EU 2020: the Chemical Industry Perspective

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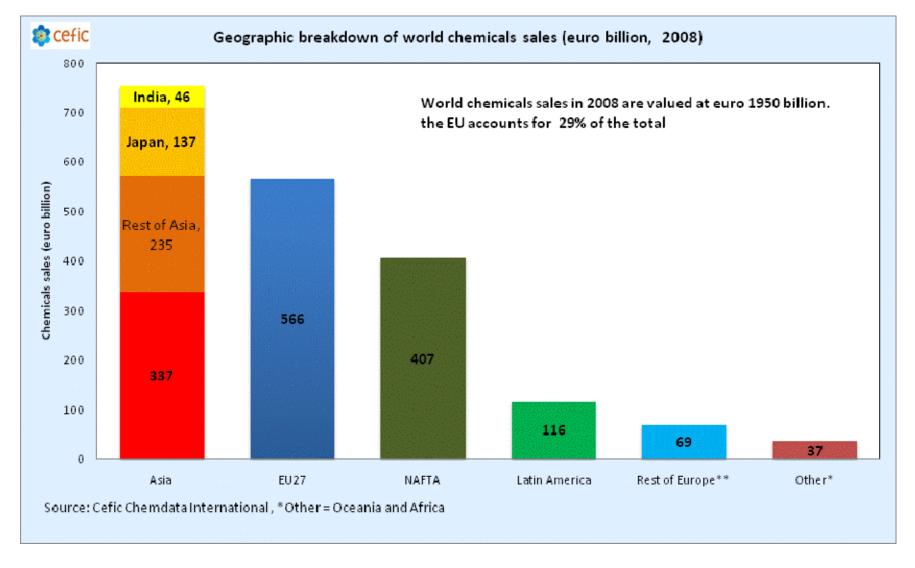




1. Today versus Yesterday: ongoing trends and changes

Europe is still in a good position: EU accounts for 29% of the world chemicals sales (euro 1950 billion)



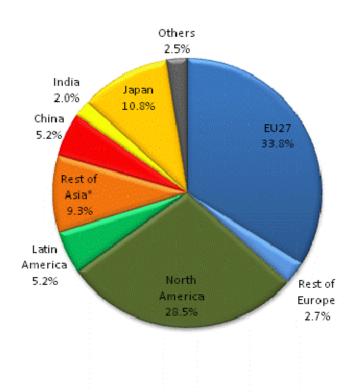


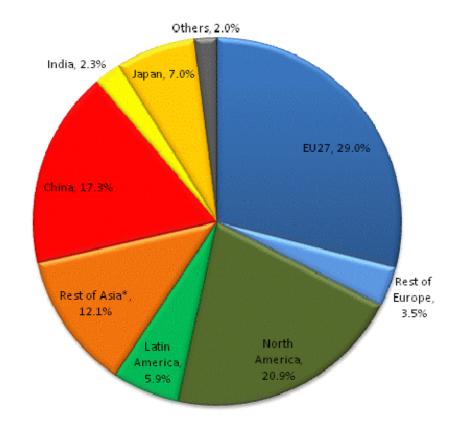
Europe is still in a good position but other countries are catching up rapidly



1998: € 1095 billion

2008: € 1950 billion

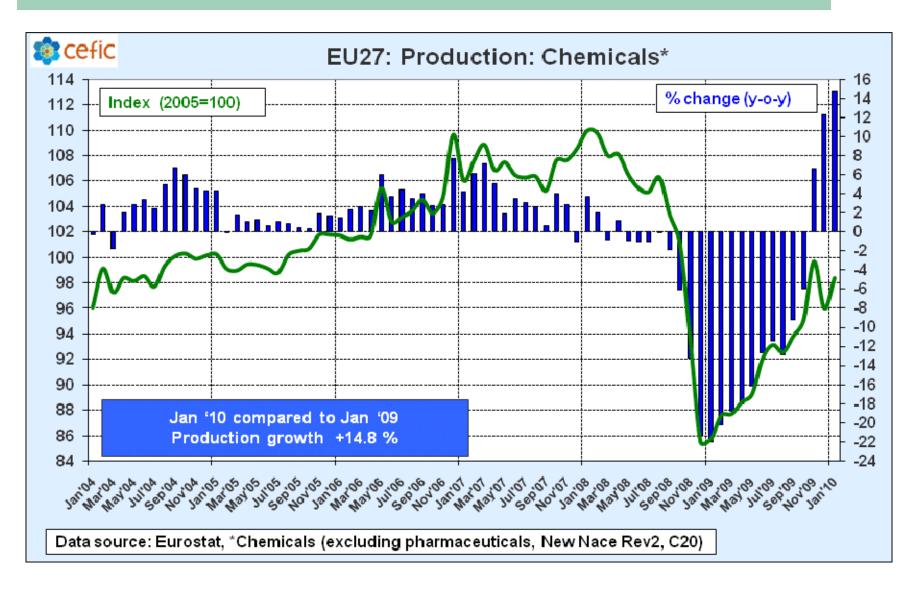




Source: Cefic Chemdata International, *Asia excluding China, Japan and India

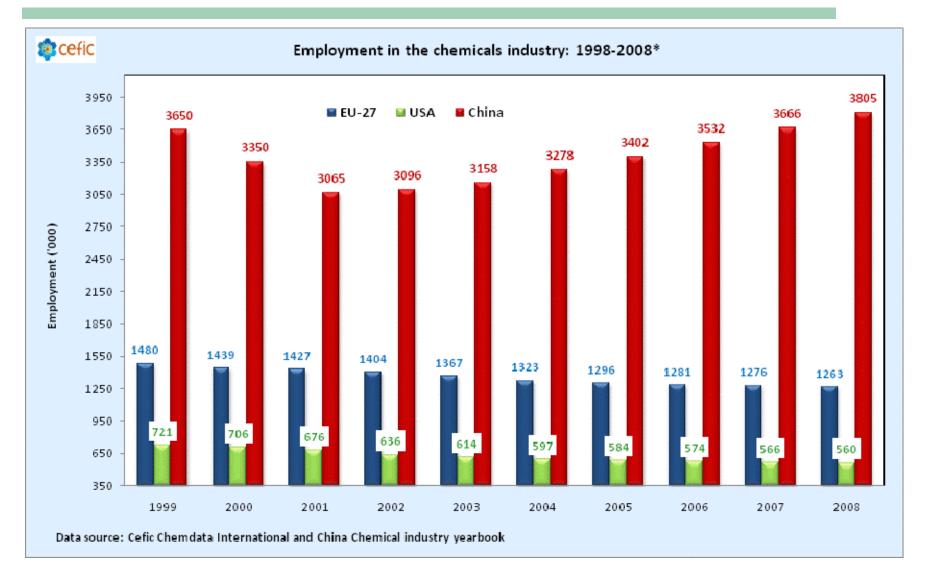
EU chemicals production improving since January 2009 but still 15% below peak of 2008





Employment in the chemicals industry: EU versus the USA and China: 1999-2008



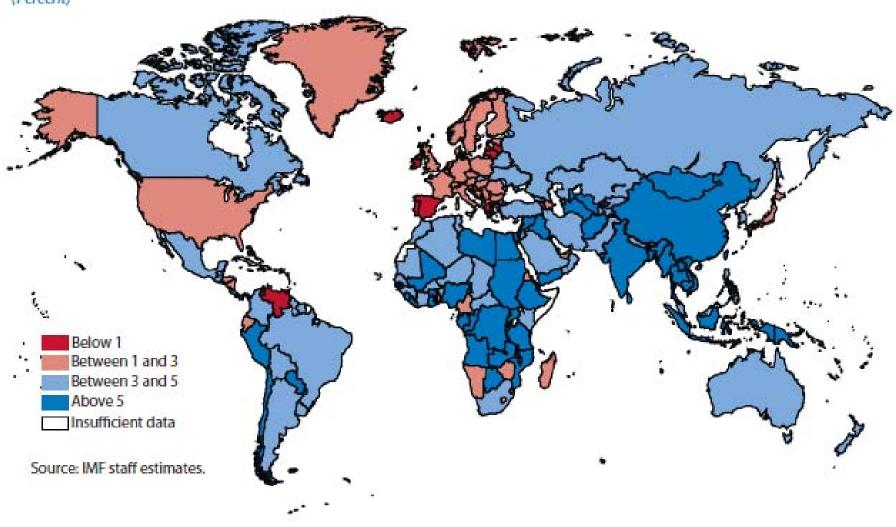




Tomorrow (2020): The future of the EU chemicals industry



Figure 2.1. Average Real GDP Growth in 2010–11 (Percent)



Structural change ahead



- Competition occurs on a global level. Traditional factors like access to feedstock, market size and cost factors become crucial
- EU chemical companies must constantly <u>innovate</u> since others are catching-up rapidly.
- ➤ EU chemical industry will be under <u>severe regulatory pressure</u>, e.g. resulting from the implementation of legislation such as REACH, GHS, ETS, IED, Water Framework Directive, etc.
- The industry needs to respond to calls for <u>increased use of</u> renewable feedstock and greening of its products.
- With profits under pressure, <u>access to finance</u> is a key issue for the industry, especially for smaller companies

Structural change ahead (cont'd)



- Petrochemicals as an example: Other parts of the world, especially the Middle East, enjoy competitive advantages of low prices for key raw materials and access to finance.
- In the coming years <u>massive new capacities</u> are coming on stream. In addition, the Middle East clearly aims to move further down the value chain.
- Speciality and fine chemicals, which faces increased pressure from China and India.
- The consumer chemical sector will face growing pressure for green products. This trend will intensify even more while EU is moving to greener economy.

Europe 2020: New Economic Strategy in Europe



- President Barroso launched the Europe 2020 Strategy to prepare the EU economy for the next decade on March 03, 2010
- Three key drivers for growth have been identified and will be implemented through concrete actions at EU and national level
 - √ Smart growth fostering knowledge, innovation, education and digital society
 - ✓ Sustainable growth making production more resource efficient while boosting the competitiveness (low-carbon economy)
 - ✓ Inclusive growth raising participation in the labour market, acquisition of skills and fight against poverty
- ➤ Progress will be measured against 5 headline EU-targets, which Member States will translate into national targets Commission will monitor the progress

Europe 2020: New Economic Strategy in Europe



- Starting points for the 5 EU-level targets:
 - √ 75% of the population aged 20-64 should be employed.
 - √ 3% of the EU's GDP should be invested in R&D
 - **√** The 20/20/20 climate/energy targets should be met
 - √ The share of early school leavers < 10%; degree or diploma > 40% of the younger generation
 - √ 20 million less people should be at risk of poverty
- In order to meet the targets, the Commission proposes a Europe 2020 agenda consisting of a series of flagship initiatives

Europe 2020: New Economic Strategy in Europe



Relevant Flagship initiatives:

- Innovation union re-focusing R&D and innovation policy on major challenges, while closing the gap between science and market to turn inventions into products. As an example, the Community Patent could save companies 289€ million each year.
- Nesource-efficient Europe supporting the shift towards a resource efficient and low-carbon economy. Europe should stick to its 2020 targets in terms of energy production, efficiency and consumption. This would result in €60 billion less in oil and gas imports by 2020.
- An industrial policy for green growth helping the EU's industrial base to be competitive in the post-crisis world, promoting entrepreneurship and developing new skills. This would create millions of new jobs; Commission communication Sept/Oct 2010
- An agenda for new skills and jobs creating the conditions for modernising labour markets, with a view to raising employment levels and ensuring the sustainability of our social models, while baby-boomers retire



What Cefic expects EU 2020 to deliver with regard to innovation

Innovation essentials



What it is:

- Innovation is much more than R&D
- Innovation is a chain that is as strong as the weakest link
- Implementation of ideas into practical value for whole society

What it needs:

- Specific innovation policies and instruments (not "Research plus")
- Balance of knowledge triangle (research, innovation & education)
- Non-technological innovation (i.e. mindset change) new ways of working together
- Coordination and complementarity of policies for speedy uptake in markets for competition
- Coordination and complementarity between national and EU policies and instruments



Innovation in and from the Chemical Industry

- Need for initiation of and support for innovation by public authorities at various segments of the innovation chain simultaneously
- Innovation in manufacturing and products through long term visions and open innovation
- Need for pre-competitive cooperation between companies (HLG, SME and large)
- Connecting and integrating along the value chain
- Leadership by Chemical Industry in topical innovation networks through Public-Private Partnerships on key societal challenges
- Meeting new skills demands in cooperation with public authorities and academia

Specific innovation targets (from HLG Chemical Industry or new)



- New focus for FP7 and 8 (and similar programmes) on innovation support with facilitated administrative procedures for companies (i.e. 30% to "proof -of-concept" projects; attractive for SME's) (new)
- EC/CEFIC joint assessment of existing instruments identification of improvements including development of new tools as needed (new)
- Industry to improve its engagement in driving the EU Technology Platform SusChem and to ensure outreach into value chain (HLG)
- Exploration of an EC/Chemical Industry Public-Private Partnership or lead "market-like" activity on 2 societal challenges (e.g. energy, environment, water) (HLG)
- Broaden engagement of CEFIC members in Public Private Partnerships (i.e. Grant-it)
 (HLG)
- Industry to define skills needed for innovation and suggest improvements to curricula for education (HLG)



Industrial policy aspects of EU 2020

Cefic views on new EU industrial policy



- Cefic provided input to Commission "Consultation on the future EU 2020 Strategy"
- The transition to a more sustainable, rather than only green economy, is essential to ease the pressure on natural resources and the environment
- Europe should not aim at turning its economy into a services economy but instead needs to strengthen its broad, healthy and profitable industrial base covering the entire value chain from base industries to sophisticated end products.
- Industrial policy should create favourable framework conditions and not be dirigistic in nature

Cefic view on new EU industrial policy (cont'd)



- Europe should continue to build on its existing successful foundations characterized by strong, interlinked industrial clusters.
- Initiate Ini
- Industrial policy objectives to be integrated throughout all European policy programmes (no "silo's" approach)
- ➤ "Smarter" regulation and improved impact assessments
- Needs of chemical SMEs to be taken into account, including access to finance

Cefic view on new EU industrial policy (cont'd)



- ➤ EU trade policy to deliver improved market access through multilateral and bilateral trade agreements, access to raw materials, including renewable ones, at competitive prices
- In fact no need to reinvent the wheel: there is a roadmap and strategic plan available in the form of the High Level Group report. The new Commission should ensure that the recommendations of the HLG are incorporated in the EU 2020 Strategy and implemented without further delay in close cooperation with the sector.



Thank you for your attention!