS should be provided	
X1.	Main activity of the enterprise, during 2005	
X2.	Average number of persons employed, during 2005	
	(or if this is not available, please provide number of persons employed, December 2005)	
X3.	Location (Objective 1/ non-Objective 1 region), in 2005	



# I.3.3. Transmission format

#### **General Enterprise Survey**

Version 1, 31 March 2006.

Note: this transmission format refers to the  $\underline{2006}$  survey.

⇒ See document *MM2006\_AnnexI.3.2\_TransmissionFormatENT2006* (35 pages)

#### **Financial Sector Survey**

Version 1, 31 March 2006.

Note: this transmission format refers to the  $\underline{2006}$  survey.

⇒ See document *MM2006\_AnnexI.3.2\_TransmissionFormatFIN2006* (31 pages)



# I.3.4. Reporting template

Note: the reporting template for interim & final methodological report refers to the 2005 surveys.

⇒ See document *MM2006\_AnnexI.3.3\_ReportingTemplateENT2005.doc* (20 pages)





# Part II

# **Household survey**





# **II.1. STATISTICAL PRODUCT**

The statistical product is the clear and precise definition of the statistical information to be produced. It distinguishes itself from the production methodology. The production methodology is the way or method of doing, while the statistical product is its direct result. Different statistical methodologies can produce the same statistical product, being only different ways of doing the same thing. This means that as long as we guarantee that two figures concern the same statistical product, for instance for two different countries, they are comparable. This way, this distinction between the statistical product and the statistical methodology helps us to focus on those elements more important to assure comparability between the several national statistics and produce new ones at the EU level, i.e. the statistical product, while leaving to the discretion of the national statistical institutes the choice of the better statistical methodology to be applied in its own country taking into consideration its own specificities.

The elements that make up the statistical product, at an input level, are the statistical unit, the target population and the observation variables, and at the output level, the periodicity and the summary measures, aggregate variables and tabulation. Covering all the elements of the statistical product, the statistical concepts and the nomenclatures are the additional needed element to assure harmonization and comparability of statistics.

## II.1.1. Statistical unit

The statistical unit is the base type of the elements of a group (also called population) that we want to observe or analyse. The basic statistical operations of classification, aggregation and ordering are done on the statistical unit.

The choice of the statistical unit is a matter of both the data collection process (namely the operational restrictions associated to collecting data from each type of statistical unit) and the conceptual framework chosen to observe and analyse the phenomenon. The statistical unit is the bearer of statistical characteristics or attributes, which we ultimately want to measure.

There are several types of statistical units, according to its usage. An *observation unit* represents an identifiable entity, about which data can be obtained. During the collection of data, this is the unit for which data is recorded. It should be noted that this may, or may not be, the same as the reporting unit. The *reporting unit* is the unit that reports to the survey authority. It reports information for the observation unit(s). In certain cases it may be different from the observation unit. A reporting unit is a unit that supplies the data for a given survey instance.

In the ICT usage survey, the following statistical units are used (depending on the variable):

- households;
- individuals.

Ideally, the data collected on the household, should be reported by 'the household'. In most cases, it is of course not feasible to put the household around the table in order to collect their common answer, this is especially the case in a telephone interview. In general, one individual in the household will answer the household related questions having the household perspective in mind. This one individual can for instance be the head of the household or the individual which has been selected for the individual questions.



As the survey relates to ones usage of computers and Internet, it is necessary that the selected individual answers the questions personally. Proxy interviews may lead to errors in the data collection.

Different survey units, i.e. households and individuals, are used in different sections of the model questionnaire. The household approach is used when information on access to different electronic devices, type of Internet connection, and barriers to use of the Internet is collected. The individual approach is used when information on use of computers, use of the Internet, e-commerce and e-skills is collected.

The reasoning behind using a household approach when trying to describe access to ICT is that households are the platform for providing access for a number of individuals, i.e. the members of households. In order to make comparisons between European countries on household level it is important to take into account the differences in household demographics. One of the reasons for this is that some countries might have bigger household sizes, and composition than other countries, which also probably is correlated with the rate of access. To be able to make fruitful comparisons it also important that countries deploy the same household definition.

The individual approach is used in the context where the collected information to a larger extent refers to the individual's use of ICT. Also in this case it is import to take into account structural differences between countries, e.g. age demographics, in order to make fruitful comparisons. The problem is however not as large as when it comes to households since many people have a better knowledge of countries' differences in age structure than the differences in household structure.

# II.1.2. Target population

A population is a collection of objects of the same class, which in statistical terms means a group of elements of the same statistical unit. There are two types of populations to be considered when producing statistics: the target population and the frame population.

The *target population* is the population of interest. It is defined by delimiting clearly the group of statistical elements for which some information concerning the all group we want to know. That delimitation is based on one or more attributes of the statistical unit. In the ICT usage survey, the target population for the different statistical units is:

- individuals: target population consists of all individuals aged 16 to 74;
- households: target population consists of all (private) households with at least one member aged 16 to 74.

The *frame population* is an operationalisation of the target population, consisting ideally in a complete list of the elements of the target population. Although a target population can be easily defined, in practise a list of all its elements is needed for its complete or partial (in case a sample is used) observation, and that can be very difficult to obtain. That list should be complete and include every element of the target population only once. However, most of the time it will suffer from both under-coverage and over-coverage. Usually files of statistical elements (registers) are maintained and updated, containing lists of statistical elements and also information on some attributes, usually used for delimiting target populations. Frame populations are usually extracted



from those registers. The frame population will be further explained in chapter II.2.2, including an overview of the countries' practices for the 2005 survey.

# II.1.3. Periodicity

The periodicity is annual, meaning the data is collected and compiled once per year. However, some variables can be observed with a lower frequency, e.g. variables which tend to be stable over time.

An annual survey should be a compromise or trade-off between response and collection burden and the need for relevant and recent information on a "fasting moving" study domain like the information society.

This periodicity is laid down in paragraph c) of Annex II of Regulation 808/2004 and in section 5 of Regulation 1099/2005 (see also *Part III – EU Legislation*).

# II.1.4. Observation variables

In the ICT usage survey, most of the observation variables are *qualitative*, i.e. the aim is not to collect information on quantities ("how many ..."), frequencies ("how often ...") or amounts ("how much ...") but rather to obtain non-numerical or categorical information. In most cases, the observations variables in the ICT usage survey are binary (dichotomous), meaning the respondent answers with *yes* or *no*, e.g. *Have you used the Internet for selling goods or services.* The final statistics will then mainly be proportions (e.g. the number of *yes* answers divided by the number of respondents who answered the question). Other observation variables are qualitative too, but with more then two answering categories (e.g. highest educational level).

The attributes or characteristics for the Community survey on ICT usage in households and by individuals are listed in Part III of this document (Annex II of the Commission Regulation, see p. 200).

The operational version of the observation variables are the questions in the survey questionnaire. A model for such questionnaire can be found in Annex II.3.1.

The definition of the observation variables or the model questions are discussed in more detail in the explanatory notes below, see *II.1.6*.

# II.1.5. Summary measures, aggregated variables, indicators and tabulation

Summary measures are numerical values defined by a statistical measure that is used to summarize the values for a specific variable for all statistical units in a specific group. Such measures can take the form of aggregates (e.g. total number of *yes*-answers on a specific questions) or indicators (e.g. percentage of *yes*-answers).



Aggregates can be compiled for the total population or for the different subpopulations defined by the background variables (e.g. gender or educational level) or for subpopulations defined conditional on the answers of other study variables (e.g. Internet users versus non users). E.g.:

- number of individuals having used a computer in the last 3 months at home
- number of individuals aged 16-24 having used a computer in the last 3 months at home
- number of individuals with having used a computer in the last 3 months at home but not at work
- number of Internet users having used it for downloading official forms (= number of individuals having used the Internet and having downloaded official forms)

To obtain the indicators (proportions, percentages, etc.), the aggregates need to be divided by the total population or subpopulation.

The denominator of such ratio can for instance be:

- total population of individuals in selected strata (e.g. "proportion of persons aged 16-24 having used a computer at home" = the number of individuals aged 16-24 having used a computer in the last 3 months at home divided by the total number of individuals aged 16-24)
- total number of computer users (individuals that used a computer at least once in last 3 months)
- total number of regular computer users (individuals that used a computer at least once a week in the last 3 months)

The detailed transmission format for sending the aggregated data to Eurostat, can be found in *II.3.2 Transmission format*.

# II.1.6. Explanatory notes

The explanatory notes in this chapter refer to the questions in the 2006 model questionnaire (see *II.3.1 Model questionnaire*, p. 183). The structure of this chapter follows the model questionnaire, i.e. the explanatory notes are grouped per *module* and per *question*. It is recommended to have the model questionnaire at hand while reading this section.

For reasons of continuity, the explanatory notes for questions that are not part of the 2006 model questionnaire (but were part of the 2005 model questionnaire) have been retained, at the end of each module.

The statistical unit for Module A is the household while the individual is the statistical unit for the other modules.



# II.1.6.1 MODULE A: ACCESS TO INFORMATION AND COMMUNICATION TECHNOLOGIES

→ Statistical unit: households

# A1: Do you or anyone in your household have access to any of the following devices at home?

#### [ Scope: all households ]

#### [ <u>Type</u>: multiple answers allowed, i.e. *Tick all that apply* ]

For a definition of a household see below, questions G8 and G9 of *Module G: Sociodemographic background variables*.

Access at home refers to the dwelling unit where the household/individual has its address.

#### **a)** TV

The main difficulty with this question is to define digital TV. Many respondents might not know what it really is.

If yes to a), the household is asked if it has access to the following at home:

a1) satellite dish

A satellite dish refers to a small dish antenna which is used to receive television programs.

a2) cable TV

Cable TV refers to television services that are provided to households within a community by means of a network. Many television channels are allowed via cable TV through subscription.

a3) digital TV

Digital TV refers to television via digital signals. This is the basic difference compared to ordinary TV transmission which is via analogue signals. Improvement of picture quality and Internet access are some of the features that characterize digital TV.

Today's analogue TV needs e.g. a set top box, which is a device that sits on top of the TV set and is the interface between the home TV and the cable TV company. The set top box changes the digital signal from the cable TV company so the home TV (which is analogue) can read the signal.

### c) Fixed telephone line

A fixed telephone line connects the subscribing household to the switching exchange of the providing phone company, via a copper wire or more advanced means such as a coaxial cable. Certain broadband connections (cf. infra) such as DSL, make use of fixed telephone lines.



### c) Mobile phone

A mobile phone is a communication system that permits telephone communication to and from mobile users and to and from fixed networks. Other terms for a mobile phone are gsm, handy, cellular phone and cell phone.

**d)** Internet enabled mobile phone

*If yes to c*), the household is asked if it is an Internet enabled mobile phone via WAP, GPRS or UMTS (definitions: see below). This should be regardless whether it is used or not. Internet can be defined as a networking infrastructure, where any computer or other device can communicate with each other as long as they are both connected to the Internet. The Internet is used for access to the World Wide Web and is also used for e-mail correspondence, instant messaging etc. During an interview, questions such as 'do you use picture messaging' or 'does your mobile phone have a built-in camera' can help to detect whether a respondent has an Internet enabled mobile phone.

The terms WAP (Wireless Application Protocol) and GPRS (General Packet Radio Systems) stand for 2nd generation mobile technologies (though GPRS is sometimes referred to as 2,5 generation) while UMTS (Universal Mobile Telephone System) is the term for 3rd generation mobile technology. Both give access to the Internet but 3rd generation at a much higher speed.

e) Games console

A games console is an electronic device designed to play games. Examples are Sony playstation, Nintendo GameCube and Microsoft Xbox.

f) Desktop computer

A desktop computer can be defined as a computer that usually remains fixed in one place. Normally the user is placed in front of it, behind the keyboard with the monitor placed on top.

**g)** Portable computer (laptop)

A portable computer (or laptop) can be defined as a computer that is small enough to carry. A portable computer (or laptop) can usually carry out the same tasks as a desktop computer. Includes notebooks but not handheld computers, although portable.

h) Handheld computer (palmtop)

A handheld computer is a computer that can be used while you are holding it and stored in a small bag or for instance in a pocket. Personal Digital Assistants (PDAs) are another term for handheld computers. A PDA uses a pen rather than a keyboard.

As some PDAs can also be used for mobile telephony (e.g. hi-tech mobile phones with some kind of integrated PDA, such as Sony Ericsson P800 and P900 series), there is an overlap with item b) of this question, i.e. these PDAs can be counted for as both a mobile phone (item b) and a handheld computer (item f).

i) None of the above

Applies where the household does not have access to the above mentioned devices at home.



# A2: Does any member of the household have access to the Internet <u>at home</u>, regardless of whether it is used?

#### [ <u>Scope</u>: all households ]

# [ <u>Type</u>: one single answer needed, i.e. *Tick only one* ; binary (*Yes/No*) + *Don't know* ; filter question]

'Access' does not refer to the "connectability" (i.e. can connections be provided in the households' area or street), but to whether anyone in the household could use the Internet at home if desired, even if just to send an e-mail.

The clause 'regardless of whether it is used' will in most cases be irrelevant as households will normally make use of a service they have subscribed to (and are paying for). It is however possible that the connection was installed by one of the household members' employer or is a default facility in the building where the family is living (without actually being used).

The *Don't know* answering category should be avoided by asking the respondent additional questions. However, in some cases the household member selected for the interview may not be aware what other members are doing with e.g. the household's computer.

# A3: On which of these devices is the Internet accessed at home?

#### [ <u>Scope</u>: all households with Internet access at home, i.e. A2 = Yes ]

### [ <u>Type</u>: multiple answers allowed, i.e. *Tick all that apply* ]

Which items are presented to the respondent, will depend on the answers given in question A1 (which can thus be seen as a filter question).

The question focuses on devices already defined in question A1. In most cases it is obvious, that the device in question can provide access to the Internet. Regarding *d*) games console, some of them have built-in modems and thus give access to the Internet, e.g. Playstation 2.

Item *e*) Other means in the 2006 model questionnaire lists two optional sub-items, namely:

- e1) via Internet enabled mobile phone
- e2) via handheld computer (palmtop, PDA)

These items have been rendered optional as they come back in the individual part of the questionnaire (see Module C, question C4).

# A4: What types of Internet connection are used?

[ <u>Scope</u>: all households with Internet access at home, i.e. A2 = Yes ]

### [ <u>Type</u>: multiple answers allowed, i.e. *Tick all that apply* ]

Below is given an explanation of the most commonly used technologies. If the NSI finds it more appropriate to use the brand names or company names than using the references to the technologies (ADSL, cable, etc.), this is also a possibility (of course under the condition the brand names can be recoded to the different technologies based on a one-to-one relationship).



a) Modem (dial-up access over normal telephone line) or ISDN

Connects the household via dial-up either through an analogue modem or ISDN (Integrated Services Digital Network). Both types can be categorised as narrowband.

**b)** DSL (e.g. ADSL, SHDSL etc.)

DSL (Digital Subscriber Line) stands for technology that transports data at high speeds (i.e. equal to or higher than 144 kbit/s) over the existing copper network. DSL technology is a type of Internet connection which is significantly faster than dial-up access and therefore designated as broadband.

- Important DSL technologies include:
  - <u>ADSL</u>: This term is used for DSL where more bandwidth is allocated to download than upload (Asymmetric DSL).
  - <u>SHDSL</u>: Single pair high-speed DSL covers symmetric high speed DSL.
- c) Other broadband connection (e.g. cable, UMTS, etc.)

This question sums up all other types of Internet connection which is not provided via DSL but still can be designated as broadband.

The technologies in question are:

<u>Cable modem</u>: This technology allows high-speed Internet access to be delivered over a cable TV network or communal aerial systems. Like DSL technologies the data is transported over the existing copper network.

<u>LAN (Local Area Network)</u>: High-speed Internet connections via housing networks (connections common to several households, e.g. residents in a college).

<u>Fibre optic cable</u>: A technology which is not based on copper wire. The technology uses lasers or light emitting diodes and can provide unlimited bandwith potential.

<u>Fixed wireless technologies (FWA)</u>: Technologies in this group are all wireless technologies that provide access between fixed points.

<u>Satellite technologies</u>: Provides wireless access and are predominantly used in remote areas not reached by cable or DSL networks.

<u>UMTS</u>: For a definition, see question A1 d).

d) Mobile phone over narrowband (WAP, GPRS, etc.)

Broadband over the mobile phone is still limited and 2nd generation mobile technologies such as WAP and GPRS (see question A1 for a definition) are designated as narrowband connection.

### A5: What are the reasons for not having access to the Internet at home?

#### [ <u>Scope</u>: all households without Internet access at home, i.e. A2 = No ]

#### [ <u>Type</u>: multiple answers allowed, i.e. *Tick all that apply* ]

The question gives an idea of the household reasons or barriers for not having access at home. Respondents should indicate all reasons that are relevant to them, not only the main reason(s).



a) Have access to the Internet elsewhere

All other places, e.g. workplace, but not at the home address.

**b)** Don't want Internet

May apply to people that find content on the Internet harmful or have a principle objection towards Internet use.

c) Don't need Internet

May apply to people that do not find it useful or interesting.

d) Equipment costs too high

People in this category find equipment costs too high, that is, the previously defined devices in question A1 (including the set-up costs, e.g. the cost of a modem for internet connection).

e) Access costs too high (telephone, etc.)

Access costs can be telephone charges, subscription fees for broadband use etc.

f) Lack of skills

The respondent does not have sufficient knowledge to use or to get access to the Internet.

- g) Physical disability
- h) Privacy or security concerns

The respondent is worried about giving personal details over the Internet due to private or security reasons. Respondents might also be worried about virus attacks and similar security problems even without giving personal details over the Internet. In this respect, the spreading of spyware is a major concern (spyware is a program which has installed itself on the computer to monitor and report on the respondent's computer activity; the development of spyware has also led to numerous anti-spyware tools to prevent spyware activity on the computer).

i) None of the above, but other

This category is included to close the question. Assuming that respondents that do not have Internet at home must have a reason for not having it, the respondent is supposed to tick at least one of the options a to h or option i. In cases where the respondents states not to have any particular reason (not even after having heard the options in the questionnaire) *None of the above, but other* can be ticked.



# **II.1.6.2** <u>MODULE B: USE OF MOBILE PHONE AND COMPUTERS, LOCATION AND</u> FREQUENCY OF USE

→ Statistical unit: individuals

### B1: When did you most recently use a computer?

#### [ Scope: all individuals ]

[<u>Type</u>: one single answer needed, i.e. *Tick only one*; filter question ]

A computer should be defined as multi purpose machine, a personal computer, powered by one of the major operating systems, i.e. Macintosh (Apple), Linux or Microsoft (Windows, XP or NT). PDA's (handheld computers or palmtops) should also be included. Other equipment with embedded computing abilities, e.g. cell phones, VCR's, TV sets, washing and dishing machines should be excluded.

#### B2: How often on average have you used a computer in the last 3 months?

[<u>Scope</u>: all individuals having used a computer in the last 3 months, i.e. 1st option in B1] [<u>Type</u>: one single answer needed, i.e. *Tick only one* ]

For definition of a computer see above, B1.

Persons who use a computer at work on a daily basis during the week but who don't use a computer at home during the weekend should tick option *a*) *Every day or almost every day*.

### B3: Where have you used a computer in the last 3 months?

# [<u>Scope</u>: all individuals having used a computer in the last 3 months, i.e. 1st option in B1] [<u>Type</u>: multiple answers allowed, i.e. *Tick all that apply*]

For definition of a computer see above, B1.

Concerning alternative *b*) At place of work (other than home), this should be interpreted as any place where work is usually conducted excepting at home. The usual place of work can be much wider than just the premises of the employer.

Alternative *c*) At place of education, should be interpreted as the institution where the education takes place ("within the school walls"). Teachers using computers in their school should tick alternative *b*) At place of work as alternative *c*) rather refers to the point of view of pupils or students.

See also C3 (location of Internet use).



### B4: Do you use a mobile phone?

#### [ <u>Scope</u>: all individuals ]

#### [ <u>Type</u>: one single answer needed, i.e. *Tick only one* ; binary (*Yes/No*) ; filter question for B4 ]

This question serves both as a stand-alone study variable and as a filter question for B5.

For definition of a mobile phone see above, A1c.

'Use' refers to the actual use of this device. Whether the respondents *owns* the mobile phone is irrelevant to this question. In most cases, it will be a personal mobile phone but in some households a 'collective' mobile phone may be shared by several members – this is especially the case for households that are 'new' to mobile telephony. The mobile phone can be owned by the respondent or can e.g. be provided by the respondent's employer.

# *B5: To what extent have you substituted private traditional mail (e.g. birthday wishes, season's greetings, contacts with companies or administration) by mobile messages (text or picture)?*

[ <u>Scope</u>: all individuals using a mobile phone, i.e. B4 = Yes ]

### [ <u>Type</u>: one single answer needed, i.e. *Tick only one* ]

This question has been introduced in Eurostat's model questionnaire for 2006 following a specific request by Directorate-General Internal Market and Services (DG MARKT). An analogue question on substitution by Internet or e-mail messages can be found in Module C (question C5).

The question on substitution of traditional mail by mobile messages needs to be inserted before non Internet users are filtered out, i.e. before Module C. To filter out non mobile phone users, a question on mobile phone use can be inserted, see B4.

Sending mobile messages (SMS) via the Internet (i.e. one goes to the website of a telephone company and sends an SMS through that website), is not to be considered as a mobile message. Indeed, from the point-of-view of the respondent, the Internet was used to send the message, and not a mobile phone and such message falls under the scope of question C5 (if it substituted a traditional postal mail).

Please note that the discussion below covers both questions B5 and C5. Therefore reference is not only made to mobile text messages but also to Internet or e-mail messages. The examples include situations from both an enterprise and a household/individual perspective.

In the model questionnaire, the different levels of substitution are indicated in 'words', not in percentages ranges. The four categories used are *No substitution*, *Minor substitution*, *Significant substitution* and *Most or all substituted*. As the meaning of the different categories in the question may be troublesome when translating into the national languages or when carrying out the interviews, the following guidelines can be kept in mind:

- *No substitution* means that postal mail (resp. Internet or e-mail messages) has not reduced (0%);



- *Minor substitution* means that mobile text messages (resp. Internet or e-mail messages) are now used instead of postal mail in a few situations but not in general (up to about one third of communication);
- Significant substitution means that mobile text messages (resp. Internet or e-mail messages) have substantially replaced postal mail (about 35-40% to 70-75%, or roughly 1/3 up to 2/3);
- *Most or all substituted* means that mobile text messages replaced the majority of former postal mail and postal mail is now only used in a few situations.

A category *Not applicable* has been added for respondents who have never made significant use of traditional postal mail, e.g. younger respondents or new companies.

Although alternative coding schemes can be used, e.g. a 0-to-10 scale or additional categories, it is recommended to use the categories proposed in the model questionnaire for several reasons. First, the final output needs to be recoded into 4 categories (+ non-applicable) before submitting the data to Eurostat. Second, such scaling probably shifts the dilemma on the borderline cases from the respondents to the NSI (e.g. is 'minor' reflected by '1 up to 3' or rather by '1 up to 4' ?). Third, using harmonised questions at the input level can help in obtaining harmonised statistics at the end of the production line.

Concerning the meaning of 'substitution', the main interest is to know to which extent traditional mail (letters, etc) is decreasing because of replacement by mobile text messages (resp. Internet or e-mail messages). Not the additional communication via e.g. sms is relevant, but that part of mobile text messages that is replacing traditional mails.

E.g. a 'short message service' or SMS to wish someone a happy birthday will most probably replace a letter (as such wishes used to be sent with a card via post) ; an SMS to make an appointment for the evening will most probably not be replacing a traditional letter (would rather have been a phone call before the 'SMS era').

Or, if a company is now sending 500 e-mail messages a day, these are not necessarily replacing traditional postal mail, but probably mainly additional communication.

The following 'case studies' may clarify what kind of information is needed:

- a. A person used to send 5 letters per week on average, now this person (still in a similar situation) sends 5 letters and additionally some 200 e-mails and 10 mobile text messages. The extent of postal mail has not changed  $\rightarrow$  *No substitution*.
- b. Before the "Internet era" started, a phone company had about 1 million customers and sent each of them a monthly bill, an annual overview sheet and an annual letter on miscellaneous issues. A total of 14 million letters per year. Nowadays, the company still has 1 million customers but they now have the opportunity to receive their bills per e-mail. Half of them prefers to do so. This means: in the new situation, 2 million 'annual letters' are sent, but only 6 million (500.000 customers x 12 monthly bills) invoices. The other 6 million invoices are now sent by e-mail. In this case, their would be a substitution of 6 of the 14 million letters, approximately 43%, which could be considered as a *significant substitution*.
- c. Same situation as the previous example, but due to a booming economy, the number of customers has increased to 1.75 million. In this configuration, the company now sends: 3.5 million 'annual letters', 10.5 million invoices (875.000 customers x 12 monthly bills) and additionally 10.5 million invoices by e-mail. One could say that the company is still sending 14 million letters per year meaning no substitution has taken place. However, this is only a structural effect. With the same increase in business 'in the past' (i.e. before the use of e-mail), the company would have sent 1.750.000 x (2 + 12) letters, a total of 24.500.000. Meaning that in this case about 10 million



extra letters would have been sent if e-mail had not existed, or a substitution of 10.5 / 24.5 or 43% (*significant substitution*). In other words, the question could be explained as: in your current business situation, how much more extra letters (or packages) would you have sent if e-mail didn't exist.

- d. Take the example of Eurostat grant agreements. Every country receives a registered letter as a call for proposals. Additionally, e-mails are sent to the directors and to the Working Group members. These e-mails are only in addition, the paper version is still existing. So in this case, no substitution took place. Further communication mainly takes place via e-mail, but this is rather replacing fax messages or phone calls, so this part of the proces is not 'threatening' postal mail either. For this simplified example, we could say that *no substitution* took place from the point of view of Eurostat.
- e. Same example (grants), but from the point of view of the Member States. Assume the applying Member State used to send an initial proposal plus on average three additional letters giving further technical or budgetary details. Now, only the initial proposal is dealt with via postal mail, the additional letters are replaced by e-mail communication. In this (again simplified) case, their would be a substitution of 3/4 or *most or all substituted*.
- f. Years ago, a person used to send only a few postcards when going on holidays. Let's assume: 1 for the parents, 1 for the brother, 2 for the grandmothers. Now, the same person deals with sunny greetings by SMS (e.g. because these arrives immediately and are not more expensive). Because this is easy, the person makes 12 people jealous with a sunny message. However, parents and grandmothers are still not using the Internet nor mobile phones, in other words: 3 traditional cards + 9 text messages (of which one to the brother who always got some card + 8 to 'new' addressees). The additional 8 are not relevant in the discussion. Only the SMS replacing the card to the brother counts, so 1 in 4 substituted or *minor substitution*.



# II.1.6.3 MODULE C: USE OF THE INTERNET

#### → Statistical unit: individuals

### C1: When did you most recently use the Internet?

[ <u>Scope</u>: all individuals (even those who reported never having used a computer in B1 as they may have accessed the Internet via other means, though this may be very exceptional) ]

#### [ <u>Type</u>: one single answer needed, i.e. *Tick only one* ; filter question ]

This questions covers any use of the internet - whether at home, at work or from anywhere else and whether for private or professional purposes.

The time breakdowns are self explanatory: *Within the last 3 months; Between 3 months and a year ago; More than one year ago; Never used it.* 

### C2: On average how often did you use the Internet in the last 3 months?

# [ <u>Scope</u>: individuals who used the Internet in the last 3 months, i.e. 1st option (*Within the last 3 months*) in C1 ]

#### [ <u>Type</u>: one single answer needed, i.e. *Tick only one* ]

The response categories to this question could be slightly ambiguous. Respondents should therefore be presented with all four options and should select which one best describes their behaviour.

a) Every day or almost every day

If asked this should refer to more than 4 days each week. As in question B2, persons who use the Internet at work on a daily basis during the week but who don't use it at home during the weekend should tick option *a*) *Every day or almost every day*.

**b)** At least once a week (but not every day)

If asked this should refer to between 1 and 4 days each week

- c) At least once a month but not every week
- d) Less than once a month



# C3: Where have you used the Internet in the last 3 months (using a computer or any other means)?

#### [ <u>Scope</u>: individuals who used the Internet in the last 3 months (i.e. 1st option in C1) ]

### [ <u>Type</u>: multiple answers allowed, i.e. *Tick all that apply* ]

The question is to be answered regardless of the device used or type of connection used. E.g. if a person uses a portable computer with a wireless data card (to be inserted in the card slot) at several locations, he or she should tick all those locations.

### a) At home

This should be ticked if the respondent has used the Internet at home for any purpose, private or work-related.

**b)** At place of work (other than home)

This should be defined as usual place of work. If the respondent usually works at home then a) should be coded. If the respondent's work is usually based in a number of places then any of these places count as their place of work. However, use of mobile technology in places such as hotels etc. even for work related purposes, should be coded as e) At other places.

c) At place of education

This should refer to the respondent's own place of education. If the respondent works at an educational establishment – e.g. a teacher - then b) should be coded.

d) At another person's home

This should not be used if the respondent's place of work is another person's home.

e) At other places

This includes ANY places not already coded above. The further responses are a subset of places which might be included in *At other places* but is NOT a comprehensive list. On the other hand, not all items of the list may be relevant to each country.

Ideally the respondent should be presented with the further list only after they have said "other place"  $% \mathcal{T}^{\prime}$ 

### of which:

- **e1)** Public library: some public libraries offer the possibility to access the Internet, whether it be a free service or if a charge is made.
- e2) Post office: see definition below.
- **e3)** Public office, town hall, government agency: The wording to be used in each member state should reflect titles of public offices which respondents would recognise.
- e4) Community or voluntary organisation: see definition below.
- **e5)** Internet café: Commercial places that provide Internet access services under payment. There is usually a charge for using the Internet. This charge is normally calculated on the basis of the amount time spent on-line. An Internet Café may also charge for usage not related to the internet (e.g. use of word processing software).



Post offices, Public offices (town hall, government agencies), Community or voluntary organisations are all public places capable of providing access to the Internet. The access to the Internet in these public places can be free or under payment of a fee.

# C4: Do you use any of the following mobile devices to access the Internet?

[ <u>Scope</u>: individuals who used the Internet in the last 3 months (i.e.  $1^{st}$  option in C1) ]

[ <u>Type</u>: multiple answers allowed, i.e. *Tick all that apply* ]

This question refers to the actual *use* as a means of access not to the 'theoretical' possibility of *access*. Question C4 is not limited to Internet access at home, but can refer to all possible locations (as is in general the case for Module C).

Via *Mobile phone* has been split into two items in order to separate UMTS (see item **a**) from WAP or GPRS (see item **b**). First, because of a high interest from users of ICT statistics in the take-up and usage of UMTS. Second, because this also enables to distinguish between mobile phone access over broadband versus mobile phone access over narrowband.

For additional information on WAP, GPRS, UMTS or *Handheld computer*, see Module A, question A1 (items d and h).

# *C5:* To what extent have you substituted private traditional postal mail (e.g. birthday wishes, season's greetings, contacts with companies or administration) by Internet or e-mail messages?

[ <u>Scope</u>: individuals who used the Internet in the last 3 months (i.e.  $1^{st}$  option in C1) ]

### [ <u>Type</u>: one single answer needed, i.e. *Tick only one* ]

This question has been introduced in Eurostat's model questionnaire for 2006 following a specific request by Directorate-General Internal Market and Services (DG MARKT). An analogue question on substitution by mobile text or picture messages can be found in Module B (question B5).

For a detailed discussion of the meaning or interpretation of the different levels of substitution, the purpose of the category *Not applicable* or for some practical illustrations of what is meant by 'substitution', please see the explanatory notes for question B5 (page 115 and following).

# C6: Do you use a personal e-mail address (private or office)?

[<u>Scope</u>: individuals who used the Internet in the last 3 months (i.e. 1<sup>st</sup> option in C1)] [<u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*)]

This question asks whether the respondent has his/her own or personal e-mail address. 'Personal' address means that the respondent is the only person who can access the mailbox. It's an address where the respondent could receive confidential message (e.g. reply from tax authorities) when necessary. In this sense, an address which is used by several



members in the household (e.g. Jones\_Family@internet.eu) can be taken into account while a general work address (e.g. info@companyname.com) will not be considered as a personal address.

The personal e-mail address can be a personal e-mail address at work, a personal address offered by the provider of the home Internet connection or web-based accounts such as Yahoo!, Hotmail or Gmail.

# *C7:* For which of the following activities did you use the Internet in the last 3 months for private purposes?

[ <u>Scope</u>: individuals who used the Internet in the last 3 months (i.e.  $1^{st}$  option in C1) ]

#### [ <u>Type</u>: multiple answers allowed, i.e. *Tick all that apply* ]

This set of responses refers to personal or private use only (ie. NOT for work related purposes) but access could have been from anywhere – including place of work.

#### Communication

a) Sending / receiving e-mails

It includes the use of e-mail for sending messages to friends or for getting information on goods/services.

**b)** Telephoning over the Internet / videoconferencing

Telephoning over the Internet is a relatively inexpensive method to communicate and is often the method used by companies offering reduced cost telephone charges. Users may not be aware that they are communicating using such Internet-based telephony, Voiceover-IP or VoIP.

Next to VoIP, peer-to-peer telephony is becoming more important. The user needs to install a little program (such as Skype) for making free calls over the internet to anyone else who also has this software. Usually, one can also make calls to normal fixed or mobile lines via a pre-paid credit.

Videoconferencing includes audio and visual communication between two or more groups or persons. Videoconferencing is more widely used by organisations and replaces the need for face to face meetings. It should be remembered that this question is concerned with private purpose only.

c) Other (use of chat sites, etc.)

Chat sites can be used by two or more persons for the purpose of communication. This communication is by written word (similar to email). The identity of the person 'chatting' does not have to be divulged to other users (e.g. a username can be created). Users must be 'logged-on' to a chat site to use it. Users that are logged on to a specific chat site can see all correspondence between all users on that site. Correspondence is updated in real time.

This item also covers instant messaging.



#### Information search and on-line services

d) Finding information about goods or services

Using the Internet to seek for information about any household good, for example, films, music, video-games, books, e-learning material, clothes, electronic equipment computer software or services for example banking, financial or health services. It should not include transactions, e.g. purchases of any goods or services (although one will usually look up information on a good or services before actually purchasing it).

e) Using services related to travel and accommodation

Includes using the Internet for ascertaining information or to purchase goods and services in relation to travel and accommodation, for example travel tickets, hotels or any other type of accommodation or web sites containing information for tourists.

 ${f f}$ ) Listening to web radios / watching web television

This covers both live streaming (real-time) and radio or TV 'on demand' (batch, i.e. the user can listen/watch programs later on). This does not result in any saving of information to, for example, the respondents computer.

g) Playing or downloading games, images or music

This refers to actually downloading games, images for use or music for listening.

h) Downloading software

Includes downloading software either free of charge or under payment.

i) Reading or downloading online newspapers / news magazines

This should include all types of online newspapers and magazines either free of charge or under payment.

j) Looking for a job or sending a job application

Includes searching specific web sites for job 'hunting' or for sending an application for a job. Sending a job application should be included in this category only if it was sent on-line.

k) Seeking health-related information (e.g. injury, disease, nutrition, improving health, etc.)

This item refers to Internet use for health related activities. The scope is limited to private purpose, professional use is not to be taken into account. Private should however not be limited to own personal use, but can also include internet use for health related activities on behalf of other family members or friends.

Includes general searches via a search engine (Google, Yahoo!, ...) using keywords in one of the mentioned fields. This item also includes more specific searches on specialised websites such as the Ministry of Health, non-governmental bodies or interest groups. The respondent may have obtained the website's address from a folder or an article.

Although not yet available in most countries, this item also includes activities such as making an appointment on-line with a practitioner, requesting a prescription on-line from a practitioner or seeking medical advice on-line from a practitioner.



Before the 2006 survey, Eurostat's model questionnaire included three other items relating to e-health, which have been withdrawn from the 2006 model for practical reasons (difficult to collect) and conceptual reasons (very low incidence and rather a measure of *health* than a measure of *use of e-health*)

- **old)** Making an appointment online with a practitioner covers the use of on-line systems to book a consultation with a doctor (general practitioner or specialist). Such systems can be individual (for one specific doctor) but will rather be integrated systems depending on a hospital, a city administration or a group of doctors.
- **old)** Requesting a prescription online from a practitioner covers the use of on-line systems where patient can place an order for a medication prescription. Again, this can be an individual system (organised by one practitioner) as well as a more centralised system where several practitioners are connected to.
- **old)** Seeking medical advice online from a practitioner concerns getting in contact with a practitioner via electronic way (e-mail, website interface, ...) in order to get medical advice. This can be a free as well as a commercial (paying) service.
- I) Other information search or on-line service

This item is supposed to close the block on *Information search and on-line services* by ensuring that people who didn't look for anything in particular (i.e. purposes covered by the above list of items), can nevertheless tick this item *I*) *Other*. This can be relevant for Internet users who only do general browsing, without looking for a particular good, service or application (e.g. trying someone's name in a search engine like Google).

The item also covers goods/services/applications that are relatively new (and therefore not yet included under a to k), sensitive or of a lower relevance (and therefore not mentioned as a separate entry).

### Selling of goods or services, banking

m) Internet Banking

This includes electronic transactions with a bank for payment, transfers, etc. or for looking up account information.

Electronic transactions for other types of financial services are not covered by this category (purchase over the Internet of shares, financial services, insurances is covered by item *i*) of question E2, see Module E). A simple information search on e.g. shares or financial services is of course included under item *d*) *Finding information on goods and services*.

n) Selling goods or services (e.g. via auctions)

Selling goods or services on-line does not require an *electronic* payment transaction, i.e. the transaction or 'deal' is done on-line but the payment and/or delivery can take place off-line.

Putting an advertisement on a website to, for example, sell a second-hand bicycle or a spare ticket for an event, should not be included here as the transaction is in general not concluded on-line in an automatic manner (but via a phone call or informal e-mail). In this case, the individual could tick item *I*) Other information search or on-line service as he/she is making use of a website (e.g. a forum) to offer the product or service.



#### Training and education

**r)** Formalised educational activities (school, university etc.)

Includes searching for information relating to courses being taken at school, college or university whilst part of the education system. Post graduate courses at university should be included.

s) Post educational courses

Includes leisure courses or courses taken after respondents have left the national education system.

t) Other educational activities related specifically to employment opportunities

This should include searching for information, applying for or attending distance-learning courses carried out on your own initiative or that of an employer that would contribute to employment opportunities, either at present or in the future.

# *C8: In the last 3 months, did you receive unsolicited e-mails that you would regard as junk mail or spam and that you would prefer not to receive?*

[ <u>Scope</u>: individuals who used the Internet in the last 3 months (i.e.  $1^{st}$  option in C1) ]

#### [ <u>Type</u>: one single answer needed, i.e. *Tick only one* ; binary (*Yes/No*) ]

The question takes into consideration the respondent's subjective perception. In other words, one respondent can see a certain type of messages as spam while another respondents sees the same type of messages as an interesting offer or opportunity.

Messages coming from mailing lists the individual has subscribed to, cannot be considered to be *unsolicited*, unless the individual has – vainly – tried to unsubscribe.

#### old: Is the device you use to access the internet at home protected by:

# [ <u>Scope</u>: individuals who used the Internet in the last 3 months (i.e. 1<sup>st</sup> option in C1) <u>and</u> who used it at home (i.e. C3a = yes) ]

If more than one device is used – any or all of them can be considered.

a) a virus checking program?

Software that detects a virus on the computer. The software will alert the user and then clean the virus or move the infected files to the Quarantine section of the computer.

**b)** a hardware or software firewall?

Firewalls protect any server from damage by those who log onto it. It could be incorporated into the computer or could be a software-based protection.

c) don't know

A specific "don't know" category is included as the respondent may not be personally responsible for the security measures on the device(s) being used to access the Internet and so may not know what measures have been taken.



#### old: Has it been installed or updated in the last 3 months (incl. automatic updating?)

#### [ Scope: individuals who used the Internet in the last 3 months (i.e. 1<sup>st</sup> option in C1) <u>and</u> who used it at home (i.e. C3a = yes) <u>and</u> who answered a and/or b to "Is the device you use to access the internet at home protected by a) virus checking program b) hardware or sofware firewall" ]

Some security software are automatically updated on access to the Internet. Respondents may or may not know when this takes place but may be more aware that this takes place.

# old: In the last 3 months, have you used online authentication on the Internet for private use, such as password, PIN or digital signature?

#### [ <u>Scope</u>: individuals who used the Internet in the last 3 months (i.e. 1<sup>st</sup> option in C1) ]

A password needs to be typed in to gain access to the computer and/or Internet.

A password, PIN or a digital signature can be defined as a word or a combination of letters and/or numbers to be typed when switching on a computer or opening an Internet software that would allow a person to proceed (pass). In this specific situation it would allow to use the computer/Internet.



# II.1.6.4 MODULE D: E-GOVERNMENT

→ Statistical unit: individuals

This Module on e-government goes beyond the more general indicators on Internet usage by households and individuals and tries to get a more complete picture of the state of affairs of e-government. The questions ask for the respondent's interest in using e-government (D1), followed by questions on barriers to using this facility (D2) or e-government applications the respondent is interested in and whether he/she has already used them (D3). While question D3 deals with different field of public services or administration, D4 tries to collect information on the level of interaction.

As this is rather an ad-hoc module, Module D will not necessarily be included every year.

As the competence of the government or the 'public authorities' differs strongly from one country to another, the concept has been kept as wide as possible: public services and administration. While 'administration' refers to obligation and rights one has as a citizen (the so-called red tape), public services can refer to non-administrative tasks or competences of government bodies, e.g. offering the public library's catalogue on-line.

The service providers can be at national or regional level, but also at the level of cities or municipalities. The service providers can even be 'semi-governmental', e.g. public libraries, hospitals, universities, etc.

# D1: Would you be interested to use the Internet to replace some of your personal contacts with or visits to public services or administrations?

# [ <u>Scope</u>: individuals who used the Internet in the last 3 months, i.e. 1<sup>st</sup> option (*Within the last 3 months*) in C1 ]

#### [ <u>Type</u>: one single answer needed, i.e. *Tick only one* ; filter question ]

This 'opening' question evaluates the individual's interest in e-government applications and filters the respondent to D2 or D3.

The answering options should be self-explanatory.

# D2: What are the reasons for not using the Internet for dealing with public services or administrations?

[ Scope: individuals who used the Internet in the last 3 months, i.e. 1<sup>st</sup> option (Within the last 3 months) in C1 and who have not yet used Internet to deal with public services or administrations, i.e. 2<sup>nd</sup> (Yes, I would be interested but I am currently not a user) or 3<sup>rd</sup> option (No) in D1]

#### [ <u>Type</u>: multiple answers allowed, i.e. *Tick all that apply* ; filter question for D3 ]

This question is presented to respondents who have not yet used e-government, whether or not they are interested in using it.



a) The services I need are not available on-line or difficult to find

This item covers cases where the needed application has not yet been developed by the competent authority, or where the respondent is not aware of its existence or was not able to browse to the needed application.

**b)** Personal contact is missing

Covers cases where the respondent feels safer when dealing with a person instead of submitting request of documents 'to a machine' or where the respondent just prefers some human touch when interacting with the government.

c) Immediate response is missing

When dealing with administrative matters in person, one usually (?) gets an immediate response. The respondent may prefer this method to e-government where a request is submitted and the respondent has to wait a few hours or days before feedback is received.

d) Concerned about protection and security of my data

The respondent can be concerned abour secure storage of his data (although the same information may be stored in the same way after having dealt with a matter in the 'traditional way') or the respondent may fear that, for instance, a hacker will intercept confidential data.

e) Additional costs

Although less relevant with the growing penetration of fixed cost connections over broadband, the respondent may be concerned about the additional dial-up costs when an on-line declaration takes a long time.

In principle, this does not concern additional equipment costs as this Module is only directed to individuals who already use the Internet, but it is possible that an individual who does not access the Internet at home prefers not to use e-government at e.g. his or her place of work. Specific requirements – e.g. a card reader for electronic ID cards – could also involve additional equipment costs.

**f)** Using the Internet for contacts with public administration is too complex

For some issues, one only has to deal with the government once a year. Certain respondents may prefer to go on filling in the paper form (which takes e.g. 30 minutes) instead of investing time in learning how to use the electronic application.

This item also covers a possible lack of skills to use advanced Internet applications.

**g)** None of the above, but other



# D3: With which of the following matters are you already dealing via Internet or would you like to deal via Internet?

[ <u>Scope</u>: individuals who used the Internet in the last 3 months, i.e. 1<sup>st</sup> option (*Within the last 3 months*) in C1 <u>and</u> who show interest in using Internet to deal with public services or administrations, i.e. 1<sup>st</sup> (*Yes, I already use this possibility*) or 2<sup>nd</sup> (*Yes, I would be interested but I am currently not a user*) option in D1 ]

#### [ <u>Type</u>: one single answer needed <u>for each of the 12 items</u>, i.e. *Tick only one box per line* ]

The respondents who showed interest in e-government are now asked for the types of services they would like to deal with on-line. They are presented a list of public services. For each of the services, they are invited to say whether they already use this facility, whether they would be interested to use it, or whether they would not use it at all.

The list is based on the list of 12 basic public services used for the e-government supply side indicator of Directorate General Information Society and Media (DG INFSO). Although, the relevance of certain items may be different from one country to another (depending on the availability of the on-line service), the fact that respondents can express their interest in having an Internet application can give an indication of the potential or the desirability of having the particular service on-line. In cases where one of the services is not relevant (e.g. car registration not done by the individual but by third parties or no obligation to officially inform the authorities of a change of address), the country concerned can leave out this item for their national survey.

Where a certain service is *currently* not relevant for the respondent (e.g. no need for job searches because the respondent has a stable job or is retired, or no need for enrolling in higher education because the respondent already graduated from university), the option *No I would not do this on-line* can be ticked. However, the respondent may want to express his possible future interest and tick *Yes, I would like to do this on-line* (e.g. the respondent is currently not concerned by job searches, if he/she would need to look for a new job, the job office's on-line application would be a preferred channel).

The 12 items (basic public services) should be self-explanatory, but country-specific examples can of course further clarify the basic public services for the respondent. In the questionnaire, some examples have been added between brackets to clarify the 'scope' of the services listed.

- a) Income taxes (declaration, notification of assessment)
- **b)** Job search services by labour offices
- **c)** Social security contributions (unemployment benefits, family allowances, medical costs, student grants)
- d) Personal documents (passport and driver's licence)
- e) Car registration (new, used and imported cars)
- f) Application for building permission
- g) Declaration to the police (e.g. in case of theft)
- h) Public libraries (availability of catalogues, search tools)
- i) Certificates (birth, marriage): request and delivery
- j) Enrolment in higher education or university
- k) Announcement of moving (change of address)
- **I)** Health related services (e.g. interactive advice on the availability of services in different hospitals; appointments for hospitals)



# D4: For which of the following activities relating to interaction with public services or administration did you use the Internet in the last 3 months for private purposes?

[ <u>Scope</u>: individuals who used the Internet in the last 3 months, i.e. 1<sup>st</sup> option (*Within the last 3 months*) in C1 ]

[ <u>Type</u>: multiple answers allowed, i.e. *Tick all that apply* ]

a) Obtaining information from public authorities' websites

Includes searching to obtain any type of information from public authority web sites. Public authorities' web sites include local or central government offering information or services. It would be helpful to provide a list of local/central government web sites in the format of a showcard to facilitate respondents to recall public authority web sites that they have used. For example respondents may not realise some public information sites are run by public authorities, e.g. a meteorological office offering weather forecast services.

**b)** Downloading official forms

Includes downloading official forms for any purpose of use (e.g. for information or for requesting a service). The downloaded files could be in formats such as PDF or Microsoft Word.

c) Sending in filled forms

Includes filled in forms sent via internet only. Forms downloaded, printed, filled in and sent by post should not be included in this category.

This question makes use of the conceptual framework for the levels of interaction between enterprises or citizens and public authorities, used by DG INFSO. The framework of four levels of interaction was developed to measure the level of sophistication offered by websites supplying basic public services. That way, one can distinguish websites that only provide information on a public service (1st level) from websites that allow to download forms (2nd level) or to submit information in an online form (3rd level) up to websites that allow to completely treat the public service or administrative obligation without the need for any paperwork whatsoever (4th level of sophistication). For the time being, only the first three levels are considered in the household survey.

It is expected or logical that a particular website that reaches a certain level of sophistication also include all lower levels, for instance a website offering the possibility to download a form should certainly provide information on the particular public service that form would refer to. The concept of the four levels of sophistication was adopted for the measurement of the usage of e-government by enterprises (and the 3 first levels for citizens). However, the interpretation of the results will have to differ slightly from the interpretation done for the sophistication of the public websites. At usage level, it is natural to assume that a user (enterprise or citizen), before knowing which form to download (2nd level), will obtain information on the public service he is interested in (1st level), but he/she will only do it once or twice and not every time it downloads the form. Therefore, when measuring the usage every year, it is perfectly possible that there are users who have downloaded forms with obtaining information in those cases in which the user already had all the information he needed (although not very probable, as users may well constantly search for information



on several different issues). In this sense, it is possible that the respondents answers Yes to item b without having answered Yes to a (or Yes to c without having answered Yes to a and/or b).



## **II.1.6.5** MODULE E: INTERNET COMMERCE DETAILS: ACTIVITIES AND BARRIERS

### → Statistical unit: individuals

# E1: When did you most recently buy or order goods or services for private use over the Internet (excluding manually typed e-mails)?

[ <u>Scope</u>: individuals who already used Internet, i.e. 1<sup>st</sup>, 2<sup>nd</sup> or 3<sup>rd</sup> option in C1 ]

[<u>Type</u>: one single answer needed, i.e. *Tick only one* ; filter question ]

Purchases of financial investments, such as shares, should be included in this question. The ordering of goods and services should also include confirmed reservation for accommodation, participation in lotteries and betting and obtaining information services from the Internet that are directly paid for.

This question also applies to purchases that are made via Internet auctions, such as "eBay".

Only individuals that actually placed the order over the Internet should answer this question, even if the order was carried out on somebody else's behalf. Therefore, individuals that had other people ordering for them should not be included. For the time of the transaction, the date when the goods or services were ordered is relevant, not the date of delivery or payment.

Orders via manually written e-mails should - according to the EUROSTAT definition of ecommerce in enterprises - not be included.

Delivery via electronic means or payment via electronic means is not a requirement for an order via Internet.

Goods and services that were obtained via the Internet for free should be excluded. Such goods are e.g. free software ("freeware"), reservations in restaurants or any kind of information obtained via Internet for free (such as downloading pdf-files). Software that can be downloaded from the Internet and used for free for a certain period but loses functionality after this time should only be counted as a purchase when the product is finally paid for.

Orders that are placed for professional use should be excluded.

# *E2: What types of goods and services did you order over the Internet for private use in the last 12 months?*

[ Scope: individuals who already used Internet (1, 2 or 3 in C1) <u>and</u> who bought/ordered over the Internet in the last 12 months, i.e. 1<sup>st</sup> (Within the last 3 months) or 2<sup>nd</sup> option (Between 3 months and a year ago) in E1 ]

#### [ <u>Type</u>: multiple answers allowed, i.e. *Tick all that apply* ; filter question for E2b ]

a) Foods / Groceries

Groceries include necessities of "daily use" such as sanitary products, tobacco products, cosmetics, pharmaceuticals or flowers. This category also includes drinks. Newspapers should be excluded from this category.



### b) Household goods

Includes e.g. furniture, toys, washing machines, micro-wave ovens, dish washers, vehicles, gardening equipment, plants, antiques, art, tools, collectibles, etc.

c) Films, music

Includes DVDs, CDs, Video and music cassettes and similar devices that can store films, music or spoken word. Delivery of films and music on-line via files is also included. Only goods that are paid for should be mentioned here.

d) Books / Magazines / Newspapers / E-Learning materials

Subscription to newsletters and alike – if not free of charge – also belong to this category. E-Learning materials are documents which are used for multi-media learning in digital form, but also comprise CD-Roms that are used for educational purposes.

e) Clothes, sports goods

Includes shoes, textiles, accessories.

f) Computer software and upgrades (incl. computer and video games)

Includes video games and other computer software on any media.

g) Computer hardware

Includes any accessories to computer hardware, such as modem and printer.

h) Electronic equipment (incl. cameras)

Includes e.g. mobile phones, cameras, radios, TVs, stereos, DVD players, video recorders.

i) Share purchases / Financial Services / Insurance

Includes the purchase of securities of all kinds. Transfers from account to account and similar services via Internet where no purchase is carried out are not included.

j) Travel and holiday accommodation

Includes e.g. hotel reservation, travel tickets and vehicle hire. Only bookings of accommodation and travel tickets should be included. The mere search for those services and booking inquiries without legal binding should be excluded.

k) Tickets for events

Includes tickets for concerts, cinema, sport events, theatre, and alike.

- I) Lotteries or betting
- m) Other

Goods and services not mentioned above. Could include e.g. jewellery, fan articles, and a number of services ordered via Internet, e.g. information services (from databases).



# E2b: Were any of the products that you ordered over the Internet downloaded or accessed from websites rather than delivered by post etc.?

[ Scope: individuals who already used Internet (1, 2 or 3 in C1) <u>and</u> who bought/ordered over the Internet in the last 12 months (1 or 2 in E1) <u>and</u> who bought films/music, books/magazines/newspaper/e-learning material or computer software over the Internet (i.e. option c, d or f in E2) ]

#### [ <u>Type</u>: multiple answers allowed, i.e. *Tick all that apply* ]

Digitally delivered products include those products which can be delivered on physical media (such as CD or tape) but also over the Internet in digitised form as a computer file (and thus independently of those physical media).

a) Films, music

Delivery of films and music on-line via files (e.g. a video, an MP3 file or a CD).

- b) (Electronic) books , magazines, newspapers, e-learning materials
- c) Computer software (incl. computer and video games and software upgrades)

### E3: In the last 12 months, did you buy or order goods over the Internet from:

# [ <u>Scope</u>: individuals who already used Internet (1, 2 or 3 in C1) <u>and</u> who bought/ordered over the Internet in the last 12 months, i.e. 1<sup>st</sup> or 2<sup>nd</sup> option in E1 ]

#### [ <u>Type</u>: multiple answers allowed, i.e. *Tick all that apply* ]

a) Retailers known from outside the Internet (physical store, catalogues)

**b)** Retailers known from the Internet or found on the Internet

If the search on the Internet for a product leads to a web site of a company that was already known to the buyer from outside the Internet, then *a*) should be ticked. A typical case for *a*) might be if a customer buys now via Internet from a direct mail company from which he used to order via normal mail or phone before.

Category *b*) applies to retailers from which the customer knows that they are selling only via Internet or to retailers which were found when surfing on the Internet and were not known to the customer before. These retailers can also sell via a physical store. If the individual searches the Internet for a specific product and buys from a company that he has not known of, category *b*) should be chosen.

Both categories can be ticked by the same individual.



# *E4: In the last 12 months, did you encounter any problems when buying/ordering goods or services over the Internet?*

[ <u>Scope</u>: individuals who already used Internet (1, 2 or 3 in C1) <u>and</u> who bought/ordered over the Internet in the last 12 months, i.e. 1<sup>st</sup> or 2<sup>nd</sup> option in E1 ]

[<u>Type</u>: one single answer needed, i.e. *Tick only one*; binary (*Yes/No*); filter question for E5 ]

This question serves as a filter question for the following question, E5.

# *E5: What problems have you encountered when buying/ordering goods or services over the Internet in the last 12 months?*

[ <u>Scope</u>: individuals who already used Internet (1, 2 or 3 in C1) <u>and</u> who bought/ordered over the Internet in the last 12 months, i.e. 1<sup>st</sup> or 2<sup>nd</sup> option in E1 <u>and</u> who encountered problems when buying/ordering over the Internet, i.e. E4 = Yes ]

#### [ <u>Type</u>: multiple answers allowed, i.e. *Tick all that apply* ]

a) Difficulties in finding information concerning guarantees

This problem applies when the potential buyer cannot receive information on guarantees on the web site of the seller. It might especially affect orders from abroad when uncertainties about the legal framework in the other country arise.

- **b)** Speed of delivery longer than indicated
- c) Final costs higher than indicated (e.g. higher delivery costs, credit card transaction fee)

E.g. delivery costs that accrue to the buyer might not be mentioned on the seller's website.

- d) Wrong or damaged goods delivered or no goods received at all
- e) Lack of security of payments

If the customer doubts that a certain website is meeting security standards concerning the disclosure of payment card details etc. and therefore is put off from ordering, he may have experienced "lack of trust in security of payments" without actually being a victim of fraud etc. It is not necessarily required that the buyer has already encountered such problems. The concern about the security of the payments is enough.

f) Complaints and redress were difficult or no satisfactory response received after complaint

This problem arises when the buyer cannot find sufficient information on the website about contact channels with the selling enterprise. It also applies if a person that handles the complaint cannot be found or only with difficulties within the selling enterprise.

g) Others

Those problems might include: a general lack of information about the good or the producer (no link to the web site of the producer, no information about the country where the good is bought) or different prices in different countries for the same product.



# *E6: What were the reasons for not buying/ordering any goods or services for your own private use in the last 12 months?*

[ Scope: individuals who already used Internet (1, 2 or 3 in C1) and who didn't buy/order over the Internet in the last 12 months, i.e. 3<sup>rd</sup> (More than a year ago) or 4<sup>th</sup> option (Never bought or ordered) in E1 ]

#### [ <u>Type</u>: multiple answers allowed, i.e. *Tick all that apply* ]

a) Have no need

This category applies to people that never thought of buying via Internet or did not that think of in the last 12 months before the survey, but do not have a principle objection towards this kind of purchasing.

- **b)** Prefer to shop in person, like to see product, loyalty to shops, force of habit
- c) Lack of skills

This category applies if the knowledge of the user about Internet is not sufficient to order goods or services.

d) Delivery of goods ordered over the Internet is a problem

E.g. takes too long (too long delivery times) or is logistically difficult (problematic to receive ordered goods at home ; products might be delivered via carriers that do not have good facilities to store the goods when the buyer is not at home).

e) Security or privacy concerns

The first refers to e.g. worries about giving credit card details over the Internet. The latter refers to e.g. worries about giving personal details over the Internet.

- f) Trust concerns about receiving or returning goods, complaint/redress concerns
- g) Don't have a payment card allowing to pay over the Internet

Very often a credit or debit card is required for Internet purchases.

h) Speed of the Internet connection is too slow

Due to sophisticated applications on the web site of the seller the process of ordering via Internet itself can be time-consuming. Technical restraints might therefore be an obstacle for purchasing.

i) Others



# II.1.6.6 MODULE F: E-SKILLS

#### → Statistical unit: individuals

# *F1:* When did you last take a training course (of at least 3 hours) on any aspect of computer use?

[<u>Scope</u>: individuals who already used a computer, i.e. 1<sup>st</sup>, 2<sup>nd</sup> or 3<sup>rd</sup> option in B1]

[ <u>Type</u>: one single answer needed, i.e. *Tick only one* ]

The emphasis is on formal training via courses (education) and excludes informal training such as help from colleagues or friends/relatives and learning-by-doing. All kinds of courses which can relate to computer use have to be included, e.g. word processing or spreadsheet courses, programming, web-design and so forth.

# *F2:* Which of the following computer related activities have you already carried out?

[<u>Scope</u>: individuals who already used a computer, i.e. 1<sup>st</sup>, 2<sup>nd</sup> or 3<sup>rd</sup> option in B1]

[ <u>Type</u>: multiple answers allowed, i.e. *Tick all that apply* ; indirect filter question for F4 ]

The purpose of this question is to assess the skills level relating to general computer use of the respondents. Although the items are more or less ordened from less complex to more complex, a respondent doesn't necessarily need to have ticked e.g. item a, b and c before item d can be ticked. In other words, there is no strict ordinality in the items presented.

- a) Copying or moving a file or folder
- **b**) Using copy and paste tools to duplicate or move information within a document

E.g. in a Word document.

c) Using basic arithmetic formulas in a spreadsheet

E.g. in an Excel sheet.

d) Compressing files

This activity applies when the respondent has compressed a file by using Winzip or related programs to limit the size of large files.

e) Connecting and installing new devices, e.g. a printer or a modem

This activity covers both the hardware and the software side of the operation, even if both can be relatively straightforward nowadays because of plug-and-play USB connections.



f) Writing a computer program using a specialised programming language

Specialised programming language refers to high-level computer languages such as BASIC, Pascal or for instance SAS programming, which might only be familiar to programmers, system analysts and so forth.

**old)** Using a mouse (or other pointing device) to open programs

(item from the 2005 survey, no longer included for the 2006 survey)

It applies when the respondent opens an Internet browser, a word processor or any kind of program. Although this item may sound obvious, it can be considered as a 'first test' of the presence of any e-skills. Moreover, quite some people use e.g. Internet Explorer after having asked another household member to start the program for them (the item is not restricted to simply using the mouse to move the cursor).

# *F3:* Which of the following Internet related activities have you already carried out?

#### [<u>Scope</u>: individuals who already used Internet, i.e. 1<sup>st</sup>, 2<sup>nd</sup> or 3<sup>rd</sup> option in C1]

#### [ <u>Type</u>: multiple answers allowed, i.e. *Tick all that apply* ; indirect filter question for F4 ]

The purpose of this question is to assess the skills level of the respondents relating to Internet use. Although the items are more or less ordened from less complex to more complex, a respondent doesn't necessarily need to have ticked e.g. item a, b and c before item d can be ticked. In other words, there is no strict ordinality in the items presented.

**a)** Using a search engine to find information

The question refers to search engines such as Yahoo, Google etc.

b) Sending e-mail with attached files

Attached files can be anything from a document, a video or pictures etc.

c) Posting messages to chatrooms, newsgroups or any online discussion forum

A chatroom can be defined as a virtual room, where participants have a chat session. Newsgroups are on-line discussion groups covering all kinds of interest. The member of a newsgroup view and post messages via a news server on the Internet.

- **d)** Using the Internet to make telephone calls
- e) Using peer-to-peer file sharing for exchanging movies, music etc.

Peer-to-peer (P2P) refers to a network where the communication/information is distributed to a wide variety of computers rather than residing on one central server. In this network each computer has equal capabilities which differ from a traditional client/server network. P2P is more and more used for sharing of files, movies and music.

f) Creating a web page



## F4: Where or how did you obtain the skills to carry out these activities?

#### [ Scope: individuals who reported at least one activity under F2(a-f) or F3(a-f) ]

### [ <u>Type</u>: multiple answers allowed, i.e. *Tick all that apply* ]

Items a) through c) refer to skills obtained via formal training courses, while items d) through f) refer to more informal ways of acquiring e-skills.

- a) Formalised educational institution (school, college, university)
- b) Training courses in adult education center

Refers to courses taken by own initiative, not the employer.

c) Vocational training courses

Apart from *b*), this refers to skills obtained on demand from the employer.

- **d)** Self-study using books, cd-roms, etc.
- e) Self-study in the sense of learning-by-doing
- f) Informal assistance from colleagues, relatives, friends



# II.1.6.7 MODULE G: SOCIO-DEMOGRAPHIC BACKGROUND VARIABLES

#### [ Scope: all households / all individuals, excepting for G5 Occupation ]

### [ <u>Type</u>: G2, G3, G4, G6, G7: one single answer needed, i.e. *Tick only one* ; G1, G8, G9, G10: quantitative ; G5: open question, i.e. description needed (or coded by the interviewer) ]

This module does not focus on ICT-related study variables, but on background variables to put the results on the study variables in perspective. These background variables should enable to relate the outcome of the surveys to the sociologic, demographic and economical background of the observed statistical units.

In the model questionnaire, this module is inserted at the end of the survey. This was an arbitrary choice, the module can also be the starting point for the survey (in most cases, the information will partly be available from other sources, e.g. registers or the survey the ICT usage questions are embedded in).

The questions on age (G1), gender (G2), educational attainment (G3), employment situation (G4) and occupation (G5) are to be answered by the individual(s) who is (are) selected within the household.

The questions on geographical location (G6) and type of locality (G7) refer to the household, but the answer at household level should coincide with the individual level anyway as the individuals are part of the household. Usually these two variables do not need to be directed to the respondents as the NSI's can derive the information on the basis of the household's address.

The questions on the household composition (G8, G9) and household income (G10) of course refer to the household level.

# G1: Age

The data transmitted to Eurostat is broken down by age group. Whether the year of birth or date of birth or the age is collected, is relatively unimportant. In a postal survey, the NSI could simply ask the respondent to tick the appropriate age group. However, in most cases, this information will be available from the sampling frame (e.g. the population register).

Whether the reference point is the age during the interview or rather the age at the during the reference period, is not expected to have a significant impact on the results and comparability.

### G2: Gender

Self-explanatory.



## G3: Educational level

In order to obtain comparable information for the different countries, the levels of education are linked to the UNESCO's International Standard Classification of Education (ISCED 1997).

A detailed description of the classification is available from the UNESCO Institute for Statistics' website (http://www.uis.unesco.org/ev.php?ID=3813\_201&ID2=DO\_TOPIC), but a short summary is presented below.

Conversion tables matching the national educational levels to the ISCED codes are available from the CIRCA site (information relating to the school year 1999-2000): http://forum.europa.eu.int/Public/irc/dsis/edtcs/library?l=/public/unesco\_collection/ programmes\_isced97/school\_1999\_2000&vm=det

For the purpose of this survey, information on the educational level has to be transmitted following a regrouping in three broad categories:

- No formal education completed, primary or lower secondary education (corresponding to ISCED 0, 1 or 2);
- Upper secondary education (corresponding to ISCED 3 or 4);
- Tertiary education (corresponding to ISCED 5 or 6).

Only the *highest* level reached is required (not *all* the levels frequented). Only a *completed* level may be considered; 'completed' in this context is taken to imply successful termination, normally accompanied by an appropriate qualification.

#### Pre-primary education (ISCED level 0)

Programmes at level 0, (pre-primary) defined as the initial stage of organised instruction are designed primarily to introduce very young children to a school-type environment, i.e. to provide a bridge between the home and a school-based atmosphere. Upon completion of these programmes, children continue their education at level 1 (primary education).

#### Primary education or first stage of basic education (ISCED level 1)

Programmes at level 1 are normally designed on a unit or project basis to give students a sound basic education in reading, writing and mathematics along with an elementary understanding of other subjects such as history, geography, natural science, social science, art and music. The core at this level consists of education provided for children, the customary or legal age of entrance being not younger than five years or older than seven years. This level covers in principle six years of full-time schooling.

#### Lower secondary or second stage of basic education (ISCED level 2)

In many, if not most countries, the educational aim is to lay the foundation for lifelong learning and human development on which countries may expand, systematically, further educational opportunities. The programmes at this level are usually on a more subject-oriented pattern using more specialized teachers and more often several teachers conducting classes in their field of specialization. The full implementation of basic skills occurs at this level.

#### Upper secondary education (ISCED level 3)

The educational programmes included at this level typically require the completion of some 9 years of full-time education (since the beginning of level 1) for admission or a combination of education and vocational or technical experience and with as minimum entrance requirements the completion of level 2 or demonstrable ability to handle programmes at this level. The entrance age to this level is typically 15 or 16 years. More specialization may be observed at this level than at ISCED level 2 and often teachers need to be more qualified or specialized than for ISCED level 2. The programmes can be general, technical or labour-market oriented.



#### Post-secondary non-tertiary education (ISCED level 4)

This item captures programmes that straddle the boundary between upper-secondary and post-secondary education from an international point of view, even though they might clearly be considered as upper-secondary or post-secondary programmes in a national context. ISCED level 4 programmes can, considering their content, not be regarded as tertiary programmes. They are often not significantly more advanced than programmes at ISCED level 3 but they serve to broaden the knowledge of participants who have already completed a programme at level 3. Typical examples are programmes designed to prepare students for studies at level 5 who, although having completed ISCED level 3, did not follow a curriculum which would allow entry to level 5.

#### First stage of tertiary education (ISCED level 5)

This level consists of tertiary programmes having an educational content more advanced than those offered at levels 3 and 4. Entry to these programmes normally requires the successful completion of ISCED level 3 (esp. general or technical programmes) or a similar qualification at ISCED level 4 (esp. those preparing for entry to ISCED 5). This level includes all the research programmes which are not part of a doctorate, such as any type of Master's degree.

The programmes can be of a general nature - i.e. largely theoretically based and intended to provide sufficient qualifications for gaining entry into advanced research programmes and professions with high skills requirements - or more technically oriented - i.e. practically oriented/occupationally specific and mainly designed for participants to acquire the practical skills and know-how needed for employment in a particular occupation or trade or class of occupations or trades (the successful completion of which usually provides the participants with a labour-market relevant qualification).

#### Second stage of tertiary education (ISCED level 6)

This level is reserved for tertiary programmes which lead to the award of an advanced research qualification, such as a doctorate. The programmes are therefore devoted to advanced study and original research and are not based on course-work only. They typically require the submission of a thesis or dissertation of publishable quality which is the product of original research and represents a significant contribution to knowledge. It prepares graduates for faculty posts in institutions offering ISCED 5 (general) programmes, as well as research posts in government, industry, etc.

### G4: Employment situation

Unlike the Labour Force Survey, this survey doesn't contain a number of detailed questions to assess an individual's employment situation or labour status. This variable is more related to the LFS question on the *Main labour status* where the respondent gives a self-perception regarding his/her activity status.

The explanatory notes below should help the respondent and/or interviewer in indicating the appropriate employment situation. The concepts and definitions used are based on those used in Eurostat's labour market statistics and recommended by the International Labour Organisation (ILO).

#### Employee

Employees are defined as persons who work, by agreement, for a public or private employer and who receive compensation in the form of wages, salaries, fees, gratuities, payment by results or payment in kind; irrespective of the number or hours worked (full time or part time) and the duration of the contract (fixed or indefinite).

This category includes non-conscripted members of the armed forces, apprentices or trainees receiving remuneration, seasonal workers and persons on strike.



This category does not include voluntary workers and family workers who don't receive a regular monetary wage.

Persons who are simultaneously working in their own professional practice and for a public or private employer (e.g. doctors with their own cabinet and working in an hospital) should be classified according to the status where they work a more important number of hours.

#### Self-employed

Self-employed persons, with or without employees, are defined as persons who work in their own or joinly-owned business, professional practice or farm for the purpose of earning a profit. This category includes own-account workers, family workers who don't receive a regular monetary wage, freelancers (although a person who has been regularly retained by a single employer for some time may also be regarded as an employee) and persons who look after one or more children that are not their own on a private basis and receiving a payment for this service.

Persons who are simultaneously working in their own professional practice and for a public or private employer (e.g. doctors with their own cabinet and working in an hospital) should be classified according to the status where they work a more important number of hours.

#### Unemployed

In accordance with the ILO standards used in the Labour Force Survey, unemployed persons comprise persons aged 15 to 74 who are (the three conditions must be fulfilled):

- (a) without work during the reference week (the week of the interview), i.e. neither have a job nor are at work (for one hour or more) in paid employment or self-employment;
- (b) currently available for work, i.e. are available for paid employment or self-employment before the end of the two weeks following the reference week;
- (c) actively seeking work, i.e. have taken specific steps in the four weeks period ending with the reference week to seek paid employment or self-employment or who found a job to start later, i.e. within a period of at most three months.

The following are considered as specific steps in "actively seeking work":

- having been in contact with a public employment office to find work, whoever took the initiative (renewing registration for administrative reasons only is not an active step),
- having been in contact with a private agency (temporary work agency, firm specialising in recruitment, etc.) to find work,
- applying to employers directly,
- asking among friends, relatives, unions, etc., to find work,
- placing or answering job advertisements,
- studying job advertisements,
- taking a recruitment test or examination or being interviewed,
- looking for land, premises or equipment,
- applying for permits, licences or financial resources.

#### Student

This category refers to individuals in formal education (in educational institutions such as school, university, etc.) and not belonging to any of the other categories of employment situation.

When strictly applying the LFS definitions, students with small jobs have to be classified as employees. However, due to the absence of the long list of questions used to determine the employment status in the LFS, students who work only a few hours per week may be classified as students.

#### Other not in the labour force

This category refers to persons who are not employed or unemployed. Students are considered as a separate category (see above).



"Other not in the labour force includes persons in retirement or early retirement, persons in compulsory military service, persons fulfilling domestic tasks (without being an employee or self-employed, e.g. housewives) or other inactive persons.

As some countries embed the ICT usage survey in the Labour Force Survey or other socioeconomic surveys using LFS definitions, it is useful to briefly discuss the correspondence between the five above categories and the 9 categories used in the LFS variable *Main labour status* (see column 101 in the LFS handbook or in the Annex to Regulation 1575/2000).

<b>ICT usage survey</b> <i>Employment situation</i>		<b>Labour Force Survey</b> <i>Main Labour Status</i>
Employee	<b>→</b>	LFS col.101, code 1 (carries out a job or profession, including unpaid work for a family business or holding, including an apprenticeship or paid traineeship, etc.)
Self-employed	<b>→</b>	LFS col.101, code 1 (carries out a job or profession, including unpaid work for a family business or holding, including an apprenticeship or paid traineeship, etc.)
Unemployed	<b>→</b>	LFS col.101, code 2 (unemployed)
Student (not in the labour force)	<b>→</b>	LFS col.101, code 3 (pupil, student, further training, unpaid work experience)
Other not in the labour force	<b>→</b>	LFS col.101, codes 4, 5, 6, 7 and 8 (in retirement or early retirement or has given up business (=4); permanently disabled (=5); in compulsory military service (=6); fulfilling domestic tasks (=7); other inactive person (=8).

The above correspondence table shows a 1-1 relation between the breakdown in the ICT usage survey and in the Labour Force Survey (with codes 4, 5, 6, 7 and 8 combined into one single category as the subcategories are less relevant for the ICT usage survey or could be problematic in terms of low cell frequencies).

Only the additional breakdown in *employee* and *self-employed* cannot be distinguished directly from column 101 in the LFS as they are grouped in code 1. A pragmatic approach - with an acceptable risk of coding error – would be to additionally use the *Professional status* from the LFS (column 26) and file all persons (in code 1 of column 101) who appear to be *self-employed* or *family worker* (codes 1, 2 or 4 in LFS column 26) under code *self-employed* for the ICT usage survey and all others under *employees*. In other words, the auxiliary information from LFS column 26 is only used to redirect some persons into the group of *self-employed* while the rest remain in the group of *employees*. This recoding suggestion supposes a certain correlation between the professional status according to the ILO definitions (= col.26) and ones self-assessment on the labour status (= col.101).



### G5: Occupation (pilot question)

#### [<u>Scope</u>: individuals in employment, i.e. 1<sup>st</sup> (employee) or 2<sup>nd</sup> option (self-employed) in G4 ]

The individual's occupation should be coded according to the ISCO-88 (COM) classification which is used in most of Eurostat's social statistics and which is based upon the ILO's International Standard Classification of Occupations, ISCO-88

(see http://laborsta.ilo.org/applv8/data/isco88e.html).

The basis for the classification is the job and the skills. A job is defined as the set of tasks and duties to be performed. Skills are the abilities to carry out the tasks and duties of a job. Skills consist of two dimensions: skill level – which is usually related to the level of educational attainment - and domain specialisation.

The classification is available in the RAMON-database: http://europa.eu.int/comm/eurostat/ramon An introductionary note can be found at: http://europa.eu.int/comm/eurostat/ramon/documents/isco\_88\_com/isco\_88\_com.zip)

The purpose of this variable as a background characteristic is not to collect data on ICT usage broken down by individual occupations (this would necessitate very large samples), but rather by groups of occupations. E.g. manual versus non-manual or ICT-jobs versus non ICT-jobs. To be able to make such regroupings, it is necessary to code and store the occupations at a detailed level, at least at 3 digit level but preferably at 4 digit level. The major groups (1 digit) or submajor groups (2 digit) don't allow to distinguish ICT professionals from other workers.

#### Manual workers

This category corresponds to major groups 6 to 9 of ISCO:

- Major group 6: Skilled agricultural and fishery workers;
- Major group 7: Craft and related trades workers;
- Major group 8: Plant and machine operators and assemblers;
- Major group 9: Elementary occupations.

#### Non-manual workers

This category corresponds to major groups 0 to 5 of ISCO.

- Major group 1: Legislators, senior officials and managers;
- Major group 2: Professionals;
- Major group 3: Technicians and associate professionals;
- Major group 4: Clerks;
- Major group 5: Service workers and shop and market sales workers;
- Major group 0: Armed forces.

#### **ICT** professionals

The most appropriate recoding will be obtained where ISCO codes are collected at 4-digit level. However, as some countries collect (or enter) the information relating to the respondent's occupation only at 3-digit level, the discussion below also includes an alternative approach covering this case.

ISCO available at 4-digit level

The category *ICT professionals* consists of the individuals in one of the following eight ISCO Unit Groups (Unit Groups correspond to the 4-digit level):

- **1236** Computing services managers
- **2131** Computer systems designers, analysts and programmers



- 2139 Computing professionals not elsewhere classified
- **2144** Electronics and telecommunications engineers
- **3114** Electronics and telecommunications engineering technicians
- 3121 Computer assistants
- 3122 Computer equipment operators
- **3132** Broadcasting and telecommunications equipment operators

#### ISCO available at 3-digit level

The category *ICT professionals* consists of the individuals in one of the following two ISCO Minor Groups (Minor Groups correspond to the 3-digit level):

- 213 Computing professionals
- **312** Computer associate professionals

#### Non ICT professionals

The category *Non ICT professionals* consists of the individuals in all other ISCO Unit Groups (in the case of 4-digit coding) or all other ISCO Minor Groups (in the case of 3-digit coding).

## **G6:** Geographical location

"Objective 1" promotes the development and structural adjustment of regions whose development is lagging behind, i.e. whose average per capita GDP is below 75% of the European Union average.

The NUTS regions (statistical demarcation) eligible for support from the Structural Funds under Objective 1 - including transitional or phasing-out Objective 1 regions until 31/12/2006 which are marked in italic - are listed below.

Please note that the list is different for the one used in the 2005 survey as regions are no longer under transitional support as of 31/12/2005.

## **Countries** *entirely covered* by Objective 1:

Estonia (the whole country counts as one single region at NUTS2-level)

Greece

Latvia (the whole country counts as one single region at NUTS2-level)

Lithuania (the whole country counts as one single region at NUTS2-level)

Hungary

Malta (the whole country counts as one single region at NUTS2-level)

#### Poland

Slovenia (the whole country counts as one single region at NUTS2-level)



## Countries partially covered by Objective 1:

Belgium:	The following communes of the province of Hainaut: Bernissart, Chapelle-lez-Herlaimont, Charleroi (with the exception of former commune of Mont-sur-Marchienne), Châtelet, Courcelles, Farciennes, Fontaine-l'Evêque, Manage, Boussu, Dour, Frameries, Hensies, Mons (only the communes of Jemappes, Flenu et Cuesmes), Quaregnon, Quiévrain, Colfontaine, La Louvière (with the exception of the former commune of Boussoit), Anderlues, Morlanwelz (note: as of 31/12/2005, the rest of the province of Hainaut is no longer
	eligible for transitional support)
Czech Republic:	Střední Čechy, Jihozápad, Severozápad, Severovýchod, Jihovýchod, Střední Morava, Moravskoslezsko (i.e. the whole country except Praha)
Germany:	Brandenburg Nord-Ost, Brandenburg Süd-West, Mecklenburg- Vorpommern, Chemnitz, Dresden, Leipzig, Dessau, Halle, Magdeburg, Thüringen
	( <u>note</u> : as of 31/12/2005, Berlin (part: former East Berlin, i.e. Kreis Berlin-Ost, Stadt) is no longer eligible for transitional support)
Spain:	Galicia, Principado de Asturias, Castilla y León, Castilla-La Mancha, Extremadura, Comunidad Valenciana, Andalucía, Región de Murcia, Ceuta, Melilla, Canarias, <i>Comunidad Autonoma Cantabria</i>
France:	Guadeloupe, Martinique, Guyana, Réunion, <i>Corse, Nord - Pas-de-Calais</i> (parts: arrondissements Avesnes, Douai, Valenciennes)
Ireland:	Border, Midlands, Western, South-East
	( <u>note</u> : as of 31/12/2005, Dublin, Mid-East, Mid-West, South-West are no longer eligible for transitional support)
Italy:	Campania, Puglia, Basilicata, Calabria, Sicilia, Sardegna, Molise
Austria:	Burgenland
Portugal:	Norte, Centro, Alentejo, Algarve, Açores, Madeira (i.e. the whole country except Lisboa)
Slovakia:	Západné Slovensko, Stredné Slovensko, Východné Slovensko (i.e. the whole country except Bratislavsky kraj)
Finland:	Itä-Suomi (all), Länsi-Suomi (part: northern part of Keski-Suomi), Pohjois-Suomi (parts: all of Lappi, part of Pohjois-Pohjanmaa, eastern part of Keski-Pohjanmaa)
	[see also: Annex I to Protocol 6 annexed to the Act of Accession of Austria, Finland and Sweden (http://europa.eu.int/eur-lex/en/treaties/dat/AU_FI_SV_accession.html#0355010034)]
Sweden:	Norra Mellansverige (parts: northwestern part of Gävleborgs län, northern and western parts of Dalarnas län, northern part of Värmlands län), Mellersta Norrland (all, but coastal part is under the "Special Programme") and Övre Norrland (all, but coastal part is under the "Special Programme")
	[see also: Annex I to Protocol 6 annexed to the Act of Accession of Austria, Finland and Sweden (http://europa.eu.int/eur-lex/en/treaties/dat/AU_FI_SV_accession.html#0355010034)]
United Kingdom:	South Yorkshire, West Wales and the Valleys, Cornwall and Isles of Scilly, Merseyside, <i>Highlands and Islands (only Islands – 1995 NUTS III boundaries)</i>
	(note: as of 31/12/2005, Northern Ireland and Highlands and Islands (except Islands) are no longer eligible for transitional support)



## Countries with no Objective 1 regions:

Denmark (the whole country counts as one single region at NUTS2-level)

Cyprus (the whole country counts as one single region at NUTS2-level)

Luxembourg (the whole country counts as one single region at NUTS2-level)

**The Netherlands** (note: as of 31/12/2005, Provincie Flevoland is no longer eligible for transitional support)

The list of Objective 1 regions was published in O.J. L194 p. 53 of 27/07/1999, Annexes I and II (http://europa.eu.int/eur-lex/pri/en/oj/dat/1999/I\_194/I\_19419990727en00530057.pdf).

The list of Objective 1 regions in the Member States who entered the EU in 2004 can be found in Annex II to the Act concerning the conditions of accession of these countries. The list is valid from 01/05/2004 until 31/12/2006

(http://www.europa.eu.int/eur-lex/en/treaties/dat/L\_2003236EN/L2003236EN.065803.htm).

The list of NUTS regions as of 2003 was published in O.J. L154 p. 1 of 21/06/2003; see also the RAMON-database on Eurostat's website (http://europa.eu.int/comm/eurostat/ramon/nuts).

## G7: Type of locality

The concept of "urbanisation" has been introduced to indicate the character of the area where the respondent lives. The definition of the type of locality is based on the classification of *degrees of urbanisation* which is also used in the Labour Force Survey (LFS, column 176).

The following degrees of urbanisation have been identified:

#### **Densely-populated area**

This is a contiguous set of local areas, each of which has a density superior to 500 inhabitants per square kilometre, where the total population for the set is at least 50,000 inhabitants.

#### Intermediate area

This is a contiguous set of local areas, not belonging to a densely-populated area, each of which has a density superior to 100 inhabitants per square kilometre, and either with a total population for the set of at least 50,000 inhabitants or adjacent to a densely-populated area.

#### Thinly-populated area

This is a contiguous set of local areas belonging neither to a densely-populated nor to an intermediate area.

(a set of local areas totalling less than 100 km<sup>2</sup>, not reaching the required density, but entirely enclosed within a densely-populated or intermediate area, is to be considered to form part of that area. If it is enclosed within a densely-populated area and an intermediate area it is considered to form part of the intermediate area)

In this definition of *degree of urbanisation* there is a criterion of geographical contiguity together with a population threshold. Harmonised, comparable correspondence between the



*degree of urbanisation* and NUTS 5 regions are being (re-)defined on the basis of 2001 census data (for Member States and Candidate countries) in 2005. These correspondence tables enable the NSIs to easily recode the addresses or postal codes into the three categories. In principle, this conversion table should cover all 25 EU countries at NUTS 5 (or LAU 2) level. However, for some countries there may be no results at all or the results will only be at NUTS 4 (or LAU 1) level.

An "area" consists of a group of contiguous "local areas" where a "local area" corresponds to the following entities in the respective Member States :

Belgium: Gemeente / Commune Czech Republic: Obce (6 251 in year 2000) Denmark: Kommuner Germany: Gemeinde Estonia: Vald+Alev+Linn (254) Greece: Demotiko diamerisma / Koinotiko diamerisma (after the kapodistria reform, ca. 6000 units) Spain: Municipio France: Commune Ireland: DED / ward Italy: Commune Cyprus: Demos/Koinotites Latvia: Pagast+ Pilsetas (560) Lithuania: Seniunija Luxembourg: Commune Hungary: Telepules (3 135) Malta: Localities The Netherlands: Gemeente Austria: Gemeinde Poland: Gminy+Miasta (2 486) **Portugal:** Freguesias Slovenia: Obcinah (192 since 1 Jan 1999) Slovakia: Obce a Mesta (2 920 in year 1999) Finland: Kunnat Sweden: Kommune United Kingdom: Ward

Iceland: Sveitarfélag (165 until 1997, 124 from 1998) Norway: Kommuner (435)

Bulgaria: Naseleni miastiCroatia: not yet availableRomania: Comuni, Municipii, OrasiTurkey: not yet available

## G8 and G9: Household type

"Household" refers either to one person living alone or a group of people living together in the same dwelling unit with at least one person of the age of 16 – 74 years (see above: "General outline of the survey", Scope - age limit).



Excluded are permanent members of institutions such as hospitals, prisons, etc.

The household composition (as used in the tabulation scheme) is determined using two indicators: the total number of persons in the household (including all age groups) and the number of children under 16. The presence (and the number) of children is collected separately as this is a driving force for adoption of ICT's or Internet in a household.

## G10: Household income (optional question)

The "income" concept used in this survey is the net monthly income of the household (not the individual!). The focus is on the household income as one's access to and use of ICT's will rather be related to the total income of the household he/she is part of than by his/her personal income.

For persons in paid employment, this refers to the monthly 'take-home' pay, i.e. the pay after deducting income taxes, employee's social security contributions and any voluntary contributions.

*Bonuses regularly paid* at the time of each payment – such as regular overtime hours, bonuses for team, night or weekend work, tips and commissions - are included.

Bonuses that are not paid at each pay period (f.i. annual profit shares) but that are by accident paid in the considered pay period are excluded as they will lead to a non-representative estimate.

*Irregular or annual bonuses* should be excluded. No "redistribution" of such bonuses – i.e. dividing by 12 and adding to the monthly estimate – is required as this would unnecessarily increase the recall burden on the respondent. This may however make international comparisons less relevant as the impact of such bonuses tends to differ heavily from one country to another.

Where applicable and feasible, an estimate of the monetary value for the *payments in kind* should be added.

Although the *income from self-employment* may be difficult to measure, the respondents can be asked for an estimate of their disposable income.

*Income from allowances* such as unemployment benefits, pensions and sickness, disability or invalidity allowances should refer to the last monthly allowance received before the interview (or the monthly average for a recent period if this is more easy to collect or estimate).

*Income from investments* (assets, savings, stocks, shares, etc) is to be excluded as this information is difficult to measure and/or collect.

Although undesirable, derogations from the above definition of the household income may be justified in cases where the data can be obtained from slighly different income-related questions in the survey vehicle the survey on ICT usage is linked to. Especially when using such already available data is the only way of providing information on this sensitive, optional variable.



Ideally, information should be collected by asking the respondent for an estimate of the actual amount. Where it is not desirable or feasible to collect such information, the respondent can indicate a size band. These size bands should be compatible with the breakdown used in the tabulation scheme. This tabulation scheme foresees the use of income quartiles rather than income classes. Such approach should make cross-country comparisons more meaningful. Not only can this overcome the dispersion of income levels across countries in Europe, the use of quartiles can also avoid threats to comparability caused by the use of different concepts by different countries (e.g. gross versus net earnings, whether or not including regular monthly bonuses, whether or not including 1/12<sup>th</sup> of the annual bonuses, whether or not including an estimate of the value of payments-in-kind, etc.).

For additional information, see Annex II.3.2 Transmission format.



# **II.2. PRODUCTION METHODOLOGY**

# II.2.1. Timetable – Survey period

According to the measures implementing Regulation 808/2004, "the reference period for the statistics to be collected is the first quarter of 2006" (see Annex III.2). As the majority of the questions in the model questionnaire and the variables in the above mentioned legal act refer to the last three months – which means in practice: *the three months preceeding the interview* – the data collection should take place immediately after the first quarter. Taking into account that the fieldwork can take several weeks or even months, the recommandation is to interview the respondents in April-May (or more general: in the second quarter). This way, a satisfying overlap with the theoretical reference period is guaranteed.

The table and figure below present an overview of the survey periods in the 2005 survey.

As mentioned in the previous paragraph, for most questions the reference period is 3 months. The choice for this 3 months' reference period is a trade-off between recall bias and seasonal bias. Using a reference period of 12 months filters out seasonality, but a recall period of 12 months may be too demanding for the respondents. In general, priority has been given to limiting the intellectual burden for the respondents, only for the questions related to e-commerce (where an important seasonal effect can be expected in consumption patterns throughout the year, e.g. more purchases Christmas, more booking of holidays during Summer) a longer reference period is used.

Looking at the results of previous surveys, the pattern for the last 3 months is not very difficult from the last 12 months' pattern. In terms of e.g. Internet use, this means that only few people will state they have used the Internet in the past 12 months, but not in the past 3 months. The harmonisation of the data collection periods across countries, should further reduce the possible risk of seasonal bias when comparing across countries or from one year to another.

## Table: Overview of the survey periods (2005 survey)

Source: Interim reports for the Community survey on ICT usage in households and by individuals (2005)

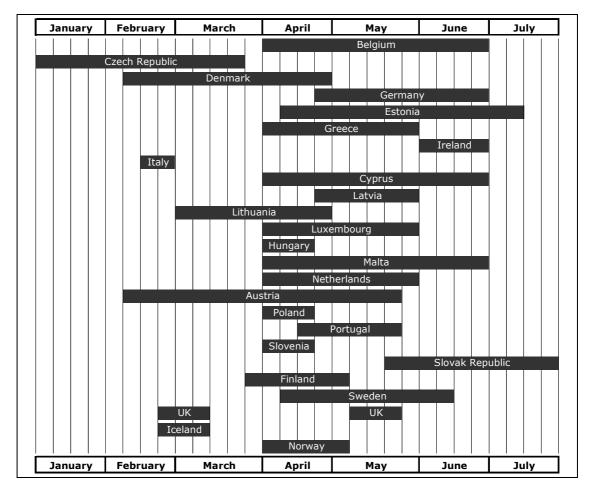
Belgium	Second quarter
Czech Republic	January - March
Denmark	February, March and April (2004 survey)
Germany	End of April - June
Estonia	11 April - 17 July
Greece	1 April - 31 May
Ireland	6 June
Italy	14 February - 28 February
Cyprus	April - June
Latvia	23 April - 31 May
Lithuania	1 March - 30 April
Luxembourg	April - May
Hungary	1 April - 21 April



Malta	April - June
Netherlands	1 April - 31 May
Austria	February - May
Poland	1 April - 20 April
Portugal	18 April - 27 May
Slovenia	4 April - 22 April
Slovak Republic	June - July
Finland	29 March - 6 May
Sweden	11 April - 19 June
United Kingdom	21 February - 11 March and a 3 weeks' period in May
Iceland	2 or 3 weeks end February - mid March
Norway	4 April - 8 May

## Figure: Overview of the survey periods (2005 survey)

Source: Interim reports for the Community survey on ICT usage in households and by individuals (2005)





# II.2.2. Frame population

This issue was already discussed in chapter II.1.2 on the *target population*. The *frame population* (of *sampling population*) is the frame from which the sample will be drawn. Ideally, this list of units should be equivalent to the target population as both overcoverage and undercoverage can induce bias and affect the reliability of the survey results.

- E.g. overcoverage due to inclusion of persons aged 75-79 in the sampling frame (making the simplistic assumption that the frame only has information on one's age using age bands, not the actual age or year of birth): as this age group to score relatively low on ICT usage indicators, the population total may show a downwards bias due to inclusion of this group.
- E.g. undercoverage due to the fact that some remote areas are not covered in the register: as such areas usually have a lower penetration of ICTs, the overall indicators may be relatively overestimated for such country.

To allow for an assessment, it is important to include the coverage and the sampling frame when reporting metadata (see Chapters 3 and 5 in the reporting template, Annex II.3.3).

The table below presents the sampling frames used in the national statistical institutes for the 2005 survey.

The second table gives an overview of the target and non-target population. In most countries, the target population of individuals aged 16 to 74 represents approximately 75% of the total population. The target population for households covers the population relatively more (approximately 90%) as only households where *all* members are over 74 are excluded. This information has to be kept in mind when disseminating the results: the results are not representative for the total population but only for the subpopulation of persons in the age group 16 to 74. This difference can be important as the out-of-scope groups may have a different profile in terms of ICT use (heavy use among persons younger than 16 but low use among persons over 74).

## Table: Overview of the sampling frames (2005 survey)

Source: Quoted from the Interim reports for the Community survey on ICT usage in households and by individuals (2005)

Belgium	Population register (contains all residents of Belgium, regardless of nationality, together with information on household)
Czech Republic	Register of census areas
Denmark	Central Population Register (contains general personal data on individuals with residence in Denmark; individuals without registered address in the CPR do not enter the survey)
Germany	No sampling frame (quota sampling)
Estonia	Since 2005 the new sampling frame, the Population Register, is used. Therefore in the second quarter of 2005 50% of households are sampled from the old frame, which is 2000 Population and Housing Census database, and 50% of households from the Population Register. Population Register is an electronic database containing the general personal data about all Estonian citizens and foreigners residing in Estonia. Population register is administered by the Estonian Ministry of the Interior.
Greece	The sampling frame containing the primary units (cluster of households in one or more unified blocks) for the ICT survey is the same as for the LFS of the year 2004, which is an area frame constructed using the necessary information from the recent Greek General Population Census 2001, and provides complete coverage of the target population of this survey. In each selected primary unit, the sampling frame containing the households is updated on month before the data collection.



Ireland	Census of Population
Cyprus	Population Census 2001 register
Latvia	Two sampling frames are built for each sampling stage due to two-stage sampling is used. At the first stage the list of Population census 2000 counting areas is used as sampling frame. All territory of Latvia was divided in small territories (smaller than NUTS4) during the Population census 2000. The list contains information about the number of households in each counting area. At the second stage sampling frame is built from The Population Register, statistical register of dwellings and statistical register of households.
Lithuania	Population Register
Luxembourg	It will be worked with RDD (random digital dialling) by using computer generated national phone numbers. There will be a number of phone numbers randomly chosen to be called. In order to reach representative results, a quota system for the individuals to be interviewed will be applied.
Hungary	The stock or dataset of the addresses of the 2001 population and housing census was used. This was augmented by the set of addresses of new constructions built between $1^{st}$ of February 2001 and the middle of 2004.
Malta	Database maintained by the NSO containing all households and individuals in Malta and Gozo.
Netherlands	Municipal Population Register. This register contains all the persons who are registered in Dutch municipalities. Advantage of using the Municipal Population Register is the actuality of information from the registered individuals. Every day information about birth, death, move (house), new addresses et cetera is coming in. Monthly the information is incorporated in the mentioned register. After the register is brought up to date in month t, individuals are selected for interviewing in month t+2
Austria	The "Zentrales Melderegister (ZMR)" is used as a sampling frame for the Continuous Labour Force Survey. A sub-sample of this sample was drawn for the ICT survey.
Poland	The basis for selection of Primary Sampling Units (PSU) and dwellings is the Domestic Territorial Division Register. The Register includes (among others) information about: - enumeration statistical district (ESD) - dwelling addresses The first stage sampling frame was a record of 29 thousand Area Survey Points (ASPs). They are enumeration statistical districts or sets of them which consist of at least 250 dwellings for urban area and 150 dwellings for rural area. The second stage sampling frame was based on the register of inhabited dwellings in the area survey points from the first stage.
Portugal	This survey uses a sample selected from Master-sample (Census 2001). It constitutes the sampling basis to all households and individuals related surveys done by INE.
Slovenia	Units of observation are persons aged between 10 and 74 years at the time of interviewing and their households. The basis for the sampling frame is the Central Population Register (CRP). Target persons (persons aged between 10 and 74 years) are randomly selected from the register. For the allocation of persons, in addition to the CRP also the frame of the enumeration units is used, which serves as a sampling frame for the selection of units at the first stage in two-stage sampling designs.
Slovak Republic	Population and housing census is organised by So SR in 10year periodicity. The last one was realised in May 2001. On base of census results the information on whole population is accessible - household type, age, sex, education level, employment situation, location. Meanwhile SO SR organizes surveys on population increase and decrease by age and by sex. Census register from 2001 is used as sampling frame for survey on information and communication technologies (ICT) in households and individuals. Sampling frame for individuals is created on the state of population as of 31 December 2003.
Finland	Updated Central Population Register. It contains the official information of Finnish citizens and aliens residing permanently in Finland, and on buildings and residences and their holders.



Sweden	The sampling frame is the Total Population Register (TPR) kept by Statistics Sweden. The TPR obtains notifications of births, deaths, migrations etc. daily from the Tax Authorities.
United Kingdom	The Omnibus Survey uses the Postcode Address File of 'small users' as its sampling frame. Private household addresses in Great Britain are included in this frame.
Iceland	The National Register of Persons is used as a sampling frame for the ICT survey. All Icelandic as well as foreign citizens domiciled in Iceland are registered in the National Register of Persons. Basic information such as gender, age and sample municipality are always found in this register. To be able to monitor every changes Statistics Iceland's survey center has unlimited access to the National Register of persons during the data collection period.
Norway	BEBAS - the central demographic-/population database at Statistics Norway. The database is updated from The National Population Register several times a month.

## Table: Overview of the target and non-target population (2005 survey)

Source: Interim reports for the Community survey on ICT usage in households and by individuals (2005)

		Individuals		Households			
	Target population	Non-target population	Target population as % of total population	Target population	Non-target population	Target population as % of total population	
Belgium				4 000 000	400 000	91%	
Denmark (2004)	3 933 851	1 400 000	74%	2 307 329	350 000	87%	
Germany	62 000 000	19 000 000	77%	35 000 000	3 000 000	92%	
Estonia	1 026 000	330 000	76%				
Greece	8 160 045	2 440 939	77%	3 726 806	415 801	90%	
Ireland	3 002 900	1 040 900	74%	1 301 000	104 900	93%	
Italy	44 000 000	13 500 000	77%	20 000 000	2 300 000	90%	
Cyprus	524 151	206 216	72%	220 695	18 105	92%	
Latvia	1 778 195	541 008	77%				
Lithuania	2 575 400	870 500	75%	1 232 700	113 300	92%	
Luxembourg	333 866	117 734	74%	156 451	15 484	91%	
Hungary	7 720 917	2 218 474	78%				
Malta	296 400	103 400	74%				
Netherlands	12 700 000	3 300 000	79%				
Austria	6 050 000	2 000 000	75%	3 080 000	340 000	90%	
Poland	28 503 984	9 726 096	75%	12 592 289	744 751	94%	
Portugal	7 873 696	2 511 810	76%				
Slovenia	1 551 637	429 676	78%				
Finland	3 941 000	1 295 000	75%	2 405 000	229 500	91%	
Sweden	6 500 000	2 500 000	72%				
United Kingdom	42 873 728	15 699 620	73%	21 491 569	3 211 384	87%	
Iceland	207 000	86 000	71%	103 000	8 300	93%	
Norway	3 273 926	1 330 818	71%				



# II.2.3. Sampling design

The population of interest of this survey, i.e. the group of statistical units around which it was intended to investigate is made up of households (with the exclusion of permanent members of cohabitation) and individuals living in Member States.

As the country details in the table below show, there are great differences among national statistical institutes as regards sampling design. Some countries use a sample based on individuals as primary sampling units. For other countries the primary sampling units are represented by households registered in the public register and in general the second sampling units are all the actual components belonging to each household included in the sample.

The survey should be based on a probability sample from which results representative of the population could be derived, considering the agreed breakdowns defined in the questionnaire.

The final sample units should be the individuals but each participating country should design its sample selection according to what is most efficient to that country.

The sampling design and the resulting sample size (see below) should be appropriate for obtaining accurate, reliable and representative results on the survey characteristics and breakdowns specified in the Regulation and the model questionnaire. Taking into account the unbalanced distribution of e.g. Internet users over the different groups of society, this condition can be difficult to hold for all indicators and all breakdowns, but this requirement should at least be followed for the main indicators (e.g. the *e*Europe Benchmarking Indicators, listed in the Council Resolution of 18 February 2003 on the implementation of the eEurope 2005 Action Plan, Official Journal of 28/02/2003, C48, p. 2-9).

This objective should be achieved for the overall proportions as well as for the proportions relating to the different subgroups of the population. The estimated coefficient of variation (or relative standard error) should not exceed 2% for the overall proportions and should not exceed 4% for the proportions relating to the different subgroups of the population where these subgroups constitute at least 5% of the total population in the scope of the survey.

The aim of such requirement is to ensure the collection of a complete dataset – without empty, confidential or unreliable cells - for these indicators.

## Table: Overview of the sampling design and sampling methods (2005 survey)

Source: Quoted from the Interim reports for the Community survey on ICT usage in households and by individuals (2005)

<b>Belgium</b> Sample of households (through "Reference persons") Stratification by NUTS2 (11 strata) Two-stage sampling:
<ul> <li>598 (each quarter) Primary Units (= parts of municipalities), selected with probability proportional to size, repetitions allowed</li> </ul>
<ul> <li>Secondary Units = households (23 for each PSU selection; exception: 26 in the Brussels stratum)</li> <li>Initial sample size 14027 households (some 35 000 individuals)</li> <li>Individual within household: Interviewer chooses person aged 16-74 with most recent birthday at the date of interview.</li> </ul>
Czech Republic Stratified random sampling



All individuals aged 15+ in the household are interviewed. Post-stratification by gender, age and region was used.

#### Denmark

The sample is formed by a random selection from the CPR. As stated earlier the survey is conducted over 3 months with a new sample being drawn every month. When the sample has been drawn, the individuals taken part are contacted by mail, in which they are asked to participate in the survey. If it is impossible to find a telephone number, the respondent is asked to contact Statistics Denmark with a number by which he or she can be reached. In this survey round a qualified sample of 4.006 individuals was formed (February through April). Total interviews for analysis (excluding loses etc.) ended up at 2.899.

After the data has been collected, the data is grouped by gender, age (4 groups), civil status (5 groups) and gross income (3 groups + unknown/don't know).

#### Germany

The ICT survey is based on a representative quota sample. The representativeness was achieved

by a stratification frame taken from German Microcensus 2003.

Stratification variables are:

- Federal State (16 Bundesländer);
- Household Type (5 types): 1) single adult; 2) couple without children; 3) single parent with at least one child aged less than 18; 4) couple with at least one child aged less than 18; 5) other household;
- Social status of head of the household (6 types): 1) self employed; 2) civil servant;
   3) employee; 4) worker; 5) retired only for household type 1 and 2 ; 6) other inactive;
- Household net monthly income (4 classes): 1) < 1300 EUR; 2) 1300 to <2600 EUR;</li>
   3) 2600 to < 3600 EUR; 4) > 3600 EUR;

That is 108 strata for each federal state (Bundesland).

Sampling unit is the private household at main residence. Households are selected either from an access panel or from other address databases (i.e. from household budget survey) that give also information on the stratification variables.

In the first step, households are contacted by mail and asked to send back their confirmation of

participation. On that confirmation they are also asked to report the number of persons in the household and particularly the number of persons 10 years and over. Then the household questionnaire and the correct number of personal questionnaires is sent to the household. All persons 10 years and over living in the household are selected respondents. There is no second step of sampling within the households. When the participation rate in a certain stratum is low, other households with the same stratification characteristics can be recruited to fulfil the quota restrictions.

To achieve results broken down by "Household type" or "Social status of head of household", the categories of these two stratification variables are taken disproportionally into the sampling frame. In case of "Household type" the categories "couples with children" and "single parents" are overrepresented. In case of "Social status of head of household" the categories "self employed", "civil servant", "worker" and "other inactive" are overrepresented. This disproportional distribution is going to be corrected in the grossing up procedure by adjusting the sample to the microcensus.

#### Estonia

The sampling design is a stratified systematic two-phase sampling of individuals, whose households are included in the sample.

In the first phase the sample is selected by systematic sampling inside strata and the information on the size of sampled households is collected. In the second phase the sample is grouped by the number of persons aged 15-74 years in the household of the sampled individual. The final sample is then selected by systematic sampling from each household's size group with inclusion probability inverse to the household size. This yields an equal probability sample of households (and its 15-74 years old members) inside strata. All persons aged 15-74 years in the households of the final sample are interviewed.



A stratified systematic sampling is used on the first step of sample design. The 15 counties of Estonia and Tallinn are divided into four strata according to the population numbers (I – Tallinn, II – four bigger counties, III – ten smaller counties, IV – Hiu county) and different inclusion probabilities are used in stratas, the highest being for Hiu county.

#### Greece

The two-stage stratified area sampling with self-weighting estimators is applied for the survey. The primary units are the areas (one or more unified blocks) and the final sampling units selected in each sampling area are the households, apart from households not containing at least one member 16 to 74 years old.

#### Stratification

In each geographical region (NUTS II), the urban agglomerations, the Municipalities and Communes were allocated by the degree of urbanization (urban, semi-urban and rural regions).

The Municipalities of the Greater Athens (the largest urban agglomeration) were allocated to 31 approximately equally sized strata (equal number of households), and the Municipalities belonging to the agglomeration of Thessalonica (the second urban centre of Greece) were allocated to 9 equally sized strata, taking into account social and economic criteria for this further stratification. After the stratification, 79 strata were produced.

#### Sampling fraction

The overall sampling fraction is  $\frac{1}{\lambda} \approx 0,144\%$  (5.500 households).

#### Ireland

For the QNHS, a two-stage sample design is used. This comprises a first stage sample of 2,600 blocks (or small areas) selected at county level to proportionately represent eight strata reflecting population density. Each block was selected to contain, on average, 75 dwellings and the sample of blocks is fixed for a period of about five years. In the second stage of sampling, 15 households are surveyed in each block to give a total quarterly sample of 39,000 households.

Households are asked to take part in the survey for five consecutive quarters and are then replaced by other households in the same block. Thus, one fifth of the households in the survey are replaced each quarter and the QNHS sample involves an overlap of 80% between consecutive quarters and 20% between the same quarter in consecutive years. The ICT household survey was conducted on a sub-sample (20%) of the main QNHS sample.

#### Italy

The survey is based on a two stage stratified sample. At first stage, about 800 Municipalities are selected, stratified by region and type of municipality (metropolitan areas and other municipalities by size). Households are second stage sampling units, randomly (systematically) selected from administrative lists of each sampled municipality. All members of selected households are interviewed. [...]

#### Cyprus

The sampling frame is stratified into urban and rural strata by district.

The size of the sample is predetermined on the basis of the average size of households having at least one individual in age group 16-74. The size of the sample should satisfactorily serve the desirable and acceptable confidence limits of the survey results, taking always into consideration time and cost constraints.

The households are then allocated in each stratum according to the number of households in the population census register.

The selection of the sample in the urban areas is done by using simple systematic random sample. A random start is selected and by using the sampling interval N/n for each district (urban areas) respectively.

The selection in rural areas is done two stages. The villages of each district are the Primary Sampling Units and the households the Ultimate Sampling Units.

All the villages of each district are listed in ascending order of size. The sample is drawn with Probability proportional to size (P.P.S.), the latter being determined from



the number of individuals. Once a PPS sampling is employed the number of households in each selected village is fixed at 20. In cases of very small villages with less than 20 households, these villages are attached to other neighbouring ones and they are considered as one village.

For the selection of the households in each selected village, simple systematic random sampling is employed in each village separately.

#### Latvia

Stratified two-stage sampling (systematic sampling with inclusion probabilities proportional to unit size at the first stage, simple random sampling at the second stage) was used.

The stratification was made depending on degree of urbanisation of area. Riga (the capital city), six other largest cities, other cities and rural areas forms four strata. The code of administrative territories was used to stratify. The population census counting areas were used as primary sampling units (PSU) at the first stage. PSUs were selected by systematic sampling with inclusion probabilities proportional to population size (number of households) of PSUs.

Households were used as secondary sampling units (SSU). Simple random sampling was used to select SSUs in each sampled PSU.

All individuals aged 16-74 (15+) will be selected in each sampled household.

The total sample size (number of households) was approximately defined depending on the resources available and desirable result of the survey. The initial sample size was proportional to population size in each stratum. The initial sample size was adjusted according to response rates in each stratum to get the final sample size in each stratum.

#### Lithuania

Stratified two-stage sample design. The biggest towns of Lithuania counties, small and medium towns and rural area were divided into separate strata. Simple random sample of individuals of 16 and older from Population Register was drown in the biggest towns of the counties. A household, which lives in selected persons address, was surveyed. Two-stage sample design was used in small and medium towns. The Pareto sample with probability proportional to the clusters size was used in the first stage. Each town was a cluster. Simple random sample of persons of 16 and older was drowning from Population register in already selected cluster in second stage. In rural area the similar sample design like in medium and small towns was used. Cluster was a rural territorial unit in this case.

#### Luxembourg

The national sample was constructed in 2 stages:

1rst level: selection of households by RDD.

 $2^{\text{nd}}$  level: selection of respondent in the household. 1 individual per household was selected.

Quota sampling: age, sex, region, nationality and professional activity

A weighting procedure for these quota variables will be applied (including sex by age). The reference figures will be taken from STATEC.

#### Hungary

The ICT sample is a sub-sample of the sample of the micro-census whose reference period is 1st April 2005. The micro-census sample was designed to provide reliable estimates of the main demographic indicators for the 176 General Electoral Districts (GEDs) of the country. The GEDs were roughly of the same size, the average being 24,000 in terms of dwellings. Each GED has a 2 % sample of its own, resulting in a self-weighting 2 % overall sample of the country. Some GEDs are towns or segments of major cities (type 1), other GEDs consist of a number of small localities (type 2) GEDs of type 1 have 2 % systematic sample of dwellings, those of type 2 have two-stage stratified samples of dwellings; the PSUs (primary sampling units) are localities. When selecting the ICT sample from the micro-census sample, an effort was made to keep is close to a self-weighting sample.

When selecting the sample of localities within the GEDs, we were able to compare population counts estimated from the sample with the corresponding actual values of 1 January 2004. In the case of extremely large sampling errors, the selection procedure



#### was repeated.

#### Netherlands

Sampling method: For the ICT survey a stratified two-stage sample is used. In the first stage municipalities are selected. Large municipalities being selected with a probability of 1. All the other municipalities are selected at random. In the second stage the number of individuals, as determined for every municipality, are selected. Individuals aged 12 to 74 year are selected. Variables used for stratification are NUTS3 and regions used for the fieldwork

#### Austria

For the Continuous Labour Force Survey (LFS) every quarter of the year appr. 22.500 households are surveyed. Every household remains in the sample for five quarters. (this means that 20% of the surveyed households are replaced every quarter). For the ICT survey a gross sub-sample of appr. 8.000 households has been drawn for which the "reference week" of the survey are the calendar weeks 6 to 13 in the year 2005. The sample is stratified by region. All household members between 16 and 74 years in the sampled households are surveyed.

#### Poland

A two-stage sampling scheme was adopted with stratification on the first stage. At the first stage of sampling design the same ASPs will be used as in a sample for Household Budget Survey (HBS). The sample already exists. ASPs have been stratified within each of 16 voivodships in Poland by type of locality. Big cities usually constitute separate strata, whereas the strata in rural areas are composed of ASPs comprising neighbouring poviats. There are 96 strata (of which 31 covering rural areas). The number of the ASPs selected to the HBS sample from a given stratum was proportional to the number of dwellings in that stratum. The probability of ASP selection was proportional to the estimated number of dwellings in the ASP. The procedure of systematic sampling was applied after random ordering of the units (ASPs selected with PPS using Hartley-Rao method). 675 ASPs were selected and that is the first stage sample for HBS and ICT usage surveys.

On the second stage 12 dwellings will be selected in each ASP by means of simple random sampling method, but additional condition will be applied: dwellings selected to the HBS cannot be selected to the ICT usage survey. Samples for the surveys will be separated. Gross sample size for ICT usage surveys: 12 \* 675 ASP = 8100 dwellings.

#### Portugal

The sample used for the household survey on ICT usage is directly selected from Master-sample and for this specific subject, and inquires, in a first approach, 6 026 dwellings by sampling method and around 10 500 individuals (estimate) who are 16-74 years old.

The sample is representative at NUTS I level: Portugal (Mainland), Azores and Madeira.

#### Slovenia

Two-stage, stratified sample design was employed in the survey. The sample is implicitly stratified according to the size and type of settlements (6 classes) and according to the statistical region (12 regions).

At the first stage 200 sampling units are selected with the probability proportional to size (PPS with replacement), and at the second stage 10 persons aged between 10 and 74 years are selected. Thus 2000 persons were selected. The person who is supposed to be interviewed is defined by the selected person.

The probability of selection of a person is calculated by the formula:

$$\frac{N_a}{\sum_{slo} N_a} \cdot \frac{10}{N_a} \, \prime$$

where  $N_a$  is the number of persons aged between 10 and 74 years in the sampling unit.

The selected person in the household is interviewed.

#### **Slovak Republic**

The sample is realised on the base of the same methods, which are used in other



surveys organised by SO SR (census, inquiry methods face-to-face) Sample contains 4000 households including households with member's aged 16 to 74. The breakdown of households is following: with 1 member, with 2 members, with 3 members, with 4 members, with 5 and more members. Two -stage sampling is realised:

- Number of persons in households
- Location
- The households are selected inside of each strata random sample.

#### Finland

Systematic random sampling is used to extract the sample from the updated Central Population Register. The sorting system of the sampling frame is based on geographical population density. The sampling method can be compared to the use of simple random sampling with the addition that the sample is geographically self-weighting. The target area is the whole country, and the respondents represent the 10 to 74-year-old population in Finland, according to age, gender, province, and native language. Two samples are drawn. The other sample consists of 15 to 74 year-old population and the other sample consists of 10 to 14-year-old population.

Sample size is based on the knowledge of response rates in respective surveys earlier. After drawing the sample from the Central Population Register we search with different methods the telephone number for the target, 93 to 95 per cent of them are within reach of the telephone. Fixed telephone, if any, will be used as the primary way of communication. During the April 2004 interviews half of the interviews were given from fixed telephone numbers and another half from mobile numbers. A couple of weeks before the contact by phone, Statistics Finland sends out a target letter telling him or her briefly the contents and the meaning of the survey. The sample population without telephone number (5 to 7 per cent of the total sample) will receive their own letter by post, indicating that they are asked kindly to contact Statistics Finland. Around 10 per cent will normally make contact and give an interview.

#### Sweden

The LFS-sample is drawn at the end of the first quarter every year to cover the coming year's need of sample persons. When the sample is drawn it is stratified according to county, sex, citizenship (Swedish, foreign), and employment (employed, not employed) as appears in the Register of Regional Employment. In this way 192 strata are constructed. Within each stratum then population is ordered by age, and a systematic probability sample is drawn. The sampling differs from different regions according to NUTS III and between Swedish and non-Swedish citizens. Within regions and each of the two citizen groups the sample size is directly proportional to stratum size. The LFS sample consists of three separate samples, one for each month in the quarter.

Each of the samples, which consists of three separate samples, one for each month in the quarter. Each of the samples, which consists of about 20 000 people, is rotated in such a way that an eighth leaves the sample between two survey cycles. For every sample this occurs every three months. Persons in sample are interviewed once a quarter with a total of eight interviews during a two-year period, after which they leave the sample. The sample for the Survey on ICT use is made by selecting all individuals in the third wave and a few individuals in the fourth to seventh wave. The ICT survey is conducted at the end of the interview, i.e. after the LFS questions.

#### **United Kingdom**

In February 2005, a sample of 100 postal sectors will be selected and stratified by: region, the proportion of households renting from local authorities; and the proportion in which the household reference person is in Socio-Economic Group 1-5 or 13 (i.e. a professional, employer or manager). The postal sectors will be selected with probability proportionate to size and, within each sector, 30 addresses (delivery points) will be selected randomly. If addresses contain more than one household, the interviewer will use a standard ONS procedure to randomly select just one household. Within households with more than one adult member, just one person aged 16 or over will be selected with the use of random number tables. The interviewers endeavour to interview that person – proxy interviews will not be taken.

In May 2005, a sample of 67 postal sectors will be selected and stratified by: region, the proportion of households with no car, the proportion of households where the



household reference person is in the National Statistics Socio-economic Classification (NS-SEC) categories 1 to 3, and the proportion of people who are aged over 65. The postal sectors will be selected with probability proportionate to size and, within each sector, 30 addresses (delivery points) will be selected randomly. If addresses contain more than one household, the interviewer will use a standard ONS procedure to randomly select just one household. Within households with more than one adult member, just one person aged 16 or over will be selected with the use of random number tables. The interviewers endeavour to interview that person – proxy interviews will not be taken.

#### Iceland

Stratified random sampling without replacement is used to select individuals. Population is devided into two strata by residence. Within households with more than one member in the age of 16-74 years, one person is randomly selected, i.e. each individual represents one household.

#### Norway

The sampling follows the Statistics Norway's standard sample procedure. The country is first divided into a number of sampling areas and these again are divided into 109 strata. The sampling areas are municipalities or a group of municipalities. The municipalities with few inhabitants are put together with other municipalities to ensure that each sampling area consists of at least seven per cent of the total inhabitants in the stratum the area belongs to. In some cases small municipalities close to highly populated municipalities are put together with the large one in that region. All municipalities with more than 30 000 inhabitants and some with 25 000 to 30 000 inhabitants make separate strata.

## II.2.3.1 STRATIFICATION

The recommendation is to use a stratified sample of individuals or households with the aim to form groups (or layers) of units characterised, in relation to the variables subject of the survey, by maximum homogeneity within the layers and maximum heterogeneity between the layers. Achieving this goal in statistical terms means precision of estimates, or a reduction in sampling errors on a part with the sample quantity.

Each country should use the stratification variables according to what is most efficient to that country with particular attention to the demographic size of the localities.

## II.2.3.2 SAMPLE SIZE

Calculation of sample sizes should take into account that this is a survey with multiple objectives. It has to ensure representative results for all the estimates produced. In particular calculation of sample size should take into account that each statistics have to be tabulated by age, sex, education level, employment situation, geographical location and type of locality.

As budgets are limited, the design of study involves making trade-offs along various dimensions. Larger samples make it possible to analyse sub-groups in depth but every interview increases survey costs.



On the basis of the previous considerations, it is suggested to adopt a mixed view, based on both cost and organisational criteria and on an evaluation of the sample errors of the main estimates on a national level and with reference to each of the territorial domains and to each of the breakdown variables of interest.

The calculation of sample sizes should be based on precision requirements (see above). On this basis countries should decide on sample design and calculate the sample sizes in order to receive estimates with sufficient quality and within possible budgetary constraints.

The table below gives an overview of the sample sizes reported by the national statistical institutes in the Final Reports for the 2004 surveys. Note that, due to national programs (e.g. production of regional estimates) and different units (household versus individual), the countries can't always be compared. For most countries, the final or net sample size was between 3000 and 6000 elements. The response and non-response as well as the quality (in terms of coefficient of variation) are discussed in more detail in the next chapters.

## Table: Overview of the sample sizes and response rates (2004 survey)

Source: Final reports for the Community survey on ICT usage in households and by individuals (2004)

	Unit	Gross sample size	Ineligible: out-of- scope	Other ineligible	Number of eligible elements	Non- contact	Refusal	Other non- response	Net sample size	Unit response rate
Denmark	IND	4 499		493	4 006	336	445	326	2 899	72.4%
Germany	нн	6 590	171		6 419			1 692	4 727	73.6%
Greece	IND	4 970	427	0	4 543	207	156	0	4 180	92.0%
Spain	нн	19 366		2 034	17 332	1 256	2 065	81	13 930	80.4%
Ireland	нн	7 190	24		7 166		1 019	726	5 421	75.6%
Latvia	IND	7 992	44	298	7 650	683	330	129	6 508	85.1%
Lithuania	нн	4 500	250	100	4 150	210	223	39	3 678	88.6%
Luxembourg	IND	38 767	4 160	8 959	25 648	15 397	8 056	660	1 535	6.0%
Hungary	IND	6 500	0	143	6 357	1 290	1 034	173	3 860	60.7%
Austria	нн	6 294	182	235	5 877	931	1 674	0	3 272	55.7%
Poland	IND	12 202	3 027		9 175	179	36	121	8 839	96.3%
Portugal	IND	14 115	1 099	1 644	11 372	778	251	0	10 343	91.0%
Slovenia	IND	2 000	0	193	1 807	142	184	26	1 455	80.5%
Slovak Republic	IND	5 000	0	0	5 000		259	0	4 741	94.8%
Finland	IND	4 127	0	26	4 101	498	302	167	3 134	76.4%
Sweden	IND	5 429	0	9	5 420	410	589	795	3 626	66.9%
United Kingdom	IND	6 000	411	481	5 108	629	1 427	79	2 973	58.2%
Bulgaria	нн	4 614	32	130	4 452	143	60	0	4 235	95.1%
Romania	нн	10 816		246	10 568	132	167	222	10 047	95.1%
Iceland	IND	2 000	0	50	1 950	116	152	49	1 633	83.7%
Norway	IND	2 000	109	21	1 870	146	458	78	1 188	63.5%



## II.2.3.3 WEIGHTING - GROSSING UP METHODS

The weighting factors are to be calculated taking into account in particular the probability of selection and external data relating to the distribution of the population being surveyed, where such external data are held to be sufficiently reliable.

As the sampling design used differs strongly across countries, it is difficult to present 'fit-all' guidelines. Moreover, the weighting procedures / grossing up methods are usually determined by the sampling design used. The discussion is more of a theoretical nature and goes beyond the scope of this manual.

Where more advanced methods for dealing with unit non-response are not feasible, it is advised to correct for unit non-response by adjusting the grossing up weights. Ideally, auxiliary information such as socio-economic differences should be taken into account.

## II.2.4. Survey type

## Data collection method

Face-to-face interviews, telephone interviews and postal surveys are all possible techniques of collecting data. The socio-demographic characteristics which can be found in registers need not be collected in the survey.

Face-to-face interviews are recommended especially where telephone penetration is low. Interviews face-to-face or by telephone are preferred to postal surveys because interaction between the respondent and the interviewer can be important for the understanding of the questions and the answers but care should be taken to ensure a low rate of proxy response. When using telephone interviews it is important to include mobile and ex-directory users as well as fixed link users in the population sampled. Postal surveys might be used to lower survey costs when budgets are limited.

The table below indicates that most countries collect the data via a face-to-face interview, although telephone interviewing is also a common technique. Postal surveys are used by only two countries.

## Table: Overview of the data collection methods (2005 survey)

Source: Interim reports for the Community survey on ICT usage in households and by individuals (2005)

1	
Belgium	Face-to-face (for persons aged 65+: face-to-face or telephone)
Czech Republic	Computer-assisted Personal interview
Denmark	CATI (2004 survey)
Germany	Self-administered mail questionnaire
Estonia	Face-to-face
Greece	Telephone interviews
Ireland	CAPI



Italy	The survey uses paper and pencil interview (PAPI) technique and it is based on a face-to-face interview questionnaire and a self administrate questionnaire. The
	ICT module is in the self administrate questionnaire.
Cyprus	Face-to-face using CAPI
Latvia	Face-to-face
Lithuania	Face-to-face interview. Household members not at home during the visit of interviewer can be contacted later by telephone. Proxy interviews are allowed only for persons who don't use computer or Internet.
Luxembourg	CATI (with computer generated phone-numbers (mobile phones not included))
Hungary	Face-to-face
Malta	Face to Face interview with initial telephone call to fix appointment
Netherlands	CATI
Austria	CATI
Poland	The main survey technique will be face to face interview. Interviewers are supposed to fill in the household questionnaires together with heads of households or other persons who will be able to give credible answers. Then all members of the household aged 12-74 will be interviewed by means of individual questionnaires. In case of some members' absence, interviewers will visit the respondents once again in order to complete the missing questionnaires. If more convenient, the forms may be left to the respondents for filling in by themselves. Interviewers will gather these questionnaires on prearranged day.
Portugal	The survey method will be face-to-face interviews, with a portable computer, for the household representative and for the individuals who are 10-74 years old. For the cases where the interview to the own person at the dwelling is not possible, we won't admit the adoption of proxy interviews (information conceded by another individual of the household, which is present at the moment of the interview). In such cases we'll use the telephone survey, in order to surpass the proxy interviews and ensure a high response rate.
Slovenia	Face-to-face
Slovak Republic	Face-to-face
Finland	CATI
Sweden	Telephone interviews
United Kingdom	All interviews are carried out face-to-face by members of the general field force of the interviewers trained to carry out National Statistics surveys. Advance letters are sent to all addresses, prior to the interview, giving a brief account of the survey. The interviewing period starts during the last two weeks of the month and continues into the first week of the following month. Interviewers call at the selected addresses unless a refusal has been made beforehand in response to the advanced letter. The interviewer makes at least three calls at an address at different times of the day and week before coding the household as a non-contact.
Iceland	CATI
Norway	CATI

## Independent versus embedded survey

For practical reasons, an important number of countries has embedded the ICT usage survey into an existing social survey. The main advantages of such approach are a cost-reduction (e.g. travel time for interviewers) and the fact that certain variables need to be collected only once (this is especially the case for background characteristics such as educational level or employment situation). Further, linking the survey to an existing survey may give



additional analytical possibilities (e.g. when embedded in the EU-SILC, the ICT usage pattern can be linked to the individual's or the household's living conditions).

However, although the filtering and routing limits the length of the ICT usage survey, it can be very burdensome for the respondents to be expected to give 50 yes/no answers following an already long interview for the survey vehicle, e.g. the Labour Force Survey. As the ICT usage questions will usually be inserted after the questions of the main survey, this can have unwanted negative effects on the response rates and the reliability of the answers.

The overview table indicates that a majority of the countries has a separate survey, although an important number of countries link the ICT usage survey to an existing survey. In this case, the ICT usage survey is usually embedded in another social survey such as the Labour Force Survey or general-purpose surveys (omnibus, micro-census, etc.).

#### Table: Overview of the survey vehicles (2005 survey)

Source: Interim reports for the Community survey on ICT usage in households and by individuals (2005)

Belgium	Labour Force Survey
Czech Republic	Labour Force Survey
Denmark	Annex to the monthly Danish consumer survey (2004 survey)
Germany	Stand-alone survey
Estonia	Labour Force Survey
Greece	Stand-alone survey
Ireland	The ICT survey was attached to the Quarterly National Household Survey, which collects information continuously throughout the year, with a total sample of 39,000 households in each quarter. The QNHS is the national title given to the continuous quarterly Labour Force Survey carried out in accordance with Council Regulation 577/98. The ICT questionnaire was asked of direct respondents in wave 3 households in June of 2005, which constituted approximately one-fifth of the total sample of households.
Italy	The module on ICT usage in households and by individuals is embedded in the annual multipurpose survey "Aspects of Daily Life" that is the main survey of Istat's integrated system of multi-purpose social surveys. This annual survey is the supporting and normalising element of the whole social informative framework. It collects a set of data concerning individuals, households and events which affords to construct and analyse the citizen's demand, besides comparing it with services supply, already surveyed by Istat.
Cyprus	Stand-alone survey
Latvia	Stand-alone survey
Lithuania	Stand-alone survey
Luxembourg	The EU-ICT-HH-survey is embedded in another survey called "e-luxembourg", which is about the usage of ICT in the Grand-Duchy of Luxembourg. The questions of "e-luxembourg" follow the "e-Europe"-indicators. "e-luxembourg" is a regular project ordered by the Luxembourg's government since 2001. In order to continue the existing national statistics, it is necessary to conduct those questions of "e-luxembourg" as well, that were originally not included in the EU-ICT-HH-survey. The national authorities decided to merge the two surveys in order to catch synergies and to lower the response burden for the households.
Hungary	Supplementary survey to the micro-census 2005. The socio-demographic background characteristics of the households and the individuals of the sample will originate from the results of the micro-census.
Malta	Stand-alone survey
Netherlands	Stand-alone survey



Austria	Labour Force Survey								
Poland	Stand-alone survey								
Portugal	Stand-alone survey								
Slovenia	Stand-alone survey								
Slovak Republic	Stand-alone survey								
Finland	d-alone survey								
Sweden	abour Force Survey								
United Kingdom	'Community Survey on ICT usage in households and by individuals 2005' is a module referred as 'Internet access' within the National Statistics Omnibus Survey. The National Statistics Omnibus Survey is a multi-purpose survey developed by the Office for National Statistics for use by government departments, other public bodies, charities and academics. It provides a fast, cost-effective and reliable way of obtaining information on topics too brief to warrant a survey of their own, and for topics of immediate interest. Its flexibility allows this survey to be used for piloting questions for other surveys.								
Iceland	Stand-alone survey								
Norway	Statistics Norway's Omnibus surveys embrace questions on different themes, on behalf of various customers. The surveys consist of a permanent set of background variables, in addition to the questions of the customers. In the second Omnibus in 2005 questions on use and access to ICT is included.								

## Mandatory versus voluntary survey

Voluntary surveys are usually cheaper, quicker and easier to manage. A mandatory survey implies to make several attempts to contact the respondent or to send several reminders. This proces usually makes the collection period longer as one needs to wait a long time for all responses. The advantage of a mandatory survey is that your response rate is much higher, reducing the risk of having serious non-response bias (see also below, 0).

But a voluntary survey can settle this argument by increasing the sample size and sending reminder letters to the respondents.

In practice, the ICT usage surveys will be mandatory as of 2006 in all EU countries following the legal acts (Regulation 808/2004 and Regulation 1099/2005).

## Table: Overview of the modes of survey participation (2005 survey)

Source: Interim reports for the Community survey on ICT usage in households and by individuals (2005)

Belgium	Voluntary module in mandatory LFS					
Czech Republic	Voluntary					
Denmark	Voluntary (2004 survey)					
Germany	Voluntary					
Estonia	Voluntary					
Greece	Mandatory					
Ireland	Voluntary					
Italy	Mandatory					



Cyprus	Mandatory
Latvia	Mandatory
Lithuania	Voluntary
Luxembourg	Voluntary
Hungary	Voluntary
Malta	Mandatory
Netherlands	Voluntary
Austria	Voluntary
Poland	Voluntary
Portugal	Mandatory
Slovenia	Voluntary
Slovak Republic	Mandatory
Finland	Voluntary
Sweden	Voluntary
United Kingdom	Voluntary
Iceland	Voluntary
Norway	Voluntary

# II.2.5. Questionnaire – Data collection tool

To enhance the comparability across countries, Eurostat provides a model questionnaire to the NSIs. It is recommended to adopt the model questionnaire for the national survey. However, for practical reasons (for instance linked to the survey vehicle), this may not be appropriate. In this case, the statistical institute should nevertheless make sure that the routing and the filtering is followed.

Eurostat designs the model questionnaire in close cooperation with the national statistical institutes, the main users and in coordination with other organisations such as the OECD. The results of previous surveys are taken into account, for instance to assess the relevance of certain questions or items, or to assess whether a variable needs to be collected on an annual basis. For reasons linked to the annually renewed implementing measures for Regulation 808/2004, the model questionnaire needs to be finalised 9 months before the survey takes place. In practice, this means that the questionnaire reaches its final status in March-April of the year preceeding (T-1) the reference year (T). The obvious disadvantage is that 'last-minute' policy needs can't be included or that the results of the T-2 survey can't be fully taken into account. The advantage is that this gives the NSIs the necessary time to translate the questionnaire and implement the survey.

The model questionnaire for the survey on ICT usage in households and by individuals can be found in Annex II.3.1.



For a more general discussion of questionnaire design, the reader can consult the *Australian Bureau of Statistics Forms Design Standards Manual*: http://www.sch.abs.gov.au/SCH/A1610103.NSF/Survey+Design?OpenView

# II.2.6. Quality control systems

Quality control systems are of course country-specific as most statistical institutes have standard procedures and guidelines for plausibility checks or logic tests of datasets.

Such controls can be executed on-line, at the moment of the data capture by the interviewer or the data entry in the statistical institute, or after the data entry process (a program checks the data and prints the errors to be checked or corrected). On-line tests have the advantage that the errors can be corrected immediately (a lot of errors will be simple data-entry errors, f.i. typing 17773 instead of 1773), a disadvantage is that one needs data-entry staff that is familiar with the concepts in the survey (in case they have to decide if a certain value will be accepted or not). The latter case of course doesn't apply with CATI or CAPI where the interviewer immediately enters the data.

Below, some of the most common errors or problems are briefly discussed.

#### **Measurement error**

There are a number of sources of measurement error: survey instruments (questionnaire), the respondent, the information system, the mode of data collection, the interviewer. This paragraph focuses on the latter, other types can back below. The first and probably most important step in the statistical process, is the data collection or field work. One can design excellent questionnaires, excellent capture tools, excellent imputation methods and excellent data analyses, but as with any process the adagium 'Garbage In Garbage Out' also applies to statistics. If the interviewer is not well-trained, one can't expect input data of a good quality. A more important problem is usually the reliability of the interviewers. The interviewers may have an interest in finishing the interviewers in the shortest possible time. This can lead to interviews where certain questions are skipped (e.g. the person looks poor, let's fill in he's unemployed) or interviews that never took place (e.g. the person is 70 years old, let's put down he never used a computer nor Internet). Therefore the sensibilation of interviewers (which can include threats of non-payment or exclusion for future interview rounds) and the follow-up is extremely important. The follow-up can be a check for coherence and consistency of the answers or follow-up phone calls to verify with the respondents whether the interview has actually taken place or whether the interview was of an acceptable quality (e.g. the respondent confirms that the interview only took 4 minutes, but on the questionnaire answers to 60 questions were recorded).

#### Invalid response

Relatively unimportant in the ICT usage survey as most answers are limited to Yes or No. However, it is possible that several items were ticked in questions where only one answer is expected.

#### **Relationship error**

Comparing the answers across the survey can reveal inconsistencies between the answers. The routing and filtering should normally guarantee that respondents are not presented with questions they can't answer. It is nevertheless possible that e.g. an individual aged 18 indicates higher educational level or that an unemployed person indicates 'place of work' as a location where the Internet has been accessed. In the first case, this is most probably an



absolute error. In the latter case the combination is possible if the respondent lost his job only very recently (meaning he could have accessed the Internet at a place of work during the last 3 months).

#### **Compulsory question left unanswered**

Again, the routing and filtering should avoid this type of errors. CATI or CAPI programs usually improve the quality of the data capture in this respect. With traditional interviews or self-administered mail surveys, this error is more important.

#### **Suspicious values**

This can occur when the individual responses are compared with the average scores within a stratum and unexpected answers are found. In practice it will however be difficult to determine whether it concerns a mistake or an outlier.

In terms of quality of the survey *as such*, the methodology and outcomes of the survey can be benchmarked against other surveys:

#### Representativeness

It can be useful to do an *ex-post* check of the representativeness of the sample, e.g. does the sample have a representative age distribution, is there some variability in the occupational and educational codes?

#### Year-to-year comparison at aggregate level

Comparing the results for the current year with the previous survey can also reveal quality problems where the growth is outside the range of the expected growth (e.g. the proportion of individuals using the Internet decreases ...). In such cases, it is of course possible that the problem stems from the previous survey exercise ...

For this purpose, it can be interesting to produce some simple tabulations of the survey results.

#### Coherence or consistency with other surveys

The results can be compared with results from related survey or studies. However, in case inconsistent results are observed, it is not always easy to identify which survey gave the `wrong' results.



# II.2.7. Data processing

This chapter mainly discusses the treatment of non-response. Although the grossing-up methods can be considered as a part of the *data processing*, this topic is discussed above in section II.2.3.3.

## II.2.7.1 MISCLASSIFICATION TREATMENT

Not applicable to the household survey.

## II.2.7.2 NON-RESPONSE TREATMENT4

## Introduction

An important source of non-sampling error in surveys is the effect of non-response on the survey results. Non-response can be defined as the failure to obtain complete measurements on the (eligible) survey sample. The extent of non-response varies from partial non-response (failure to answer just one or some questions) to total non-response.

The latter case occurs when the interviewer was either unable to contact the respondent, no member of the household was able to provide the information, the respondent refused to participate in the survey or not enough information was collected in the interview (i.e. the response is too incomplete to be useful). This type of non-response is called unit non-response (§2.7.2.1): the sample unit does not provide any of the data required by the survey. Unit non-response is generally handled by adjusting the weight of the households and/or individuals that responded to the survey to compensate for those that did not respond.

Partial non-response or item non-response (§2.7.2.2) occurs when the respondents did not answer all questions because they did not understand or misinterpreted a question, refused to answer a question or could not recall the requested information. Item non-response is generally dealt with by imputation.

<sup>•</sup> Non-response in the Norwegian Business Tendency Survey, Wang, J., Statistics Norway, 2004.



<sup>&</sup>lt;sup>4</sup> References for this chapter:

<sup>•</sup> Government Statistical Service (1997), *Report of the Task Force on Imputation – June 1996*. Government Statistical Service Methodology Series No. 3. London: Office for National Statistics.

<sup>•</sup> Statistics Canada (2003), Household Internet Use Survey, 2002 – Microdata User Guide.

<sup>•</sup> European Commission (2003), *Household Budget Surveys in the EU: Methodology and recommendations for harmonisation 2003*. Luxembourg: Office for Official Publications of the European Communities.

<sup>•</sup> National Centre for Social Research (1999), *Item non-response* (different contributions). Survey Methods Newsletter Volume 10 No.2 1999.

<sup>•</sup> Adjusting for Missing Data, Mohadjer, L., Choudhry, H., Studies of welfare populations: Data Collection and research Issues, 2001.

<sup>•</sup> Introduction to Survey Quality, Biemer, P., Lyberg, L., Wiley series in survey methodology, 2003.

<sup>•</sup> Weighting for non-response, Lynn, P., Survey and Statistical Computing, 1996.

## Effect of non-response on the quality of the data

Non-response – unit as well as item non-response – can seriously affect the quality of the data collected in a survey. Firstly, the characteristics (or answering pattern) of the non-respondents can be different from those collected among the sample units who did provide eligible answers. If such difference is systematic, serious bias can be introduced in the survey results. Secondly, the reduction of the sample size (overall or for certain questions) will increase the variance of the estimates. Thirdly, non-response can have an impact on the total cost of a survey exercise. Not only because a larger initial sample may be necessary, but also because of higher unit costs of the last few percentages of respondents (due to multiple visits). Finally, non-response can be an indicator of poor overall quality of the survey and thus create an image or confidence problem.

## Minimising non-response

As prevention is always better than cure, attention should be given to avoiding non-response rather than treating non-response. The number (and timing) of reminder letters or call backs, the length of the fieldwork period, the survey technique(s) used, the length of the survey (i.e. the response burden), the use and structure of advance letters, the dissemination of previous results or the mandatory nature of the survey can all have an impact on the number of non-contacts or refusals. The length, design and complexity of the questionnaire, the interviewer's training or the interviewer's style can have an impact on the item non-response.

As this issue is common to all surveys, it will not be discussed in detail in this manual. This chapter is mainly focussed on the treatment of non-response in the specific context of the ICT usage survey.

## **UNIT NON-RESPONSE**

## Introduction

Unit non-response is defined as households/persons that are included in the sample but that have not participated to the survey and for which information consequently is missing for all the questionnaire variables.

Types of non-respondents include:

- Non-contact
- Refusals
- Inability to respond
- Rejected interviews
- Ineligible: out-of-scope
- Other ineligible
- Other non-response



Unit non-response can introduce bias in the survey results especially in situations in which the non-responding units are not representative of those that responded. Non-response increases both the sampling error, by decreasing the sample size, and non-sampling errors.

An overview of the non-response patterns in the 2004 survey (based on the 2004 Final Reports) can be found above (II.2.3.2, Sample size). It is clear that in most countries the unit non-response is important with rates of 25% and more, with *non-contacts* and *refusals* as the main types of non-response.

## Weighting adjustment for unit non-response

The principal method for unit non-response adjustment is weighting. Most strategies for weighting for non-response involve dividing the respondents into a set of comprehensive and mutually exclusive groups, referred to as weighting classes. A weight is then applied to each class.

## Weighting classes

In order to implement non-response adjustments, it is required to create weighting classes. It is desirable to divide the sample in "response homogeneity groups/classes". Within these classes the respond rates should be as homogeneous as possible, and the response rate should be different among the classes. Data used to form these classes must be available to both non-respondents and respondents. Usually it is possible to get information about demographical (age, gender, ethnicity), geographical (urban/rural, zip code) or socioeconomical (employment, income) variables from administrative data.

More advanced methods for creating weighting classes is methods like classification based on a categorical search algorithm or a logistic regression model using auxiliary variables to estimate the probability of response.

## Sample-Based Weighting Adjustment

In sample-based weighting adjustment the weight adjustment applied in each class, is equal to the reciprocal of the ratio of selected sample size to respondents within each of these classes (the inverse of the response rate within each class). This non-response adjustment factor should be multiplied with the initial base weight.

	Population (I)	Sample size (II)	Respondents (III)	Respondent with characteristic (IV)	Non-response adjustment Factor (V = II / III)	Initial Base Weight (I / II = VI)	Adjusted Base Weight (V*VI=VII)	Adjusted population estimate (=VIII)
Male	8 820 000	2 100	1 600	1 000	1.31	4 200	5 502	5 502 000
Female	9 020 000	2 200	1 750	1 200	1.26	4 100	5 166	6 199 200
Total	17 840 000	4 300	3 350	2 200				11 701 200

A simple example:

Alternative forms of sample-based weighting are that the weights are not inverse response rates, but estimated coefficients of a regression model (where survey



response is the left-side variable). In this case, the weights are reciprocals of estimated response rate by the regression model.

## Population-Based Weighting Adjustment

Population-based weighting adjustment requires population estimates and class membership of respondents. If there is no data available about the non-respondents, population-based adjustment still is possible since this uses external control counts for the population and not data from the sample. The method is used to correct simultaneously for both non-coverage and non-respondents. The method is used similar to the sample-based method.

In population-based adjustment (poststratification adjustment) the classes are created based on variables, which are known both for respondents and for the population. Weights are then applied in proportion to the ratio of population to achieved sample, so that the sums of the adjusted weights are equal to population totals for certain classes of the population.

A two-step procedure of first adjusting for non-response (sample-based adjusting) and then adjusting to known population counts is a common method that is used. However, this procedure is the same as a population-based weighting adjustment if the weighting classes in the sample-based and the population-based weighting adjustment are equal.

If the strata used in the stratification are used as classes in the weighting adjustment, there is no need for the weighting adjustment. The adjusted weighting procedure is then equal to the final grossing up/weighting procedure.

## **ITEM NON-RESPONSE**

## Introduction

As already mentioned above, there are several reasons for the data being unavailable . These include the refusal to provide an answer, the inability to provide an answer, inadequate quality of the provided answer (e.g. implausible, incomplete, inconsistent with answers to other questions, etc.). It can be caused by either the respondent (e.g. refusal) or the interviewer (e.g. failure to record the answer adequately) but also by the survey design itself (e.g. ambiguous routing or filtering).

In case a particular questionnaire shows too many errors, or if too many data are missing, it can be assumed that the household/individual in question has not co-operated satisfactorily in the survey. Here, the best solution is probably to remove the household/individual from the database and adjust the weighting coefficients for the other households accordingly. In other words, sampling units with a very high item non-response can better be classified as total non-response or unit non-response (cf. the category rejected interviews in the reporting template in §2.8). It is however difficult to define a threshold as not all questions are equally important (i.e. having missing data on four crucial indicator can possibly be worse than missing data on eight questions of secondary importance).



In other cases where the household/individual has supplied high-quality information for most variables but for which data on other variables are missing, the missing data can be estimated by using appropriate imputation techniques. The imputed values are supplied in such a way as to preserve the underlying structure of the data and to ensure that the resulting records will pass all required edits or plausibility checks. In other words, the objective is not to reproduce the true microdata value, but rather to establish internally consistent data records that yield good aggregate estimates.

Where, for a specific variable, the proportion of missing data in relation to the total number of households exceeds a certain threshold, it must be asked whether or not imputation is still appropriate as this variable can probably not be used for analytical purposes. High item non-response (e.g. more than 20% non-response) on a specific question across several countries, can be a good reason to consider dropping or modifying the question or variable.

It should be stressed that the detection and imputation of missing data is to be done by the national statistical offices as Eurostat only receives aggregated tables which do not allow imputations.

# Why treating non-response in the survey on ICT usage by households and individuals?

Most methods of compensating for missing items implicitly or explicitly make the assumption that data are missing at random . That is, the probability of an item being missing does not depend of the value of the missing item.

In our survey on households' usage of information and communication technologies there are without any doubt systematic patterns in the occurrence of non-response. It is obvious that non-response may be higher among older respondents or lower educated respondents as they are more at risk of not understanding the questions. We can take this into account by imputing within strata or classes. But the risk of wrongly imputing the data of ICT users (who feel concerned and "happily" answer the questions) to non ICT users (who drop out because they consider themselves not concerned by the survey) remains when it is the research variable itself (e.g. internet use) which may be the critical factor for the willingness or ability to provide an answer.

The logical solution to this problem would be not to impute at all. However not imputing does not exist as there is always an implicit imputation.

This is obviously the case where a respondent is dropped: the status moves from item non-response to unit non-response, which will normally be solved by changing the extrapolation weight of the other respondents (and this basically comes down to a mean imputation ...).

Where the statistician decides to preserve the collected data instead of imputing, the user will in most cases do make an implicit imputation of the "non-stated" cases. Let's take the following numerical example ("did you use internet during the past 3 months"):



Answering category	Number of respondents (grossed up)	Percentage		
Yes	924 000	21,0%		
No	1 980 000	45,0%		
Non-stated (missing)	1 496 000	34,0%		
Total	4 400 000	100,0%		

The proportion of persons using the internet can be calculated in two ways:

- Number of Yes answers compared to total population: 924 000 / 4 400 000 = 21,0%
- Number of Yes answers compared to total respondents (Yes + No): 924 000 / 2 904 000 = 31,8%

In a realistic setting, the end-user will only be interested in the proportion of users, not in the percentage of non-users and definitely not in the number of Non-stated. If these Non-stated are mentioned separately, they will most probably be overlooked by the user or interpreted in different ways by different users – by accident or on purpose (which is not a good thing in terms of transparency and relevance of the official statistics).

Both results above suffer from silent or implicit imputation. In the first case, the Non-stated cases are treated as 'No' answers. This bears the risk of overestimating the number of non-users: whether one uses the internet is in any case not the only factor affecting response rates in household surveys.

In the second case, there is a risk of overestimating the number of users: the underlying distribution of 'Yes' and 'No' answers in the 'Non-stated' group is implicitly supposed to be identical to the distribution in the group of respondents while the incidence of non-use is expected to be higher among the non-respondents.

The true value (or better: most suitable estimate) is somewhere in between, but unknown.

The easy to implement mean imputation (see below) will normally give exactly the same proportion of internet users as the case where we only take into account the respondents , but it should be remembered that this method is the 'worst imputation scenario' where no additional information is taken into account. More intelligent methods would give more accurate estimates. E.g. in a postal survey the respective response pattern of the consecutive reception waves can help fine-tuning the imputation: if response to our questionnaire is related to ICT use, the questionnaires received after a first or second reminder letter will show lower internet use figures. Such degressive pattern could be introduced in the imputation process if we assume that non-response is the extreme case of a late reply.

# How to treat non-response in the survey on ICT usage by households and individuals?

The choice of the imputation method is at the discretion of the national statistical institutes, but a number of options are briefly discussed in this section . As experiences with the application of different methods are still missing, putting forward one particular method is not desirable at this stage. A more detailed discussion of these and other methods is beyond



the scope of this manual, but can be found in the extensive literature on the issue of dealing with non-response.

## Deductive methods

These methods are rather related to heuristics than to modelling. They try to deduct the most logical answer using the available information for the household or individual. In general, such procedures will be part of the validation checks and not of the non-response treatment.

Example: the respondent did not state whether s/he uses internet but from his other answers, we know s/he doesn't use a computer. In this case, the most obvious value to impute for internet use would be No. Wrong imputations will occur if this specific person only uses internet by means of a mobile phone, TV, etc.

## Imputing the mean or mode

This method consists of imputing missing values by the mean observed in the group of respondents in case of numerical variables or the mode in case of categorical or binary variables.

Instead of imputing the overall mean or mode, usually, the imputation will be done taking into account some background characteristics of the household : before imputing, the respondents are grouped into different classes according to background variables such as age group, gender and educational level; the breakdown variables can however also include study variables (e.g. computer users versus non users). Within each group, the class mean or class mode is imputed to cases with missing values. The classes may be different for each variable to be imputed.

The big advantage of this method is that it is very easy to implement and to explain. The main drawback is that it may compress the distribution of the survey variables (as the less popular items will probably never serve as a donor).

Example: in the class 'age group 45-54' x 'lower educational level' x 'male', 20% of the respondents appear to use internet (while 80% don't). The most popular answer – in other words, the mode – is No. Therefore, all non-respondents will be imputed with a No value (which means approximately 20% of those may be misclassified – to avoid this problem one can try the next technique).

## Hot deck imputation

For each respondent with a missing value for a specific variable, this value will be imputed with the corresponding value from the previous respondent in the database with a valid response on this variable. Usually, this method is applied within classes in order to improve the quality of the imputations.

After fixing a starting value for each item and each class, each case is processed sequentially. If the case has a missing item, this is replaced by the imputation value from the relevant class. If the item is not missing, it replaces the stored initial



imputation value for its class, and can be used for imputation of subsequent missing items.

Closely related to this sequential hot deck imputation, is hierarchical hot deck imputation. Here, a lot more imputation classes can be considered as the boundaries of the classes are not fixed. When no suitable donor is found at the finest level of the classification, classes can be collapsed into broader groups until a donor is found. Taking into account the relatively small sample sizes used in our ICT survey, the hierarchical hot deck imputation may be less appropriate than the sequential variant (there are probably not enough cases available to fill the high number of classes).

These methods are relatively simple to execute, assign real/existing values to a nonrespondent and better respect the underlying distribution than the mean or mode imputation. On the other hand, the algorithms may be more difficult to program (especially in the case of hierarchical hot deck) and there is a risk that one donor value is used several times (in case successive cases all show a missing value).

## Nearest-neighbour imputation

This method relies on being able to identify the distance between any two units based on some suitable distance measure.

#### Regression imputation

Imputing by regression methods is usually carried out one variable at the time. The methods require that the values of one or more auxiliary variables are known for both the complete cases on which the variable of interest is recorded and for the missing cases. A regression model is fitted that relates the variable of interest to the set of auxiliary variables. For categorical variables, particularly binary variables, logistic regression is usually used. In this case, the imputed value will usually be the value with the higher predicted probability. For categorical variables with many categories, this method is less suited. For binary variables, more complex methods such as discriminant analysis could also be used.

Indicating an optimal imputation method is difficult. The best method will depend on the data available, the nature of the survey and of course the nature of the question (binary, numerical, etc.).

A general rule of thumb is however that the more simple methods such as mode imputation within classes or sequential hot deck do not necessary give poorer results than the advanced methods using modelling. This argument will even be stronger when making a cost/benefit analysis (in terms of processing and programming time).

## I.1.1.1 COMPUTING ACCURACY MEASURES

The use of a sample survey unavoidably leads to sampling error. To get an idea of the sampling error, it is advised to compute this error for certain indicators. Such information is



not only interesting to decide whether the indicator is reliable enough to be published, but can also help to determine whether the sample size should be increased in a next edition of the survey for certain strata where a large sampling error was diagnosed.

The sampling error reflects the fact that only a particular sample was surveyed rather than the entire population. The (estimated) relative standard error – or (estimated) coefficient of variation (CV) – is the ratio of the square root of the variance of the estimator for the proportion to the expected value of the proportion. It is estimated by the ratio of the square root of the estimate of the sampling variance to the estimated value (see also Chapter 9 of the *Reporting template*, Annex II.3.3). The estimation of the sampling variance should ideally take into account the sampling design (e.g. the stratification).

Some guidelines for interpretation and use of the coefficients of variation can be found in section II.2.3 where the sampling design is discussed.

The computated accuracy measures will also determine the reliability of the estimates. If the coefficient of variation for a certain proportion or absolute value is too high, the cell needs to be suppressed.

To avoid that the level of the estimate has an extreme impact on the accuracy measure (e.g. a proportion of 1% leads to a denominator of 0,01 when calculating the CV, in other words, the standard deviation is multiplied by 100), the standard deviation (i.e. the square root of the sampling variance) could be used as a reference measure.

In case the computation of the standard deviation or coefficient of variation for all cells is not feasible, the number of respondents underlying the estimate can be used to decide whether a proportion can be published (e.g. if based on less than 10 respondents, the estimate is not published).

The table on the next page gives an overview of the sampling error for one proportion, namely the proportion of individuals regularly using the Internet (i.e. at least once a week in the three months preceeding the interview). The table clearly indicate the parameters that affect the sampling error: the estimate (i.e. the actual proportion, in this case the level of Internet use) and the sample size (though only the total sample size for the survey is presented in the table – between brackets next to the country name).

Although the overall proportions (i.e. for all individuals) are relatively accurate in all countries, the situation is different when looking at the accuracy for the breakdowns. The breakdown between men and women doesn't really affect the quality of the estimates, because of the absence of a strong relation between Internet use and gender and hence relatively equal sample sizes for the two groups.

For the breakdown by age group, the situation is more problematic. In the older age groups, the sample Internet users is becoming very small (because of the filter in the questionnaire), which leads to unreliable estimates in most cases. These conclusions can be taken into account when designing the sample, e.g. by including relatively more respondents in the sample for strata where poor quality in terms of accuracy can be expected (such overrepresentation should of course be compensated for in the weighting). Unfortunately, cost restrictions may not always allow for larger samples and reducing the sample size (and accuracy?) in other strata may not be the optimal trade-off either.

**Table: Sampling error for the proportion of regular Internet users (2004 survey)**Source: Final reports for the Community survey on ICT usage in households and by individuals (2004)

(next page)



Country Proportion of individuals regularly using the Internet									
(survey net sample size)	All	Men	Women	16-24 yr	25-34 yr	35-44 yr	45-54 yr	55-64 yr	65-74 yr
Denmark (2899)				-	-	-	-	-	-
Estimated proportion	70.0	73.0	66.0	82.0	79.0	80.0	73.0	59.0	26.0
Coefficient of variation	1.2	1.6	1.9	2.8	2.4	1.9	2.6	3.6	9.0
 Germany (8887)									
Estimated proportion	50.0	55.0	44.0	78.0	72.0	60.0	49.0	27.0	13.0
Coefficient of variation	1.3	2.5	2.6	5.0	7.3	4.4	6.2	11.8	35.7
Greece (4180)									
Estimated proportion	17.3	59.5	40.5	33.4	30.4	23.9	9.7	2.0	0.7
Coefficient of variation	3.5	2.9	4.2	5.1	5.3	5.8	10.8	24.4	41.1
 Spain (n/a)									
Estimated proportion	40.4	44.9	35.9	75.5	57.6	43.4	29.7	13.7	2.9
Coefficient of variation	1.3	1.7	1.7	1.9	2.1	2.5	4.0	7.1	15.6
Ireland (4638)									
Estimated proportion	37.0	37.0	37.0	49.0	48.0	43.0	32.0	17.0	6.0
Coefficient of variation	3.4	4.4	3.4	4.7	4.3	3.4	4.9	9.5	11.9
Latvia (6508)	-		-		-	-	-		-
Estimated proportion	27.3	27.6	27.0	53.9	41.2	28.9	19.2	8.0	1.3
Coefficient of variation	4.8	5.0	5.4	3.2	5.5	6.3	11.7	15.4	61.2
Luxembourg (1535)		0.0	0.1	0.2	0.0	0.0		т <b>о</b> .т	51.2
Estimated proportion	59.0	34.0	25.0	11.0	13.0	16.0	12.0	6.0	2.0
Coefficient of variation	1.6	1.4	2.0	3.9	3.4	3.0	4.3	8.3	2.0
Hungary (3860)	1.0	1.7	2.0	0.0	0.4	0.0	4.5	0.0	20.2
Estimated proportion	28.6	31.1	26.6	71.6	45.1	33.4	24.0	11.1	2.9
Coefficient of variation	20.0	3.5	3.6	3.0	45.1	5.9	24.0 6.5	11.1	2.9
-	2.0	5.5	5.0	3.0	4.5	5.9	0.5	11.1	20.5
Austria (5646) Estimated proportion	46.1	52.9	39.4	69.3	65.3	53.0	42.1	23.6	6.6
Coefficient of variation	0.9	1.2	1.1	2.0	2.1	1.7	2.0	1.6	1.1
Poland (8839)	00.4	00.0	04.4	40 F	20.7	40.0	44.0	7.0	4.5
Estimated proportion	22.4	23.6	21.4	49.5	30.7	18.0	14.6	7.3	1.5
Coefficient of variation	2.6	3.1	3.4	2.9	4.6	6.5	6.4	12.5	31.2
Portugal (10343)	05.4	07.4				<u></u>			
Estimated proportion	25.1	27.1	23.2	54.0	36.9	25.2	17.5	7.0	1.1
Coefficient of variation	1.4	1.8	1.4	5.9	3.9	2.6	2.2	1.2	0.6
Slovenia (1455)									
Estimated proportion	33.4	35.6	31.3	66.4	53.9	31.2	26.3	8.2	1.0
Coefficient of variation _	4.5	6.1	6.3	5.5	7.5	10.5	10.8	21.3	71.8
Slovakia (4741)									
Estimated proportion	39.8	21.6	18.2	12.3	9.8	8.4	7.5	1.5	0.4
Coefficient of variation	1.6	2.3	2.7	4.1	3.3	3.2	4.0	7.6	21.5
Finland (3134)									
Estimated proportion	72.4	72.3	72.5	97.5	95.6	86.8	71.3	55.3	13.5
Coefficient of variation	1.1	1.6	1.5	0.7	1.0	1.6	2.6	3.7	1.3
Sweden (3626)									
Estimated proportion	75.0	78.0	73.0	92.0	87.0	82.0	76.0	64.0	41.0
Coefficient of variation	1.0	1.2	1.4	1.2	1.4	1.7	2.1	2.8	19.5
United Kingdom (2973)									
Estimated proportion	77.0	82.0	72.0	78.0	80.0	82.0	72.0	75.0	67.0
Coefficient of variation	2.0	2.0	2.0	4.0	3.0	3.0	4.0	4.0	9.0
Bulgaria (9785)									
Estimated proportion	13.5	7.1	6.4	5.4	3.8	2.2	1.6	0.5	0.1
Coefficient of variation	3.8	5.5	5.8	6.4	7.7	10.1	12.0	22.1	53.3
Romania (3317)									
Estimated proportion	9.9	52.7	47.3	40.8	25.2	17.9	13.3	2.5	0.3
Coefficient of variation	3.6	1.9	2.1	3.2	5.0	5.6	7.1	17.1	45.8
Iceland (1633)									
Estimated proportion	77.0	79.0	75.0	91.0	87.0	82.0	75.0	59.0	29.0
Coefficient of variation	1.2	1.6	1.8	1.6	1.9	2.3	3.0	5.3	12.0
- Norway (1188)									
Estimated proportion	77.7	80.8	74.5	98.4	92.1	88.6	80.7	57.9	22.2
Coefficient of variation	1.3	1.8	1.9	0.9	2.0	2.2	3.4	6.0	17.4



#### II.2.8. Survey execution reports

Drawing up reports after the execution of the survey is not only a tool for a self-assessment of the work carried out by the statistical office and a detection of possible points where there is space of improvement. Survey execution reports are also a tool for assessing the comparability from one year to another or from one country to another.

The methodological reports for the ICT usage surveys coordinated by Eurostat should cover the following subjects:

- General methodological information: reference period(s); survey period; survey vehicle, where applicable; survey type; pre-tests; methodological differences compared to previous data collection exercises.
- m. Statistical unit(s), scope and target population: statistical unit; age groups covered; territorial coverage; target population for households and for individuals; non-target population for households and for individuals.
- n. Information on the national questionnaire.
- o. Sampling frame : name and description of the sampling frame or register used ; known shortcomings of the sampling frame, if any.
- p. Sampling design: sampling method; additional measures taken at the time of sampling design to improve representativeness.
- q. Unit non-response at household and at individual level, by giving information on: gross sample size; number of out-of-scope cases, number of other ineligible cases; number of eligible elements; number of non-contacts; number of refusals; number of cases unable to respond; number of rejected interviews; other non-response; net sample size; unit response rate. Additionally, the report shall discuss the methods used for minimizing non-response as well as the methods used for dealing with unit non-response.
- r. Item non-response: variables or items with item response rates below 90%; methods used for dealing with item non-response.
- s. Grossing-up procedures for households.
- t. Grossing-up procedures for individuals.
- u. Sampling error: the report shall indicate the coefficient of variation (relative standard error) for a selected group of indicators or subindicators listed in the template to be provided by the Commission.
- v. Problems encountered and lessons to be learnt.
- w. The report should include the questionnaire in national language and, if available, in English.The statistical unit is the base type of the elements of a group (also called population) that we want to observe or analyse. The basic statistical operations of classification, aggregation and ordering are done on the statistical unit.

The *Reporting template* used for the European ICT usage surveys, including some instructions, can be found in Annex II.3.3

(see document MM2006\_AnnexII.3.3\_ReportingTemplateHH2005rev1.doc (14 pages))

This template covers both the *Metadata report* (formerly known as *Interim Report*) and the *Quality report* (formerly known as *Final Report*) referred to in Article 7(4) of Regulation 808/2004 (see Annex III.1) and in Annex II, chapter 6 of Regulation 1099/2005 (see Annex III.2).





## II.3. ANNEXES

### II.3.1. Model questionnaire

Version 2.2, 31 August 2005.

EUROSTAT MODEL FOR A COMMUNITY SURVEY ON ICT USAGE IN HOUSEHOLDS AND BY INDIVIDUALS		
2006		
EUROSTAT MODEL QUESTIONNAIRE (V2.2)		
[Questions relating to the eEurope 2005 Benchmarking Indicators are marked with an asterisk *]		
Module A Access to Information and Communication Technologies		
<u>Note</u> : this module is directed to the household		
A1 Do you or anyone in your household have access to any of the following devices at home? (tick all that apply)		
a) TV		
if yes to c), a1) satellite dish		
a2) cable TV		
a3) digital TV		
b) Fixed telephone line		
<ul> <li>c) Mobile phone</li> <li>d) <i>if yes to c</i>), Internet enabled mobile phone (WAP, GPRS, UMTS, etc.)</li> </ul>		
e) Games console		
f) Desktop computer		
g) Portable computer (laptop)		
h) Handheld computer (palmtop)		
i) None of the above		
[ -> go to A2 ]		
A2* Do you or anyone in your household have access to the Internet <u>at home</u> , regardless of whether it is used?		
Yes [-> go to A3 ]		
No [-> go to A5]		
Don't know [-> go to B1]		



(	(tick all	that apply)
	a)	Desktop computer
	b)	Portable computer (laptop)
	c)	TV set with specific Internet device (e.g. digital TV or set top box)
	d)	Games console
	e)	Other means (i.e. none of the above)
		of which: (optional) e1) via Internet enabled mobile phone (WAP, GPRS, UMTS, etc.)
		e2) via handheld computer (palmtop, PDA)
	f)	Don't know

A4*	What types of Internet connection are used? (tick all that apply)	
	a) Modem (dial-up access over normal telephone line) or ISDN	
	b) DSL (e.g. ADSL, SHDSL, etc.)	
	c) Other broadband connection (e.g. cable, UMTS, etc)	
	d) Mobile phone over narrowband (WAP, GPRS, etc.)	
	[-> go to B1 ]	

·	that apply)
a)	Have access to Internet elsewhere
b)	Don't want Internet (because content harmful, etc.)
c)	Don't need Internet (because not useful, not interesting, etc.)
d)	Equipment costs too high
e)	Access costs too high (telephone, etc.)
f)	Lack of skills
g)	Physical disability
h)	Privacy or security concerns
i)	None of the above, but other
[ -> go	to B1 ]

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Module B:	Use of mobile phone and computers, location and frequency of use

Note : this and the following modules are directed to the individual selected within the household

B1	When did you most recently use a computer? (filter question)			
	Within the last 3 months	[ -> go to B2 ]		
	Between 3 months and a year ago	[ -> go to B4 ]		
	More than 1 year ago	[ -> go to B4 ]		
	Never used one	[ -> go to B4 ]		

B2	How often on average have you used a computer in the last 3 months? (tick one)		
	Every day or almost every day		
	At least once a week (but not every day)		
	At least once a month (but not every week)		
	Less than once a month		
	[ -> go to B3 ]		

В3		e have you used a computer in the last 3 months?
	(tick all	that apply)
	a)	At home
	b)	At place of work (other than home)
	c)	At place of education
	d)	At another person's home
	e)	Other (e.g. hotel, airport, internet café, etc.)
	[ -> go	to B4 ]

В4	B4 Do you use a mobile phone? (tick only one)				
	Yes	[ -> go to B5 ] [ -> go to C1 ]			

В5	wishes, season'	nave you substituted private traditional postal mail (e.g. birthday s greetings, contacts with companies or administration) ages (text or picture) ?
	No substitution	
	Minor substituti	on
	Significant subs	stitution
	Most or all subs	tituted
	Not applicable	(didn't use traditional postal mail before before I started using a mobile phone)
	[ -> go to C1 ]	

#### Module C: Use of the Internet

C1	When did you most recently use the Internet? (filter question)			
	Within the last 3 months	[ -> go to C2 ]		
	Between 3 months and a year ago	[ -> go to E1 ]		
	More than 1 year ago	[ -> go to E1 ]		
	Never used it	[ -> go to F1 ]		

C2*	On average how often did you use the Internet in the last 3 months? (tick one)
	Every day or almost every day
	At least once a week (but not every day)
	At least once a month (but not every week)
	Less than once a month
	[ -> go to C3 ]

a) At home	
b) At place of	work (other than home)
c) At place of	education
d) At another p	person's home
e) At other pla	ces
of which: (c	pptional) e1) Public Library
	e2) Post office
	e3) Public Office, town hall, government agency
	e4) Community or voluntary organisation
	e5) Internet Café



C4		u use any of the following mobile devices to access the Internet? that apply)
	a)	Mobile phone via WAP or GPRS
	b)	Mobile phone via UMTS (3G)
	c)	Handheld computer (palmtop, PDA)
	d)	None of the above
	[ -> go	to C5 ]

C5	5 To what extent have you substituted private traditional postal mail (e.g. birthday wishes, season's greetings, contacts with companies or administration) by Internet or e-mail messages ?	
	No substitution	
	Minor substitution	
	Significant substitution	
	Most or all substituted	
	Not applicable (didn't use traditional postal mail before before I started using the Internet)	
	[ -> go to C6 ]	

C6	Do you use a personal e-mail address (private or office)? (tick only one)
	Yes
	[ -> go to C7 ]



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C7*	* For which of the following activities did you use the Internet in the last 3 months for private purpose? (tick all that apply)		
	Communication		
	a) Sending / receiving e-mails		
	b) Telephoning over the Internet / videoconferencing		
	c) Other (use of chat sites, etc.)		
	Information search and on-line services		
	d) Finding information about goods or services		
	e) Using services related to travel and accommodation		
	f) Listening to web radios / watching web television		
	g) Playing or downloading games, images or music		
	h) Downloading software		
	i) Reading or downloading online newspapers / news magazines		
	j) Looking for a job or sending a job application		
	k) Seeking health-related information (e.g. injury, disease, nutrition, improving health, etc)		
	I) Other information search or on-line service		
	Selling of goods or services, banking		
	m) Internet Banking		
	n) Selling goods or services (e.g. via auctions)		
	Training and education		
	o) Formalised educational activities (school, university etc.)		
	p) Post educational courses		
	<ul> <li>q) Other educational activities related specifically to employment opportunities</li></ul>		
	[ -> go to C8 ]		
C8	In the last 3 months, did you receive unsolicited e-mails that you would regard as junk mail or spam and that you would prefer not to receive? (tick only one)		
	Yes		

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No .....

[ -> go to D1 ]

#### Module D: e-Government

The questions in this module are to be answered by all regular Internet users (used Internet in the last 3 months: [C1a = Yes])

D1	D1 Would you be interested to use the Internet to replace some of your personal contacts with or visits to public services or administrations? (tick only one)		
	Yes, I already use this possibility	[ -> go to D3 ]	
	Yes, I would be interested (but I am currently not a user)	[ -> go to D2 ]	
	No	[ -> go to D2 ]	

D2	What are the reasons for not using the Internet for dealing with public services or administrations? (tick all that apply)		
	a) The services I need are not available on-line or difficult to find		
	b) Personal contact is missing		
	c) Immediate response is missing		
	d) Concerned about protection and security of my data		
	e) Additional costs (e.g. connection costs)		
	f) Using the Internet for contacts with public administration is too complex		
	g) None of the above, but other		
	[ Respondents having answered "Yes, I would be interested ()" in D1 -> go to D3 ]		
	[ Respondents having answered "No" in D1 -> go to D4 ]		

would	which of the following matters are you already dealing you like to deal via Internet? e box per line)	ı via Intern	et or	
		Yes, I have already done this on-line	Yes, I would like to do this on-line	No, I would not do this on- line
a)	Income taxes (declaration, notification of assessment)			
b)	Job search services by labour offices			
c)	Social security benefits (unemployment benefits, child allowance, medical costs, student grants)			
d)	Personal documents (passport and driver's licence)			
e)	Car registration (new, used and imported cars)			
f)	Application for building permission			
g)	Declaration to the police (e.g. in case of theft)			
h)	Public libraries (availability of catalogues, search tools)			
i)	Certificates (birth, marriage): request and delivery			
j)	Enrolment in higher education or university			
k)	Announcement of moving (change of address)			
I)	Health-related services (e.g. interactive advice on availability of services in different hospitals; appointments for hospitals)			
[ -> go 1	to D4 ]			



D4*	For which of the following activities relating to interaction with public services or administrations did you use the Internet <u>in the last 3 months</u> for private purpose? (tick all that apply)	
	a)	Obtaining information from public authorities' web sites
	b)	Downloading official forms
	c)	Sending filled in forms
	[ -> go	to E1 ]

Module E:	Internet commerce details: activities and barriers
	Internet commerce details' activities and parriers

E1\* When did you most recently buy or order goods or services for private use over the Internet (excluding manually typed e-mails) ?

Within the last 3 months	[ -> go to E2 ]
Between 3 months and a year ago	[ -> go to E2 ]
More than 1 year ago	[ -> go to E6 ]
Never bought or ordered	[ -> go to E6 ]

## E2 What types of goods or services did you order over the Internet for private use in the last 12 months?

(tick all that apply)

a)	Food / Groceries
	Household goods (e.g. furniture, toys, etc)
d)	Books / Magazines/ Newspapers/ E-learning material
e)	Clothes, sports goods
f)	Computer software and upgrades (incl. computer and video games)
g)	Computer hardware
h)	Electronic equipment (incl. cameras)
i)	Share purchases / Financial services / Insurance
j)	Travel or holiday accommodation
k)	Tickets for events
I)	Lotteries or betting
m)	Other
[ If 'yes'	to categories c), d) or f), go to question E2b; otherwise go to question E3 ]

accessed from websites rather than delivered by post etc.? (if 'yes' to c, d or f in question E2)
(tick all that apply)
Films, music
(Electronic) books, magazines, newspapers, e-learning material
Computer software (incl. computer and video games and software upgrades)



E3	In the last 12 months, did you buy or order goods over the Internet from : (tick all that apply)
	<ul> <li>a) Retailers known from outside the Internet (physical store, catalogues)</li> <li>b) Retailers known from the Internet or found on the Internet</li> </ul>
	[ -> go to E4 ]
-	

E4 In the last 12 months, did you encounter any problems when buying / ordering goods or services over the Internet? (tick only one)

Yes	[ -> go to E5 ]
No	[ -> go to F1 ]

E5	over th	problems have you encountered when buying / ordering goods or services ne Internet in the last 12 months? that apply)
	a)	Difficulties in finding information concerning guarantees
	b)	Speed of delivery longer than indicated
	c)	Final costs higher than indicated (e.g. higher delivery costs, credit card transaction fee).
	d)	Wrong or damaged goods delivered or no goods received at all
	e)	Lack of security of payments
	f)	Complaints and redress were difficult or no satisfactory response after complaint
	g)	Others
	[ -> go	to F1 ]

E6	for you	were the reasons for not buying / ordering any goods or services ur own private use in the last 12 months? that apply)
	b)	Have no need
		Lack of skills Delivery of goods ordered over the Internet is a problem (e.g. takes too long or is logistically difficult)
	e)	Security or privacy concerns (e.g. giving credit card details or personal details over the Internet)
	f)	Trust concerns about receiving or returning goods, complaint / redress concerns
	g)	Don't have a payment card allowing to pay over the Internet
	h)	Speed of the Internet connection is too slow
	i)	Others
	[ -> go	to F1 ]



#### Module F:

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F1	When did you last take a training course (of at least 3 hours) on any aspect of computer use? (for respondents who didn't answer "Never used one" in question B1)
	Within the last 3 months
	Between 3 months and a year ago
	Between 1 and 3 years ago
	More than 3 years ago
	Never taken one
	[ -> go to F2 ]

#### 

F3	(tic	nich of the following Internet related activities have you already carried out? k all that apply) respondents who didn't answer "Never used it" in question C1)
	a)	Using a search engine to find information
	b)	Sending e-mails with attached files (documents, pictures, etc.)
	c)	Posting messages to chatrooms, newsgroups or an online discussion forum
	d)	Using the Internet to make telephone calls
	e)	Using peer-to-peer file sharing for exchanging movies, music, etc.
	f)	Creating a web page
	g)	None of the above

F4	Where or how did you obtain the skills to carry out these activities? (tick all that apply) (for respondents who ticked at least one option (a to f) in questions F2 or F3)
	a) Formalised educational institution (school, college, university)
	b) Training courses in adult education center (but not on the initiative of your employer)
	c) Vocational training courses (on the demand of the employer)
	d) Self-study using books, cd-roms, etc.
	e) Self-study in the sense of learning-by-doing
	f) Informal assistance from colleagues, relatives, friends
	g) Some other way



#### Socio-demographic background characteristics

G1	Age:		
G2	Sex:	Man Woman	
G3	Educational level: (tick only one)	<ul> <li>Primary or lower secondary education, no formal educat.</li> <li>Upper secondary education</li> <li>Tertiary education</li> </ul>	[ISCED 0, 1 or 2] [ISCED 3 or 4] [ISCED 5 or 6]
G4	Employment situation: (tick only one)	<ul> <li>Employee</li> <li>Self-employed (incl. family workers)</li> <li>Unemployed</li> <li>Student (not in the labour force)</li> <li>Other not in the labour force (retired, inactive, in compulsory military service, etc.)</li> </ul>	
G5	Occupation:	< description > < to be recoded into at least 3-digit ISCO categories >	

G6	Geographical location:	"Objective 1" region Non-"Objective 1" region
G7	Type of locality:	Densely-populated area Intermediate area Thinly-populated area

G8	Number of members in the household:	
G9	of which, number of children under 16:	

			OPTIONAL QUESTION
G10	Household income:	<currency></currency>	
	(average net monthly income)		



### II.3.2. Transmission format

Version 1, 31 March 2006.

Note: this transmission format refers to the 2006 survey.

⇒ See document *MM2006\_AnnexII.3.2\_TransmissionFormatHH2006.doc* (41 pages)



### II.3.3. Reporting template

Note: the reporting template for interim & final methodological report refers to the 2005 surveys.

⇒ See document *MM2006\_AnnexII.3.3\_ReportingTemplateHH2005rev1.doc* (14 pages)





## Part III

## art III

# **EU Legislation**





## III.1. REGULATION (EC) NO 808/2004 OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL OF 21 APRIL 2004 CONCERNING COMMUNITY STATISTICS ON THE INFORMATION SOCIETY

Official Journal of the European Union, 30.04.2004, L143.

⇒ See document *MM2006\_AnnexIII.1\_Reg808-2004.pdf* (7 pages)

Versions in other languages can be found on the EU's legislation server europa.eu.int/eur-lex/en

- 1. click 'Official Journal'
- 2. select 'Year' (=2004) and 'OJ Number' (=143)
- 3. select language (upper right, only the 11 official languages before 01/05/2004)
- 4. scroll down in the table of contents to the link to page 49.



## III.2. COMMISSION REGULATION (EC) NO 1099/2005 OF 13 JULY 2005 IMPLEMENTING REGULATION (EC) NO 808/2004 OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL CONCERNING COMMUNITY STATISTICS ON THE INFORMATION SOCIETY

Official Journal of the European Union, 14.07.2005, L183.

#### ⇒ See document *MM2006\_AnnexIII.2\_Reg1099-2005.pdf* (16 pages)

Versions in other languages can be found on the EU's legislation server *europa.eu.int/eur-lex/en* 

- 1. click 'Official Journal'
- 2. select 'Year' (=2005) and 'OJ Number' (=183)
- 3. select language (upper right, all official languages excepting Maltese)
- 4. scroll down in the table of contents to the link to page 47.

