



European Foundation
for the Improvement
of Living and Working
Conditions

The tripartite EU Agency providing
knowledge to assist in the development
of social and work-related policies

EVALUATION of the FINAL REPORT *of the* REPRESENTATIVENESS STUDY *for the ICT & Telecom sector*

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Brussels, Monday 23 SEPT 2019

Version 18-09

Timeline ICT Telecom REP

Summer 2016	Preparation meeting with EC and European SP
Jan.-April 2017	collection lists of member organisations with contact person details for European SP in ESSDC
June-October 2017	Data collection by Eurofound national correspondents => 28 national reports on social partners setting in each EU MS
Jan 2018	Presentation in ESSDC (collected data & missing data)
Jan-Sept 2018	Checking, correcting and completing national reports Developing Overview tables, consultation EF Governing Board
September 2018	Drafting overview report
April 2019	& first consultation EC
May 2019	Consultation of the European Social Partners
17 June 2019	Formal EVALUATION of study in Eurofound advisory committee
July- Sept 2019	Editing (English language corrections)
25 Sept 2019	Publication of the report on the Eurofound website (25/09)

Eurofound Industrial Relations Advisory Committee

17 June 2019 Evaluation ICT-Telecom REP study

UNI Europa
Birte Dedden

DIGITAL SME
Justina Bieliauskaite

ETNO
Paul Mrozowski,

Digital Europe
invited but did not attend

**European
Commission**

Maria Hadjiantoni,
Sigfried Caspar

**Eurofound
Industrial Relations
Advisory Committee**

Mario van Mierlo (EO)
Aline Hoffmann (TU)
Ineta Tāre (Gov)
Evi Roelen (EC)
Bernd Brandl (expert)
Erika Mezger (Chair)

Outline of the representativeness study

- 1 Introduction & Methodology
- 2 Economic background and Employment specificities of the sector
- 3 National level trade unions and national level employers organisations
- 4 Representativeness of EU Social partners in the banking ESSDC
- 5 Opportunities for capacity building
Conclusions

Annexes

1.1 Objectives of the study *(p1)*

Representativeness studies are conducted for three reasons

The basis for the right to be consulted by the European commission under **article 154 TFEU**

A criterion for setting up / participating in European Sector **Social Dialogue Committee** (Art. 1 of Commission Decision of 20 May 1998)

Having the capacity to negotiate, which is crucial in negotiations leading to **agreements** implemented by Council Decision (155 TFEU)

The aim is to confirm the representativeness of the European SP involved in the ESSDC based on criteria provided by Decision 98/500/EC

European Commission Decision 98/500/EC

European
Commission
Decision 98/500/EC
of 20 May 1998

Relate to **specific sectors** or categories and be organized at European level;

Consist of organizations which are themselves an integral and **recognized part of Member States' social partner structures**, and have the **capacity to negotiate**, ... and which are representative of **several member states**

Have **adequate structures** to ensure their effective participation in the work of the Committees

Table 1 (p12) Agreed scope of the sector(s)

Information & Communication Technology Services

61	TELECOMMUNICATIONS: wired, satellite & other telecom activities, maintenance of network			1 M
	Call centres (NACE 82.20)			
	Manufacturing & Repair of computers and communication equipment (NACE 95.1)			
other ICT	58.2	Software Publishing	142k	3,7 M
	62	Computer Programming, consultancy & related activities	2,8M	
	63.1	Data Processing, hosting and related activities, web portals	734k	

Table 9 - Number of employees– source Eurostat

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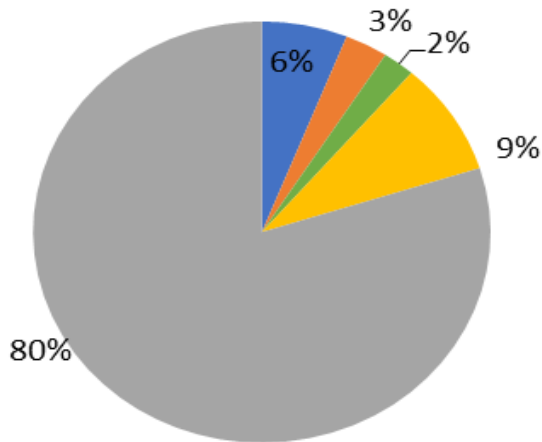
Annexes

Large companies & SMEs (Figure 2 & Table 3 & 5)

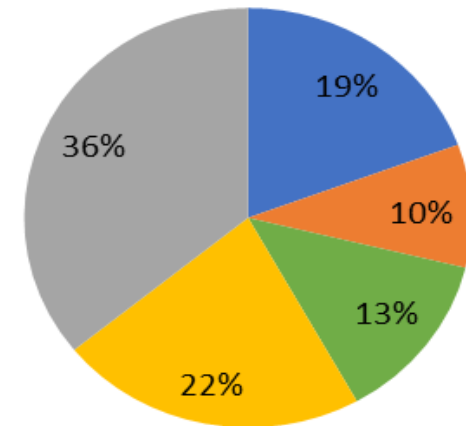
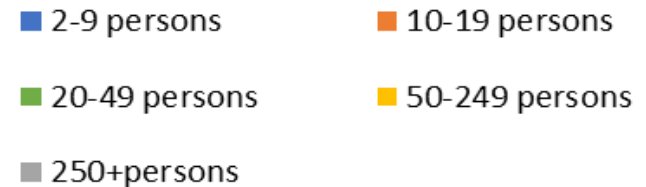
- ❑ 0.6% telecom companies have >250 Employees (Table 3)
- ❑ They employ 80% of workforce
- ❑ 63% workforce in top 3 Companies (Table 5)

- ❑ 0.18% 'other' ICT companies have >250 Employees
- ❑ They employ 36% of workforce
- ❑ 12% workforce in top 3 Companies

Telecom companies per size by persons employed



other ICT companies per size by persons employed



Ratio ICT / Telecom workforce

(Table 9 p 23-24)

(+/- 3.6)

RATIO	EU MS
1-2	EL (>1), CY (<1), MT (<1) <i>In CY and MT there are more Telecom workers than ICT workers</i> RO (2), BG (2), HR (2), LU (2), EE (2)
3-4	UK, FR, ES, PL, CZ, BE, HU, PT, SK, LT, LV, SI (3) IT, AT, DK (4)
> 5	IE (6), NL (6), SE (6), DE (12), FI (16) <i>In IE, NL and SE there are 6 times more ICT workers than Telecom workers</i>

Trend in employment in the sector (Table 7 & 8)

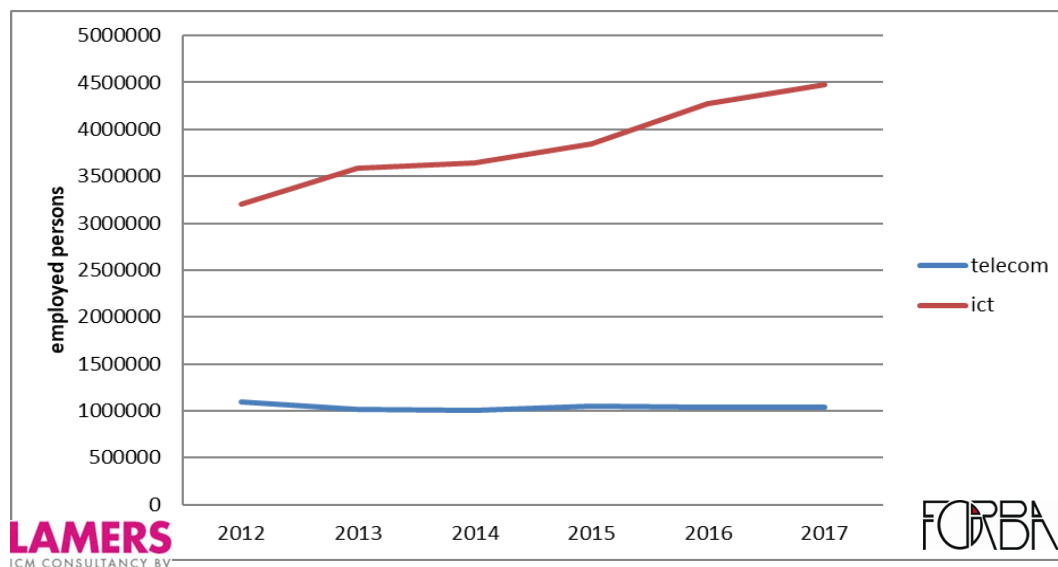


Table 8: Features of business structure and employment of the ICT-Telecom sector, 2016.

Source: Eurofound Network of national Correspondents, 2017-2018.

Features companies & employment: N=28	Telecom	other ICT	ICT-&Telecom together
Countries with increasing employment	EE, EL, LU, MT, PT, UK	All countries	All countries
Countries with decreasing employment	AT, BE, BG, CY, CZ, DE, DK, ES, FI, HR, HU, IE, IT, LT, LV, NL, PL, SL, SK	0	0

EU MS with ICT Telecom sector employment >100.000

(Table 9 & 10 p 23-25)

EU MS	Number of employment in ICT & Telecom	Proportion of total economy	Proportion of EU ICT&Telecom workforce
UK	875.000	2,6%	19,2%
DE	760.784	1,7%	16,7%
FR	608.783	2,0%	13,4%
ES	402.600	1,8%	8,8%
IT	379.849	1,5%	8,3%
NL	218.000	2,4%	4,8%
PL	187.348	1,1%	4,1%
SE	159.347	3,1%	3,5%
RO	139.650	1,5%	3,1%
FI	114.000	4,2%	2,5%
IE	108.000	5,0%	2,4%
11 MS	3,953,361		85%

EU MS with ICT Telecom sector employment (>2% of total workforce)

(Table 10 p 25)

EU MS	Number of employees in ICT Telecom	Proportion of total economy
LU	16.309	7,8%
IE	108.000	5,0%
FI	114.000	4,2%
SE	159.347	3,1%
UK	875.000	2,6%
BG	64.960	2,5%
NL	218.000	2,4%
DK	66.403	2,4%
LV	22.558	2,2%
EE	14.841	2,1%

Properties of the sector

(section 2.3 p25-28)

- ❑ 2/3 are men, 1/3 women
- ❑ TAW is especially frequent in telecom (can be up to 10%)
- ❑ Self employment is particular for certain ICT activities, like software publishing, consultancy and games business.
(much less in tech sales, distribution and telecom services)
- ❑ Skills shortages –demand of ICT experts does not match the offer of job seekers -> outsourcing and offshoring of activities
- ❑ Digital work -> different types of flexible work, telework, teamwork, freelancers in ICT work, posting of workers
- ❑ Many ICT workers in other sectors of the economy

Converging sectors

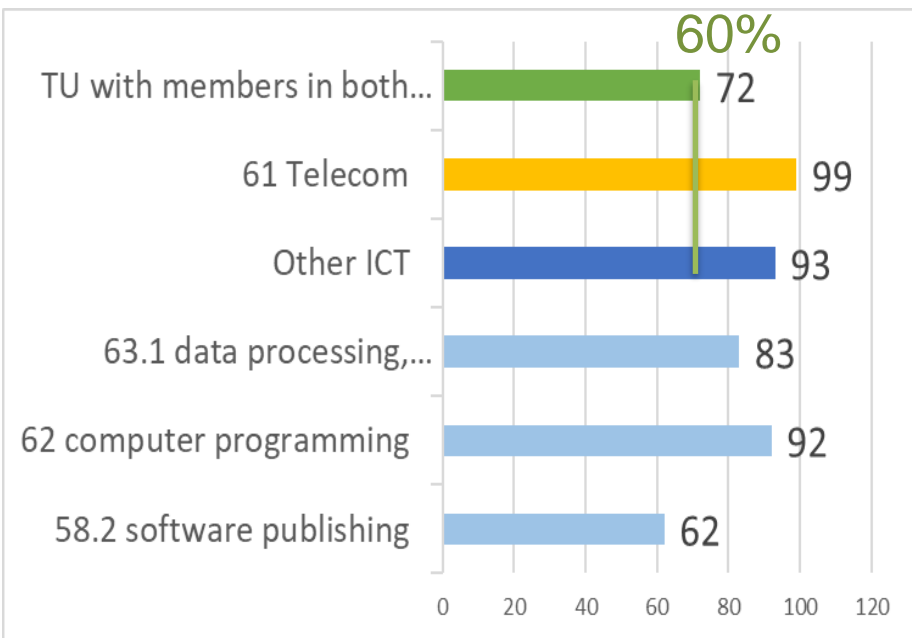
(section 2.4 p 28-29)

Bringing ICT and Telecom together

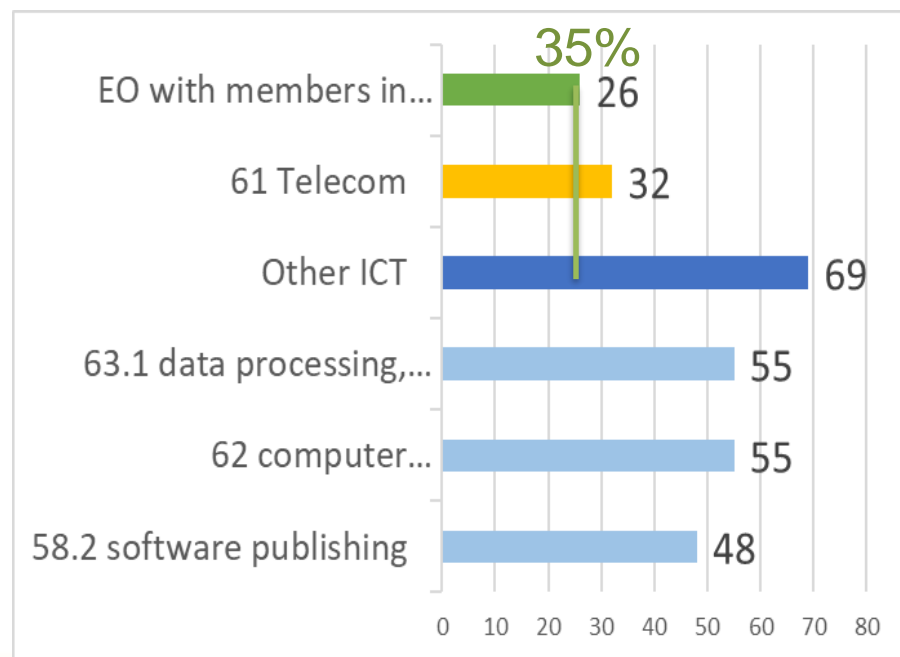
- ❑ Mainly driven by
 - ❑ **legal framework developments** (liberalisations, which facilitated privatisations and cross border mergers, and recently new policies towards a digital single market)
 - ❑ **Technological innovation** (new products and service packages)
 - ❑ With 5G – more linkages & also more ICT/telecom workers in other sectors
- ❑ *Small number of large companies in Telecom because huge investments needed to develop network*
- ❑ *In ICT more small start-ups, SMEs and micro-businesses*
- ❑ *Telecom & ICT competition, pushed Telecom companies to bring new products and service packages to the market*

Outsourcing in **both** ICT and Telecom to Eastern Europe and Asia (India) to save costs and to find solution for lack of required skills

Domain coverage of 120 TUs with regard to Telecom and other ICT activities (Fig 4)



Domain coverage of 74 EO with regard to telecom and other ICT activities (Fig 5)



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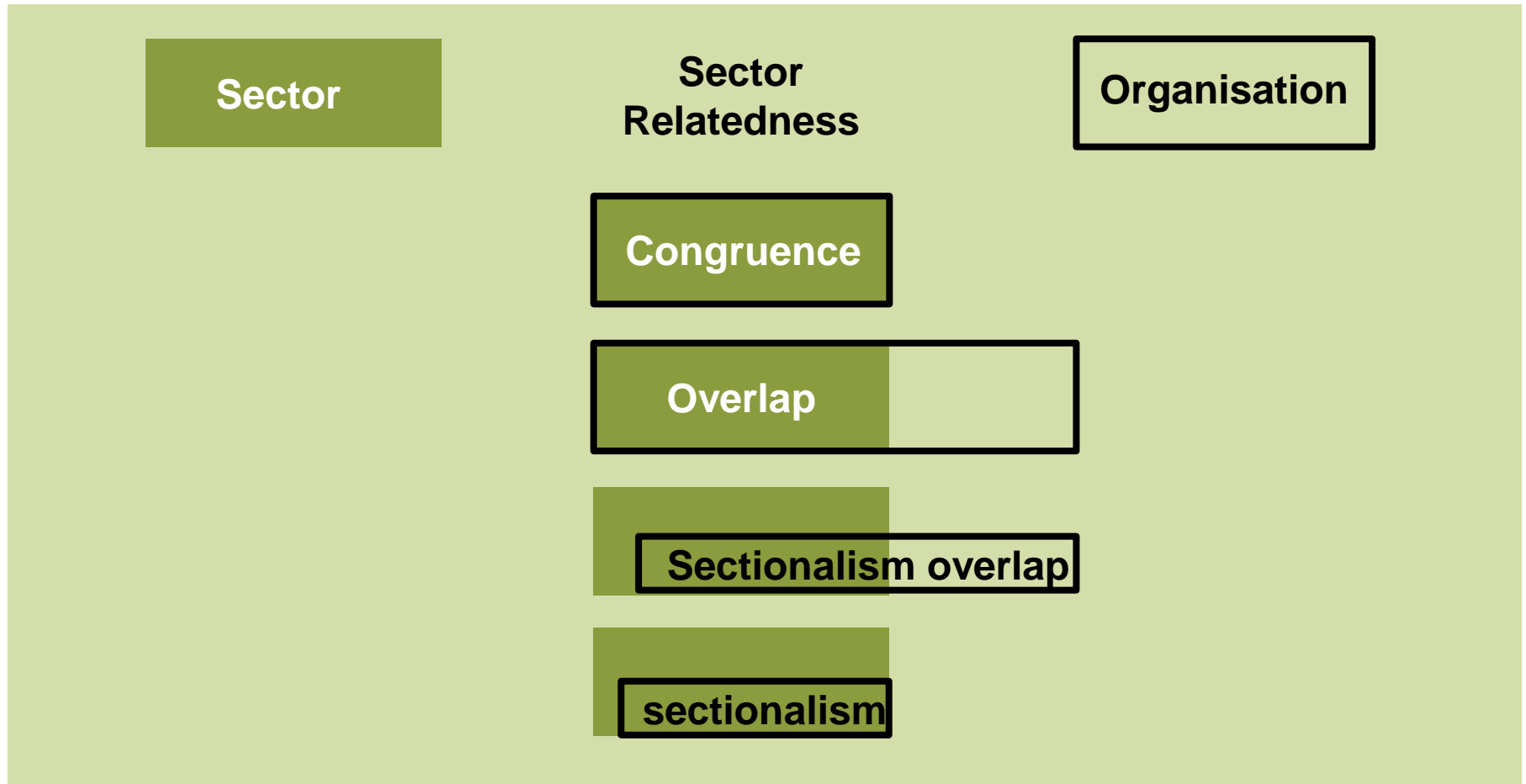
Number of sector-related organisations

Table 13 on p 31 (summarizing T 16 for TU and T 20 for EO)

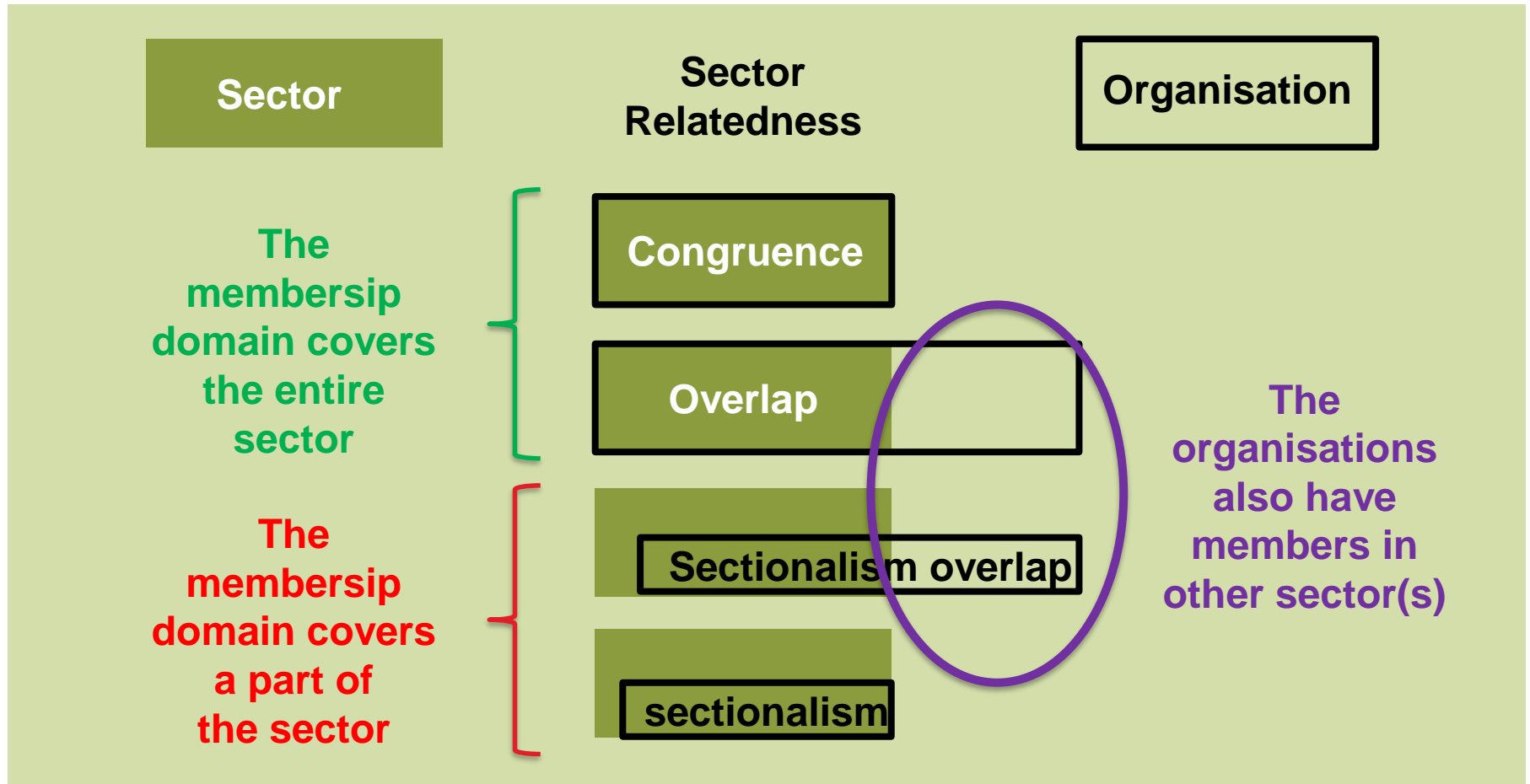
Number of sector-related organisations	EU Member States with respective number of trade unions in the sector	EU Member States with respective number of employer organisations in the ICT Telecom sector
0		HR, LV
1	EE, LV, LT, MT	CY, CZ, HU, EE, IE, LT, LU, MT, PL, PT, SI, SK, SE
2	AT, HU, CZ, HR, IE, SK	BE, DE, FI, NL, UK
3	BG	AT, EL, RO
4	DE, EL, LU, NL, RO, SI	BG, DK, ES
5	CY, FI, PT, UK	
6	PL, SE	FR
7	BE, ES	
8		
9	DK, IT	
10		
11	FR	
12		IT

- ❑ 118 ICT Telecom sector trade unions in 28 MS
- ❑ 62 EO in 26 MS (no EO in HR and LV)

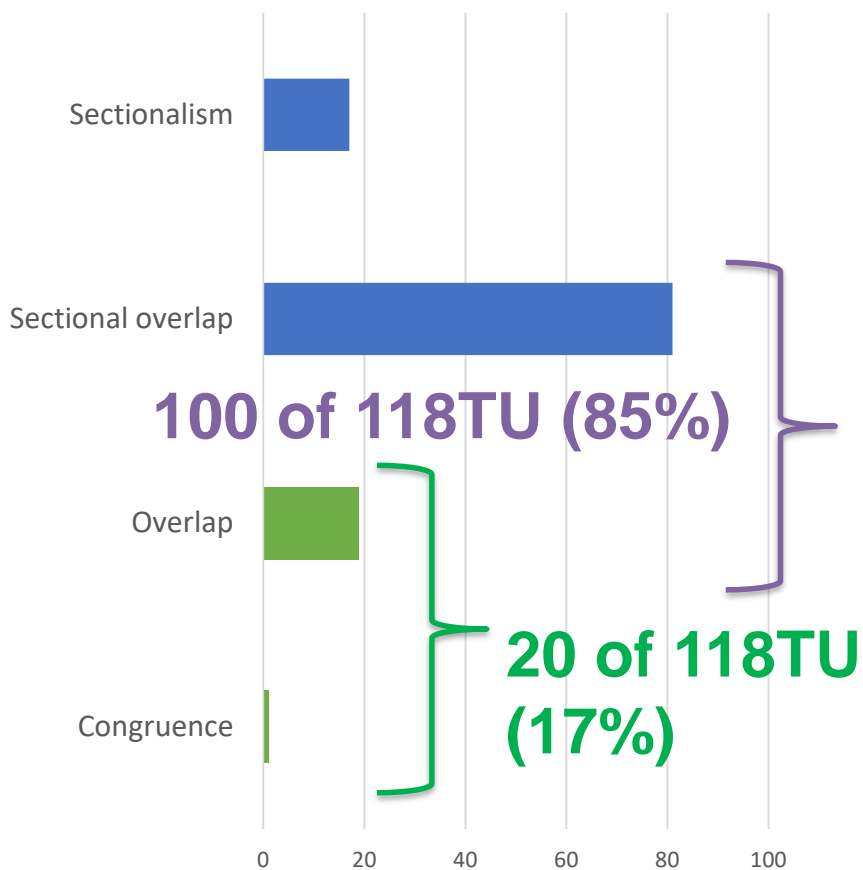
4 Types of Sector Relatedness



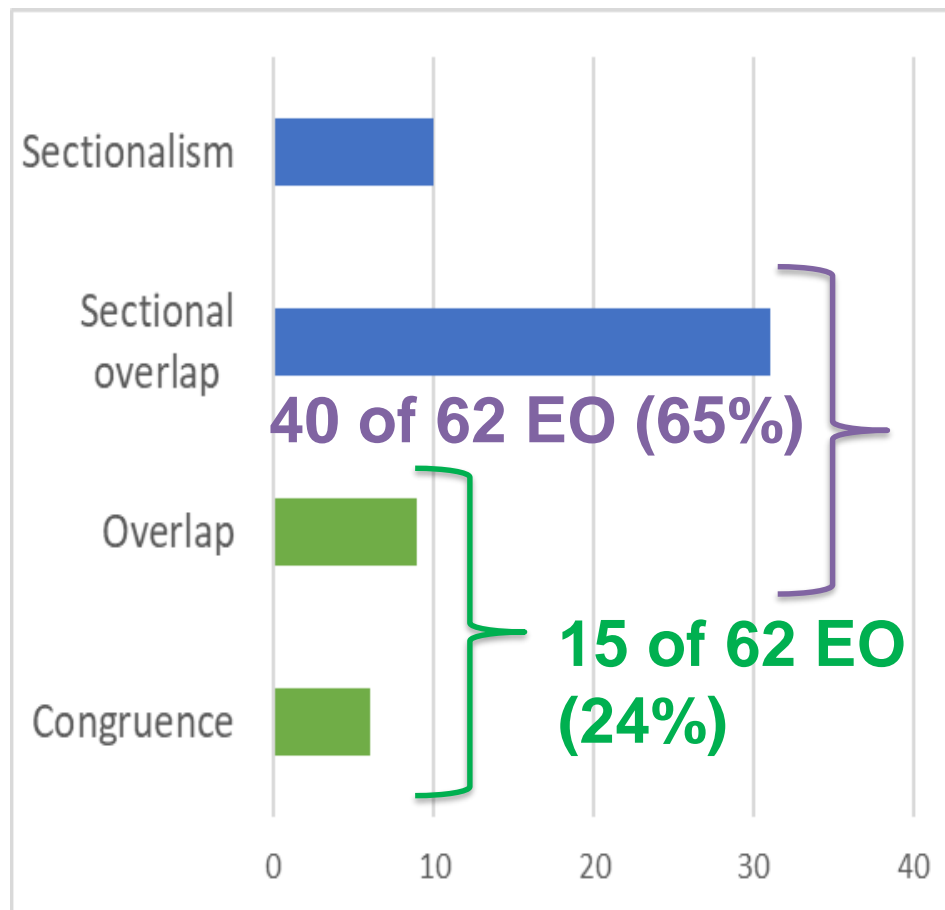
4 Types of Sector Relatedness



Domain coverage of TUs with regard to ICT-Telecom sector (Table 15)



Domain coverage of EO with regard to ICT Telecom sector (Figure 6)



Types of collective bargaining in different MS

(Table 26)

MEB = Multi employer bargaining (at sector level)

SEB = Single employer bargaining (at company level)

Form/level of bargaining	Countries
MEB (Multi Employer Bargaining)	FI
MEB AND SEB	AT, BE, CZ, DE, DK, ES, FR, HU, IT, NL, SE
SEB (Single Employer Bargaining)	CY, EE, EL, HR, IE, LT, LU, LV, MT, PL, PT, SI, SK, UK
No Collective Bargaining or no info	BG, RO

Collective bargaining coverage in different MS

(Table 27)

	Collective bargaining coverage				Information not available
	More than 90%	51%-90%	25%-50%	Less than 25%	
Single-employer bargaining sole or prevailing level			CY, HR, LU, LV	CZ, EE, HU, IE, LT, MT, PL, PT, SI, SK	DE, GR, UK
Multi-employer bargaining sole or prevailing level	AT, BE, FI, FR, IT	SE		NL	DK, ES
No collective bargaining/ no info	BG, RO				

Involvement in collective bargaining

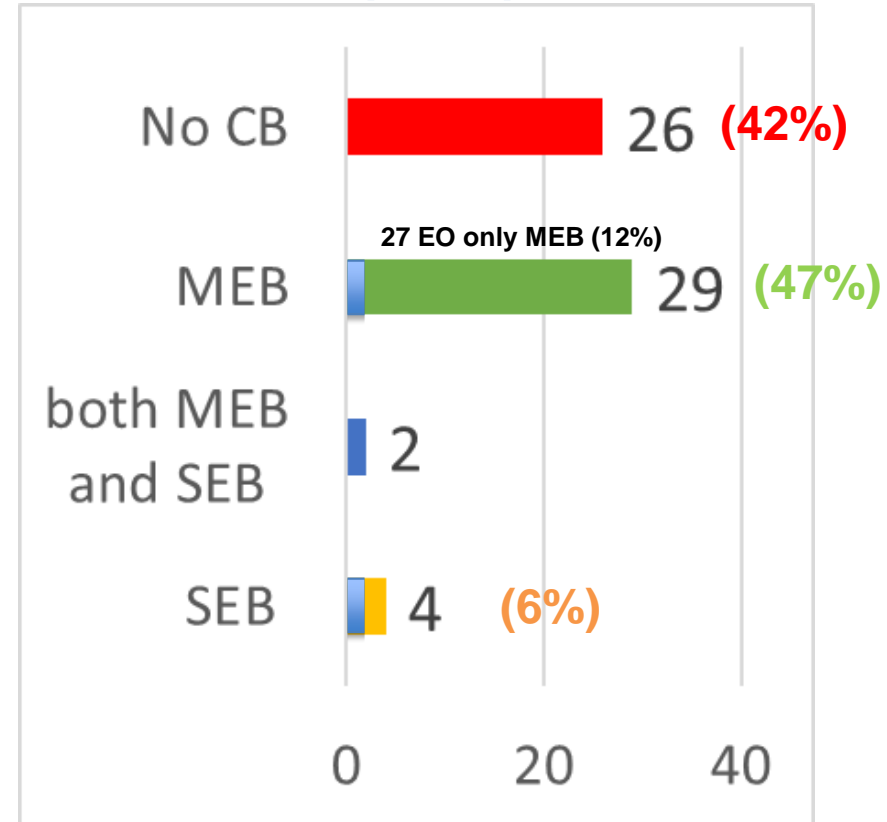
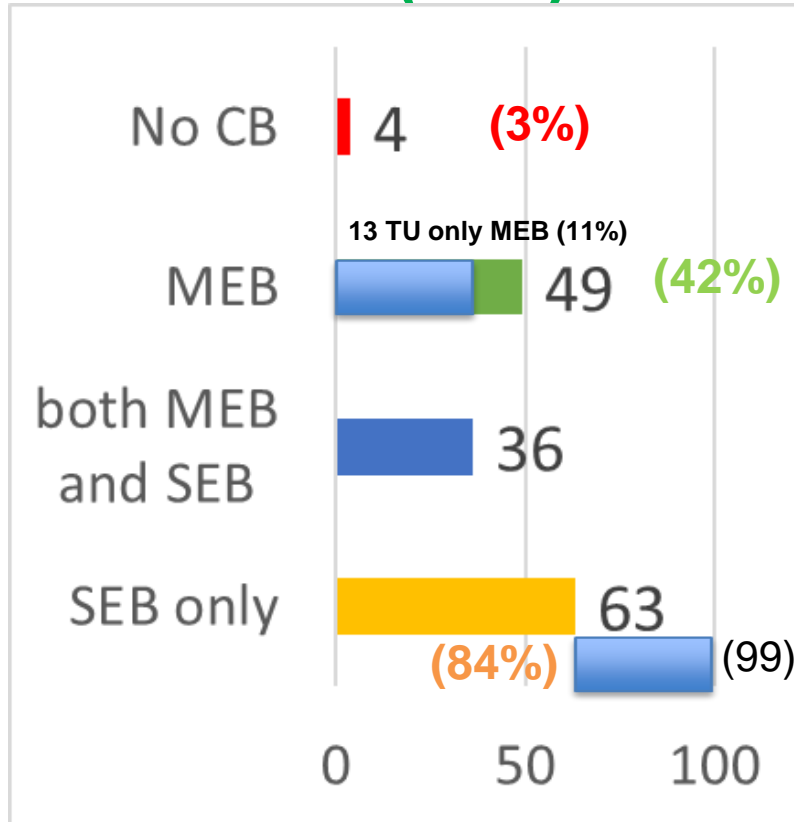
(Table 25)

MEB = Multi employer bargaining (at sector level)

SEB = Single employer bargaining (at company level)

112 / 118 TU (95%) in 28 MS

31 / 62 EO (50%) in 14 MS



- ❑ Of the 3 largest Telecom Co in each MS (84 Co) 47 do SEB (56%)
- ❑ Of the 3 largest other ICT Co in each MS (84 Co) 31 do SEB (36%)

Importance of large companies

In terms of collective bargaining coverage

	Collective bargaining in largest 3 telecom companies			MEB coverage telecom		Collective bargaining in largest 3 ICT companies			MEB coverage in ICT
	Top 1 telecom	Top 2 telecom	Top 3 telecom			Top 1 ICT	Top 2 ICT	TOP 3 ICT	
EU MS									
AT	56 %			44 %					100 %
BE	58 %	10 %	7 %	100 %		3 %	2 %	1 %	100 %
BG	30 %								
CY	65 %								
CZ	15 %	14 %							6 %
DE	+/- 60 %	+/- 14 %	+/- 8 %	high		3 %	3 %	2 %	low
DK	62 %	15 %	1 %			6 %	5 %	2 %	
EE	42 %					17 %			
EL	32 %	8 %	5 %						
ES	25 %	2 %	2 %			2 %			4 %
FI				100%					100%
FR	47 %	9 %	5 %	100 %		6 %	4 %	2 %	100 %
HR	41 %		10 %			12 %		3 %	
HU	45 %	12 %	7 %			8 %	3 %	2 %	
IE	22 %	13 %							
IT	63 %	10 %	8 %	100 %		2 %	2 %	2 %	100 %
LT	39 %								
LU	86 %	7 %							
LV	26 %								
MT	60 %								
NL	42 %			12 %		7 %			5 à 12 %
PL	32 %								
PT	55 %						1 %		
RO		13 %							
SE			25 %	100 %					100 %
SI	52 %								
SK	28 %								
UK	36 %					2 %			
EU	25 /28	12	10	8		11/28	7	7	10

	Collective bargaining in largest 3 telecom companies			MEB coverage telecom
	Top 1 telecom	Top 2 telecom	Top 3 telecom	
AT	56 %			44 %
BE	58 %	10 %	7 %	100 %
BG	30 %			
CY	65 %			
CZ	15 %	14 %		
DE	+/- 60 %	+/- 14 %	+/- 8 %	high
DK	62 %	15 %	1 %	
EE	42 %			
EL	32 %	8 %	5 %	
ES	25 %	2 %	2 %	
FI				100%
FR	47 %	9 %	5 %	100 %
HR	41 %		10 %	
HU	45 %	12 %	7 %	
IE	22 %	13 %		
IT	63 %	10 %	8 %	100 %
LT	39 %			
LU	86 %	7 %		
LV	26 %			
MT	60 %			
NL	42 %			12 %
PL	32 %			
PT	55 %			
RO		13 %		
SE			25 %	100 %
SI	52 %			
SK	28 %			
UK	36 %			

	Collective bargaining in largest 3 ICT companies			MEB coverage in ICT
	Top 1 ICT	Top 2 ICT	TOP 3 ICT	
AT				100 %
BE	3 %	2 %	1 %	100 %
BG				
CY				
CZ				6 %
DE	3 %	3 %	2 %	low
DK	6 %	5 %	2 %	
EE	17 %			
EL				
ES	2 %			4 %
FI				100%
FR	6 %	4 %	2 %	100 %
HR	12 %		3 %	
HU	8 %	3 %	2 %	
IE				
IT	2 %	2 %	2 %	100 %
LT				
LU				
LV				
MT				
NL	7 %			5 à 12 %
PL				
PT		1 %		
RO				
SE				100 %
SI				
SK				
UK	2 %			

EO to which the largest Co are affiliated

	EO to which the largest TELECOM companies are affiliated to	EO to which the largest ICT companies are affiliated to	EO to which both the telecom and ICT largest companies are affiliated to
AT	FTR	UBIT	
BE			Agoria (VBO via Agoria)
BG	Astel, Bacco, CEIB		
CY	OEB	CITEA	
CZ			
DE			AGV Community
DK			DI, Dansk Erhverv
EE			ITL
EL	SEPE		
ES	CEOE	ACEC, AEC	
FI	PALTA	Teknologiategollisuus	
FR	UNETEL-RST	SYNTEC, GPNI	
HR			
HU	MKSZ	IVSZ	
IE			IBEC Tif & Technology Ireland
IT	ASSTEL	CAN, Clusit	ANTEC-ASSINFORM
LT			Infobalt (not all big companies)
LU			Fedil ICT
LV			LIKTA
MT			MEA
NL			
PL			
PT	Apritel		
RO		ANIS	
SE			IT & Telekomföretagen
SI			ZDS (some), GZS-ZIT (some)
SK			ITAS
UK			

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European TU organization in the ESSDC: UNI Europa *(secton 4.1)*

- ❑ European sectoral social partner organisation consulted by EC (Art 154 TFEU)
- ❑ TU coverage 76 / 118 (64%) (73 directly affiliated – 3 indirectly)
- ❑ MS Coverage 26 / 28 MS (not in HU & SI)
- ❑ ICT&Telecom coverage In 25 MS TU member covering both ICT & Telecom (in CY – EPOET only Telecom)
- ❑ Membership domain OVERLAP (all private service sectors / 11 ESSDC)
- ❑ TU involved in CB in 26 MS / 28
- ❑ Capacity to negotiate Statutory mandate – FULL Capacity to negotiate

European EO organization in the ESSDC:

ETNO European Telecommunications Network Operators' Association

- ❑ European sectoral social partner organisation consulted by EC (Art 154 TFEU)
- ❑ Companies 26 in 26 MS (15% - 90% sectoral workforce)
- ❑ MS Coverage 26 / 28 MS (not in CZ & EE)
- ❑ ICT&Telecom coverage In 26 MS entire Telecom
In 15 MS also member companies covering part of the other ICT activities
- ❑ Membership domain SECTIONALISM (Telecom & partly other ICT)
- ❑ Co. involved in CB in 26 MS / 28
- ❑ Capacity to negotiate NO capacity to negotiate - **not clarified** (Section 4.7)

EU Representativeness - *Table 38 on page 85*

	Number of organisations	Number of Member States with organisations	Number of organisations involved in collective bargaining ²⁹	Number of Member States with organisation(s) involved in collective bargaining
All sector-related trade unions	118 TU	28 MS	113 TU	28 MS
Affiliates of UNI Europa	76 TU ³⁰ <i>73 directly</i> <i>3 indirectly</i>	26 MS <i>(not in HU & SI)</i>	72 TU	26 MS
% affiliated	64%	93%	64%	93%
All sector-related employer organisations	62 EO	26 MS	31 EO	14 MS
Employers' organisations affiliated to DIGITAL SME (in 2019)	15 EO	10 MS	2 EO	2 MS
% affiliated	24%	38%	6%	14%
Employers' organisations affiliated to DIGITAL EUROPE	24 EO	22 MS	7 EO	7 MS
% affiliated	39%	85%	23%	50%
Companies/Groups affiliated to ETNO	26 Companies	26 <i>(not in CZ, EE,)</i>	25 Companies	25 <i>(not in CZ, EE, FI)</i>

Representativeness in MS with largest sectoral workforce - *Table 38 on page 85*

EU MS	Total Employment	At least one trade union affiliated to UNI Europa	At least one UNI Europa affiliate involved in collective bargaining	At least one employer organisation affiliated to Digital SME or DIGITAL EUROPE	At least one Digital SME or DIGITAL EUROPE affiliate involved in collective bargaining	Corporate member of ETNO	At least one corporate member of ETNO involved in CB
UK	760,000	Yes	Yes	Both	No	Yes	Yes
DE	760,784	Yes	Yes	DIGITAL SME		Yes	Yes
FR	608,783	Yes	Yes	Both	Digital Europe	Yes	Yes
ES	402,600	Yes	Yes	Both	No	Yes	Yes
IT	379,849	Yes	Yes	Both	DIGITAL SME	Yes	Yes
NL	218,000	Yes	Yes	Digital Europe	Digital Europe	Yes	Yes
PL	187,348	Yes	Yes	Digital Europe	No	Yes	Yes
SE	159,347	Yes	Yes	Digital Europe	Digital Europe	Yes	Yes
RO	139,650	Yes	Yes	Digital Europe	No	Yes	Yes

MS with largest proportional workforce

EU MS	Sectoral workforce	%	At least one trade union affiliated to UNI Europa	At least one UNI Europa affiliate involved in collective bargaining	At least one employer organisation affiliated to Digital SME or DIGITAL EUROPE	At least one Digital SME or DIGITAL EUROPE affiliate involved in collective bargaining	Corporate member of ETNO	At least one corporate member of ETNO involved in CB
LU	16.309	7.8%	Yes	Yes	Digital Europe	No	Yes	Yes
IE	108.000	5.0%	Yes	Yes	Digital Europe	No	Yes	Yes
FI	114.000	4.2%	Yes	Yes	Digital Europe	Digital Europe	Yes	Yes
SE	159.347	3.1%	Yes	Yes	Digital Europe	Digital Europe	Yes	Yes
UK	875.000	2.6%	Yes	Yes	Both	No	Yes	Yes
BG	64.960	2.5%	Yes	Yes	Both	No	Yes	Yes
NL	218,000	2.4%	Yes	Yes	Digital Europe	Digital Europe	Yes	Yes
Dk	66.403	2.4%	Yes	Yes	Both	No	Yes	Yes
LV	22.558	2.2%	Yes	Yes	There is no EO in LV and SI		Yes	Yes
EE	14.841	2.1%	Yes	Yes	No	No	NO	NO

Other European associations with ICT Telecom sector trade unions affiliated

Table 34

Other EU labour organisations		EU Member States with one or more affiliates
Abbreviation	Full name	
CESI	European Confederation of Independent Trade Unions	DE, NL,
EFBWW	European Federation of Building and Woodworkers	FI, MT, UK
EFFAT	European Federation of Food, Agriculture and Tourism Trade Unions	AT, IT, MT, UK
EPSU	European Public Service Union	AT, IE, MT, UK
ETF	European Transport Workers' Federation	MT, UK
Eurocadres	Eurocadres	LU, MT, PL
CEC managers	CEC managers	FR
IndustriAll Europe	IndustriAll Europe	DE, FI, IT, LU, MT, RO, UK

ICT sector activities IndustriAll Europe

<https://news.industrial-europe.eu/p/ict>

- ❑ Working group meets once a year
- ❑ Recent strategic study on the sector
(<https://news.industrial-europe.eu/p/proj-anticipation-changes-in-euro-ict-sector>)
- ❑ Focus on companies manufacturing equipment
- ❑ Telecom operators are outside of the scope of the ICT activities



The screenshot displays the IndustriAll Europe website interface. At the top, there is a navigation bar with the IndustriAll logo and the text 'EUROPEAN TRADE UNION'. Below this, a red navigation bar contains several menu items: 'PRIORITIES >>', 'INDUSTRIAL POLICY', 'COLLECTIVE BARGAINING', 'COMPANY POLICY', 'BUILDING TU POWER', and 'SECTORS'. A blue navigation bar below that includes 'NEWS', 'REGISTRATION', 'CALENDAR', and 'LOGIN'. The main content area features the title 'Information & Communication Technologies' and a paragraph of text. To the right of the text is an illustration of two workers in blue uniforms operating a red robotic arm. Below the text, there is a link to 'IndustriAll Europe's identified 5 Top recommendations for the ICT sector (leaflet)'. On the right side of the page, there is a vertical menu with three items: 'INTRO', 'NEWS', and 'MEETINGS & MEMBERS'.

ICT

INDUSTRIAll
EUROPEAN TRADE UNION

PRIORITIES >> **INDUSTRIAL POLICY** **COLLECTIVE BARGAINING** **COMPANY POLICY** **BUILDING TU POWER** **SECTORS**

NEWS **REGISTRATION** **CALENDAR** **LOGIN**

Information & Communication Technologies

Digital technologies are increasingly present in our everyday lives, the sector provide work to 2.2 million European workers and could potentially generate an additional 210,000 new jobs by 2022. Electronic equipment and software exist as stand-alone devices, in the form of mobile telephones and tablets, computers, telecommunications equipment or home entertainment systems. They are also hidden, embedded in an increasing number of industrial products. In many of our industries, digital technologies have become an essential factor for companies to survive and to thrive in global markets. European industry will only survive if it is able to successfully integrate digital technologies, in its products and its processes.



IndustriAll Europe's identified 5 Top recommendations for the ICT sector (leaflet) and runs several activities to ensure European coordination. Through sectoral committee and participation in social dialogue at European level, industriAll Europe negotiates agreements to improve worker's conditions.

INTRO
NEWS
MEETINGS & MEMBERS

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Opportunities & Challenges for Capacity Building

- ❑ No UNI Europa representativeness in HU and SI In
CY only Telecom activities represented, not the other ICT activ.
- ❑ 76 / 118 sectoral TU are affiliated to UNI Europa – 42 TU not
- ❑ No capacity to negotiate for ETNO, Digital SME, Digital Europe (!)
- ❑ ETNO represents in most EU MS the largest telecom incumbent, but due to liberalisation there are in most EU MS, 2 or 3 other large companies, which are not always member of ETNO.
- ❑ Small companies in telecom activities are not represented by ETNO, they are represented by EO, to which often ETNO members are also affiliated to => Maybe ETNO could also organise these national EO?
- ❑ Digital Europe has a large membership domain (22/26 EU MS) & in only in 4 MS (CZ, DE, EE, MT) no member, 9 MS both Telecom& other ICT – not interested in SD, but does cooperation on projects with Uni Europa
- ❑ Digital SME – sectionalism (only small ICT co) in 9 =>13 MS

Effective Participation

	Participation in ESSDC meetings in 2017 & 2018	EU MS with member organisations but no participation
Trade Unions	AT (4), BE (4), DE (4), DK (4), EE (5), EL (4), ES (5), FI (5), FR (5), HR (3), IE (3), IT (5), PL (2), PT (5), SE (5)	BG, CY, CZ, LT, LU, LV, MT, NL, RO, SK, UK (no member in HU & SI)
Employers	BE (5), BE (2), FR (5), PT (5), UK (2)	ETNO: AT, BG, CY, DK, EL, ES, FI, HR, HU, IE, IT, LT, LU, LV, MT, NL, PL, RO, SE, SI, SK (no member in CZ & EE)
		Digital SME: BG, DE, DK, EL, ES, IT, RO, UK (+ IE)
		Digital Europe ?

Conclusions

- ❑ 1M workers in Telecom & 3.7M workers in ICT sector (Growing)
- ❑ Telecom sector rooted in state monopolies
- ❑ High importance of large Companies especially in Telecom sector
- ❑ Also in ICT large MNC, but 2/3 in SMEs and micro-companies.

- ❑ UNI Europa (employees) represents trade unions in 26 MS, (no affiliate in HU and SI)
- ❑ ETNO is representative for the largest Telecom companies in 26 MS (not in CZ and EE)
- ❑ European DIGITAL SME Alliance is a network of ICT SMEs, organising 15 EO from 10 EU MS in 2018 and 16 EO from 11 MS in 2019
- ❑ Digital Europe represents business interests of 24 EO in 22 MS, and in 9MS both in ICT and Telecom, while its focus is on the ICT sector

More information or further questions

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