



European Foundation
for the Improvement
of Living and Working
Conditions

The tripartite EU Agency providing
knowledge to assist in the development
of social and work-related policies

Representativeness Studies: Industrial Cleaning

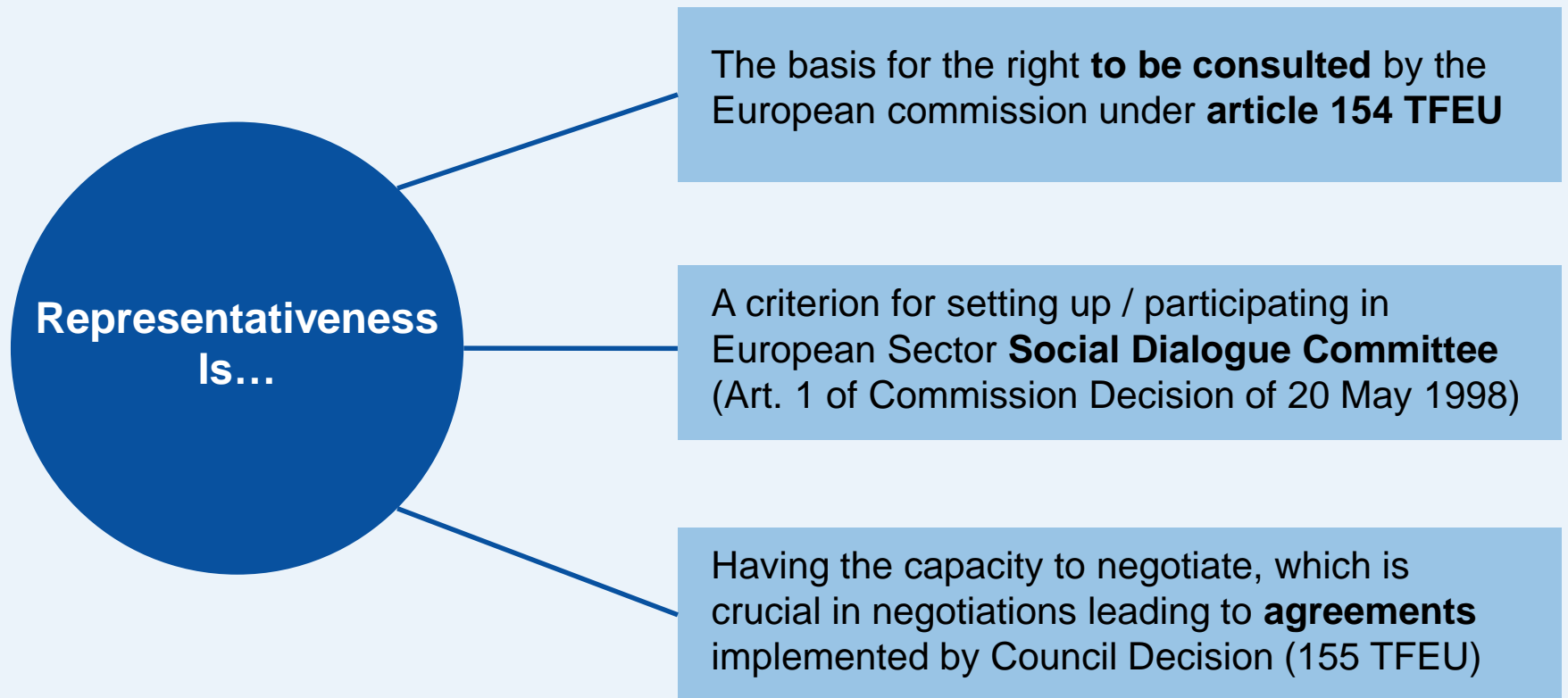
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Why REP studies?

To identify representative social partners



European commission Decision 98/500/EC

European
Commission
Decision 98/500/EC
of 20 May 1998

Relate to **specific sectors** or categories and be organized at European level;

Consist of organizations which are themselves an integral and **recognized part of Member States' social partner structures**, and have the **capacity to negotiate**, ... and which are representative of **several member states**

Have **adequate structures** to ensure their effective participation in the work of the Committees

How it is done?

NACE code 81.2 – Cleaning Activities

81.21

General cleaning of buildings

81.22

Other building and industrial cleaning activities

81.29

Other Cleaning activities

Tripartite REP study approach

- SP – EC agreement on scope of the sector – Nace codes
- SP involvement in cross checking of national data
- Commenting (SP and EC) on draft report
- Evaluation of final draft in Eurofound advisory committee before the report is being published

Data collection via Eurofound national correspondents

- All your affiliates are included in the top down approach*
- This allows us to assess your membership based representativeness*
- In the bottom-up approach national correspondents will look for other sector related trade unions and employers organisations*
- Are there other European associations representative in the sector?*

What needs to be gathered for each EU MS

1. Understanding of the sector in each MS
2. How many workers / companies are organised with the affiliated organisations
3. Identification of organisations in the sector that are not participating to the social dialogue at EU level

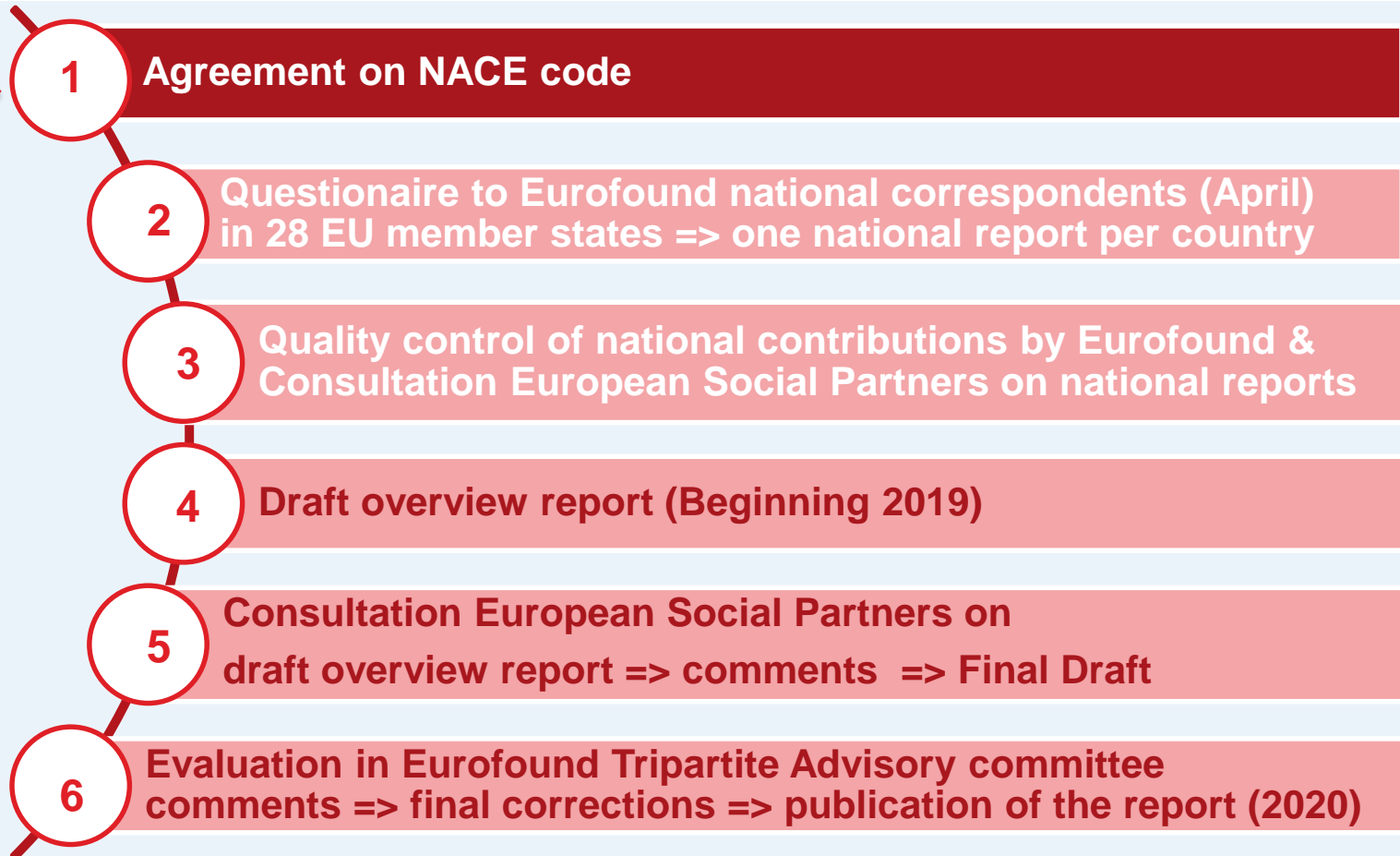
Sector information

- Are there Cleaning activities in all 28 EU MS?
- Is there more Cleaning in some MS than in others?
- Are there mainly small companies? Many self employed?
- Are there larger companies? or Multinational companies?*
- Are there any other European association in your sector?*

Contact with national members

- Eurofound national correspondents will approach social partners' national members – **important to reply!***

REP study workflow



Opportunities for capacity building

- Get to know better your organisation & members & other organisations**
- If there are countries where you don't have a member yet, the REP study can help identify the relevant organisations in those countries**
- Enhancing capacity to obtain EUR mandate to negotiate text / agree joint opinions**
- If you wish to strengthen the representativeness of your organisation, this can be done after the REP study – this is just mapping things as they are now - in 2016**