



Digital Agenda for Europe

Intergraf & UNI Europa Graphical
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72% of EU individuals
uses INTERNET regularly

150 Million
subscriptions
fixed Broadband

130 mobile
subscriptions
per 100 people

DIGITAL BUSINESS



HALF of EU enterprises
provide mobile devices for
business use

276.5 million EUR
turnover
of EU B2C eCommerce (2012)

14% of EU SMEs
selling online



28% EU enterprises
use Social media

29% of EU
enterprises
use e-Invoices



DIGITAL ECONOMY

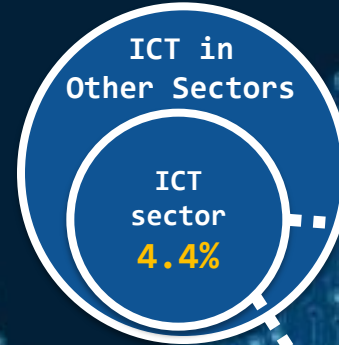
ICT drives 1/3rd
EU GDP growth
1995-2007

38% EU venture capital
is in ICT

17% EU patents
are in ICT

7% of GDP

Size of the
digital
economy



17% of
business
R&D
by ICT
sector

6% of
Gov't
R&D
is
ICT

ICT professionals

900 000 estimated
demand/supply gap by 2020

55%
work outside ICT sector



2.4%
of workforce

+ 4.1%
yearly employment growth



European
Commission

“Every European Digital”

Neelie Kroes



Digital Single
Market



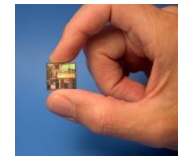
Interoperab.
& standards



Trust &
security



Very fast
Internet



Research &
Innovation



Enhancing
e-skills

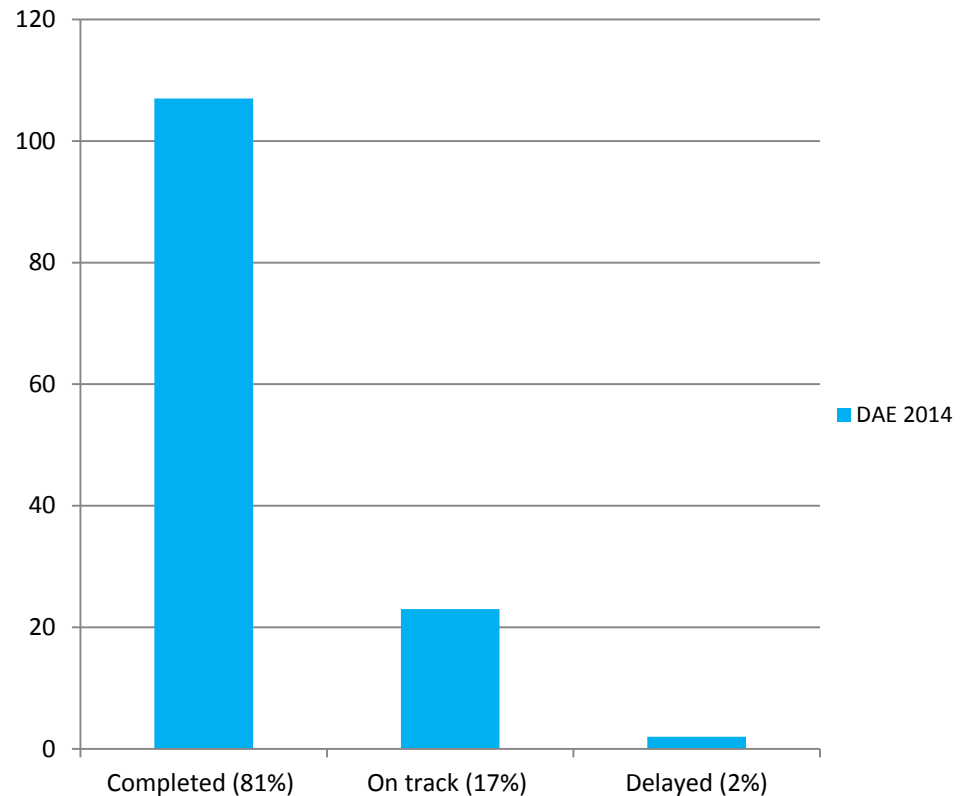


ICT for social
challenges

DAE progress

Out of 132 actions:

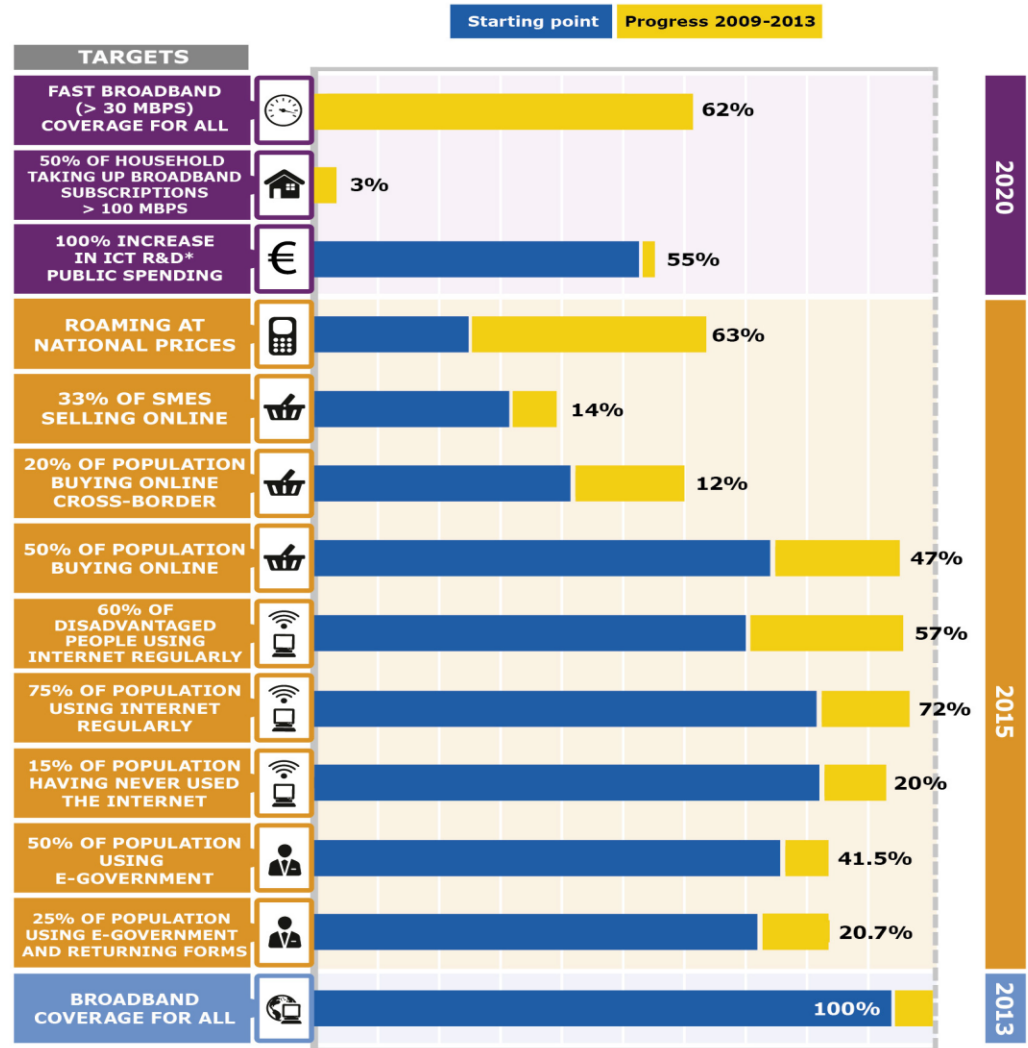
- 107 actions are completed (81%)
- 23 actions are on track (17%)
- 2 actions are delayed (2%)





European
Commission

Digital Agenda Scoreboard 2013



*R&D: Research & Development



Ambitions of the next Commission

Juncker, Strasbourg, July 2014

"break down national silos in telecoms regulation, in copyright and data protection legislation, in the management of radio waves and in the application of competition law"

Mission letter to VP Andrus Ansip:

*"ambitious legislative steps towards a **Connected Single market**, notably by adding more ambition to the ongoing reform of our telecom rules and modernising copyright rules in the light of the ongoing digital revolution"*



Digital transformation and the graphic industry

The EU printing industry has had to respond to significant structural and technological changes over the last two decades. The digital transformation has been at the core of this development.

Industry opportunities/challenges

1. *within printing technologies an increasing share of digital printing versus conventional printing*
2. *New opportunities e.g. database management, on-demand printing, personalisation of products and services, etc.*
3. *participating in the emerging Internet supply chain (e.g. distance sale by Internet, evolving advertisement market in the Internet, increasing demand of an "on-line" population*
4. *adequate investment strategy (equipment, technology, skill), specialization...*
5. *continuous innovation: shorter time to market (localising the markets), mass customisation, increase in range of products plus innovation in of the products of the traditional print (paper...).*
6. *Paperless future?*

Some issues for discussion...

Competitiveness study – need to reduce regulatory heterogeneous situations - Digital Single Market: barriers that you see as important for your industry (cloud, big data, IoT...?)

Taxation (discussion surrounding alignment of VAT rates applied to print and online press as well as printed book and eBook)

Regional funds

Thank you



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